Court File No. CV-14-507120

ONTARIO SUPERIOR COURT OF JUSTICE

BETWEEN:

THE CATALYST CAPITAL GROUP INC.

Plaintiff

- and -

BRANDON MOYSE and WEST FACE CAPITAL INC.

Defendants

MOTION RECORD OF THE RESPONDING PARTY / DEFENDANT (Returnable July 16, 2014)

Date: July 7, 2014

DENTONS CANADA LLP

77 King Street West Toronto, ON M5K 0A1

Jeff Mitchell LSUC #40577A Telephone: 416-863-4660

Andy Pushalik LSUC #54102P Telephone: 416-862-3468

Facsimile: 416-863-4592

Lawyers for the Defendant/Responding Party, West Face Capital Inc.

Lax O'Sullivan Scott Lisus LLP Suite 2750, 145 King Street West Toronto ON M5H 1J8

Rocco Di Pucchio LSUC #381851 Telephone: 416-598-2268

Andrew Winton LSUC #544731 Telephone: 416-644-5342

Facsimile: 416-598-3730

Lawyers for the Plaintiff/Moving Party, The Catalyst Capital Group Inc.

And To:

Grosman, Grosman and Gale LLP 390 Bay Street, Suite 1100 Toronto, ON, M5H 2Y2

Jeff C. Hopkins, LSUC #48303F Telephone: 416-593-7552 Facsimile: 416-593-0668

Lawyers for the Defendant/Responding Party, Brandon Moyse

ł

•

•

Court File No. CV-14-507120

ONTARIO SUPERIOR COURT OF JUSTICE

BETWEEN:

THE CATALYST CAPITAL GROUP INC.

Plaintiff

- and -

BRANDON MOYSE and WEST FACE CAPITAL INC.

Defendants

INDEX

Tab		Page No.
1.	Affidavit of Thomas Dea sworn July 7, 2014	1 - 15
A	Exhibit A - "About Catalyst" page from the website of The Catalyst Capital Group Inc.	16 - 18
В	Exhibit B – Employment Agreement between West Face Capital Inc. and Brandon Moyse	19 - 31
C	Exhibit C – Offer Letter from The Catalyst Capital Group Inc. to Brandon Moyse	32 - 41
D	Exhibit D – Letter from Rocco Di Pucchio to Jeff Hopkins and Greg Boland dated May 30, 2014	42 - 46
E	Exhibit E – Letter from Adrian Miedema to Rocco Di Pucchio dated June 3, 2014	47 - 49
F	Exhibit F – Letter from Jeff Hopkins to Rocco Di Pucchio dated June 5, 2014	50 - 52
G	Exhibit G – Letter from Rocco Di Pucchio to Adrian Miedeman and Jeff Hopkins dated June 13, 2014	53 - 55

	Н	Exhibit H – Letter from Jeff Hopkins to Rocco Di Pucchio dated June 19, 2014	56 - 57
	Ι	Exhibit I – Memorandum from Supriya Kapoor to Brandon Moyse	58 - 59
	J	Exhibit J - Email from Supriya Kapoor to Brandon Moyse dated June 19, 2014	60 - 61
	K	Exhibit K – Letter from Adrian Miedema to Rocco Di Pucchio dated June 19, 2014	62 - 63
	L	Exhibit L - Email from Brandon Moyse to Thomas Dea dated March 27, 2014	64 - 204
2	2	Affidavit of Alexander Singh sworn July 7, 2014	205 - 208

.

·

ONTARIO SUPERIOR COURT OF JUSTICE

BETWEEN:

THE CATALYST CAPITAL GROUP INC.

Plaintiff

- and -

BRANDON MOYSE and WEST FACE CAPITAL INC.

Defendants

AFFIDAVIT OF THOMAS DEA (Sworn July 7, 2014)

I, Thomas Dea, of the City of Toronto, in the Province of Ontario, MAKE OATH AND SAY:

- 1. I am a Partner of the Defendant, West Face Capital Inc. ("West Face") and as such, I have knowledge of the matters to which I hereinafter depose. Where this Affidavit is based on information and belief, I have stated the source of that information or belief and verily believe it to be true.
- 2. In making this Affidavit, I have also had the opportunity to review the Affidavit sworn by James A. Riley, Chief Operating Officer for The Catalyst Capital Group Inc., ("Catalyst") on June 26, 2014 (the "Riley Affidavit") as well as the Affidavit sworn by Alexander Singh, General Counsel and Secretary of West Face, on July 7, 2014.

Nature of West Face's Business

- 3. West Face is an investment manager based in Toronto. West Face has been in business since 2006. West Face employs approximately 43 staff in Toronto who work in the following capacities: portfolio management, investor relations, administration and general office support.
- 4. West Face manages a number of funds and accounts covering a broad range of investment strategies. Its investments, which are in publicly traded and privately negotiated securities, include "long positions" in common equities, bonds, convertible debentures and distressed debt situations as well as certain "short positions". It has assets under management of over \$2.5 billion.
- 5. West Face's strategies are not intended to be correlated to the general performance of the broader market indices; rather, West Face focuses on "event driven investment strategies". An "event driven investment strategy" is generally one in which West Face has identified a situation where securities are believed to be mispriced for one or two principal reasons.
- 6. West Face does not use a single approach for these types of investments, and in fact, it will often seek unusual circumstances where the factors that are expected to contribute to favourable investment performance are not correlated with other factors in the broader portfolio. Factors can include corporate reorganizations, business combinations, adverse external shocks, unhedged commodity exposures, management malfeasance or fraud, over-indebtedness, liquidity constraints, changes in regulatory or government policy, and litigation. In most

-2-

cases, in making such event driven investments, West Face does <u>not</u> seek to take either a controlling interest or a position of influence in the company. Moreover, it is not part of this strategy for West Face to become involved in the management of the company. Investments by West Face for outright control have been rare.

- 7. West Face has two principal groups of funds: the Long-Term Opportunities Fund (the "LTOF") and the Alternative Credit Fund (the "ACF"). The LTOF, which is West Face's principal and inaugural fund, has a broad investment mandate which is principally focused on making minority investments in public common equity strategies and publicly traded debt opportunities primarily related to companies located in North America.
- 8. The investment mandate of the ACF, which was launched in December 2013, is to make investments in illiquid private debt with terms greater than two years, with the expectation of holding each investment until its maturity. Contrary to the statements made in the Riley Affidavit, this fund was not established to compete with Catalyst. The ACF was created in order to continue activities previously undertaken in the LTOF on a limited basis. The ACF allows West Face to better match assets' liquidity characteristics with investor requirements.
- 9. Because the LTOF allows investors in the fund to request to redeem their investments on a quarterly basis, West Face must overwhelmingly pursue investments in the LTOF that can be liquidated fairly quickly if necessary. The ACF, by contrast, is a pool of committed capital which is drawn as required to

-3-

fund illiquid debt investments expected to be held to maturity, which can be up to 7 years. Again, investments in the ACF are not intended, primarily, to seek a controlling interest or a position of influence in a company.

Comparison of West Face and Catalyst

- 10. West Face's primary investment strategy has a different focus from Catalyst. As outlined in the Riley Affidavit, Catalyst is focused on control or influence-based "distressed investments" (i.e. investment opportunities where a company is considered to be under-managed, under-valued or poorly capitalized). Generally, this means that Catalyst seeks to control or influence the management of the companies it is investing in, to increase the value of the company by influencing/changing its management or operations.
- 11. This description is also found on Catalyst's website, a copy of which is attached as Exhibit "A" to my Affidavit.
- 12. During the aftermath of the credit crisis from 2008 to 2009, West Face made a number of "distressed investments" in public debt securities. However, since that time, credit availability has improved materially and, as a result, the number of opportunities that can be considered "distressed investments" has declined significantly, such that there are very few opportunities available to pursue this type of strategy. The relatively small number of investment opportunities in this field, particularly when confined to Canada, also has the result that the investment opportunities that are available are widely known in the industry.

-4-

- 13. As a result of these factors, over the last few years, West Face has focused less and less on making distressed investments, although it is not out of this market entirely.
- 14. Ultimately, West Face tends to focus on publicly traded securities while Catalyst is a private equity firm. This is an important distinction, since private equity firms like Catalyst that seek to make investments that either influence or control the company have very different arrangements with their investors. In those circumstances, capital is committed by investors but not funded until suitable investments are identified. The capital can also be retained, typically for very long periods of up to 10 years or more, which is often required because the companies are often not listed on public exchanges. When the private equity firm sells its investment, the capital is then typically returned to the investors.
- 15. By contrast, as I noted above, West Face's LTOF pursues much more liquid investments. Further, while it is common for private equity firms like Catalyst to become involved with a target company's management, West Face generally does not become involved with the management of target companies.
- 16. As such, while West Face and Catalyst do compete in certain respects, their primary business focuses are different, as they concentrate on different investment opportunities and seek to take different levels of control of the companies in which they seek to invest. Where West Face and Catalyst have been involved in the same investment target, Catalyst has been a very small participant, presumably because of its restricted investment mandate.

-5-

Brandon Applies for a Job at West Face

- 17. I first met Brandon Moyse in or around 2012. West Face had commenced a recruitment drive for a number of analyst positions and Brandon had submitted an application. Although West Face did not hire Brandon during this round of recruitment, we nonetheless stayed in touch.
- 18. On or about September 25, 2012, Brandon contacted me to tell me that he had accepted a position at Catalyst. Although I congratulated Brandon at that time, I did tell him that Catalyst had a reputation in the marketplace as a difficult place to work.
- 19. With the exception of a single email which I received from Brandon in December 2012 about a transaction that he had recently worked on which had been published in the news, I did not hear from Brandon again until March 2014.
- 20. On or about March 14, 2014, Brandon sent me an email in which he told me that he had seen that West Face had launched a new alternative credit fund. Brandon advised me that, if there was a position available, he would be interested in working with West Face on this new venture.
- 21. I subsequently met with Brandon on March 26, 2014. During our meeting, we discussed the financial industry generally and Brandon shared with me his goal of working in a role where his focus was on pursuing new investments rather than on existing portfolio investments, which was the focus of his position at Catalyst. As West Face was currently recruiting for analysts, I asked Brandon to

provide me with a copy of his resume so that I could circulate it to others at West Face.

7

22. Following our meeting, I arranged for Brandon to meet with several of my colleagues on or about April 11, 2014 and again on or about April 28, 2014. On or about May 9, 2014, I asked and obtained several references from Brandon, whom we contacted over the next several days.

Brandon's Employment Relationship with West Face

- 23. Pursuant to the terms of a written offer of employment dated May 26, 2014, West Face offered employment to Brandon as an Associate (the "West Face Employment Contract"). Brandon accepted the terms of West Face's offer on May 26, 2014; he started working at West Face on June 23, 2014. A copy of the West Face Employment Contract is attached as Exhibit "B" to my Affidavit.
- 24. Brandon is 26 years old and only one of his four years of experience in the financial services industry has been spent working at a firm that makes investments as a principal as its primary function. Brandon was hired as an Associate to act as a generalist working on a variety of investment strategies across a diverse set of industries. His duties include:
 - (a) Fundamental research and due diligence of investment opportunities, including equities and credits;
 - (b) Financial modeling;
 - (c) Deal structuring; and
 - (d) General support of West Face's Portfolio Managers.

- 25. Brandon is the most junior member of West Face's investment team. At his position, he does not receive portfolio summaries, is not a member of West Face's investment committee, does not participate in senior management meetings nor does he have the authority to make any strategic decisions. I estimate that there are hundreds of positions like Brandon's at banks and other financial institutions in Toronto. While these types of junior employees are capable of making a contribution to their employers, they are not able to work independently without significant supervision, especially in the context of an institutional money management firm like West Face.
- 26. Under the terms of the West Face Employment Contract, Brandon agreed that he would not use any property in the course of his employment with West Face that was the confidential or proprietary information of any other person, company, group or organization.
- 27. In addition, Brandon represented and warranted that his acceptance of West Face's offer of employment would not result in any breach of any non-solicitation and non-competition agreements. With respect to this particular representation, Brandon told us that he had a non-competition covenant with Catalyst. West Face subsequently asked Brandon to provide us with a copy of his employment contract with Catalyst redacting any confidential information. On May 28, 2014, Brandon provided us with a redacted copy of his employment contract with Catalyst (the "Catalyst Employment Contract"). A copy of the Catalyst Employment Contract is attached as Exhibit "C" to my Affidavit.

- 28. Upon reviewing the Catalyst Employment Contract, West Face concluded that the non-competition covenant was unenforceable for a number of different reasons. I will give just two examples here. First, given its breadth, it would prohibit Brandon from working for virtually any investment company in Ontario. In addition, the covenant restricted Brandon from working in any business of the type conducted by "any direct Associate" of Catalyst within Canada, which, given the nature and industry scope of Catalyst's investments and the broad definition of "Associate" under Ontario's *Business Corporations Act*, prohibited Brandon from participating in a wide variety of industries and sectors that are completely unrelated to Brandon's duties with West Face. There are certainly other reasons to challenge the clause in addition to these two. As such, we concluded that Brandon was not restricted from working for West Face by virtue of the non-competition clause, as it was not enforceable.
- 29. West Face also reviewed the non-solicitation clause in the Catalyst Employment Contract and concluded that it was similarly unenforceable. While there are a number of reasons for its unenforceability, for brevity, I will simply note that it is overbroad since it purports to prevent Brandon from soliciting equity or other forms of capital for any entity "...managed, advised and/or sponsored by any of the protected entities" regardless of whether Brandon actually had any contact or relationship with the particular entity during the course of his employment.
- 30. In any event, the nature of Brandon's position with West Face is such that he will not be soliciting equity or other forms of capital for West Face's funds, and

-9-

therefore the risk of a breach of this clause, notwithstanding its unenforceability, is low.

- 31. At the time that West Face first provided Brandon with a written offer of employment, I asked Alexander Singh, West Face's General Counsel and Secretary, to speak to Brandon and remind him that he was not under any circumstances to disclose or use any confidential or proprietary information belonging to Catalyst. I did so because I wanted to ensure that Brandon understood that although we did not feel the non-competition covenant was enforceable, Brandon still had obligations of confidentiality to Catalyst.
- 32. I am advised by Mr. Singh and verily believe that he immediately conveyed my concerns to Brandon, and that Brandon confirmed to Mr. Singh that he would not disclose or use any confidential or proprietary information belonging to Catalyst.

West Face Advises Catalyst that Brandon will Abide by His Confidentiality Obligations

33. On May 30, 2014, West Face received a letter from Catalyst's external counsel, Rocco Di Pucchio, expressing concerns over West Face's hire of Brandon. At the time we received this letter, I had already been advised by Mr. Singh that he had spoken with Brandon about his confidentiality obligations. A copy of Mr. Di Pucchio's letter dated May 30, 2014 is attached as Exhibit "D" to my Affidavit.

- 34. On June 3, 2014, West Face's external counsel, Adrian Miedema, responded to Catalyst's letter on West Face's behalf. In this letter, West Face confirmed that it had impressed upon Brandon that he was not to share or divulge any confidential information that he obtained during his employment with Catalyst. A copy of Mr. Miedema's letter dated June 3, 2014 is attached as Exhibit "E" to my Affidavit.
- 35. By letter dated June 5, 2014, Brandon's counsel, Jeff Hopkins, advised Catalyst that in response to its concerns, Brandon was willing to confirm in writing that he understood and would abide by the confidentiality provision contained in the Catalyst Employment Contract. A copy of Mr. Hopkins' letter dated June 5, 2014 is attached as Exhibit "F" to my Affidavit.
- 36. In a letter dated June 13, 2014, Mr. Di Pucchio advised that the assurances of West Face and Brandon that Brandon would not share or divulge any of Catalyst's confidential information "did not go far enough". A copy of Mr. Di Pucchio's letter dated June 13, 2014 is attached as Exhibit "G" to my Affidavit.
- 37. I am advised by Mr. Miedema and verily believe that on June 18, 2014, he attended a conference call with Mr. Di Pucchio and Mr. Hopkins during which Mr. Di Pucchio advised that Catalyst was concerned about a specific transaction for which Catalyst and West Face had each submitted bids (the "Transaction").
- 38. In response to Catalyst's concerns, Mr. Hopkins sent a letter on June 19, 2014 in which Brandon again confirmed that he fully understood and intended to abide by his contractual obligations of confidentiality to Catalyst and further, that he

-11-

would not divulge any information regarding the Transaction. The letter confirmed that Brandon was willing to confirm these legal obligations in writing, including references to specific areas of concern of Catalyst. A copy of Mr. Hopkins' letter dated June 19, 2014 is attached as Exhibit "H" to my Affidavit.

-12-

- 39. Later that afternoon, Mr. Miedema received an email from Mr. Di Pucchio advising that he had been instructed by Catalyst to commence proceedings against West Face and Brandon. Prior to receiving this communication, West Face was already in the process of implementing a confidentiality wall between Brandon and the rest of West Face with respect to the Transaction (the "Confidentiality Wall").
- 40. Under the terms of the Confidentiality Wall which has been in place since Brandon started working at West Face on June 23, 2014, Brandon is not permitted to discuss any information that he may have about the Transaction with anyone at West Face, nor can anyone at West Face inquire about or discuss the Transaction with Brandon. Further, West Face's information technology group restricted access to the network for files regarding the Transaction. Copies of the Confidentiality Wall Memorandum and the email from West Face's Chief Compliance Officer to Brandon enclosing the Confidentiality Wall Memorandum are attached as Exhibits "T" and "J" respectively to my Affidavit.
- 41. Mr. Miedema subsequently wrote, by letter dated June 19, 2014, to Mr. Di Pucchio advising that West Face had implemented the Confidentiality Wall and confirming that Brandon had not had, and would not have, any involvement with

the Transaction at West Face. A copy of Mr. Miedema's letter dated June 19, 2014 is attached as Exhibit "K" to my Affidavit.

- 42. Since the commencement of this litigation, West Face has taken steps to preserve all documents relevant to the matters at issue. In addition, West Face has conducted a diligent search of its emails to determine whether there was any information of Catalyst disclosed by Brandon. West Face has found only one email from Brandon in which he provided West Face with documents related to Catalyst's business. The documents were provided by email from Brandon to me at the early stages of the recruitment process as a way of Brandon showing me his written communication skills and the types of work he was doing at Catalyst. A copy of the email from Brandon to me dated March 27, 2014 is attached as Exhibit "L" to my Affidavit.
- 43. West Face has not used or relied on any of the documents attached to this email, nor has West Face done any significant review of the documents attached to this email. Moreover, as I noted earlier, prior to Brandon commencing work, I am advised by Mr. Singh and verily believe that he conveyed to Brandon that West Face takes matters of confidentiality very seriously and that if he wished to work at West Face he was not to provide West Face with any information related to Catalyst's business. Brandon has not made any further disclosures of any of Catalyst's information.
- 44. Interim relief is not appropriate. There are legitimate grounds to believe that the non-competition and non-solicitation covenants are not enforceable. That said,

-13-

even if the covenants may be enforceable, which is not admitted but is expressly denied, interim relief is not justified, as monetary damages are calculable and will be sufficient to address any damage to Catalyst.

- 45. Moreover, West Face has taken significant efforts to ensure that no confidential information is disclosed by Brandon to West Face, West Face has done a comprehensive review of its emails respecting confidentiality and with one exception (which has been addressed) no such information has been disclosed, and with respect to the Transaction that Catalyst has raised as a concern, West Face has taken steps to ensure not only that no confidential information is disclosed, but has gone so far as to ensure that Brandon has no access to or involvement in the Transaction on behalf of West Face. In any event, West Face confirms that it will preserve all relevant documents to any matter in issue which West Face has in its power, possession or control for the duration of this proceeding.
- 46. I make this Affidavit in response to Catalyst's motion for an interim injunction and for no other purpose.

)

)

SWORN before me at the City of Toronto in the Province of Ontario this 7th day of July, 2014

Commissioner for Taking Affidavits, etc

WAS DEA ΉØ

-14-

THE CATALYST CAPITAL GROUP INC. **BRANDON MOYSE and WEST FACE CAPITAL INC.** - and -Plaintiff Defendants **ONTARIO** SUPERIOR COURT OF JUSTICE PROCEEDING COMMENCED AT TORONTO **AFFIDAVIT OF THOMAS DEA** (Sworn July 7, 2014) **DENTONS CANADA LLP** 77 King Street West, Suite 400 **Toronto-Dominion Centre** Toronto, ON M5K 0A1 Lawyer: Jeff Mitchell/Andy Pushalik LSUC#: 40577A/54102P Telephone: (416) 863-4660/(416) 862-3468 Facsimile: (416) 863-4592 Lawyers for the Defendant, West Face Capital Inc.

.

·

.

.

THIS IS EXHIBIT "A" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014. high Indy Commissioner etc.

.

Catalyst Capital Group Inc. (http://www.catcapital.com/)

The Catalyst Capital Group Inc. is a private equity investment firm founded in June 2002. Catalyst specializes in control and/or influence investments in distressed and undervalued Canadian situations.

- Home (http://www.catcapital.com/)
- About Catalyst (http://www.catcapital.com/about/)
- Guiding Principles (http://www.catcapital.com/guiding-principles/)
- Portfolio (http://www.catcapital.com/portfolio/)
- Thought Leadership (http://www.catcapital.com/thought-leadership/)
- Careers (http://www.catcapital.com/careers-at-catalyst/)
- <u>Contact Us (http://www.catcapital.com/contact/)</u>

About Catalyst

The Catalyst Capital Group Inc. ("Catalyst" or the "Firm") is a private equity investment firm founded in June 2002. Catalyst specializes in control and/or influence investments in distressed and undervalued Canadian situations.

The Catalyst team collectively possesses more than 110 years of relevant experience in restructuring, credit markets and merchant and investment banking in both the U.S. and Canada. The most senior members of the team have been working together at Catalyst since the Firm's inception. The Catalyst team has extensive knowledge of and experience in navigating the Canadian capital markets and integrating Canadian restructurings, when necessary, with U.S. and other jurisdictions' capital market restructuring, regulatory, and political processes. This experience combined with their on-the-ground presence has resulted in Catalyst being one of the preeminent investors in distressed and undervalued situations globally. Catalyst believes its job is to manufacture risk-adjusted returns and, as a result, its Guiding Principles are an integral part of its culture.

Catalyst manages five funds – Catalyst Fund Limited Partnership I ("Fund I"), Catalyst Fund Limited Partnership II ("Fund II"), Catalyst Fund II Parallel Limited Partnership ("Fund II PP") Catalyst Fund Limited Partnership III ("Fund III") and Catalyst Fund IV ("Fund IV"). Fund I has experienced a realized gross annual return of approximately 69% on invested capital through September 30, 2013. Fund II was formed in April 2006. Fund II PP was formed in June 2008 as a co-invest fund for Fund II. The combined gross annual realized return, since inception, for Fund II and Fund II PP is approximately 22% as of September 30, 2013. Fund III had its final close effective March 31, 2011 having exceeded its "hard cap" of U.S. \$1 billion in limited partner commitments and with a demand of in excess of \$1.25 billion. As of September 30, 2013, Fund III had experienced gross annual realized returns, since inception, of approximately 34%. Fund IV had its final close effective July 31, 2013 and also exceeded its "hard cap" of U.S. \$750 million in limited partner commitments and with a demand of in excess of U.S. \$800 million. As of September 20, 2013 Fund IV had experienced gross annual unrealized returns, since inception, of approximately 34%. Fund IV had experienced gross annual unrealized returns, since inception, of approximately 31%. Catalyst currently manages in excess of U.S. \$3 billion. Leaders in Active Distressed Investing in Canada

Specialists in Operational Restructurings

Thought Leadership (#)

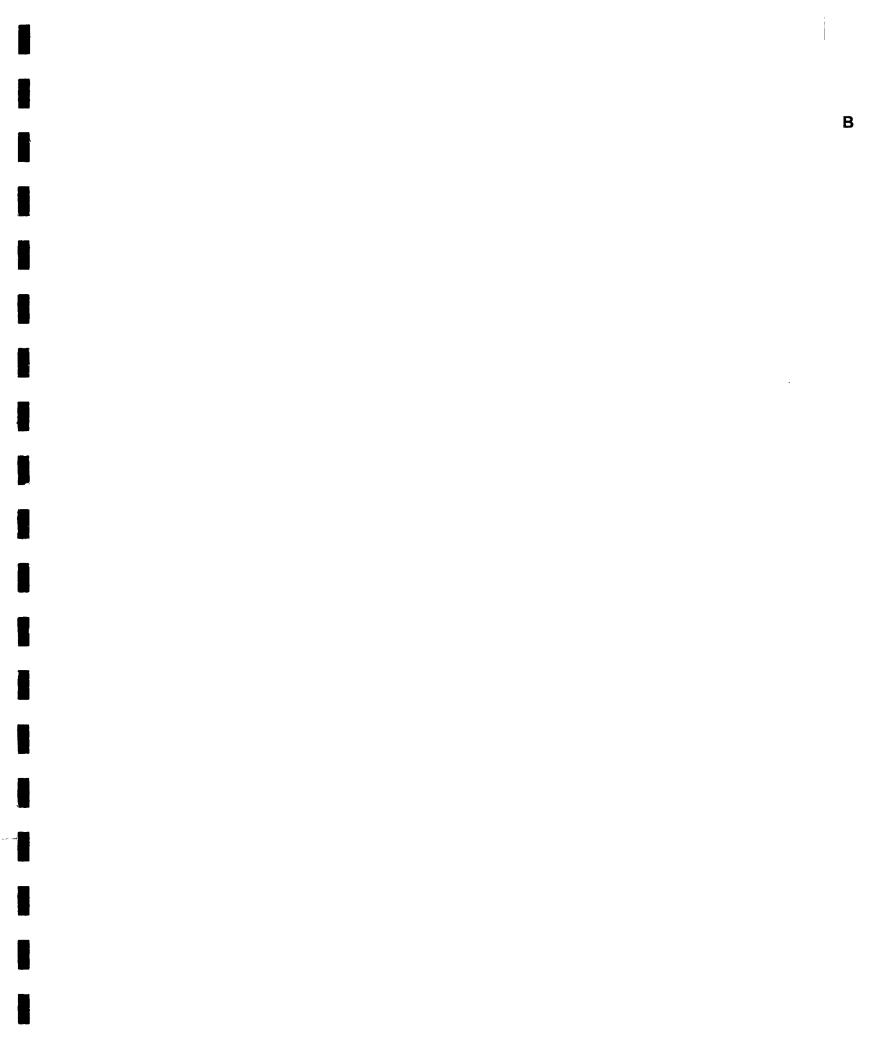
Portfolio (#)

.

© 2010 - The Catalyst Capital Group Inc.

- Home (http://www.catcapital.com/)
- About Catalyst (http://www.catcapital.com/about/)
- Guiding Principles (http://www.catcapital.com/guiding-principles/)
- Portfolio (http://www.catcapital.com/portfolio/)
- Thought Leadership (http://www.catcapital.com/thought-leadership/)
- <u>Contact Us (http://www.catcapital.com/contact/)</u>

Investor Login Here (https://secure.reportingsystem.com/CatCapital/index.cfm)



THIS IS EXHIBIT "**B**" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

Ind MA A Commissioner etc.

THIS EMPLOYMENT AGREEMENT dated as of May 26, 2014.

BETWEEN:

West Face Capital Inc., a corporation incorporated under the laws of Canada (hereinafter called the "Corporation")

-and-

Brandon Moyse, residing in Toronto, in the Province of Ontario (hereinafter called the "EMPLOYEE");

- A. WHEREAS, the Corporation is principally engaged in the business of providing financial services;
- B. **AND WHEREAS**, the Corporation and the EMPLOYEE are desirous of entering into this Agreement on the terms, conditions and for the considerations as set out below.

NOW THEREFORE THIS AGREEMENT WITNESSETH that in consideration of the premises, the mutual covenants and agreements contained in the Agreement below and other good and valuable consideration, the parties hereto mutually covenant and agree as follows:

ARTICLE 1. EMPLOYMENT

- 1.01 The Corporation hereby agrees to employ the EMPLOYEE effective June 23, 2014, or such other date as determined by the Corporation in consultation with the Employee (the "Start Date"), under the title of Associate and the EMPLOYEE agrees to be employed by the Corporation in accordance with the terms and provisions hereof.
- 1.02 The EMPLOYEE shall initially report to Gregory A. Boland ("Supervisor"). The reporting line and direct supervisor of the EMPLOYEE may be changed at the discretion of the Supervisor.
- 1.03 The EMPLOYEE's duties as Associate will include:
 - Fundamental research and due diligence of investment opportunities, including equities and credits;
 - Financial modeling;
 - Deal structuring;
 - General support of the Corporation's Portfolio Managers;
 - and such other duties assigned by the Corporation.

ARTICLE 2. TERM OF CONTRACT

2.01

The term of this Agreement shall commence as and from the Start Date and shall be for an indefinite term subject to termination in accordance with this Agreement.

ARTICLE 3. COMPENSATION

3.01

In consideration of the services to be provided by the EMPLOYEE to the Corporation pursuant to ARTICLE 1 hereof, the Corporation shall pay to the EMPLOYEE a minimum annual salary (the "Salary") at the annual rate of \$110,000.00 or such other amount from time to time as set by the Corporation. Remuneration shall be paid in twice monthly installments through direct deposit to the EMPLOYEE's bank account, subject to all required tax withholdings and statutory and other deductions. An increase in the EMPLOYEE's Salary shall be at the sole discretion of the Chief Executive Officer.

- The EMPLOYEE shall be eligible for an annual discretionary bonus, which shall reflect 3.02 the EMPLOYEE's performance based on assessments by the Corporation's Portfolio Managers and in accordance with the bonus policy or program established by the Corporation (as may be amended by the Corporation from time to time). The amount of the annual bonus will have a target range of 50% to 100% of EMPLOYEE's Salary (prorated for less than a full year's employment) but will be determined by the Corporation in its sole discretion. In order to be eligible for a bonus, the EMPLOYEE must be "Actively Employed" and in compliance with the Corporation's policies and directives concerning the EMPLOYEE's job performance and conduct on the bonus pay out date. For the purposes of this Agreement, "Actively Employed" means that the EMPLOYEE must be employed by the Corporation and must not have resigned or given notice of intent to resign, and, in the event that the EMPLOYEE's employment is terminated for any reason, "Actively Employed" shall include only the period of statutory notice (if any) required by the Employment Standards Act. Bonuses are subject to required deductions and withholdings. A bonus is not considered vested or earned until it is paid.
- 3.03 The EMPLOYEE shall be eligible to participate in all benefit plans ("Benefits"), including health and dental plans, generally available to employees of the Corporation, subject to plan terms (including eligibility criteria) as of the Start Date; except that the EMPLOYEE shall not be eligible for the extended health care plan until the end of his probationary period. Premiums for the employee-paid long-term disability insurance plan will be deducted from the EMPLOYEE's net salary. The EMPLOYEE acknowledges that the Corporation retains the right to change or terminate any benefit plans.
- 3.04 The EMPLOYEE shall be promptly reimbursed for all reasonable expenses incurred by the EMPLOYEE in or about the execution of the EMPLOYEE's services under this Agreement. All such expenses shall be verified by statements, receipts or other reasonable evidence satisfactory to the Corporation.
- 3.05 The Corporation shall reimburse the EMPLOYEE for the EMPLOYEE's professional fees related to the EMPLOYEE's employment. All such fees shall be verified by statements, receipts or other reasonable evidence satisfactory to the Corporation.

The EMPLOYEE will carry out the EMPLOYEE's duties on the basis of the following terms and conditions:

- (a) the EMPLOYEE shall act as a fiduciary of the Corporation and shall faithfully, honestly and diligently serve the Corporation and cooperate with the Corporation and utilize the EMPLOYEE's professional skill and care to ensure that all services rendered under this Agreement are to the satisfaction of the Corporation, acting reasonably, and in the best interests of the Corporation.
- (b) the EMPLOYEE shall assume, implement and execute such duties, directions, responsibilities, procedures, policies and lawful orders as may be reasonably determined or given by the Supervisor from time to time and report results of same as may from time to time be determined by the Supervisor.
- 1.04 The EMPLOYEE'S employment and the Corporation's agreement to employ the EMPLOYEE is conditional upon completion of a background check on the EMPLOYEE satisfactory to the Corporation.
- 1.05 As a material inducement to the Corporation to employ the EMPLOYEE, the EMPLOYEE represents and warrants to the Corporation that:
 - (a) He has all, or will undertake as soon as possible to obtain all appropriate qualifications, designations and licensing required by governmental and regulatory bodies to carry out his duties including, without limitation, those required by the Ontario Securities Commission;
 - (b) He is not currently suspended, disbarred, under investigation or otherwise not in good standing with any regulatory body;
 - (c) The acceptance of the Corporation's retention by the EMPLOYEE would not result in any breach of any agreements, whether written or oral, that the EMPLOYEE is a party to including, without limitation, noncompetition and non-solicitation agreements; and
 - (d) The EMPLOYEE will not use any property in the course of the EMPLOYEE's employment which is confidential or proprietary information of any other person, company, group or organization.
- 1.06 The EMPLOYEE agrees that he will not engage in any activities (either during or outside of working hours) that create a conflict with the interests of the Corporation, nor shall he provide any service to any person, company, group or organization if, in the sole opinion of the Corporation, the provision of such service would actually or potentially create a conflict of interests.
- 1.07 It is acknowledged and agreed between the parties to this Agreement that the services to be provided by the EMPLOYEE hereunder are of such a nature that hours of work will vary from day to day and week to week. The Corporation may change the EMPLOYEE's hours of work and work schedule from time to time due to organizational demands. The EMPLOYEE understands that the EMPLOYEE's salary is compensation for all hours of work, subject to the requirements of the Ontario Employment Standards Act, 2000, or any successor or amended legislation (the "Employment Standards Act").

ARTICLE 2. TERM OF CONTRACT

2.01

The term of this Agreement shall commence as and from the Start Date and shall be for an indefinite term subject to termination in accordance with this Agreement.

ARTICLE 3. COMPENSATION

- 3.02 The EMPLOYEE shall be eligible for an annual discretionary bonus, which shall reflect the EMPLOYEE's performance based on assessments by the Corporation's Portfolio Managers and in accordance with the bonus policy or program established by the Corporation (as may be amended by the Corporation from time to time). The amount of the annual bonus will have a target range of 50% to 100% of EMPLOYEE's Salary (prorated for less than a full year's employment) but will be determined by the Corporation in its sole discretion. In order to be eligible for a bonus, the EMPLOYEE must be "Actively Employed" and in compliance with the Corporation's policies and directives concerning the EMPLOYEE's job performance and conduct on the bonus pay out date. For the purposes of this Agreement, "Actively Employed" means that the EMPLOYEE must be employed by the Corporation and must not have resigned or given notice of intent to resign, and, in the event that the EMPLOYEE's employment is terminated for any reason, "Actively Employed" shall include only the period of statutory notice (if any) required by the Employment Standards Act, Bonuses are subject to required deductions and withholdings. A bonus is not considered vested or earned until it is paid.
- 3.03 The EMPLOYEE shall be eligible to participate in all benefit plans ("Benefits"), including health and dental plans, generally available to employees of the Corporation, subject to plan terms (including eligibility criteria) as of the Start Date; except that the EMPLOYEE shall not be eligible for the extended health care plan until the end of his probationary period. Premiums for the employee-paid long-term disability insurance plan will be deducted from the EMPLOYEE's net salary. The EMPLOYEE acknowledges that the Corporation retains the right to change or terminate any benefit plans.
- 3.04 The EMPLOYEE shall be promptly reimbursed for all reasonable expenses incurred by the EMPLOYEE in or about the execution of the EMPLOYEE's services under this Agreement. All such expenses shall be verified by statements, receipts or other reasonable evidence satisfactory to the Corporation.
- 3.05 The Corporation shall reimburse the EMPLOYEE for the EMPLOYEE's professional fees related to the EMPLOYEE's employment. All such fees shall be verified by statements, receipts or other reasonable evidence satisfactory to the Corporation.

ARTICLE 4. VACATION

- During the term of this agreement, the EMPLOYEE shall be entitled to earn a minimum 4.01 of two (2) weeks of vacation in each calendar year pro-rated for partial years of employment. Vacation shall be taken by the EMPLOYEE at such time as may be acceptable to the Supervisor having regard to the Corporation's operations. The EMPLOYEE agrees that he will not take vacation during his probationary period.
- 4.02

In the event the EMPLOYEE fails to utilize any such vacation time during a calendar year, such vacation time may not be carried over and such time will be forfeited subject to the Employment Standards Act.

ARTICLE 5. **BACKGROUND CHECKS**

5.01

The Corporation conducts background checks on all new employees to ensure that such employees meet the Corporation's high standards and fit well within the team. The EMPLOYEE consents to the Corporation obtaining the following background information, and acknowledges that the employment is conditional on such information being acceptable to the Corporation in its discretion:

- Police/criminal record check;
- · Proof that you are legally permitted to work in Canada; and
- Employment background check.

ARTICLE 6. INCAPACITY

6.01 In the event the EMPLOYEE is insured either personally or through the Corporation or through a group plan provided by the Corporation for loss of income as a result of disability and the EMPLOYEE receives compensation or disability income pursuant thereto, then the amount of remuneration (if any) which the EMPLOYEE is otherwise entitled to receive hereunder during the period of illness or incapacity shall be reduced by the amount of compensation or disability income paid by such insurer to the EMPLOYEE and the EMPLOYEE covenants and agrees that the EMPLOYEE shall immediately advise the Corporation from time to time of the receipt of any such disability income paid by such insurer to the EMPLOYEE, provided however that this clause shall only be applicable if premiums for the said insurance are paid or funded by the Corporation.

ARTICLE 7. **CONFIDENTIAL INFORMATION**

7.01

The EMPLOYEE covenants and agrees that he will keep in strict confidence (as if it were his own confidential information) and shall not use, directly or indirectly, for any other

purpose other than for the purpose of the EMPLOYEE's employment hereunder, all oral or written confidential knowledge, materials, business data or other information (the "Confidential Information"), obtained or acquired during the course of the EMPLOYEE's employment hereunder relating to the Corporation or any subsidiary, affiliate or any legal entity controlled by the same persons (as the term is defined by the Business Corporations Act (Ontario), either directly or indirectly, and their respective business and affairs (collectively, the "Combined Business") as the Corporation. The EMPLOYEE will not disclose, divulge, publish or transfer, or authorize or permit anyone else to disclose, divulge, publish or transfer or use to the EMPLOYEE's own advantage any Confidential Information obtained pursuant to this Agreement or which relate in any manner to the business and affairs of the Combined Business, without the prior written consent of the Corporation, which consent may be arbitrarily or unreasonably withheld. "Confidential Information" incudes, but is not limited to: the names of and any information on present and prospective clients of the Corporation and the funds it advises; the names, investment thesis surrounding and contacts linked to any investments made or proposed to be made by the Corporation or the funds it advises; the Corporation's policies, strategies, models and concepts; all financial information concerning the Combined Business, and; research, investment models, formulas, technology and analyses for prospective and executed investments, including any developed by the EMPLOYEE.

- 7.02 The obligation of the EMPLOYEE as identified in Clause 7.01 hereof shall not apply to such knowledge, information, material or business data obtained pursuant to this Agreement or relating in any manner to the business affairs of the Corporation which:
 - a) was demonstrably known to the EMPLOYEE prior to receipt thereof pursuant to this Agreement;
 - b) is generally known or available to the public;
 - c) shall have become available to the EMPLOYEE in good faith from a third party who has a bona fide right to disclose same; and
 - d) is required to be disclosed to any federal, provincial, state or local government or governmental branch, board, agency or instrumentality necessary to comply with relevant timely disclosure laws or regulatory authorities, including stock exchanges having jurisdiction in respect of securities of the Corporation.
 - This ARTICLE 7 shall survive the termination of this Agreement.

ARTICLE 8. INTELLECTUAL PROPERTY

8.01

7.03

EMPLOYEE acknowledges and agrees that the copyright and all other intellectual property rights in and to any designs, discoveries, ideas and suggestions, improvements, inventions or any other form of intellectual property of any character pertaining to the Corporation's industry or coming within the scope of the business of the Corporation, made and/or developed by the EMPLOYEE during the course of fulfilling his obligations as an employee of the Corporation, whether or not the EMPLOYEE is specifically instructed to make or develop same, or whether made and/or developed by the EMPLOYEE prior to the date hereof (collectively, the "Work Product") belong to the Corporation. For greater certainty, the Work Product shall be considered to have been made for the benefit of the Corporation under and by virtue of this Agreement, and shall immediately become the property of the Corporation.

- 8.02 EMPLOYEE will immediately notify the Corporation of the creation of any Work Product, and assign, set over, transfer and waive to the Corporation his entire right, title and interest in and to any and all Work Product which he may create solely, jointly or in common with others during the term of his employment. EMPLOYEE agrees to execute and deliver to the Corporation any and all instruments and papers necessary or desirable to accomplish such assignment and transfer and to perfect the title, and all instruments or papers which may be necessary or desirable to obtain and promote the right to the exclusive enjoyment of the Work Product by the Corporation, and the EMPLOYEE will, when requested by the Corporation, aid the Corporation, at the Corporation's sole cost and expense, to obtain and enforce protection of such Work Product in any and all countries.
- 8.03 The EMPLOYEE hereby waives any and all moral rights respecting any work that constitutes the Work Product
- 8.04 The EMPLOYEE acknowledges and agrees that any persons or legal entities that become clients of the Corporation due to the efforts of the EMPLOYEE, either directly or indirectly, shall be clients of the Corporation and shall not be personal to the EMPLOYEE.
- 8.05 This ARTICLE 8 shall survive the termination of this Agreement.

ARTICLE 9.

NON-COMPETITION AND NON-SOLICITATION

- 9.01
- The EMPLOYEE shall not during his employment (with regards to (a), (b) and (c) below) and for a period of one (1) year from the termination of his employment, however caused whether by the EMPLOYEE or the Corporation with or without cause (only with regard to (b) and (c) below), without the prior written consent of the Corporation, individually or in partnership or jointly or in conjunction with any other person (except the Corporation or any of its affiliate and subsidiaries) whether as an employee, principal, agent, shareholder or in any other capacity whatsoever:
 - a) carry on or be engaged in, be concerned with, be interested in, advise, lend money to, guarantee the debts or obligations of, or permit his or its name or any part thereof to be used or employed by any person engaged in or concerned with or interested in a business which competes with the Corporation;
 - b) solicit business from the Contacts known to the EMPLOYEE at the time of the termination of this Agreement and with whom or which the EMPLOYEE had material contact in the twelve (12) months preceding the termination of the EMPLOYEE's employment for a purpose competitive with the Corporation's business. "Contacts" means clients or prospective clients of the Corporation or the funds it advises or contacts linked to any investments made or proposed to be made by the Corporation or the funds it advises; or

c) solicit or attempt to solicit any employee or consultant engaged by the Corporation or entice any such person to leave his/her employment or engagement with the Corporation.

For these purposes, ownership of securities of a company whose securities are publicly traded under a recognized securities regime not in excess of 5% of any class of such securities shall not be considered to be competition with the Corporation.

9.02 This ARTICLE 9 shall survive the termination of this Agreement.

ARTICLE 10. <u>SEVERABILITY</u>

- 10.01 Each provision of this Agreement is declared to constitute a separate and distinct covenant and to be severable from all other such separate and distinct covenants. Without limiting the foregoing, each provision contained in ARTICLE 7, ARTICLE 8 and ARTICLE 9 hereof is declared to constitute a separate and distinct covenant in respect of each capacity and each activity specified in ARTICLE 7, ARTICLE 8 and ARTICLE 9 and to be severable from all other such separate and distinct covenants. If a court of competent jurisdiction declares any provision or portion of this Agreement to be void or unenforceable, such provision or portion shall be deemed severed from this Agreement to the minimum extent possible, and the remainder of this Agreement shall remain in full force and effect.
- 10.02 If any covenant or provision herein is determined to be void or unenforceable in whole or in part, it will not be deemed to affect or impair the enforceability or validity of any other covenant or provision of this Agreement or any part thereof.

ARTICLE 11. <u>RELIEF</u>

11.01 The parties to this Agreement recognize that a breach by the EMPLOYEE of any of the covenants referred to in ARTICLE 7, ARTICLE 8 and ARTICLE 9 would result in damages to the Corporation and that the Corporation could not adequately be compensated for such damages by monetary award. Accordingly, the EMPLOYEE agrees that in the event of such breach (or a reasonable apprehension of a breach), in addition to all other remedies available to the Corporation at law or in equity, the Corporation will be entitled as a matter of right to apply to a court of competent jurisdiction for such relief by way of restraining order, injunction, decree or otherwise, as may be appropriate to ensure compliance with the provisions of this Agreement.

11.02 This ARTICLE 11 shall survive the termination of this Agreement.

ARTICLE 12. TERM AND TERMINATION OF AGREEMENT

- 12.01 This Agreement shall continue and remain in full force until terminated by either the Corporation or the EMPLOYEE in accordance with the provisions outlined below.
- 12.02 The EMPLOYEE shall have the right to terminate this Agreement and the EMPLOYEE's employment hereunder by providing the Corporation with written notice to that effect which notice shall provide for a termination date which is effective a minimum of two (2) weeks and a maximum of one (1) month after the giving of the notice, unless otherwise agreed to by the Corporation. The EMPLOYEE shall receive only the EMPLOYEE's Salary earned to the date of termination plus Benefits to the date of termination plus accrued and unpaid vacation pay (if any) and reimbursement of reasonable business expenses.
- 12.03 The Corporation shall have the right to terminate this Agreement and the EMPLOYEE's employment without cause at any time. There will be a three-month probationary period starting June 23, 2014 and ending September 22, 2014. During this period either the Corporation or the EMPLOYEE may terminate this Agreement without any advance notice. In such event, the EMPLOYEE shall receive only the EMPLOYEE's Salary earned to the date of termination plus Benefits to the date of termination plus accrued and unpaid vacation pay (if any) and reimbursement of reasonable business expenses.
- 12.01 In the event the Corporation terminates this Agreement and the EMPLOYEE's employment without cause after the probationary period, it will provide the EMPLOYEE with only the notice (or pay in lieu of notice) and severance (if any) required by the *Employment Standards Act*. The Corporation guarantees that the EMPLOYEE shall receive the EMPLOYEE's Salary earned to the date of termination, the EMPLOYEE's accrued and unpaid vacation pay (if any) and reimbursement of reasonable business expenses. The EMPLOYEE's Benefits will be continued only for the period and to the extent required by the *Employment Standards Act*. The EMPLOYEE acknowledges and agrees that upon receipt of the notice and/or entitlements set out in this Section the Corporation shall not have any further or other liability to the EMPLOYEE whatsoever, and the EMPLOYEE hereby waives any right that he has, or may have, to receive reasonable notice at common law. Notwithstanding anything in this Agreement, the EMPLOYEE will receive no less than the EMPLOYEE's minimum entitlements under the *Employment Standards Act*.
- 12.02 The Corporation shall have the right to terminate this Agreement and the EMPLOYEE's employment without notice or payment in lieu thereof, for just cause at law. In such event, the EMPLOYEE shall receive only the EMPLOYEE's Salary earned to the date of termination plus Benefits to the date of termination plus accrued and unpaid vacation pay (if any) and reimbursement of reasonable business expenses.
- 12.03 This Agreement and/or the EMPLOYEE's employment may be terminated at any time upon the mutual agreement of the Corporation and the Employee.
- 12.04 Notwithstanding the other provisions of this Agreement, the EMPLOYEE's employment hereunder shall terminate without notice or payment in lieu of notice as follows:

- (a) automatically upon the death of the EMPLOYEE in which event the EMPLOYEE shall receive only the EMPLOYEE's Salary earned to the date of termination, the EMPLOYEE's Benefits to the date of termination, the EMPLOYEE's accrued and unpaid vacation pay (if any) and reimbursement of reasonable business expenses; or
- (b) at the Corporation's discretion, upon the incapacity due to illness or injury to the EMPLOYEE, such that in the opinion of an independent medical expert acceptable to the EMPLOYEE (or his legal personal representative) and the Corporation, will keep the EMPLOYEE from his duties for a period longer than three (3) consecutive months or ninety (90) days in any one hundred and twenty day (120) period, subject to the Ontario Human Rights Code, in which event the EMPLOYEE shall receive only the EMPLOYEE's Salary earned to the date of termination, the EMPLOYEE's Benefits to the date of termination, the EMPLOYEE's accrued and unpaid vacation pay (if any) and reimbursement of reasonable business expenses.
- 12.05 Upon termination, the EMPLOYEE shall surrender to the Corporation all property belonging to the Corporation.

ARTICLE 13. NOTICES

13.01 All notices required or allowed to be given under this Agreement shall be made either personally, by mailing same by prepaid registered post, or by facsimile or electronic correspondence addressed as hereinafter set forth or to such other addresses as may be designated from time to time by such party in writing, and any notice mailed as aforesaid shall be deemed to have been received by the addresses thereof on the third (3rd) business day following the day of mailing, on the day of delivery if delivered personally, or on the next business day following facsimile or electronic correspondence.

EMPLOYEE:

Brandon Moyse 23 Brant St., Apt. 509 Toronto, Ontario M5V 2L5 (416) 918-9798 brandonmoyse@hotmail.com

Corporation:

West Face Capital Inc. 2 Bloor Street East, Suite 3000 Toronto, Ontario M4W 1A8 alex.singh@westfacecapital.com Attention: Alexander A. Singh

Any party may from time to time change its address for service hereunder on written notice to the other parties. Any notice may be served in the manner set out above in this Clause 13.01.

ARTICLE 14. NON-ASSIGNABILITY

14.01 This Agreement and all other rights, benefits, and privileges herein conferred are personal to the EMPLOYEE and accordingly may not be assigned by the EMPLOYEE. The Corporation may in its sole discretion assign this Agreement to an entity related to the Corporation or to a successor in the business of the Corporation.

ARTICLE 15. WAIVER

15.01 The parties agree that all restrictions in this Agreement are necessary and fundamental to the protection of the Corporation and are reasonable and valid.

ARTICLE 16. ORGANIZATIONAL RULES

16.01 The EMPLOYEE agrees to follow all organizational rules set down by the Corporation from time to time, including without restriction, the rules in the West Face Capital Inc. Policy and Procedures Manual as it may be amended by the Corporation in its sole discretion.

ARTICLE 17. GENERAL

- 17.01 The parties hereto agree that they have expressed herein their entire understanding and agreement concerning the subject matter of this Agreement and it is expressly agreed that no implied covenant, condition, term or reservation or prior representation or warranty shall be read into this Agreement relating to or concerning the subject matter hereof.
- 17.02 All previous agreements, written or oral, express or implied between the parties relating to the subject matter of this Agreement are terminated and cancelled without any liability or cost to the Corporation and each of the parties releases and forever discharges the other from all manner of action, claim or demand whatsoever under or in respect of any such previous agreement.
- 17.03 The parties agree that this Agreement may not be amended except in writing.
- 17.04 All references to currency or dollars amounts in the Agreement are to the lawful currency of Canada.
- 17.05 The provisions of this Agreement will enure to the benefit of and be binding upon the heirs, executors, administrators and legal personal representatives of the EMPLOYEE and the successors and assigns of the Corporation respectively.
- 17.06 Wherever the singular or masculine or neuter is used in this Agreement, the same shall be construed as meaning the plural or feminine or a body politic or corporate and vice versa where the context of the parties hereto so require.
- 17.07 Time is of the essence hereof.

30

- 17.08 This Agreement shall be construed and interpreted in accordance with the laws of the Province of Ontario and the applicable laws of Canada in force in Ontario and each of the parties hereto hereby irrevocably attorns to the jurisdiction of the Courts of such province.
- 17.09 The EMPLOYEE has been advised to obtain independent legal advice as to the meaning and effect of this Agreement and, to the extent he deems necessary, such advice has been obtained.

IN WITNESS WHEREOF the parties hereto have executed this Agreement as of the date and year first above written.

WEST FACE CAPITAL INC.

Singh Name: er Title: Cansel.

Agreed and accepted this ____ day of _____, ____

Brandon Moyse

Witness Name:

- 17.08 This Agreement shall be construed and interpreted in accordance with the laws of the Province of Ontario and the applicable laws of Canada in force in Ontario and each of the parties hereto hereby irrevocably attorns to the jurisdiction of the Courts of such province.
- 17.09 The EMPLOYEE has been advised to obtain independent legal advice as to the meaning and effect of this Agreement and, to the extent he deems necessary, such advice has been obtained.

IN WITNESS WHEREOF the parties hereto have executed this Agreement as of the date and year first above written.

WEST FACE CAPITAL INC.

Name: Title:

Agreed and accepted this 26 day of 144, 2014

Brandon Moyse

Magaloni Witness Name: INAN NUWAGABA

С

, ·

THIS IS EXHIBIT "C" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014. A commissioner erc

October 1, 2012

Mr. Brandon Moyse brandonmoyse@hotmail.com

Dear Brandon:

Re: Employment Agreement

77 King Street West Royal Trust Tower TD Bank Centre Suite 4320, P.O. Box 212 Toronto, Ontario M5K 1J3

The Catalyst

Capital Group Inc.

Telephone: 416.945.3000 Facsimile: 416.945.3060

On behalf of The Catalyst Capital Group Inc. ("CCGI"), we are pleased to confirm in writing your employment with us as an Analyst, with a start date of November 1, 2012. Set out below are the terms and conditions of your employment. To evidence your agreement with these terms and conditions, please sign the enclosed duplicate copy of this letter and return that duplicate to us, whereupon we will have a binding agreement on the terms set forth below. Your employment is with CCGI only, and you will have no contractual or other relationship with any limited partnership or other organization or corporation affiliated with CCGI.

1. Duties

In your capacity as our employee, you will perform all of your assigned duties in a diligent, faithful and honest manner and in accordance with all of our current and future rules and policies. You will report directly to either of Mr. Gabriel de Alba or Mr. Newton Glassman or to such persons as may be specified by Mr. Newton Glassman from time to time. It is also understood and agreed that we may change your duties from time to time, acting reasonably, without causing termination of this agreement.

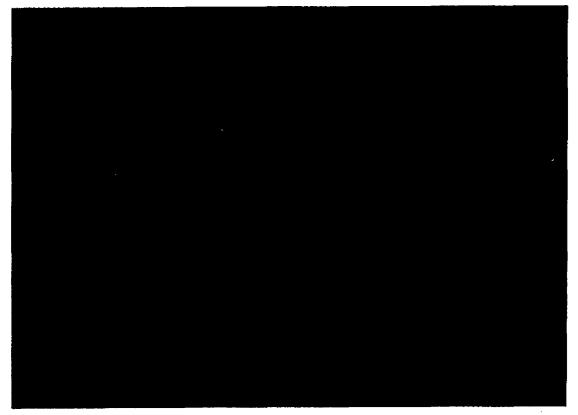
- 2. Compensation
 - (i) You will be paid an annual salary of CDN\$90,000. Your salary is payable in instalments (semi-monthly or as otherwise agreed) and subject to deductions such as income tax and any other deductions required by law. Any future salary increases, which will be granted solely at the discretion of CCGI, will be made available after an annual performance review on or around each calendar year-end.
 - (ii) At the end of the 2012 calendar year, you should expect to receive an annualized discretionary bonus of CDN\$80,000 if you have performed satisfactorily, as determined by CCGI in its sole discretion acting reasonably. The amount paid at that time will be pro-rated to reflect the portion of the calendar year you have actually worked. The remainder of the first year bonus (relating to the rest of your full first year of employment after December 31, 2012) will be distributed to you when bonus

Page 1 of 9

distributions relating to the 2013 calendar year are allocated. You will only receive this amount if you are employed by CCGI at the time of distribution.

In addition, you may be eligible to earn additional bonus amounts, based on your performance. As explained above regarding your first year's bonus, any bonuses awarded after the first year of employment will also be based on your performance and that of the firm during the period in question and will be determined by CCGI in its sole discretion, acting reasonably.

- (iii) In addition, you will be eligible to participate in CCGI's 60/40 Compensation Scheme (the "60/40 Scheme"), any replacement profit sharing plan and/or additional profit sharing mechanism introduced by the Company, and made available by the Company to investment professionals.
- (iv) In order to receive any discretionary bonus payment or any payment under the 60/40 Scheme, both described above, you must be actively employed as of the date any amounts are scheduled to be paid out under either of these plans, regardless of whether you were terminated without notice prior to this date and even if any applicable notice period (under contract, common law or statute) would extend beyond the payment date for that discretionary or incentive payment.



Page 2 of 9





3. Benefits

You will be entitled to participate in all health, insurance and other benefit plans as are from time made available to other employees at your level, subject to our right to unilaterally amend or eliminate such plans. Benefits will be provided in accordance with the provisions of the various benefit plans and programs in effect from time to time.

4. Expenses

All reasonable expenses, such as entertainment and travel, actually incurred by you in connection with the performance of your duties will be reimbursed in accordance with our policy as amended from time to time and upon presentation of receipts.

5. Vacation

During each calendar year, you will be entitled to three (3) weeks paid vacation, to be taken at a mutually convenient time. You will be allowed to carry forward any unused vacation time into the next calendar year but not further.

6. Relocation Assistance

CCGI will provide you with a relocation assistance in the amount of CDN\$5,000 subject to receipt of expenses. These expenses will be subject to review and approval by us. If you leave before the completion of 24 months of service, you will be required to pay back 100% of the relocation assistance.

7. Probationary Period

You will be on probation during the first 90 days of your employment, expected to be from November 1, 2012 to January 29, 2013. At any time during this probationary period we may terminate your employment by providing you with two weeks notice or payment in lieu of notice at which point CCGI will have no further obligation to you.

8. Non-Competition

You agree that while you are employed by the Employer and for a period of six months thereafter, if you leave of your own volition or are dismissed for cause and three months under any other circumstances, you shall not, directly or indirectly within Ontario:

- (i) engage in or become a party with an economic interest in any business or undertaking of the type conducted by CCGI or the Fund or any direct Associate of CCGI within Canada, as the term Associate is defined in the Ontario Business Corporations Act (collectively the "protected entities"), or attempt to solicit any opportunities of the type for which the protected entities or any of them had a reasonable likelihood of completing an offering while you were under CCGI's employ; and
- (ii) render any services of the type outlined in subparagraph (i) above, unless such services are rendered as an employee of or consultant to CCGI;
- 9. Non-Solicitation

You agree that while you are employed by the Employer and for a period of one year after your employment ends, regardless of the reason, you shall not, directly or indirectly:

- (i) hire or attempt to hire or assist anyone else to hire employees of any of the protected entities who were so employed as at the date you cease to be an employee of CCGI or persons who were so employed during the 12 months prior to your ceasing to be an employee of CCGI or induce or attempt to induce any such employees of any of the protected entities to leave their employment; or
- (ii) solicit equity or other forms of capital for any partnership, investment fund, pooled fund or other form of investment vehicle managed, advised and/or sponsored by any of the protected entities as at the date you ceased to be an employee of CCGI or during the 12 months prior to your ceasing to be an employee of CCGI.

10. Confidential Information

You understand that, in your capacity as an equity holder and employee, you will acquire information about certain matters and things which are confidential to the protected entities, including, without limitation, (i) the identity of existing or prospective investors in the Fund and any such future partnership or fund, (ii) the structure of same, (iii) marketing strategies for securities or investments in the capital of or owned by the Fund or any such partnership of or any such partnership or fund, (iv) investment strategies, (v) value realization strategies, (vi) negotiating positions, (vii) the portfolio of investments, (viii) prospective acquisitions to any such portfolio, (ix) prospective dispositions from any such portfolio, and (x) personal information about CCGI and employees of CCGI and Page 5 of 9 the like (collectively "Confidential Information"). Further, you understand that each of the protected entities' Confidential Information has been developed over a long period of time and at great expense to each of the protected entities. You agree that all Confidential Information is the exclusive property of each of the protected entities. For greater clarity, common knowledge or information that is in the public domain does not constitute "Confidential Information".

You also agree that you shall not, at any time during the term of your employment with us or thereafter reveal, divulge or make known to any person, other than to CCGI and our duly authorized employees or representatives or use for your own or any other's benefit, any Confidential Information, which during or as a result of your employment with us, has become known to you.

After your employment has ended, and for the following one year, you will not take advantage of, derive a benefit or otherwise profit from any opportunities belonging to the Fund to invest in particular businesses, such opportunities that you become aware of by reason of your employment with CCGI.

11. Remedies

You acknowledge that you have reviewed the provisions of Articles 8, 9, and 10 above and that you have addressed your mind to the reasonableness of the scope of these articles, and that you are satisfied that the provisions of those articles are necessary and reasonable and that they reflect the mutual desire and intent of yourself and CCGI that such provisions be upheld in their entirety and be given full force and effect.

You also acknowledge that if you violate the terms of Articles 8, 9, and 10 it will cause the protected entities to suffer irreparable harm for which damages will not be an adequate remedy and for which the protected entities shall be entitled to injunctive relief to prevent you from continuing with such violation or violations, in addition to any other available remedies and you hereby consent to the granting of an injunction to enforce the provisions of this Agreement.

- 12. Termination of Employment
 - (i) You may, at any time, terminate your employment by providing a minimum of thirty (30) days written notice to CCGI, which notice may be waived or shortened at CCGI's sole discretion without further financial obligations to CCGI other than complying with our obligations under the Employment Standards Act.
 - (ii) CCGI may terminate your employment at any time for just cause. For the purposes of this Agreement, "just cause" shall mean:
 - (a) any failure by you to observe and perform any of your covenants and obligations hereunder including, without limitation, the provisions of Articles 8, 9, and 10;

39

Page 6 of 9

- (b) your insolvency or bankruptcy;
- (c) fraud, wilful misconduct or gross negligence by you in connection with the performance of your duties hereunder;
- (d) any commission of a crime by you including your conviction for (or your pleading guilty or no contest to) a felony;
- (e) any use or abuse of alcohol or drugs or other controlled substances by you which adversely affects your ability to perform your duties hereunder; and
- (f) any other grounds that amounts to just cause at common law.
- (iii) After the probation period we may also terminate your employment at any time without just cause by providing the working notice and severance entitlement under the *Employment Standards Act, 2000* or similar applicable employment standards legislation, as well as an additional lump sum payment of three months' base salary less applicable deductions and without regard to any past, current or future expected discretionary bonus amounts. In no event will your disability benefits continue beyond the statutory notice period. After the effective date of such termination, you shall be entitled to no further rights or benefits hereunder or in connection with your employment with us except with the respect to the repurchase of your Starting Equity and Additional Equity as outlined in Article 2, above.

The foregoing amounts represent our maximum termination and severance obligations to you. However, and as set out above, in no event will you receive less than your entitlements to notice and severance under the Ontario *Employment Standards Act, 2000* or applicable employment standards statutes as amended over time. In order to receive the amounts payable under the Article, other than your statutory entitlements, you will be required to execute a Release in favour of the protected entities, in a form acceptable to CCGI. This Article shall remain in full force and effect unamended notwithstanding any other alterations to your terms and conditions of employment or to this Agreement, whether fundamental or otherwise, unless amended or waived in writing.

13. Entire Agreement and Waiver

This agreement constitutes the entire agreement between us and sets out all employment terms and conditions. The agreement may only be amended by express written consent of both parties.

14. Severability

The invalidity or unenforceability of any particular provision of this Agreement shall not affect its other provisions and this Agreement shall be construed in all aspects as if such invalid or unenforceable provision had been omitted.

15. Governing Law and Arbitration

This agreement shall be construed, interpreted, performed and enforced in accordance with the laws of the Province of Ontario and the laws of Canada. Any controversy or claim arising out of or relating to this Agreement shall be settled by arbitration which shall proceed in accordance with the Rules for the Conduct of Arbitrations of the Arbitrators' Institute of Canada Inc. (the "Rules") in effect at the date of commencement of such arbitration, by one (1) arbitrator (the "Arbitrator") appointed in accordance with the Rules.

The Arbitrator shall have the right to determine all questions of law and jurisdiction including questions as to whether a Claim is arbitrable and shall have the right to grant final and interim damages awards and shall have the discretion to award costs including reasonable legal fees and expenses, reasonable experts' fees and expenses, reasonable witnesses' fees and expenses, pre-award and post-award interest and costs of the arbitration.

The award of the Arbitrator shall be final and binding on the parties. There is no right of appeal from the Arbitrator's award.

The parties hereto shall be bound by any award granted by the Arbitrator and the parties hereto consent to judgment upon the award granted by the Arbitrator being entered in any Court of competent jurisdiction.

The parties agree that nothing in this Arbitration provision precludes CCGI from seeking injunctive relief in the courts of any jurisdiction for a breach of Articles 8, 9 or 10 of this Agreement as set out in Article 11.

We trust this offer is satisfactory to you and look forward to having you join our organization. Please indicate your acceptance of this Agreement by signing this Agreement in the space set out below and returning the executed copy to my attention.

Yours very truly,

THE CATALYST CAPITAL GROUP INC., on its own behalf and on behalf of its parent company

12bul

Gabriel de Alba, Managing Director and Partner

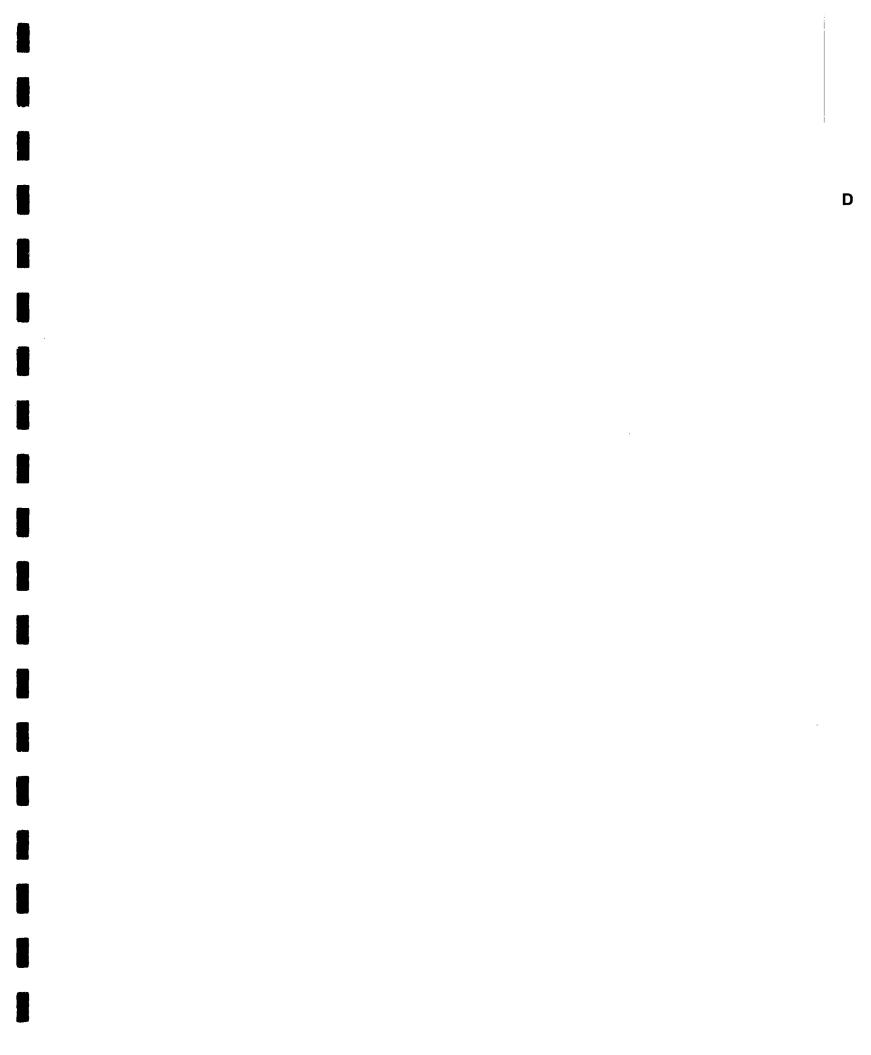
Page 8 of 9

I, Brandon Moyse, have reviewed, understand and accept the terms of this offer, and acknowledge that I have had an adequate opportunity to seek and receive independent legal advice prior to signing this letter agreement.

Date: _____

Signature of Employee

Page 9 of 9



THIS IS EXHIBIT "**D**" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

A Commissioner etc.

ROCCO DI PUCCHIO Direct: (418) 598-2289 religuechio@counsel-toronto.com File No. 13084

LAX O'SULLIVAN SCOTT LISUS ILP Suhe 1920, M5 King Street West Toronto DN M5H IJB Canada Tel: 416 699 1744 Fax: 416 698 3730

May 30, 2014

BY FACSIMILE

Mr. Jeff Hopkins Grosman, Grosman & Gale LLP Barristers and Solicitors 390 Bay Street, Suite 1100 Toronto, ON M5H 2Y2

Mr. Greg Boland Chief Executive Officer West Face Capital Inc. 2 Bloor St. East, Suite 3000 Toronto, ON M4W 1A8

Dear Sirs:

Re: Brandon Moyse - - Employment by West Face Capital

We represent The Catalyst Capital Group Inc. ("CCGI"). Through discussions with our client, we understand that Mr. Hopkins represents Brandon Moyse ("Moyse") and are writing to him in that capacity.

By way of background, CCGI is a leading private equity investment firm that specializes in control and/or influence investments in distressed and undervalued Canadian situations. CCGI provides operational, turnaround, financial and strategic expertise to those companies that it chooses to invest in.

As you know, CCGI had, until recently, employed Mr. Moyse out of its Toronto office. Mr. Moyse joined CCGI effective November 1, 2012 as an Analyst. He was in the process of being promoted to an Associate position prior to the events described herein. Mr. Moyse also obtained an equity stake in CCGI as part of the consideration offered to him in exchange for agreeing to join the company on certain terms that were memorialized in an Employment Agreement executed in or around October 1, 2012 (the "Employment Agreement").

The environment at CCGI is aggressive and entrepreneurial, such that individuals such as Mr. Moyse are invested with substantial autonomy and responsibility. In his role with CCGI, Mr. Moyse was primarily responsible for analysing new investment opportunities

LAX O'SULLIVAN SCO1 ISUS

-2-

of distressed and/or under-valued situations, as well as assisting in structuring and closing deals and monitoring portfolio investments. As part of his deal screening/analysis responsibilities, Mr. Moyse performed valuations of companies using proprietary valuation methodologies in order to identify new investment opportunities for CCGI, and assisted in the structuring and negotiation of terms of investments.

The information received and generated by Mr. Moyse in his capacity as an employee of CCGI was highly sensitive and confidential. This was acknowledged by Mr. Moyse in his Employment Agreement, as follows:

10. Confidential Information

You understand that, in your capacity as an equity holder and employee, you will acquire information about certain matters and things which are confidential to the protected entities, including, without limitation, (i) the identity of existing or prospective investments in the Fund and any such future partnership or fund, (ii) the structure of same, (iii) marketing strategies for securities or investments in the capital of or owned by the Fund or any such partnership of or any such partnership or fund, (iv) investment strategies, (v) value realization strategies, (vi) negotiating positions, (vii) the portfolio of investments, (viii) prospective acquisitions to any such portfolio, (ix) prospective dispositions from any such portfolio, and (x) personal information about CCGI and employees of CCGI and the like (collectively "Confidential Information"). Further, you understand that each of the protected entities' Confidential Information has been developed over a long period of time and at great expense to each of the protected entities. You agree that all Confidential Information is the exclusive property of each of the protected entities. For greater clarity, common knowledge or information that is in the public domain does not constitute "Confidential Information".

You also agree that you shall not, at any time during the term of your employment with us or thereafter reveal, divulge or make known to any person, other than to CCGI and our duly authorized employees or representatives or use for your own or any other's benefit, any Confidential Information, which during or as a result of your employment with us, has become known to you.

After your employment has ended, and for the following one year, you will not take advantage of, derive a benefit or otherwise profit from any opportunities belonging to the Fund to invest in particular businesses, such opportunities that you become aware of by reason of your employment with CCGI.

Furthermore, in recognition of the nature of his responsibilities at CCGI and the commercial sensitivity of the Confidential Information imparted to him during the course of his employment, Mr. Moyse agreed to the following non-competition and non-solicitation covenants in his Employment Agreement:

8. Non-competition

You agree that while you are employed by the Employer and for a period of six months thereafter, if you leave of your own volition or are dismissed for cause

and three months under any other circumstances, you shall not, directly or indirectly within Ontario:

- (i) engage in or become a party with an economic interest in any business or undertaking of the type conducted by CCGI or the Fund or any direct Associate of CCGI within Canada, as the term Associate is defined in the Ontario Business Corporations Act (collectively the "protected entities"), or attempt to solicit any opportunities of the type for which the protected entities or any of them had a reasonable likelihood of completing an offering while you were under CCGI's employ; and
- (ii) render any services of the type outlined in subparagraph (i) above, unless such services are rendered as an employee of or consultant to CCGI;
- 9. Non-Solicitation

You agree that while you are employed by the Employer and for a period of one year after your employment ends, regardless of the reason, you shall not, directly or indirectly:

- (i) hire or attempt to hire or assist anyone else to hire employees of any of the protected entities who were so employed as at the date you cease to be an employee of CCGI or persons who were so employed during the 12 months prior to your ceasing to be an employee of CCGI or induce or attempt to induce any such employees of any of the protected entities to leave their employment; or
- (ii) solicit equity or other forms of capital for any partnership, investment fund, pocled fund or other form of investment vehicle managed, advised and/or sponsored by any of the protected entities as at the date you ceased to be an employee of CCGI or during the 12 months prior to your ceasing to be an employee of CCGI.

Mr. Moyse first notified representatives of CCGI that he had decided to leave the company's employ on May 26, 2014. It has recently come to our client's attention that, in fact, Mr. Moyse was offered and has accepted an employment position with West Face Capital Inc. In its Toronto office ("West Face"). We understand that West Face is a direct competitor to CCGI in Ontario, and its business model similarly involves identifying investment opportunities in distressed and/or under-valued companies.

West Face was or ought to have been well-aware of the above-mentioned provisions of Mr. Moyse's Employment Agreement and nonetheless proceeded with its decision to extend an offer of employment to Mr. Moyse. In our view, Mr. Moyse's acceptance of a position at West Face constitutes a clear and deliberate breach of the non-competition provision contained in paragraph 8 of his Employment Agreement with CCGI. Moreover, our client is concerned, reasonably in our view, that Mr. Moyse has imparted

- 4 -

or will be imparting Confidential Information to West Face that he acquired in the course of his employment with CCGI, thereby causing irreparable harm to CCGI. This Confidential Information includes, but is not limited to, current investment strategies of CCGI, proprietary valuation methodologies, and a listing of prospective acquisitions for the CCGI portfolio.

At all material times, West Face and Mr. Moyse were aware that Mr. Moyse would be breaching these obligations under his Employment Agreement with CCGI by accepting an offer of employment with West Face, yet Westface induced Mr. Moyse to breach those obligations.

Our client takes this breach of Mr. Moyse's Employment Agreement, and West Face's role in relation thereto, very seriously. CCGI's business interests have been and will continue to be irreparably harmed by what has occurred. In this regard, we note that paragraph 11 of Mr. Moyse's Employment Agreement provides as follows:

11. Remedies

You acknowledge that you have reviewed the provisions of Articles 8, 9 and 10 above and that you have addressed your mind to the reasonableness of the scope of these articles, and that you are satisfied that the provisions of those articles are necessary and reasonable and that they reflect the mutual desire and intent of yourself and CCGI that such provisions be upheld in their entirety and be given full force and effect.

You also acknowledge that if you violate the terms of Articles 8, 9 or 10 it will cause the protected entities to suffer irreparable harm for which damages will not be an adequate remedy and for which the protected entities shall be entitled to injunctive relief to prevent you from continuing which such violation or violations, in addition to any other available remedies and you hereby consent to the granting or an injunction to enforce the provisions of this Agreement.

CCGI hereby states that it reserves all of its legal remedies in respect of the damage to its business interests that have been occasioned by Mr. Moyse's and West Face's actions, including its right to obtain injunctive relief. Having said this, our client is prepared for a brief window of time to consider any proposal which Mr. Moyse and West Face wish to make as to how the current situation may be remedied to our client's satisfaction. If, however, we do not hear from you immediately with respect to any such proposal, our client will be left with no alternative but to avail itself of all of its legal remedies against Mr. Moyse and West Face.

Yours truly,

Rocco Di Pucchio RDP:rp

Ε

THIS IS EXHIBIT "E" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

Indy Justual



Adrian Miedema

adrian.miedema@dentons.com D +1 416 863 4678

Dentons Canada LLP 77 King Street West, Suite 400 Toronto-Dominion Centre Toronto, ON, Canada M6K 0A1

T +1 416 863 4511 F +1 416 863 4592

June 3, 2014

SENT VIA E-MAIL (rdipucchio@counsel-toranto.com)

Rocco Di Pucchio Lax O'Sullivan Scott Lisus LLP Sulte 1920, 145 King Street West Toronto ON M5H 1J8

Dear Mr. Di Pucchio:

RE: Brandon Moyse

We are the lawyers for West Face Capital Inc. ("West Face"). Your letter of May 30, 2014 to West Face regarding Brandon Moyse has been referred to us for reply.

It is our confident opinion that the non-competition and non-solicitation clauses contained in Mr. Moyse's employment contract with The Catalyst Capital Group Inc. ("CCGI") (the "Employment Agreement") are unreasonable and therefore unenforceable.

To our knowledge there are no Ontario cases in the recent past in which a non-competition covenant has been upheld for a mere employee. To the contrary, the courts have repeatedly ruled that non-competition covenants are *prima facie* unenforceable as an unreasonable restraint of trade and therefore against the public interest.

Further, and in any event, in Mr. Moyse's case, the non-competition covenant is too broad as it purports to prohibit Mr. Moyse from engaging in any business or undertaking of the type conducted by CCGI or the "Fund" (which term is not defined anywhere in the Employment Agreement) or "any direct Associate" of CCGI. Given the nature of CCGI's investments, such a restriction would effectively prohibit Mr. Moyse from participating in a wide variety of industries and sectors that are completely unrelated to Mr. Moyse's duties with CCGI. The non-solicitation clause in the Employment Agreement is similarly unenforceable as it purports to prohibit Mr. Moyse from soliciting equity or other forms of capital for any entity "...managed, advised and/or sponsored by any of the protected entities" regardless of whether Mr. Moyse actually had any contact or relationship with the particular entity during the course of his employment. Such clauses have repeatedly been struck down by the courts (see for example, Mason v. Chem-Trend Limited Partnership, 2011 ONCA 344; Phoenix Restorations Ltd. v. Brownlee, 2010 BCSC 1749; Brown v. First Contact Software Consultants Incorporated, 2009 CarswellOnt 5482 (Sup.Ct.J.)).

It appears to us that CCGI simply used its standard form non-competition and non-solicitation covenants without considering whether they were appropriate for Mr. Moyse's role and without attempting to tailor them to his role.

Salans FMC SNR Denton

dentons.com



Rocco Di Pucchio June 3, 2014 Page 2 Salans FMC SNR Denton dentons.com

Notwithstanding the above, you have provided no evidence to support your allegation that your client has suffered irreparable harm. Your assertion that West Face induced Mr. Moyse to breach his contractual obligations to CCGI is similarly baseless.

In any event, West Face has impressed upon Mr. Moyse that he is not to share or divulge any confidential information that he obtained during his employment with CCGI.

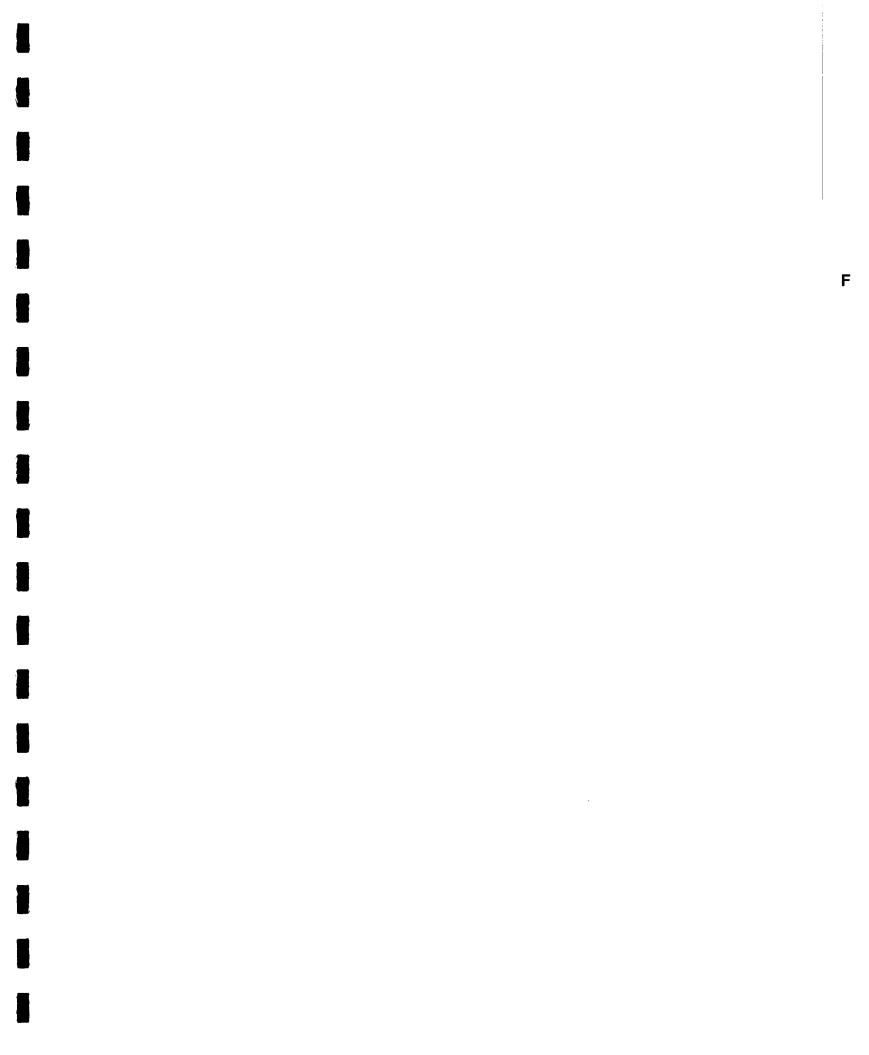
Should you wish to discuss the above, kindly contact the writer.

Yours truly, Dentons Canada LLP Adrian Miedema 🛽

AJM/agp

Ŀ

8729425_3|NATDOCS



THIS IS EXHIBIT "F" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

.

Indy Justiel commissioneretc.



JEFF C. HOPKINS Email: jhopkins@grosman.com

June 5, 2014

DELIVERED BY EMAIL rdipucchio@counsel-toronto.com

Mr. Rocco Di Pucchio Lax O'Sullivan Scott Lisus LLP 2750 - 145 King Street West Toronto, ON M4H 1J8

Dear Mr. Di Pucchlo:

Re: Brandon Moyse

I represent Mr. Brandon Moyse ("Mr. Moyse") and confirm receipt of your May 30, 2014 letter. I have had an opportunity to review and discuss your letter with Mr. Moyse.

With respect to Mr. Moyse's former Analyst role with The Catalyst Capital Group Inc. ("CCGI"), while it is true Mr. Moyse performed valuations of companies, he did not do so using "proprietary valuation methodologies", as alleged. Conversely, Mr. Moyse utilized well known, commonly used valuation methodologies. Moreover, with respect to your statements regarding "investment strategies", Mr. Moyse does not know what this is in specific reference to, in the context of confidential or proprietary information.

With regard to Mr. Moyse's knowledge of "prospective acquisitions", Mr. Moyse is only aware of 3 to 5 such prospects at least 2 of which are well known publicly as they have been disclosed by CCGI in public statements. In any event, Mr. Moyse has no intention of disclosing these "prospective acquisitions" or any information which could reasonably be considered confidential or proprietary in nature.

With respect to the non-competition and non-solicitation provisions contained in Mr. Moyse's written Employment Agreement (the "Employment Agreement"), Mr. Moyse agrees with the positions asserted in Mr. Miedema's June 3, 2014 letter.

In response to your client's invitation that Mr. Moyse propose terms on which the current situation may be remedied, Mr. Moyse is willing to confirm in writing that he understands and will abide by the confidentiality provision contained in the Employment Agreement, a proposal which we feel is reasonable in the circumstances.

Once you have had an opportunity to review the foregoing with your client, I suggest we schedule a telephone call to discuss further.

Yours very truly,

GROSMAN. GROSMAN & GALE LLP

Per: Jeff C. Hopkins JCH:tv

c. A. Miedema [DENTONS]

G

THIS IS EXHIBIT "**G**" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

A commission of the A comm

4

ROCCO DI PUCCHIO Direct: (416) 598-2268 rdiputchio@counsel-toronto.com File No. 13094

LAX 0'SULLIVAN SCOTT LISUS LLP Svite 1920, 145 King Street West Toronto ON M5H 1J& Canada Tel: 416 598 1744 Fax: 416 598 3730

June 13, 2014

BY EMAIL

Mr. Adrian Miedema Dentons Canada LLP Barristers and Solicitors 77 King Street West, Suite 400 Toronto-Dominion Centre Toronto, ON M5K 0A1

Mr. Jeff Hopkins Grosman, Grosman & Gale LLP Barristers and Solicitors 390 Bay Street, Suite 1100 Toronto, ON M5H 2Y2

Dear Mr. Miedema and Mr. Hopkins:

Re: Brandon Moyse - - Employment by West Face Capital

I am responding to your letters of June 3 and 5, 2014, respectively.

The position expressed in your letters appears to be that, in spite of both fully understanding and agreeing to accept employment with The Catalyst Capital Group Inc. ("CCGI") on the terms of his Employment Agreement, Mr. Moyse is free to now simply ignore the various covenants he made to CCGI because they are "unenforceable". My client fundamentally disagrees. While your clients are focussed on advancing a number of technical arguments around the enforceability of the covenants, they ignore the rather obvious, uncontradicted and important point that West Face Capital ("West Face") is a <u>direct competitor</u> of CCGI, and that both companies operate in a highly specialized field in which very sensitive confidential and proprietary information is shared every day with trusted analysts such as Mr. Moyse. In this context, it is nonsensical to suggest that Mr. Moyse was unaware that the non-competition covenant in his Employment Agreement precluded him from accepting an employment offer with a direct competitor such as West Face, or that enforcing the covenant in these circumstances would be contrary to the public interest.

Moreover, we note that in Mr. Hopkins' letter, Mr. Moyse acknowledges that he has become aware of confidential acquisition targets through his employment with CCGI. While CCGI is comforted by the assurances in your correspondence that Mr. Moyse

55

LAX

ISUS

11112'N

SCO

"has no intention of disclosing these prospective acquisitions or any information which could reasonably be considered confidential or proprietary in nature" and that West Face "has impressed upon Mr. Moyse that he is not to share or divulge any confidential information that he obtained during his employment with CCGI", these assurances respectfully do not go far enough.

CCGI is fully prepared to take action to enforce the covenants contained in Mr. Moyse's Employment Agreement. In a final attempt to avoid the necessity for doing so, I would suggest that we schedule a conference call to discuss the assurances that CCGI requires in order to avoid litigation in this matter. I will have my assistant reach out to your respective assistants shortly to find a mutually agreeable date and time for such a call.

Yours truly,

Rocco Di Pucchio RDP:rp 56

Η

THIS IS EXHIBIT "H" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

A commissionerfetc.



JEFF C. HOPKINS Email: jhopkins@grosman.com

June 19, 2014

DELIVERED BY EMAIL rdipucchio@counsel-toronto.com

Mr. Rocco Di Pucchio Lax O'Sullivan Scott Lisus LLP 2750 - 145 King Street West Toronto, ON M4H 1J8

Dear Mr. Di Pucchio:

Re: Brandon Moyse

Further to our conference call yesterday, I have just been advised that Mr. Moyse will be commencing work with West Face on June 23rd.

As outlined in my June 5th letter to you, I reiterate that Mr. Moyse fully understands and intends to abide by his contractual obligations to Catalyst with respect to confidential information. More specifically, he will not divulge any information related to the "deals" which appear to be at the root of Catalyst's concern. That said I am advised by Mr. Moyse that his knowledge in this regard is not nearly as detailed as Catalyst appears to believe.

In any event, in an attempt to avoid any legal proceedings, Mr. Moyse remains amenable to confirming these legal obligations in writing, including references to specific areas of concern to Catalyst. Accordingly, we would be happy to consider any such proposal Catalyst wishes to put forward.

I look forward to hearing from you.

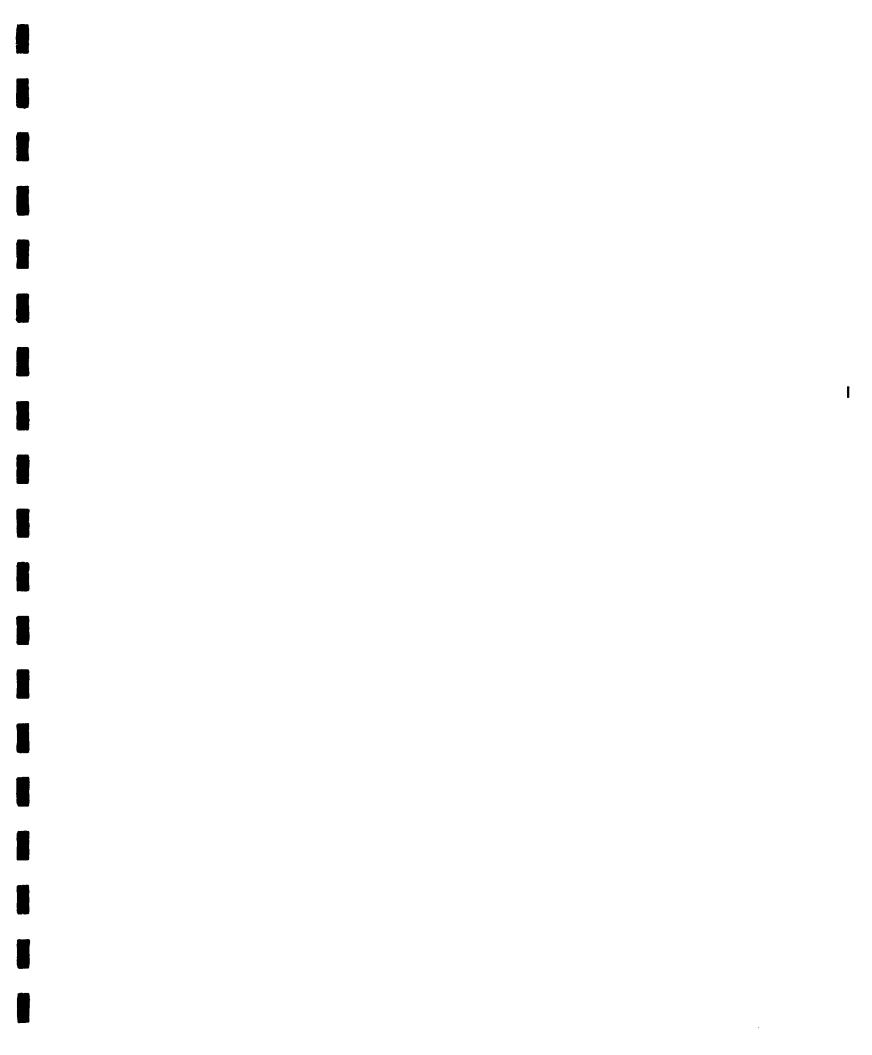
Yours very truly,

GROSMAN, GROSMAN & GALE LLP

For Per/Jeff C. Hopkins JCH:tv

> c. A. Miedema [DENTONS]

390 Bay Street, Suite 1100, Toronto, Canada M5H 2Y2 Telephone: 416-364-9599 Facsimile: 416-364-2490 www.grosman.com



THIS IS EXHIBIT "I" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

Acommissioner etc.



CONFIDENTIAL MEMORANDUM

Date:	June 19, 2014
From:	Supriya Kapoor, Chief Compliance Officer
То:	Brandon Moyse
Subject:	WIND Mobile, Globalive companies (together, "WIND")
CC:	West Face Partners, West Face Analysts, West Face Compliance, Nora Nestor, Chap Chau

Please be advised that a Confidentiality Wall has been established with respect to WIND at West Face Capital ("West Face") under which Brandon is not permitted to discuss any information he may have regarding WIND with others at West Face or from taking any active steps regarding WIND.

No one at West Face shall inquire about or discuss WIND with Brandon.

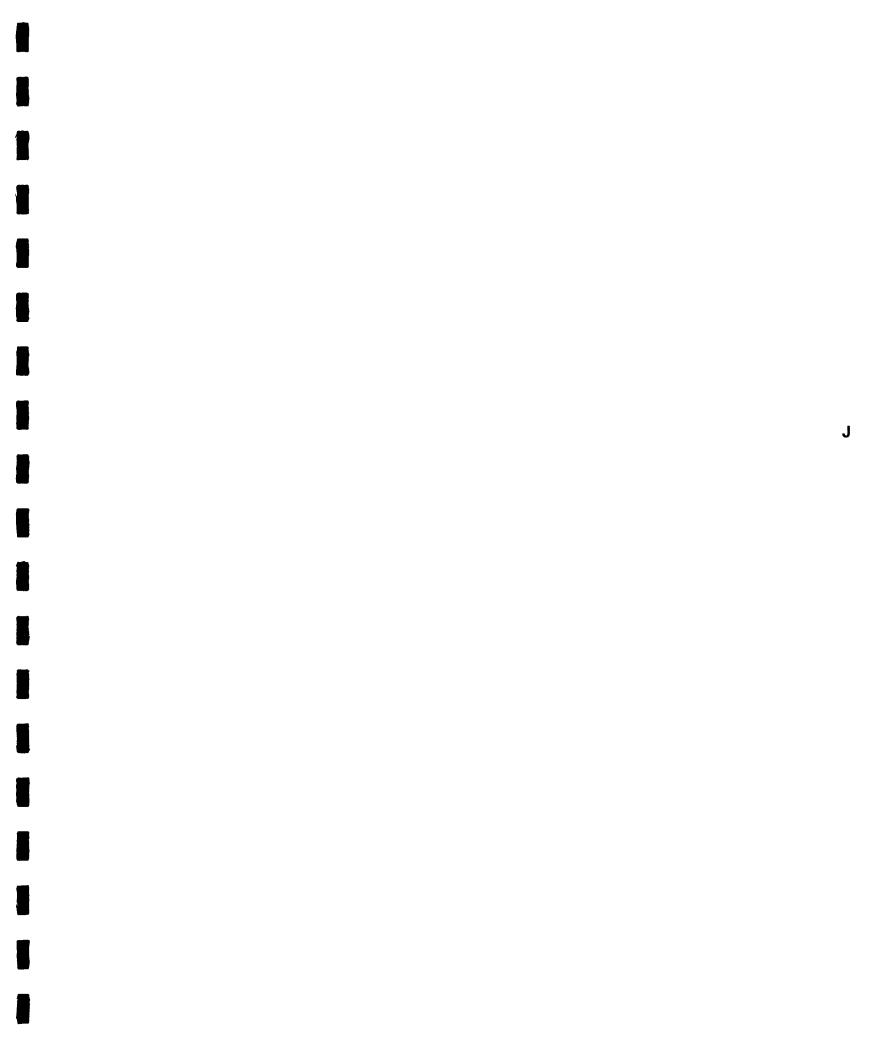
This Confidentiality Wall imposes no other restrictions on any research and analysis regarding WIND that may take place at West Face.

The IT Group at West Face has taken steps to restrict access to the network for files regarding WIND.

Please feel free to contact me if you have any questions.

Regards,

JJ KJ



THIS IS EXHIBIT "J" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7^{TH} DAY OF JULY, 2014.

A Commissioner etc.

From: Supriya Kapoor Sent: June-19-14 3:32 PM To: <u>brandonmoyse@hotmail.com</u>; Brandon Moyse Cc: - Greg Boland; Tom Dea; Tony Griffin; Peter Fraser; Peter Brimm; Aland Wang; Nandeep Bamrah; Yu-Jia Zhu; Graeme McLellan; Nora Nestor; Chap Chau; compliance Subject: Confidentiality Wall Importance: High

Hello Brandon,

Please see the attached regarding the Confidentiality Wall that has been set up.

Regards,



Supriya Kapoor, CPA, Chief Compliance Officer | West Face Capital Inc. 2 Bloor Street East, Suite 3000 | Toronto, ON M4W 1A8 Tel: 416-479-7330 | Fax: 647-724-8910 Email: <u>supriya.kapoor@westfacecapital.com</u>

This e-mail and any attachments may contain confidential information. If you are not the intended recipient, please notify the sender immediately by return e-mail, delete it, and destroy any copies. Do not forward it to anyone. Any dissemination or use of this information by a person other than the intended recipient is unauthourized.

.

K

.

THIS IS EXHIBIT "K" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7^{TH} DAY OF JULY, 2014.

Commissioner ofc.



Adrian Misdema Partner edrian.miedema@dentons.com D +1 416 863 4678

Dentons Canada LLP 77 King Street West, Suite 400 Toronto-Dominion Centre Toronto, ON, Canada M5K 0A1

T +1 416 863 4511 F +1 416 863 4592 Salans FMC SNR Denton dentons.com

June 19, 2014

SENT VIA E-MAIL (rdipucchio@counsel-toronto.com)

Rocco Di Pucchio Lax O'Sullivan Scott Lisus LLP Suite 1920, 145 King Street West Toronto ON M5H 1J8

Dear Mr. Di Pucchio:

Re: Brandon Moyse

This letter is further to the writer's discussion yesterday with you and Jeff Hopkins, counsel for Mr. Moyse. As Mr. Hopkins has advised, Mr. Moyse will be starting work with West Face Capital Inc. on Monday, June 23rd.

Mr. Moyse has agreed, contractually with West Face, to maintain strict confidentiality over all confidential information obtained by him in the course of his employment with The Catalyst Capital Group Inc. Both West Face and Mr. Moyse take that obligation very seriously. Your client has not provided any evidence that Mr. Moyse has breached any of his confidentiality obligations to Catalyst.

You mentioned yesterday that Catalyst is particularly concerned about Mr. Moyse's involvement in a "telecom deal". The writer has discussed that point with West Face. West Face has implemented a confidentiality wall that prevents Mr. Moyse from having any involvement in that potential transaction or from discussing any confidential information relating to that potential transaction with anyone at West Face, and vice versa. Mr. Moyse has not had, and will not have, any involvement with that potential transaction at West Face.

In the event that Catalyst commences proceedings, my colleague, Andy Pushalik, will be representing West Face in those proceedings. Any litigation-related materials or correspondence should be sent to Mr. Pushalik's attention.

Yours truly. Dentons Capada LLP Adrian Miedema

AJM/mf

c.c. Jeff Hopkins, counsel for Brandon Moyse

9132797_2|NATDOCS

d. . . k

L

THIS IS EXHIBIT "L" REFERRED TO IN THE AFFIDAVIT OF THOMAS DEA SWORN BEFORE ME THIS 7TH DAY OF JULY, 2014.

Chily habe

From: Tom Dea Sent: March-27-14 10:28 AM To: - Greg Boland; Peter Fraser; Tony Griffin; Yu-Jia Zhu Subject: FW: Update

We me this guy (now at Catalyst) when we were looking at analysts last go-around. Could be a fit. Let me know if you'd like to have him in.

66

Thomas P. Dea (o) 647-724-8902 (m) 416-704-1273 tom.dea@westfacecapital.com

From: Brandon Moyse [mailto:brandonmoyse@hotmail.com] Sent: March-27-14 1:47 AM To: Tom Dea Subject: RE: Update

As discussed, please see attached for my CV and deal sheet, and a few investment write-ups I've done at Catalyst. I kept the deal sheet to one page, limited to the two deals I've done from beginning to end and which are closing shortly. (I'm working on a third live deal at the moment which is not in my CV at all.) The attached memos can give you a better idea of the broader scope of work I've done on the pure investment analysis side:

1) Homburg -- This was written ex post facto so it reads more like a narrative than is typical, but includes all the analysis I did leading up to and during the deal, the bulk of which is in the Waterfall Analysis.

2) NSI -- This was another distressed European real estate company which we ultimately did not proceed with for Fund-level issues; however, the investment thesis was compelling. (Opportunity now gone as Company did an equity raise.) Only public info was used for the write-up.

3) RONA -- More of a special situations/undervalued equity play which we spent a couple weeks looking at. The memo was done over the course of a couple weeks and with only public info.

4) Arcan Resources -- Junior E&P company which was interesting but we couldn't get comfortable with how to enter the capital structure. We also would have needed to engage industry consultants to better understand the asset. The memo represents a couple weeks' work off completely public info.

I enjoyed our discussion today -- the type of work you guys do and the flexible mandate sounds exactly like what I'm looking for (and a good fit for my background). Would be interested to hear your thoughts -- in the meanwhile, don't hesitate to let me know if you have any questions.

From: <u>tom.dea@westfacecapital.com</u> To: <u>brandonmoγse@hotmail.com</u> Subject: RE: Update Date: Wed, 26 Mar 2014 21:31:52 +0000

Hey Brandon. Thanks. What is the name of the Cerberus entity that Calidus is modeled after?

67

From: Brandon Moyse [mailto:brandonmoyse@hotmail.com] Sent: Wednesday, March 26, 2014 1:40 PM To: Tom Dea Subject: RE: Update

Great, can meet you at the Aroma Coffee or wherever you are now if easier in 5-10 mins.

From: <u>tom.dea@westfacecapital.com</u> To: <u>brandonmoyse@hotmail.com</u> Subject: Re: Update Date: Wed, 26 Mar 2014 17:37:23 +0000 I'm done now.

Sent from my BlackBerry 10 smartphone on the Rogers network.

From: Brandon Moyse Sent: Wednesday, March 26, 2014 10:38 AM To: Tom Dea Subject: RE: Update

Sure, there's an Aroma coffee in the Standard Life building (121 King W).

1:30? 2?

From: tom.dea@westfacecapital.com To: brandonmoyse@hotmail.com Subject: RE: Update Date: Wed, 26 Mar 2014 14:16:49 +0000 I have to leave about 12:10 for a downtown meeting at 12:30.

Could meet you for coffee somewhere after my meeting.

From: Brandon Moyse [mailto:brandonmoyse@hotmail.com] Sent: Wednesday, March 26, 2014 10:14 AM To: Tom Dea Subject: RE: Update

Call just came up -- would I be able to come by at 11:30?

From: <u>tom.dea@westfacecapital.com</u> To: <u>brandonmoyse@hotmail.com</u> Subject: RE: Update Date: Mon, 24 Mar 2014 14:55:32 +0000

From: Brandon Moyse [mailto:brandonmoyse@hotmail.com] Sent: Monday, March 24, 2014 10:37 AM To: Tom Dea Subject: RE: Update Works for me. Should I come by your offices? From: tom.dea@westfacecapital.com To: brandonmoyse@hotmail.com Subject: RE: Update Date: Mon, 24 Mar 2014 13:35:22 +0000 Wednesday at 11:00? From: Brandon Moyse [mailto:brandonmoyse@hotmail.com] Sent: Monday, March 24, 2014 9:34 AM To: Tom Dea Subject: RE: Update Just following up - when would work for you to discuss? I'm travelling today and tomorrow but expect to be available later this week or next. From: tom.dea@westfacecapital.com To: brandonmoyse@hotmail.com Subject: Re: Update Date: Fri, 14 Mar 2014 18:27:11 +0000 Away this week and next. Lets chat when back. T Sent from my BlackBerry 10 smartphone on the Rogers network. From: Brandon Moyse Sent: Friday, March 14, 2014 9:45 AM To: Tom Dea Subject: RE: Update Hey Tom, I saw you launched an alternative/illiquid credit fund a couple months ago. Not sure what your needs are but I wanted to let you know that I'm starting to look at exploring other opportunities and this is something that would definitely be of interest. I'd like to move somewhere where I can focus more heavily on the investment process/analysis and deal structuring (as opposed to the heavy day-to-day operational involvement in pure private equity), and this would be by far the most interesting opportunity in Toronto. If not, feel free to keep me in mind for the future. Appreciate your keeping this in confidence and hope we can discuss further.

Cheers, Brandon From: <u>brandonmoyse@hotmail.com</u> To: <u>tom@westfacecapital.com</u> Subject: RE: Update Date: Wed, 11 Dec 2013 02:20:10 -0500 Hi Tom -

Hope all's well. It's been a (very long) while and I'd meant to reach out much earlier. It is indeed a small space up here -- much smaller than I'd realized -- and I did want to keep in touch, especially now that I have some more experience and insight. Things are great at Catalyst but we don't share enough perspective with others, which is somewhat unfortunate.

Thought you might find the deal below interesting -- we just won the 363 sale auction and expect to close in the next few weeks. Company was spun-off from Hertz for anti-trust reasons and filed for protection less than a year later; we stepped in as DIP lender/stalking horse and credit bid for control at a nice creation multiple. Cerberus and Magnetar, along with a couple strategics, were also involved. All in all, a lot of moving parts and cool deal dynamics. Would be great to catch up some time if possible.

Cheers, Brandon

http://online.wsj.com/news/articles/SB10001424052702303560204579250542894367298

Catalyst Capital Wins Bidding for Advantage Rent a Car Canadian Private-Equity Firm Agrees To Forgive Debt, Beats Out German Rental Car Company

Catalyst Capital Group Inc. won a bankruptcy auction for Advantage Rent a Car, whose future has been under the microscope since it became a crucial part of antitrust regulators' decision to bless the merger of two major car-rental firms last year.

The Canadian private-equity firm beat out German rental car company Sixt SE SIX2.XE -0.51% at Monday's auction, agreeing to forgive up to \$46 million in debt it extended to fund Advantage's Chapter 11 case.

Advantage filed for bankruptcy protection just months after Hertz Global Holdings Inc. HTZ -0.04% shed the chain so it could buy Dollar Thrifty Automotive Group Inc.

Looking to preserve competition in the highly concentrated \$24 billion U.S. car rental industry, the Federal Trade Commission required Hertz to divest Advantage to complete the \$2.3 billion purchase of Dollar Thrifty. But just months after the government settlement was reached, Advantage filed for Chapter 11 bankruptcy protection with plans to sell itself to the highest bidder.

Just two bidders showed up for Monday's auction: Sixt, a German car-rental company that has 11 U.S. airport locations, and Catalyst, whose other holdings include commercial printer Quad/Graphics Inc. QUAD -3.36% and Canadian casino operator Gateway Casinos & Entertainment Ltd.

Advantage, which operates more than 70 car-rental locations in 33 states, hopes to complete its sale to Catalyst by the end of March, according to court papers.

The U.S. Bankruptcy Court in Jackson, Miss., will hold a hearing on the deal next week. The FTC also will review the sale.

Advantage filed for Chapter 11 protection following a dispute over the vehicles that Hertz leased Advantage following the spinoff. Hertz, which sent a representative to Monday's auction, has since asked the bankruptcy court to let it seize about 14,000 of the approximately 24,000 vehicles it leased Advantage.

From: tom@westfacecapital.com To: brandonmoyse@hotmail.com Subject: RE: Update Date: Tue, 25 Sep 2012 14:28:07 +0000 Hey Brandon,

Congratulations. I agree that it will be an excellent place to learn. To be clear, I am very careful about granting either praise or "red flags". So for the record, I do not have any first hand experience with Catalyst. My caution is based on second hand information from professional advisors and others who have worked with them. The comments related to how they were treated and what they were like to work with. Secondarily, we have heard comments that their track record makes some liberal assumptions regarding private market values. From your perspective, I don't think those factors need to trouble you too much and the fact is there are not a lot of alternatives in Canada so as a career choice I think you are doing fine.

Please keep in touch as it is a small community up here. I would also appreciate that you keep my candid comments private.

Good luck! - Tom



Thomas P. Dea - Partner | West Face Capital Inc. 2 Bloor Street East, Suite 810 | Toronto, ON M4W 1A8 Tel: 647-724-8902 | Mobile: 416-704-1273 Email: tom@westfacecapital.com

This e-mail and any attachments may contain confidential information. If you are not the intended recipient, please notify the sender immediately by return e-mail, delete it, and destroy any copies. Do not forward it to anyone. Any dissemination or use of this information by a person other than the intended recipient is unauthorized.

From: Brandon Moyse [mailto:brandonmoyse@hotmail.com] Sent: September-25-12 10:11 AM To: Tom Dea Subject: Update

Tom -

Hope all is well since we met. I just wanted to give you a quick update -- I've been offered a position at Catalyst and will likely accept. I know you had cautioned against it but am optimistic that I will have a great learning experience.

Keep in touch.

Brandon

. . .

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

HOMBURG INVEST INC.

1.	Executive Summary	2
2.	Business Description	3
3.	Capitalization	.14
4.	Situation Overview	.16
5.	Comparables	.26
6.	Corporate Structure	.27
7.	Waterfall Analysis	.29
8.	Capital Structure Summary	.42
9.	Operating and Credit Statistics	44
10.	Review of Historical Asset Values	45
11.	Summary / Issues / Next Steps	46
12.	Appendix	47

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

HOMBURG INVEST INC. (HII)

All figures in C\$ unless otherwise noted. Homburg Invest Inc. referred to as "Homburg" or the "Company".

1. Executive Summary

- Homburg is a Canadian-based real estate development and investment company with over \$1B of real estate assets in North America and Europe
- The Company filed for CCAA protection on September 9, 2011. Catalyst has been tracking Homburg for 2 years, and has extensively analyzed its capital structure and individual properties
- Homburg's primary creditors are holders of its retail mortgage bonds and unsecured bonds
 — almost all elderly pensioners who bought the bonds expecting a safe investment
- Following a tender offer for all series of bonds in 1Q13, Catalyst is currently Homburg's largest single creditor. Based on the court-appointed Monitor's subsequent estimated recovery values, Catalyst's cash-on-cash multiple on its tender offer purchases is at least 1.7x
- After pushing the Company and Court towards a formal process, Catalyst was named Plan Sponsor, and is offering a cash buy-out of the equity that creditors will receive in the restructured Newco
- Catalyst's buy-out values the Newco equity at €95MM versus the Monitor's estimated book value of €160-165MM representing a potential immediate cash-on-cash return of 1.7x
 - Moreover, Newco has a key asset which itself has an equity value €100MM+, providing Catalyst with substantial downside protection
- Catalyst believes Newco is undervalued due to its fragmented holder base, prior lack of a strong financial sponsor and current "distressed" connotation. Based on peer valuation metrics, Newco's equity could be worth €400-500MM once the company establishes a dividend and growth strategy, for a cash-on cash return of 4.7x in this normalized case

Catalyst - Hon	noti goner zi		is Analys															
					Catalyst Multiple on Claims			Catalyst Equity				Catal	st Maitip	e en Cash				
	Catalyst	Total Re	covery as %	of Total Claim	Already Owned		Cash-Out Price		Equity Recovery as % of Total Claim		Equity Cash-Out			Weighted Multiple on Cash				
Series	Avg. Price % of Face + Claims Owned	Mocitor	Monitor High ⁽²⁾	Comparables Normalized ^[3]	low	High	Normalized	low	High	Macitar Low ⁽²⁾	Manitor High ⁽²⁾	Comparables	Low	Кçh	Normalized	law	Hĩgh	Normaliza
Mortgage Bonds	CIALLY CARLING		1020	All the second second			Light street					Normaintea		- E	COLUMN TO A	1		. Noncence
нма	44.4%	56.7%	67.3%	113,3%	1.3x	1.64	2.6x	14.7%	12.7%	25.1%	21.7%	64.9%	2.7x	17x	4.7x	ĻЖ	1.7x	4.6x
HMBS	39.8%	51.7%	56.4%	116.3%	1.3x	1.5x	3.04	15.4%	16.9%	28.0%	28.9%	79.0%	1.7x	1.7x	4.7x	1.74	1.7x	4.62
HMBG	24.9%	75.5%	81.0%	191.7×	3.24	3.4x	8.2x	30.5%	30.2%	52.0%	51.6%	143.8%	1.74	1.7x	47x	1.8.	1.8x	4.9x
HM87	49.8%	65.6%	76.9%	110.0%	1,47	1.6x	23x j	11.7%	9.1%	19.9%	15.6X	49,3%	1.7x	1.7	47x	1.7x	171	4.6x
Unsecured Bonds																		
HB8	24.7 X	45.7%	51.0%	111.7%	2,0x	2.20	4.84	18.4%	19.1%	31.5%	32.5%	68.6%	17	1.7x	4,7x	1.7x	1.7x	4,7x
KB9	25.0%	45.7%	51.OX	111.7%	1.9x	2.24	4,7x	18.4%	19,1%	31.5%	32.5%	88.6%	1.7±	1.74	4.7x	174	1.7x	4.7x
HB10	25,0%	45.7%	51.0%	111.7%	1.9x	2.24	4.7x	18.4%	19.1%	31,5%	32,5%	88.8%	17x	1.7x	4.7x	1.7x	1,74	4,7x
HB11	25.0%	45,7%	51.0%	111.7%	1.9x	2.24	4.72	18.4%	19.1%	31.5%	92.5%	88.8%	17x	1.7x	4.7x	1.7x	1.7t	4.7x
Other Chaims ⁽¹⁾																		
Frade Creditors	26.5%	41.4%	45.1%	107.1%	1.6x	1.7x	أتدك	16.7%	17.2%	28.5%	29.4%	80,3%	17x	1.7x	4.7x	1.7a	1.74	4.7x
Total	28.7%	49.1%	55.0%	118.9%	1.7x	1.9x	4.1x	19.1%	19.4%	32.7%	33.1%	91.2%	1.7x	1.7x	4.7x	1.71	1.7x	4.7x

(1) leade elektra purchasad caristic of Sender offer. Price expresents weighted average price p

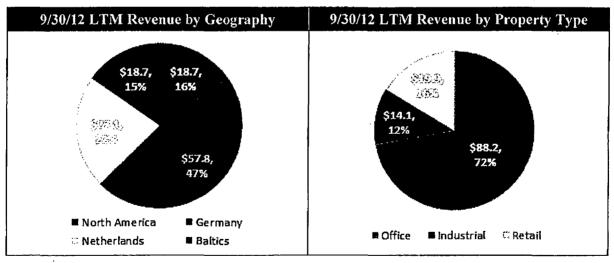
(2) Sources Monitor (Delaitie), Informa l'on Orcafar dated April 28, 2018. Di BURSSomm normalized esuity veter based on comos rable company viribi

Aste: Recovery Apures based on % of claim veloe; Catalyst tender price based on face value.

2. Business Description

Business Overview

- Homburg is a Canadian-based real estate development and investment company with assets in North America and Europe
 - Investment properties comprise commercial, retail and industrial properties in the U.S., Germany, Netherlands and the Baltic States (Estonia, Latvia and Lithuania)
 - Development properties consist of residential-zoned undeveloped land, primarily in Calgary, and condominiums in PEI, Nova Scotia and Alberta
- The Company filed for CCAA protection on September 9, 2011, in the Superior Court of Quebec, and has been under a Court-supervised restructuring process since then
 - Homburg is currently in the latter stages of this process, with a view to exiting protection on July 3, 2013
 - After pushing the Company, Monitor and Trustee towards a court-approved formal auction process, Catalyst was named Plan Sponsor
- Homburg generated revenue and EBITDA of \$136.4MM and of \$39.3MM (28.8% margin), respectively, for the 12 months ended September 30, 2012
 - o Over the past 18 months, Homburg has written down \$470MM of its investment properties as its non-core, vacant, distressed assets continue to decline in value
- German assets account for 47% of the Company's revenues from a geographical standpoint, while office properties represent a large majority of revenues (72%) on a property-type basis



Homburg Asset Overview

• The Company has a diversified asset base across multiple real estate markets

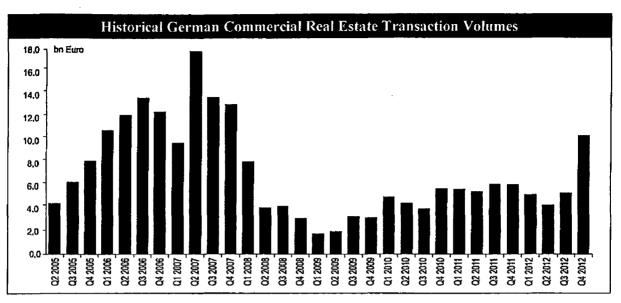
- 52% of assets are located in Germany, 20% in the Netherlands, 16% in Canada and the U.S., and 12% in the Baltic States (Estonia, Latvia, Lithuania)
- The Canadian assets comprise development properties, primarily in Alberta, condominiums in PEI and Nova Scotia, and a hotel in Nova Scotia

Investment Proj	perties <u> </u>										
		<u>s Fair Value</u>	Gross Sq. Ft.]	Buildings Fair Value Gross Sq. Ft.						
Germany	16	\$617.3	2.5	Office	77	827.8	5.1				
Netherlands	32	\$236.7	3.7	Retail	8	79.5	0.3				
Baltic States	53	\$144.3	1.0	Industrial	28	120.7	2.1				
North America	12	\$29.7	0.3	Total	113	1,028.0	7.5				
Total	113	1,028.0	7.5								
					HII Asset	Breakdown					
Land and Proper	rty Held f	or Future D	levelopment								
	Buildings	Fair Value	Gross Sq. Ft.				■ Canada & NA				
Canada	5	70.6	na		\$144.3	\$186.9					
				/***			🛎 Germany				
Construction Pr	operties E	Being Deve	loped for Resale								
	Buildings	Fair Value	Gross Sq. Ft.	- 223	5.7	>	□ Netherland				
Canada	3	16.0	na								
						\$617.3	- D-M				
Investment Proj	erty Und	er Construe	rtion				Baltic States				
	Buildings	<u>Fair Value</u>	Gross Sq. Ft.								
Canada	2	70.6	na								

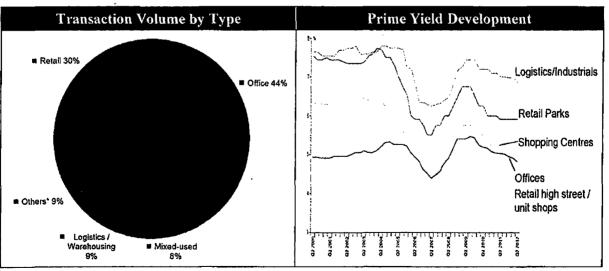
- Homburg's assets are held in individual numbered LPs, called "Homcos", of which Homburg is the sole limited partner and also controls the managing general partner
- The Company has a diverse list of quality tenants across its investment properties including: Infineon Technologies, SEB Group, Moto Dupli Group and Veba Immobilien, amongst others
- Occupancy rates are 100%, 85%, 78% and 60 % across its German, Baltics, North American and Netherlands portfolios, respectively

German Real Estate Market Overview

- The German Commercial Real Estate Market ("CRE") is among the most stable and robust in Europe
- For full-year 2012, Germany CRE transaction volume totaled €25B, representing an 8% increase year-over-year
 - o Moreover, Q4 2012 was the strongest quarter in five years

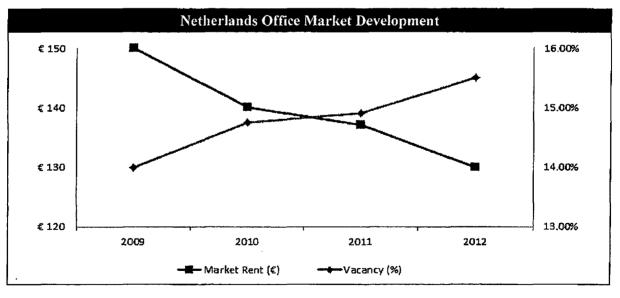


- Demand was mostly focused on the "Core" segment (i.e. high quality properties in prime locations), but since the end of 2011, appetite for Core-Plus properties has been visibly increasing due to lack of supply of Core assets
 - o Homburg's German assets would likely be characterized as Core-Plus
- There is significant pent-up appetite for Core-Plus assets; however, European banks are less willing to finance non-Core properties and therefore transaction volumes have been limited
- Foreign buyers accounted for a significant portion of investment volumes (42%) and also were involved in the four largest transactions of the year (from Norway, Austria, US and France)
- In terms of property type, offices dominated the transaction market in 2012 and prime yields have fallen as a result



Netherlands Real Estate Market Overview

- In contrast to the German CRE investment market, activity in the Dutch CRE investment market is at a 10-year low
- Office property transactions are mostly focused in the prime segment and the bottom end of the market
- A small number of deals comprises the top of the office market, while at the bottom end of the market, an increasing number of forced deals are noted
 - Only two of seven "trophy" buildings listed for sale in the Amsterdam financial district have sold within one year of listing and at discounted prices
 - For less desirable properties (called "B" and "C" class), many of them may not be sold at all, or only at junk prices
- Opportunistic buyers of distressed assets are offering vacant buildings at very low rents, causing tenants of other buildings to migrate
- As a result of these factors, prices are depressed and vacancy rates remain high
 - Office vacancy rates have increased from 14% in 2009 to almost 16% in 2012 a vacancy rate of 4-5% is considered "healthy". At the same time, office rents have fallen from €150/sqm to €139/sqm
 - These figures do not take into account "hidden" vacancies, where companies are renting more space than needed due to old rent contracts, or increasing rental discounts/incentives

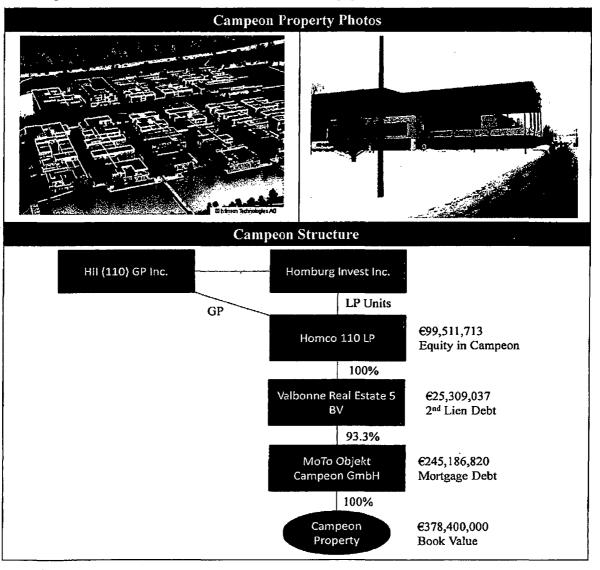


Key Assets

• All key assets will be included in the restructured company ("Newco"). Catalyst is offering creditors who will be receiving equity in the Newco a cash payment in return for their shares

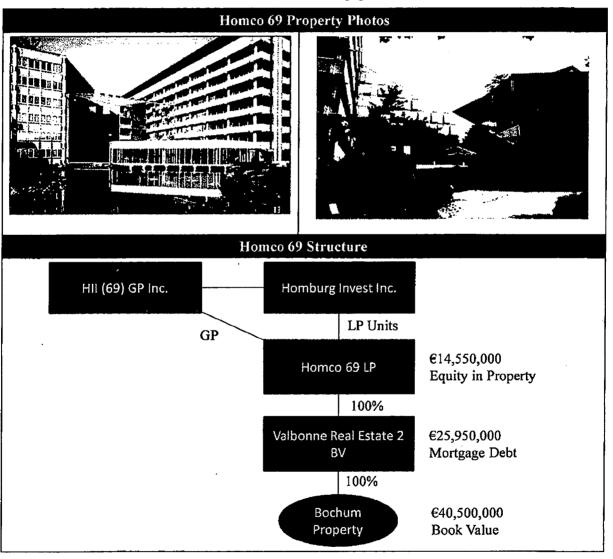
Homco 110 ("Campeon") - AM Campeon 1-12, Neubiberg (Munich), Germany

- Homco 110 is Homburg's largest and most valuable asset
- Office complex in Neubiberg, Munich, comprising six low-rise buildings with nearly 1.5 million square feet of leasable space and parking for 1,980 cars
- Leased to Infineon Technologies AG until 2020 with a possible 5-year extension
- Infineon has the right to buy the property for €274,051,346 in October 2020
 - o Infineon's lease is approximately 2x above market
- Through its ownership of Valbonne Real Estate 5 BV, Homco 110 owns 93.3% of Campeon
- The property generates €12MM of free cash flow per year on ~€36MM of rent
- Campeon has an asset value of €378MM, with mortgage debt of €270MM



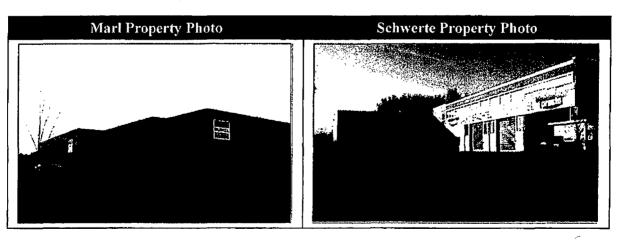
Homco 69 - Philippstrasse 3, Bochum, Germany

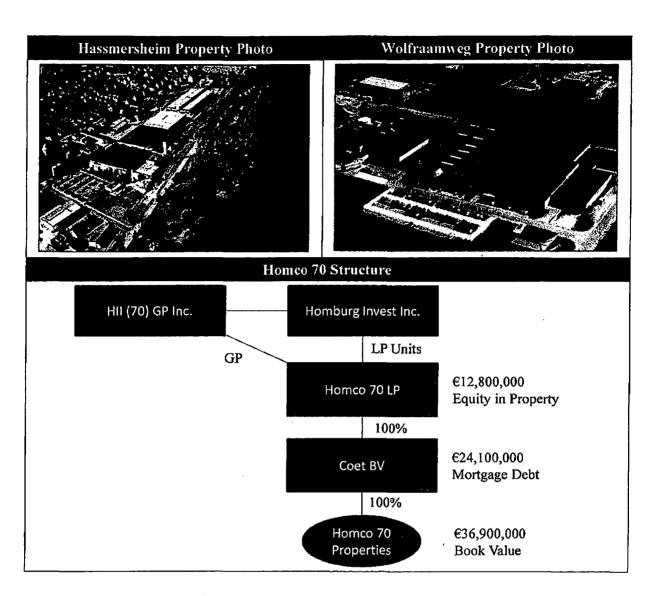
- Homco 69 is Homburg's second most valuable asset
- Office space located in Bochum, a city of 375,000 in the North Rhine-Westphalia province of Germany and part of the largest urban agglomeration in the country (the Ruhr)
- Located less than 20 minutes from Essen and Dortmund, and 30 miles from Dusseldorf
- Comprises two buildings with 285,461 sqft. of total leasable space
- 100% leased to Veba Immobilien AG, a real estate firm, until 2020
- Annual rent of €3.5MM, a 25% premium to local market rates
- Homco 69 has an asset value of €40.5MM, with mortgage debt of €26MM



<u>Homco 70</u>

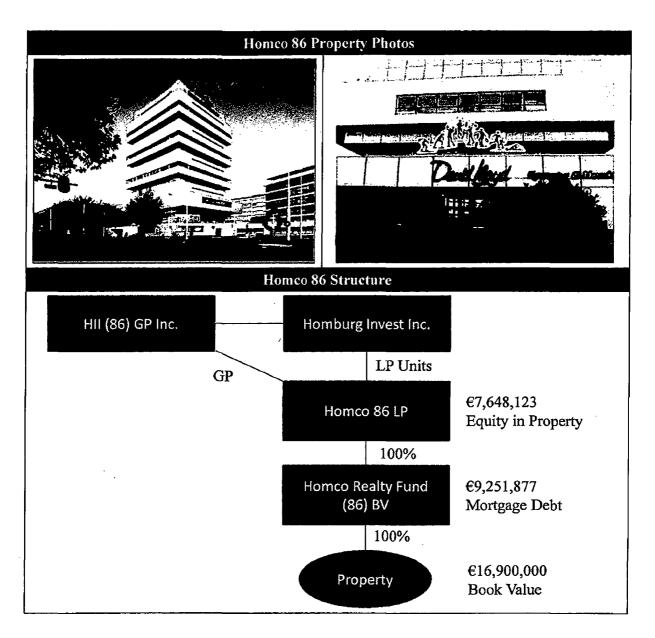
- Homco 70 holds four properties: 3 in Germany and 1 in the Netherlands
 - o Elbestrasse 1-3, Marl, Germany
 - Light industrial / storage / office space located in industrial section of Marl, a town of 87,000 in North-Rhine Westphalia. Closest major city is Essen, ~16 miles away
 - 169,178 sqft. of leasable space; 100% leased to BUNZL, a global food packaging company, until 2022
 - Annual rent of €651,300, 15% below market rates
 - Asset value of €9,200,000
 - o Binnerheide 26, Schwerte, Germany
 - Light industrial / storage / office space located in industrial section of Schwerte, a town of 48,000 less than 10 miles outside Dortmund
 - 54,584 sqft. of leasable space; 100% leased to Motip Dupli, a market-leading European spray paint company, until 2025
 - Annual rent of €239,694, 20% above market rates
 - Asset value of €2,700,000
 - o Industriestrasse 19, Hassmersheim, Germany
 - Light industrial / storage / office space located in industrial area of Hassmersheim in Baden-Wurttemberg province. ~50 miles from Mannheim (pop. 315,000)
 - 304,567 sqft. of leasable space; 100% leased to Motip Dupli until 2025
 - Annual rent of €1,797,704, 30% above market rates
 - Asset value of €18,000,000
 - o Wolfraamweg 2, Wolvega, Netherlands
 - Office / warehouse space in an industrial area of Wolvega, a town in the northern Netherlands 8 miles south of Heerenveen and 40 miles south of Groningen
 - 191,836 sqft. of leasable space; 100% leased to Motip Dupli until 2025
 - Annual rent of €659,158, 15% above market rates
 - Asset value of €7,000,000





Homco 86 - Benthemstraat 10, Rotterdam, Netherlands

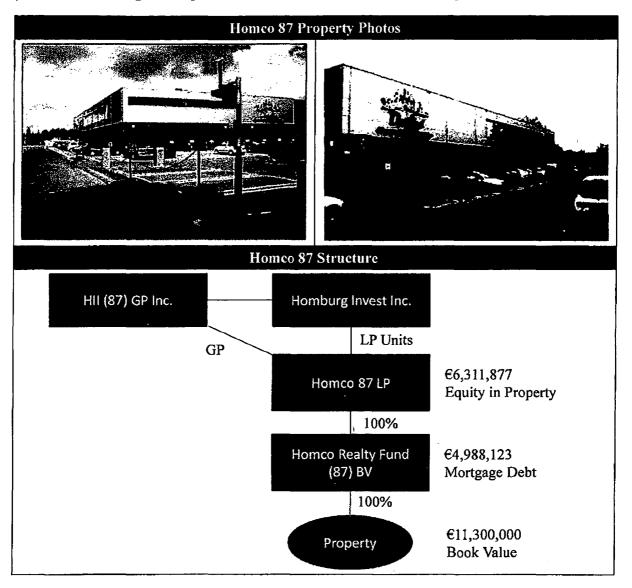
- Office building in north-central Rotterdam district of Agniesebuurt
- Rotterdam is the second-largest city in the Netherlands with a population of 617,000
- The property is leased until 2033 to David Lloyd Sports & Health club, a European chain of large fitness and health centres, and is currently used as a gym
- The building was constructed in 1969 with renovations in 1999 and 2002, and has 75,670 sqft of leasable space
- Annual rent of €1,310,831, almost double local market rates
- Asset value of €16,900,000
- The loan is a single loan split with Homco 87, and has a cross-default provision with it



Homco 87 - Benthemstraat 10, Rotterdam, Netherlands

- Office building in Blijdorp area of northwestern Rotterdam, adjacent to the Hotel Rotterdam Blijdorp, a mid-level hotel
- Rotterdam is the second-largest city in the Netherlands with a population of 617,000
- The property is leased until 2037 to David Lloyd Sports & Health club, a European chain of large fitness and health centres, and is currently used as a gym
- Building was constructed in 2003, and has 35,306 sqft. of leasable space of which 100% is leased
- Annual rent of €739,813, is in line with local market rates

- Asset value of €11,300,000
- The loan is a single loan split with Homco 86, and has a cross-default provision with it



Newco Core Business Assets

- Newco, the restructured Homburg which comprises its core income-producing, equitypositive assets, will own a portfolio of 61 commercial, retail and industrial properties in three geographic regions: Netherlands, Germany and the Baltics
- The Canadian and U.S. assets are being divested to fund cash payments to existing creditors under the restructuring plan

(As per tatormation	Circular dated April 2	8, 2013)				Lettable Area -
Investment Pr	onenties			Country	Address	Square Feet
	Properties	Fair Value (000s)	Sq. Ft. (000s)	Germany	Philippstrasse 3, Bochum	248,937
Germany	5	€ 450,301	2,267.1	Germany	Elbestrasse 1-3, Marl	304,565
Netherlands	3	€ 28,128	307.8	Germany	Binnerheide 26, Schwerte	54,584
Estonia	12	€ 51,030	323.6	Germany	Industriestrasse 19, Hassmersheim	169,047
Latvia	16	€ 26,920	229.4	Germany	AM Campeon 1-12, Neubiberg	1,490,520
Lithuania	25	€ 56,690	439.2	Germany Total	5 Properties	2,267,652
Total	61	€ 613,069	3,567.6		-	
				Netherlands	Wolfraamweg 2, Wolvega	191,834
	Investme	nt Properties by Valu	ie	Netherlands	Benthemstraat 10, Rotterdam	82,236
				Netherlands	Energieweg 9, Rotterdam	33,691
	4%			Netherlands Total	3 Properties	307,761
	/ 🖗			Lithuania	25 Properties	323,617
	5%			Estonia	12 Properties	229,422
	170			Latvia	16 Properties	439,167

Baltics Total

Newco Total

53 Properties

61 Properties

Germany Retherlands SEstonia Latvia DLithuania

74%

- One property, Campeon, will account for approximately 60% of Newco's total assets and • property revenue
- Campeon is under lease to Infineon Technologies AG until 2020, at which point Infineon has • the right to purchase the building at a pre-agreed price of €274MM
- This purchase price implies an equity value of over €100MM for the Campeon asset alone, • while Catalyst is offering €95MM for the Company's equity as Plan Sponsor, implying a significant degree of downside protection
- Newco's other core properties in Germany and the Netherlands have 100% occupancy. Most ۲ of the properties in the Baltics, which are all leased to SEB Bank, are also 100% occupied and there is a guaranteed minimum rent regardless of SEB's actual tenancy

992,206

3,567,619

3. Capitalization

• The Company's corporate structure is extremely complicated with a multi-jurisdictional business and individual corporate entities for most properties

• The Company's capital structure consists of five main levels of debt/notes:

Capital Structure Summary

(As of December 31, 2012, C\$ in millions, unless otherwise indicated)

	EUR	CAD ^(I)	<u>Maturity</u>	Int. Rate
German Mortgages	340.5	464.0	na	na
Dutch Mortgages	244.5	333.2	na	na
Baltic Mortgages	116.5	158.7	na	na
North American Mortgages	4.8	4.8	na	na
Total Property Level Mortgages	706.3	960.7		
Construction Financing ⁽¹⁾	24.5	33.4	na	na
Total First Lien Property Level Debt	730.8	994.1		
Private Mortgage Notes				
	EUR	<u>CAD (1)</u>	<u>Maturity</u>	Int. Rate
HMB Series 4	20.0	27.3	Nov-11	7.50%
HMB Series 5	20.0	27.3	Nov-11	7.50%
HMB Series 6	31.2	42.6	Nov-11	7.50%
HMB Series 7	31.2	42.6	Nov-11	7.50%
Total Private Mortgage Notes	102.5	139.6		
Private Unsecured Notes				
	EUR	$CAD^{(1)}$	<u>Maturity</u>	Int. Rate
HB Series 8	50.0	68.1	May-13	7.00%
HB Series 9	60.0	81.8	Oct-13	7.00%
HB Series 10	100.0	136.3	Feb-14	7.25%
HB Series 11	100.0	136.3	Jan-15	7.25%
Total Private Unsecured Notes	310.0	422.4		
Intercompany Liabilities	45.8	62.4	n/a	n/a
Trade Payables	100.1	136.4	n/a	n/a
Subordinated Notes				
	EUR/US	CAD ⁽¹⁾	<u>Maturity</u>	Int. Rate
Euro Denominated	25.0	34.1	Dec-36	8.03%
US Denominated	25.0	25.1	Dec-36	9.48%
Total Private Unsecured Notes	50.0	59.2		
Junior Subordinated Notes				
	EUR/US	<u>CAD (1)</u>	<u>Maturity</u>	Int. Rate
Capital A Securities Series	27.6	37.6	Feb-02	9.50%
Total Private Unsecured Notes	27.6	37.6		
Total Long Term Debt	1,366.8	1,851.7		

(1) EUR converted at 1.3626 EUR/CAD rate. USD converted at 1.004 USD/CAD rate.

- The property-level mortgage debt comprises loans/mortgages on Homburg's individual assets
- The Euro-Denominated Private Mortgage Notes ("Private Mortgage Notes" or "HMB") are mortgage-backed retail notes. These were issued by a special purpose entity, Homburg Shareco, and guaranteed by the parent, Homburg Invest Inc. Each series has unique, <u>key</u> <u>collateral</u> that is essential for the Company to continue as a going concern
- The Euro-Denominated Private Unsecured Notes ("Private Unsecured Notes" or "HB") are senior unsecured retail notes issued by Homburg Invest Inc., the parent. These notes are the main unsecured liability of Homburg, therefore, they hold a strategic position for control. All series are pari passu with each other
- The Euro-Denominated Unsecured Subordinated Notes ("Subordinated Notes") are subordinated to the Private Mortgage and Unsecured Notes
- The Euro-Denominated Unsecured Junior Subordinated Notes ("Private Junior Subordinated Notes") have similar features to preferred shares but are classified as debt due to their 99-year maturity. They are subordinated to all liabilities, including trade payables and the Subordinated Notes
- The Company has an additional €46MM of intercompany liabilities and €100MM of trade payables and accrued liabilities

4. Situation Overview

Company Overview

- Homburg Invest's origins date back to 1991, when Richard Homburg, a real estate investor and developer based in Nova Scotia, took control of Uni-Invest NV, a publicly traded real estate fund in the Netherlands
- In 2000, Uni-Invest sold its European assets, and Uni-Invest Canada Ltd. was acquired by Basic Realty Investment Corporation ("Basic")
- Basic changed its corporate name to Homburg Invest Inc. and Richard Homburg was named Chairman, President and CEO of the Company
- Homburg, which at that point had only 28 properties in Canada worth \$89MM in 2001, embarked on an aggressive growth plan across North America and Europe
- By 2009, the Company had over \$3B of assets; however, it was also struggling under a heavy debt load (total debt/equity ratio of 16:1) as the global recession eroded asset and equity value
- In response, the Company spun off its Canadian income-producing properties into what is now known as Canmarc REIT, however, its European properties continued to fall sharply in value

CCAA Filing and Preceding Events

- Homburg filed for CCAA protection in the Superior Court of Quebec on September 9, 2011, citing several factors
 - o An inability to pay its liabilities as they came due
 - o Overleverage
 - Management had a track record of being poor stewards of capital and invested in a number of poor quality assets which were overly exposed to the double dip recession in Europe, particularly across its Dutch portfolio
 - Homburg's poor quality properties sustained high vacancy rates due to tenant bankruptcies and overall European economic conditions
 - High vacancy rates combined with reduced renewal rental rates and decreasing property values resulted in a significant decline in revenue, cash flow generation and asset values for the Company
 - By the time Homburg filed for CCAA protection, its total debt/equity ratio had reached 36:1
 - An investigation by the Dutch regulator, Authority for Financial Markets ("AFM"), related to Richard Homburg and the Company's inability to eliminate his control over its operations

- The Company suffered from poor quality management and management integrity issues, particularly related to Richard Homburg, the Company founder and controlling shareholder
- For example, the Company routinely engaged in related-party transactions with companies controlled by Richard Homburg, paying them hundreds of millions of dollars for fees and services
- Catalyst believes that Homburg's corporate complexity existed to enrich Richard Homburg personally at the expense of other stakeholders
- In November 2009, the AFM together with the DNB, both Dutch regulatory bodies, commenced a joint investigation into Homburg as a result of certain suspected financial and ethical irregularities
- On April 22, 2011, Homburg received an instruction from the AFM ordering it to remove its controlling shareholder, Richard Homburg, as a decision maker and a person of influence in the Company stating his integrity was not considered "beyond doubt"

Initial Catalyst Offer

- In October 2012, after Catalyst had been tracking and analyzing the Company for over a year, the Company and Monitor released a key report on specific assets and liabilities which confirmed Catalyst's thesis around establishing a position in the Private Mortgage Notes to gain influence in the proceedings
- Based on this new information and its unique understanding of the Company's situation, Catalyst presented a cash offer to holders of Homburg's four series of Private Mortgage Notes (HMB4-HMB7)
 - o Catalyst was the first fund to put an offer forward for any of the Company's securities
 - Catalyst established back-office infrastructure to support private purchases of notes and claims
- Catalyst was able to use this initial offer and infrastructure to begin building a position in the Private Mortgage Notes
- The initial offer also served to continue and open up discussions between Catalyst and multiple of the Company's stakeholders

Ongoing Dialogue with Stakeholders

- In parallel with increasing its position in Homburg's securities, Catalyst continued to utilize its initial offer to further discussions with the main stakeholders of the case around Catalyst becoming the Plan Sponsor of the restructured Company
- This discussion involved multiple different potential options around this primary goal, including, but not limited to:
 - Full offer extended to all creditors to supplement Catalyst's initial offer to holders of the mortgage bonds

- o DIP financing to allow full development of assets currently distressed or in flux
- Exit financing to allow for sustained growth across the Company's current markets, as well as new markets in North America and Europe to diversify around more quality real estate assets

Trustee Conflict

- The Private Mortgage Notes, Private Unsecured Notes and the Private Junior Subordinated Notes are all represented by the same Trustee, Stichting Homburg Bonds and Stichting Homburg Capital Securities, which was further controlled by Marian Hogeslag (the "Controlling Trustee")
 - This relationship creates an inherent conflict of interest in the representation of different stakeholders with different economic interests by the same Trustee
- Surprisingly, Catalyst found the Controlling Trustee controlling the board and decisions across multiple stakeholders. Furthermore, the Controlling Trustee had previous direct business relationships with Richard Homburg
- As Catalyst increased its discussions and interactions with the Controlling Trustee, it became apparent she had a hidden agenda around her ambition to control the restructuring of the Company and the European assets of the Company post-restructuring
- Catalyst recognized this behaviour early on in its interactions with the Controlling Trustee and began planning for this risk
 - Hired a private investigator to provide further information on her relationship with Richard Homburg
 - Planned multiple potential litigation strategies in the Netherlands and Canada to remove the Controlling Trustee from the board
- Examined the process to appoint a new Trustee for each series of bonds with different economic interests
- As Catalyst's influence increased, the Controlling Trustee became increasingly hostile towards it

Catalyst Tender Offer

- As part of its purchases of the Private Mortgage Notes, Catalyst had already set up the infrastructure to engage in larger-scale buying
- The Private Unsecured Notes were the largest component of the unsecured liabilities of HII and in addition to their strategic use, they offered an attractive asymmetric return profile on a standalone basis
- Catalyst therefore felt it was appropriate to supplement its strategic initial position with a position in the Private Unsecured Notes to pursue a "ring-fencing" strategy which Catalyst

has already successfully utilized in multiple situations including: Gateway, Canwest, Cabovision, Planet Organic, amongst others

- In Q4 2012, Catalyst began laying the ground work for a public tender offer in parallel to its ongoing discussions with the stakeholders of the company
 - Catalyst developed a full media campaign strategy to support the tender offer including real estate specific television programs, financial, trade and retail publications
 - In addition, Catalyst targeted retail investor focused websites and other media channels to hit the retail-focused nature of the noteholders
 - The public relations campaign also provided for specific defense tactics against the Trustee who had become increasingly difficult and aggressive due to her underlying motivation to control the assets herself upon exit
- Based on the extensive property-level and value flow analysis it had performed, Catalyst pursued an optimized pricing strategy to target specific bonds which had attractive strategic profiles to gain control of the Company while also ensuring a minimum 1.5x cash-on-cash return to Catalyst
- Catalyst launched its public tender off on January 16, 2013
- Through the tender offer, Catalyst became Homburg's largest single creditor. Moreover, Catalyst's initial estimates of value were supported by a subsequent recovery estimate release by the Monitor

				Monito	or Recovery R	Catalyst Returns (2)			
Series	Face Value (€)	 Price Paid (C) 	Average Price	Low	Mid	High	Low	Mid	High
HMB4	1,485,000	659,850	44.4%	56.7%	62.0%	67.3%	1.3x	1.4x	1.6x
HMBS	1,485,000	590,400	39.8%	51.7%	54.1%	56.4%	1.3x	1.4x	1.5x
HMB6	1,380,000	343,500	24.9%	75.5%	78.2%	81.0%	3.2x	3.3x	3.5x
HM87	1,560,000	777,150	49.8%	65.6%	71.1%	76.5%	1.4x	1.5x	1.6x
Total Catalyst	5,910,000	2,370,900	40.1%	62.2%	66.2%	70.2%	1.8x	1.9x	2.0x
·				Monitor Recovery Range			Catalyst Returns		
Series	Face Value (€)	Price Paid (€)	Average Price	Low	Mid	High	Low	Mid	Kigh
HB8	2,325,000	573,800	24.7%	45.7%	48.4%	51.0%	2.0x	2.1x	2.2x
HB9	3,015,000	753,000	25.0%	45.7%	48.4%	51.0%	1.9x	2.0x	2.2x
HB10	7,140,000	1,783,950	25.0%	45.7%	48.4%	51.0%	1.9x	2.1x	2.2x
HB11	4,230,000	1,057,050	25.0%	45.7%	48.4%	51.0%	1.9x	2.1x	2.2x
Total Catalyst	16,710,000	4,167,800	24.9%	45.7%	48.4%	51.0%	1.9x	2.1x	2,2x
Trade Claims	2,530,457	671,669	26.5%	41.4%	43.8%	46.1%	1.6x	1.6x	1.7x
Total Catalyst Holdings	25,150,457	7,210,369	28.7%	49.1%	52.1%	55.0%	1.7x	1.8x	1.9x

(1) Source: Draft Information Circular dated April 18, 2013.

(2) Returns based on recoveries in draft information Circular.

Catalyst Litigation Launched against Trustee

• Following the launching of the public tender offer and media campaign, the Controlling Trustee became increasingly aggressive towards Catalyst

- The Trustee pursued a strategy of misinformation and confusion about Catalyst, its tender offer, the overall intentions of Catalyst towards the business and also manipulation of what bondholders can expect to receive for their bonds
 - Catalyst countered this campaign of misinformation with its already planned public relations strategy which included noteholder targeted communication channels and separate bondholder information sessions to market Catalyst's public tender offer directly to noteholders
- To supplement its public relations counter attack, Catalyst initiated its planned Netherlands litigation strategy to highlight conflicts and hidden agenda of the Trustee. This put further pressure on the Trustee from a personal reputation standpoint in her native market in the Netherlands

Monitor Releases Plan Recovery Expectations and Plan Structure

- Catalyst had been pushing all stakeholders from the end of Q4 2012 to the beginning of Q1 2013 (the Monitor, the Company and the Trustee) to release updated information on expected recoveries to creditors due to our belief this would support Catalyst's public tender offer
- Throughout Catalyst's interactions with the stakeholders, it was able to ascertain 1) the amount of cash available to pay to creditors was going to be lower than anticipated, and 2) the stakeholders would receive the majority of their recovery in equity and long-dated notes tied to the liquidation value of "non-core" assets
- On February, 6, 2012, the Monitor, Company and Trustee released the recovery value projections for all creditors which came out worse on the immediate cash available for creditors than Catalyst had ascertained which provided further support for Catalyst's all-cash tender offer
- In addition, they released the general structure of the Plan: 1) an initial cash payment, 2) a post-emergence tracking note that gets paid down as the Monitor liquidates non-core assets and 3) equity of a new Company that holds the best assets of the Company

	·	Monitor's 19th Report (February 5, 2013)										
	Initia	Initial Cash		gence Note	Sha	ires	Total					
	Low	High	Low	High	Low	High	Low	High				
HMB4	8.70%	7.45%	26.66%	42.69%	26.48%	24.80%	61.84%	74.94%				
HMB5	20.98%	21.52%	5.42%	8.67%	30.15%	34.72%	56.55%	64.91%				
HMB6	11.13%	11.74%	6.10%	9.76%	33.90%	39.04%	51.13%	60.54%				
HMB7	8.01%	6.24%	32.46%	51.99%	24.38%	20.78%	64.85%	79.01%				
HB8-11	11.13%	11.74%	6.10%	9.76%	33.90%	39.04%	51.13%	60.54%				
Unsecured Creditors	10.13%	10.66%	5.54%	8.86%	30.84 [°] %	35.44%	46.51%	54.96%				

Initial Recovery Expectations - % of Claim

Submission of Superior Offer

- Catalyst had been in discussions with the Company, Monitor and Trustee over many months to become Plan Sponsor, given Catalyst's belief that a strong financial partner was necessary to ensure success of a restructured going concern company
- In addition, becoming Plan Sponsor not only allowed Catalyst specific control over the restructuring process but also specific assets that Catalyst believed had an attractive risk-return profile
- Catalyst submitted a Superior Offer that provided for cash recoveries higher than the Company's released cash recovery value but still guarantees Catalyst a minimum return of 1.7x
- This feature was important because the Company's plan provided very little upfront cash to creditors, with the Company's largest creditors were elderly Dutch pensioners who would value immediate cash more highly
- Strategically, the submission of the offer was also critical for Catalyst's ability to gain control of the Company as the Superior Offer activated the Company's board's fiduciary responsibility to respond to the offer and either accept Catalyst as Plan Sponsor or open up an auction process
- The main risk to this strategy was the requirement of the board to potentially open up an auction process to solicit other offers. Catalyst had analyzed this risk and felt it had mitigated the risk through the previous purchases of notes from the initial offer and public tender offer, and also its advanced knowledge of the situation, stakeholders and assets
- Overall, Catalyst analyzed that forcing the board's hand to either accept its offer and allowing Catalyst to become plan sponsor or opening up an auction was a positive event for Catalyst's eventual control
- Catalyst believed a potential auction process would accelerate the overall restructuring process, and that it was best-positioned to win, as the auction process wouldn't provide enough time for someone to make a credible bid
- In the event Catalyst was outbid, it would receive further upside on its already held notes

Superior Offer Forces Short Auction Process

- As predicted by Catalyst, the Company and the various stakeholders were forced to open up an auction process to fulfill their fiduciary obligations. However, the auction process was limited to one week for full due diligence on the assets and providing a binding offer
- Furthermore, given Catalyst's previous involvement in the name, it learned most bidders were skeptical in participating in the auction given Catalyst's informational advantage and the perception it had created that it was already a critical stakeholder in the restructuring process
- Catalyst's outstanding litigation against the Trustee also allowed it leverage over the most aggressive and abusive stakeholder allowing Catalyst to contain her ability to oppose Catalyst's Superior Offer and to support any revised offer Catalyst would put forth after the conclusion of the auction process

91

Catalyst Wins Short Auction Process with Multiple Creative Structuring Options

- Catalyst leveraged its research and knowledge of the situation to create a multi cash-option offer further enhancing creditors' ability to receive cash and enhancing their liquidity options
- Furthermore, due to its leverage on the Trustee, Catalyst negotiated a very Catalyst-friendly confidentiality agreement which allowed Catalyst to continue its activist strategy should Catalyst not have won the auction process
- Overall, Catalyst utilized its pre-established relationships with stakeholders to understand pricing levels of other bidders, the structure preferred by all stakeholders and general understanding of the situational dynamics to win the auction at an optimized pricing level

Restructuring Plan Overview

- The Company's Plan has three main components
 - 1. Initial Distribution Cash
 - 2. Non-Core Properties Note
 - 3. Core Property Equity ("Newco")

1. Initial Distribution Cash

- The Company has been slowly liquidating non-core assets throughout the restructuring process as opportunities present themselves, with the main cash use related to professional fees and the financing of the CCAA process
- The Company and Monitor are projecting to have €35 million available for distribution on Plan Implementation Date on June 30, 2013
- This number has steadily decreased from initial projections of over €50 million as the Company continues to extend its exit date
- Catalyst had already projected the cash risk in its public tender offer pricing and furthermore in its Superior Offer and Revised Offer proposals

2. Non-Core Property Notes

- The Company is going to issue tracking notes that will be repaid with the sale of properties that have been designated as non-core
- The majority of these properties are in Canada and the US and are developmental properties
- Catalyst has taken a conservative view in its public tender offer pricing and also in its Superior Offer and Revised Offer proposals
- Catalyst believes there is some upside potential in these properties, the distressed nature of the sales process may provide an opportunity Post-Implementation Date to acquire the tracking notes issued out of the restructuring or the properties outright at discounted price

3. Core Property Equity

• The core properties consist of properties across Germany, the Netherlands and the Baltics. All of the properties have 100% occupancy, long term leases with quality tenants, and above-market rents

- .
- Through Catalyst's negotiation in becoming plan sponsor Catalyst has obtained the right to one board seat, the appointment of the Chairman role and leading the search for the hiring of the CEO and CFO
- o Catalyst is currently working with Heidrick & Struggles to fill these roles
- The table on the following page shows the current expected recoveries for bondholders across the three main components of the Company's Plan
- With the exception of HMB6, all creditors have seen their recoveries decline on average since the Monitor's initial estimates on February 5, 2013
 - HMB6 was subject to a unique situation, whereby it held direct security on the assets of Homco 61
 - Subsequent to February 5, it was discovered that Homco 61 had a substantial receivable from Homburg, and therefore HMB6 bondholders would be entitled to the recovery value of that receivable (i.e. what Homco 61, as an unsecured creditor, would receive from Homburg)

Monitor's Current Recovery Estimates - % of Claim

	Revised Information Circular (April 28, 2013)										
	Initial Cash		Post-Emer	gence Cash	Sha	sres	Total				
	Low	High	Low	High	Low	High	Low	High			
HMB4	6.18%	5.72%	25.44%	39.86%	25.09%	21.70%	56.71%	67.28%			
HMB5	17.98%	18.70%	5.73%	8.84%	27.99%	28.90%	51.70%	56.44%			
HMB6	20.56%	25.51%	2.91%	3.86%	52.09%	51.59%	75.56%	80.96%			
HMB7	4.91%	4.11%	40.76%	56.84%	19.93%	15.58%	65.60%	76.53%			
H B8-11	7.76%	8.57%	6.44%	9.94%	31.48%	32.51%	45.68%	51.02%			
Unsecured Creditors	7.02%	7.74%	5.84%	8.98%	28.50%	29.36%	41.36%	46.08%			

	Change from Initial Report (February 5) to April 28										
	Initial Cash		Post-Emer	gence Cash	Sha	res	Total				
	Low	High	Low	High	Low	High	Low	High			
HMB4	(2.52%)	(1.73%)	(1.22%)	(2.83%)	(1.39%)	(3.10%)	(5.13%)	(7.66%)			
HMB5	(3.00%)	(2.82%)	+0.31%	+0.17%	(2.16%)	(5.82%)	(4.85%)	(8.47%)			
HMB6	+9.43%	+13.77%	(3.19%)	(5.90%)	+18.19%	+12.55%	+24.43%	+20.42%			
HMB7	(3.10%)	(2.13%)	+8.30%	+4.85%	(4.45%)	(5.20%)	+0.75%	(2.48%)			
HB8-11	(3.37%)	(3.17%)	+0.34%	+0.18%	(2.42%)	(6.53%)	(5.45%)	(9.52%)			
Unsecured Creditors	(3.11%)	(2.92%)	+0.30%	+0.12%	(2.34%)	(6.08%)	(5.15%)	(8.88%)			

Current Status

- After extensive discussions with the Company and the Monitor, Catalyst has narrowed its multi-cash providing options to a single option for stakeholders to sell their equity in Newco ("Equity-Cash Out")
- Catalyst believes this provides the optimal risk-adjusted return as Plan Sponsor
- It also believes the growth opportunities on Newco are highest of the Company's properties
- Catalyst is in the process of finalizing documentation around the Company's Plan, governance and finalizing Newco's Exit Strategy

- Catalyst's Equity-Cash Out values Newco at €95MM versus the Monitor and Company's estimated book value of €160MM €165MM. At book value, this represents an immediate potential 1.7x cash-on-cash return
- Moreover, through its active involvement and financial support, Catalyst expects that Newco can grow its asset base and trade closer to a valuation in line with other comparable European real estate companies, in which case its value would be several times higher
 - In this normalized case, Catalyst estimates Newco's equity could be valued at \notin 400MM- \notin 500MM, which would represent a 4.7x cash-on-cash return at the midpoint of the range
- Catalyst has also structured its option to maximize downside protection its €95MM equity price is in fact lower than the equity value of just one of Newco's assets, the Campeon property in Germany (equity value of €100MM+), affording Catalyst substantial downside protection in the absolute worst case
- Please see the following table for Catalyst's bond-by-bond returns under its tender offer/previous purchases and Equity-Cash Out, based on the Monitor's published Low and High recovery ranges, as well as in the normalized scenario

					Catalys	t Multiple	on Claims	Catalys	t Equity				Cataly	st Multipl	e on Cash			
	Catalyst	Total Re	covery as %	of Total Claim	A	iready Ov	vned	Cash-O	ut Price	Equity Red	overy as %	of Total Claim	. <u> </u>	quity Cash	1-Out	Weight	ed Multip	le on Cash
	Avg. Price % of Face -	Monitor	Monitor	Comparables						Monitor	Monitor	Comparables						
eries	Claims Owned	Low ⁽²⁾	High ⁽²⁾	Normalized ⁽³⁾	Low	High	Normalized	Low	High	Low ⁽²⁾	High ⁽²⁾	Normalized ⁽³⁾	Low	High	Normalized	Low	High	Normaliz
Aortgage Bonds					1										1 1 1 1	1 1 1 1	• · · • • · · · ·	
IMB4	44.4%	56.7% _.	.67.3%	113.3%	1.3x	1.6x	2.6x	14.7%	12.7%	25.1%	21.7%	64.9%	1.7x	1.7x	4.7x	1.7x	1.7x	4.6x
IMB5	39.8%	51.7%	56.4%	116.3%	1.3x	1.5x	3.0x 1	16.4%	16.9%	28.0%	28.9%	79.0%	1.7x	1.7x	4.7x	1.7x	1.7x	4.6x
IMB6	24.9%	75.5%	81.0%	191.7%	3.2×	3.4x	8.2x	30.5%	30.2%	52.0%	51.6%	143.8%	17x	1.7x	4.7x	1.8x	1.8x	4.9x
IM87	49.8%	65.6%	76.5%	110.0%	1.4x	1.6x	2.3x	11.7%	9.1%	19.9%	15.6%	49.3%	1.7x	1.7x	4.7x	1.7x	1.7x	4.6x
Insecured Bonds																		
188	24.7%	45.7%	51.0%	111.7%	2.0x	2.2x	4,8x	18.4%	19.1%	31.5%	32.5%	88.8%	1.7x	1.7x	4.7x	1.7x	1.7x	4.7x
189	25.0%	45.7%	51.0%	111.7%	19x	2.2x	4.7x	18.4%	19.1%	31.5%	32.5%	88.8%	1.7x	1.7x	4.7x	1.7x	1.7x	<u>4.7x</u>
1810	25.0%	45.7%	51.0%	111.7%	1.9x	2.2x	4.7x	18,4%	19.1%	31.5%	32.5%	88.8%	1.7x	1.7x	4.7x	1.7x	1.7x	4.7x
1811	25.0%	45.7%	51.0%	111.7%	1.9x	2.2x	4.7x	18,4%	19.1%	31,5%	32.5%	88.8%	1.7x	1.7x	4.7x	1.7x	1.7x	4.7x
O ther Claims ⁽¹⁾ Trade Creditors	26.5%	41.4%	46.1%	107.1%	1.6x	1.7x	4.3x	16.7%	17.2%	28.5%	29.4%	80.3%	<u>1.7x</u>	<u>1.7x</u>	4.7x	1.7x	<u>1.7x</u>	<u>4.7x</u>
lota]	28.7%	49.1%	55.0%	118.9%	1.7x	 1.9x	4.1x	19.1%	19.4%	32.7%	33.1%	91.2%	1.7x		4.7x	1.7x	 1.7x	4.7x

.

(1) Trade claims purchased outside oftender offer. Price represents weighted average price paid.

(2) Source: Monitor (Deloitze). Information Circular dated April 28, 2013.

(3) EUR450mm normalized equity value based on comparable company yields.

Note: Recovery figures based on % of claim value: Catalyst tender price based on face value.

.

.

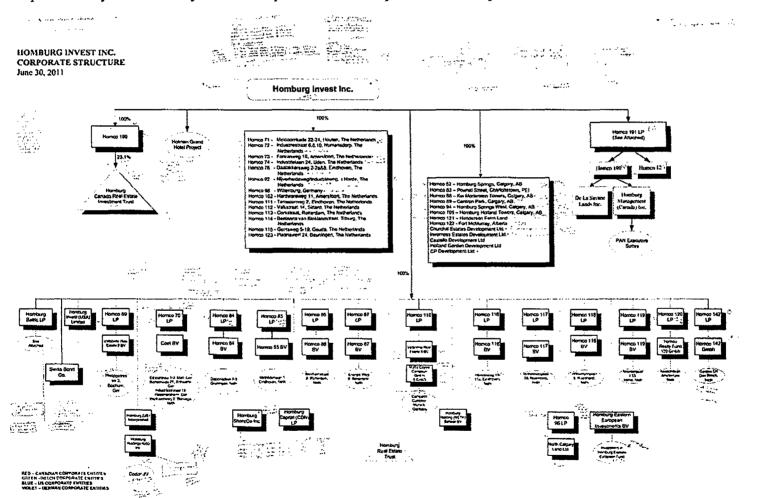
5. Comparables

- The Company's publicly traded comparables are valued, on average, at:
 - o 6.57% capitalization rate (Net Operating Income / Investment Property value)
 - o 5.46% Adjusted Funds from Operations yield (Cash from Operations less CapEx)
 - o 1.02x book value
 - o 6.90% dividend yield
- Based on these trading multiples, there is substantial upside value in Newco's equity if its asset base can be grown and improved, and a consistent dividend is established

European Real Estate Comparab (in EUR 000s unless otherwise noted)	les											
			Total	Investment	Book Equity				Price /	NOI Cap		
	Country(ies) of Focus	Curr.	Assets	Properties	Value	Market Cap	NOI	Adj. FFO	Book	Rate	AFFO Yield	Dividend Yield
Eurcommercial Properties	France/Italy	EUR	2,733,030	2,666,233	1,281,851	1,203,210	147,900	65,000	0.94x	5.55%	5.40%	6.60%
Corio NV	Netherlands	EUR	7,631,000	6,738,300	4,130,500	3,522,300	442,500	176,200	0.85x	6.57%	5.00%	7.50%
Hamborner AG	Germany	EUR	530,400	447,200	276,300	322,100	32,599	17,600	1.17x	7.29%	5.46%	5.70%
Nieuwe Steen Investments	Netherlands	EUR	2,147,900	2,039,900	789,800	347,900	128,400	32,400	0.44x	6.29%	9.31%	8.60%
Hansteen Holdings plc	Germany/France/Neth.	GBP	1,025,400	821,600	516,400	562,200	57,600	42,400	1.09x	7.01%	7.54%	5.40%
Cofinimmo SA	Belgium	EUR	3,622,200	3,245,500	1,498,000	1,374,000	199,100	79,300	0.92x	6.13%	5.77%	7.00%
Dundee International REIT	Germany	CAD	1,400,300	1,182,800	596,100	1,014,700	81,300	46,200	1.70x	6.87%	4.55%	7.50%
								Median	0.94x	6.57%	5.46%	7.00%
								Mean	1.02x	6.53%	6.15%	6.90%
								High	1.70x	7.29%	9.31%	8.60%
								Low	0.44x	5.55%	4.55%	5.40%
Newco - 2016 Mgmt Case		EUR	587,842	542,724	213,720	213,720	60,749	31,451	1.00x	11.19%	14.72%	na

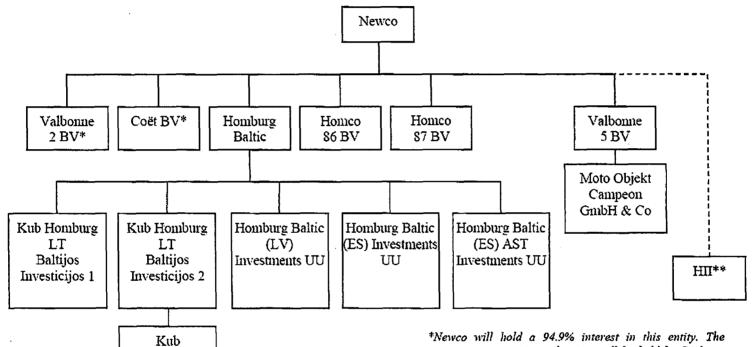
6. Corporate Structure

• Homburg Invest Inc.'s corporate structure is highly complex, consisting of dozens of OpCos and intermediate HoldCos. Catalyst spent over a year on its analysis of the corporate structure to prior to its initial purchases



27

• Newco's corporate structure will eliminate some of the previous Homcos but largely retain the same structure of individual assets being held in OpCos



Homburg

NT

*Newco will hold a 94.9% interest in this entity. The remaining interest in each entity will be held by Stichting Coeval, a Dutch foundation whose object is to acquire, hold and alienate interests in Dutch private companies, either directly, or indirectly, as a limited partner.

**The Non-Core Business Assets will continue to be disposed of following the Plan Implementation Date and the proceeds will be used to repay the Un-Assumed Portion of Proven Claims

7. Waterfall Analysis

General Unsecured Pool Recovery

- Catalyst has spent a tremendous amount of time on its analysis of the Company's assets and • liabilities on a property-by-property basis
- As seen in the table below, Catalyst estimated there to be \$186MM to \$346MM of ٠ distributable value for a general unsecured pool of \$739MM to \$783MM, resulting in a recovery of 24-47% for general unsecured creditors
 - o Catalyst's tender offer was based on the low end of this range, providing significant downside protection
- The HB Series Unsecured Notes benefit from the subrogation of \$55MM of Subordinated Notes (also known as the "Taberna" notes), which are subordinated only to the Private Unsecured Notes and the Private Mortgage Notes, and therefore recover 26-52%
 - Please see the next page for mortgage bond recoveries ο
 - Anteceding pages cover the asset-level analysis and value flow 0.

51 5	•		
Recovery Analysis (CS 600s unless otherwise noted)	Low Cure	Mid Case	High Case
Estimated Cash at Emergenere ⁽¹⁾			
Estimated Cash Before Adjustments	69,773,80	69,773,80	69,773,80
HMBJ Guarance Paymen ⁽¹⁾	(3,065,85)	(3,065.85)	(3,065.85)
Loans Negotiation ⁽³⁾	(24,790,00)	(24,790.00)	(24,790.00
Release of Restricted Cash	20,355.94	21,348.88	22,341.82
Administrative and Literation Reserves	(1,985.88)	(1,985.88)	(1,985,88
Professingal Fees Post-Emergence	(4,964.70)	(3,971.76)	(2,978.82)
HSBC Secured Chim ⁽⁴⁾	(17,426,70)	(17,426,70)	(17.426.70)
Net Estimated Cash at Emergence	37,896.61	39,882.49	41,868.37
Germany Residual Value from Property Equity	99,813.94	130,553.54	161,293.14
Netherlands Residual Value from Property Equity	15,780.53	28,457.94	42,358.81
Baltics Residual Value from Property Equity	8,667.12	17,688.00	35,729.76
USA Residual Value from Property Equity	4,133.00	8,633.00	13,133.00
Canada Residual Value from Property Equity	19,980.39	35,158.89	51.311.58
Residual Value from Property Equity CS	148,374.98	229,491.37	303,826.29
Total Remaining Residual Value CS	186,271.59	260,373.86	345,694.66
L'insecured Pool	Low Case	Mid Case	High Case
Total Residual Value for Unsecured Claims Holders	186,271.59	260,373.86	345,694.66
Total Unsecured Pool Claims	783,103.17	761.864.76	739,402.89
Unsecured Recovery %	24%	34%	47%
Unsecured Pool HB Series HMB Deficiency Claims			
HB8 Series Notes (EUR 50.01mm) incl. accrued ⁽³⁾	69,071.50	69,071.50	69,071.50
HB9 Series Notes (EUR 60.00mm) incl. accrued ⁽⁵⁾	82,869.23	82,869.23	82,869.23
HB10 Series Notes (EUR 100,00mm) incl. accrued ⁽⁵⁾	138,188,55	138,188.55	138,188.55
HB11 Series Notes (EUR 100.00mm) incl. accracd ⁽⁵⁾	138,188.55	138,188,55	138,188,55
Total HB 8.9.10.11 Series Unsecured Pool	428,317.82	428,317.82	428,317.82
HB Series Unsecured Notes as % of Total Unsecured Pool	55%	56%	58%
HMB4 Series (EUR 20.01mm) - Deficiency Claim	21,013,41	17,688,41	14,363.41
HMBS Series (EUR 20,01mm) - Deficiency Claim	24,597.56	24,597.56	24,597.56
HMB6 Series (EUR 31.23mm) - Deficiency Claim	29,873.29	24,063.38	17,030,01
HMB7 Series (EUR 31.23mm) - Deficiency Claim	29,249.13	19,796.63	10,344.13
Total HMB 4,5,6,7 Series Deficiency Claims	104,733,38	86,145,96	66,335.09
HDAB Series Deficiency Claims as % of Total Unsecured Pool	13%	11%	9%
Tetal Unsecured Pool Claims	783,103,17	761,864.76	739,402,89
Totat Remaining Residual Value CS	186,271.59	260,373,86	345,694.66
Unsecured Pool Claims Recuvery	24%	34%	47%
IIB Series Recovery			
Total HB 8,9,10,11 Series Unsecured Pool Claims	428,317.82	428,317.82	428,317.82
HB Series Recovery	101,881.14	146,381.31	200,252.37
Recovery Including Accrued Interest %	24%	34%	47%
HB Series Recovery from Vaberna Notes ⁽⁶⁾	10,494.27	15,622.78	22,228.22
Total HB Series Recovery	112,375.41	162,004.10	222,480,59
Recovery Including Accrued Interest %	26%	38%	52%
HMB Series Recovery			
Total RMB Series Claims Recovery	See	next page for detai	1

(1) Source: Draß Information Circular dated April 18, 2013.

(2) IMBS bondholders voted to release their security in return for a lunp sum payment to be made at emergence (3) Payments to morgage banks as part of loan restructuring.

(4) ISBC is a lender on 5 to-be-sold Canadian properties. HSBC will be paid at em soles of those properties

(5) Accured interest from 6/30/2011 to 9:9-2011 (Ging date).

(6) ELR-timm of Tabem a notes are subordinated to HB series and HMB : a the HB series

Private Mortgage Notes Recovery

- The Private Mortgage Notes benefit from the value of their underlying collateral, and also ٠ have an unsecured claim (pari passu with the Private Unsecured Notes) for any deficiency between the collateral value and the total claim amount
- Based on Catalyst's analysis, HMB holders would receive the following recoveries: •
 - o HMB4: 44-75%
 - HMB5: 34-57% о
 - o HMB6: 49-81%
 - o HMB7: 50-88%
- A more detailed analysis of each series recovery follows on the next three pages •

de Cubernales enterens indicated. Hornburg Nortage Bonds	Low Case	Mid Case	High Cas
	26%	38%	rugii Cae 52
Deficiency Claim Recovery HAIB4 Residual Collateral Value	6,650.00	9,975.00	13,300,0
HMB4 Resigning Configueration Value HMB4 Series Total Claim (Incl. accrued to 9/9/2011)	27,663,41	27,663,41	•
	21,003,41	17,688,41	27,663.4
HMB4 Series Deficiency Chilm Deficiency Claim as % of Unsecured Pool		2.3%	14,363.4
	2.7%		1.8
HMB4 Series Deficiency Claim Recovery	4,998.32	6,045.17 645.18	6,715.3
Additional Recovery from Taberna Notes ⁽¹⁾	514.85	16,665,35	7454
HMB4 Series Total Recovery	•	•	20,760.
Recovery from Residual Collateral Value	24%	36%	48
Recovery from Deficiency Claim	18%	22%	24
Additional Recuvery from Taberno Notes		<u> </u>	
HIMBA Recovery Including Accrued Interest %			75
HAIBS Security Payment ⁽¹⁾	3,065.85	3,065.85	3,065.8
HMBS Series Total Claim (incl. accrued to 9/9/2011)	27,663.41	27,663.41	27,663.4
HMB5 Series Deficiency Claim	24,597.56	24,597.56	24,597.
Deficiency Claim as % of Unsecured Pool	3.1%	3.1%	3.1
HMB5 Series Deliciency Claim Recovery	5,850,86	8,406.43	11,500.
Additional Recovery from Taberna Notes ⁽¹⁾	602.67	897.19	1,276.
HMB5 Series Total Recovery	9,519.38	12,369.47	15,842.4
Recovery from HMB5 Guarantee	/1%	11%	11
Recovery from Deficiency Claim	21%	30%	42
Additional Recovery from Taberna Notes		3%	
IMBS Recovery Including Accrned Interest %	31%	45%	51
HMB6 Residual Collateral Value ⁽³⁾	13,301.53	19,111,44	26,144.8
HMB6 Series Total Claim (Incl. accrued to 9/9/2011)	43,174.82	43,174.82	43,174,1
HMB6 Series Deficiency Claim	29,873,29	24,063.38	17,030.0
Deficiency Claim as % of Unsecured Pool	3.8%	3.1%	2.2
IMB6 Series Deficiency Claim Recovery	7,105.76	8,223.87	7,962.0
Additional Recovery from Taberna Notes ⁽¹⁾	731.93	877.71	883.5
IMB6 Series Total Recovery	21,139.22	28,213.02	34,990.6
Recovery from Residual Collateral Value	31%	44%	61
Recovery from Deficiency Claim	16%	19%	18
Additional Recovery from Taberna Notes	2%	296	2
IMB6 Recovery Including Accrued Interest %	49%	65%	81
EMB7 Residual Collateral Value	13,905.00	23,357.50	32,810.0
(MB7 Series Total Claim (incl. accrued to 9/9/2011)	43,154.13	43,154.13	43,154.1
IMB7 Series Deficiency Claim	29,249.13	19,796,63	10,344.1
Deficiency Claim as % of Unsecured Fool	3,7%	2.5%	1.3
IMB7 Series Deficiency Claim Recovery	6,957.30	6,765.67	4,836,2
Additional Recovery from Taberna Notes ⁽¹⁾	716.64	722.08	536,8
IMB7 Series Total Recovery	21,578,93	30,845,24	38,183.0
Recovery from Residual Collateral Value	32%	5496	76
Recovery from Deficiency Claim	16%	16%	• 11
Additional Recovery from Taberna Notes	2%	2%	1
IMB7 Recovery Including Accrued Interest %	50%	71%	88

(1) EURADam of Takema noices are subordinated to IIB series and IBMB series deficiency claims. Their recovery will flow up to support the fill series recovery and HMB deficiency claims recovery.

(2) IBABS branch olders woled to release their security in ratum for a kinp sum payment to be nucle at emergence. (3) HMBG realizable security consists of a receivable due from III to 1661. ID4B6 has a claim on the assets of 161.

HMB4 and HMB5 Recovery

- HMB4 holders have a security interest directly on a section of development land called Homburg Springs West
- Homburg Springs West is listed for sale at \$13.3MM (\$14MM less 5% broker fee)
- HMB4 holders would therefore receive \$6.65-\$13.3MM from their security and recover 26-52% on their deficiency claim (general unsecured recovery plus Taberna note subrogation)
- Total recovery of 44-75% of claim value
- HMB5 holders voted to release their security in return for a guaranteed €2.25MM cash payment
- The remaining claim is the deficiency claim, on which holders would recover 26-52% (general unsecured recovery plus Taberna note subrogation)
- HMB5 holders would therefore recover a total of 34-57% of their total claim

		_	Low	Mid	High
Property	Lender	Entity	50%	75%	100% of List Price
Homburg Springs, Calgary AB. NW quarter of Section Eleven, Township 26, Range 1, Calgary AB	na	Homco 52 LP	6,650	9,975	13,300
Mortgage Bonds Payable			• •		
Mortgage Bond HMB4 (EUR 20.01mm) @ 1.3526 CAD/EUR			27,266	27,266	27,266
Accrued Interest HMB4 - 7.50% from 6/30/2011 to 9/9/2011		-	398	398	398
fota!			27,663	27,663	27,663
Recovery			24.0%	35.1%	48.1%
Collateral Value			\$6,650	\$9,975	\$13,300
Defidency Claim			\$21,013	\$17,688	\$14,363
Deficiency Claim as % of Unsecured Pool			2.7%	2.3%	1.8%
Deficiency Claim Recovery (%)			23.8%	34.2%	45.8%
Deficiency Claim Recovery			\$4,998	\$5,045	\$6,715
Additional Recovery from Taberna Notes			\$\$15	\$645	\$745
IMB4 Total Recovery			\$12,163	\$16,665	\$20,761
Recovery from Collateral Value			24.0%	35.1%	48.1%
Recovery from Deficiency Claim			18.1%	21.9%	24.3%
Additional Recovery from Toberna Notes			1.9%	2.3%	2.7%
Total Recovery %			44.0%	60.2%	75.0%

	•		-	
	Low Value	Mid Value	High Value	
HMBS Guarantee (EUR 2.25mm)	3,066	3,066	3,066	
HMBS Montgage Bond Payable				
Mortgage Bond KMB5 (EUR 20.01mm) @ 1.3526 CAD/EUR	27,266	27,266	27,265	
Accrued Interest HM85 - 7.50% from 6/30/2011 to 9/9/2011	398	398	398	
Total	27,663	27,663	27,663	
Recovery	22.2%	11.1%	11.1%	
Guarantee Value	\$3,066	\$3,066	\$3,066	
Defidency Claim	\$24,598	\$24,598	\$24,598	
Deficiency Claim as % of Unsecured Pool	3.1%	3.1%	3.1%	
Deficiency Claim Recovery (%)	23.8%	34.2%	46.8%	
Deficiency Claim Recovery	\$5,851	\$8,406	\$11,500	
Additional Recovery from Taberna Notes	\$603	\$897	\$1,277	
HM8S Total Recovery	\$9,519	\$12,369	\$15,843	
Recovery from Guarantee Value	11.156	11.1%	11.1%	
Recovery from Deficiency Claim	21.2%	30.4%	41.5%	
Additional Recovery from Taberna Notes	. 2.2%	3.2%	4.6%	
Total Recovery %	34.4%	44.7%	57.3%	

HMB6 Recovery

- HMB6's security comprises a direct claim on Homco 61's assets, as well as units (i.e. equity) of Homco 71, Homco 72, Homco 73, Homco 74, Homco 76, Homco 84, Homco 85, Homco 98 and Homco 120
- Homco 71-Homco 120 have no equity value and those properties are being relinquished to their lenders, and therefore HMB6 holders receive no recovery from that collateral
- Homco 61 has no property assets; it previously held the Homburg Harris Centre in Calgary which was sold in 2007
- However, Homco 61 has a large receivable from Homburg (parent), and is therefore an unsecured creditor of Homburg. Homco 61's recovery on this claim will flow through to HMB6 holders, who comprise 99% of the claims against Homco 61
- This \$13.3-\$26.1MM recovery against Homco 61 can be considered "secured", while HMB 6's remaining claim is the deficiency claim
- HMB6 holders would therefore recover a total of 49-81% of their total claim

HM86 (In CS 000s unless otherwise noted)					
Assets					
		_	Low	Mid	Migh
General Unsecured Recovery			24%	34%	47%
H62 Receivable from Hil - HM85 Portion			55,921	55,921	55,921
H61 Receivable Recovery - HMB6 Portion			13,302	19,111	26,145
			Low	Mid	High
Property	Lender	Entity	70% of 8V	85% of BV	100% of Book Value
Carat Park, Teucheler Weg / Feldstrasse, Lutherstadt, Wittenburg, Germany	Hatfield Phillips	Homco 98 LP	13,456	16,340	19,223
1st Lien Mortgage Debt	•		•		•
First Lien Mortgage Debt (EUR 20.4m) @ 2.34 CAD/EUR			27,717	27,717	27,717
177			205.0%	169.6%	144.2%
Recovery			48.5%	59.0%	69.4%
Homco 96 Residual Value			•		•
Assets					
		-	Low	Mid	High
Property	Lender	Entity	70% of 8V	85% of 8V	100% of Book Value
Industrielaan 24, Uden, The Netherlands	SNS Bank	Homco 74 LP	5,425	6,588	7,750
Mathildenlaan 1, Eindhoven, The Netherlands	5NS Bank	Hornco 85 UP	24,290	29,495	34,700
Fortranweg 10, Amersfoort, The Netherlands	SNS Bank	Homeo 73 LP	2,009	2,440	2,870
Stationsplein 7-9, Groningen, The Netherlands	FHP Bank	Homco 84 LP	16,870	20,485	24,100
Keesomiaan 6-20, Amstelveen, The Netherlands	FHP 8ank	Hornco 120 LP	8,190	9,945	11,700
Meidornkade 22-24, Houten, The Netherlands	Direktbank (ABN)	Homeo 71 UP	3,430	4,165	4,900
Daalakkerswerg 2-2a&B, Eindhoven, The Netherlands	Fortis Bank NV	Hornco 76 LP	5,684	6,902	8,120
industriestraat 6,8,10, Numansdorp, The Netherlands	Fortis Bank NV	Homco 72 LP	1,197	1,454	1,710
Sub-Total: Homco 71-120 Property Value			67,095	81,473	95,850
1st Uen Mortgage Debt				,	
First Lien Mortgage Debt (EUR 154.3m) @ 1.34 CAD/EUR			206,704	206,704	206,704
LTV			308.1%	253.7%	215.7%
Recovery			32.5%	39.4%	46.4%
Homco 71 - Homco 120 Residual Value			<u> </u>		
Remaining Residual Value for HMB6			13,302	19,111	26,145
HM B6 Mortgage Bond Payable Mortgage Bond HMB6 (EUR 31.23mm) @ 1.3626 CAD/EUR			42,554	42,554	42,554
Accrued Interest HM86 - 7.50% from 6/30/2011 to 9/9/2011			42,334	42,334	42,354 621
Fotal			43,175	43.175	43,175
Recovery			30.8%	44.3%	60.6%
Collateral / Residual Value	·····		\$13,302	\$19,111	\$25,145
Deficiency Claim			\$29,873	\$24,063	\$17,030
Deficiency Claim os % of Unsecured Pool			3.8%	3.1%	2.2%
Deficiency Claim Recovery (%)			23.8%	34.2%	46.8%
Deficiency Claim Recovery (Asy			\$7,106	\$8,224	\$7,962
Additional Recovery from Taberna Notes			5732	\$878	\$884
IMB6 Total Recovery			\$21,139	\$28,213	\$34,991
Recovery from Collateral / Residual Value			30.8%	44.3%	60.6%
Recovery from Deficiency Claim			16.5%	19.0%	18.4%
Additional Recovery from Taberno Notes			1.7%	2.0%	2.0%
Total Recovery %			49.0%	65.3%	81.0%

HMB7 Recovery

- HMB7 holders have a security interest directly on a piece of development land in Calgary's Beltline district
- The land is zoned for residential use and Homburg had originally planned to construct a pair of residential towers there ("Kai Mortensen Towers")
- Only the parking garage has been completed while the rest of the land remains vacant
- Kai Mortensen Towers are listed for sale at \$37.8MM (\$39.8MM less 5% broker fee)
- HMB7 holders would therefore receive \$18.9-\$37.8MM from their security and recover 26-52% on their deficiency claim (general unsecured recovery plus Taberna note subrogation)
- Total recovery of 50-89% of claim value

HMB7 (in C\$ 000s unless otherwise noted)					
Assets				,	
		_	Low	Mid	High
Property	Lender	Entity	50%	75%	100% of List Price
Kai Mortensen Towers, Calgary AB	HSBC	Homco 88 LP	18,905	28,358	37,810
Homeo 88 HSBC Construction Financing					
Construction Financing			5,000	5,000	5,000
Total			5,000	5,000	S,000
Residual Value to HMB7		·····	13,905	23,358	32,810
HM87 Mortgage Bond Payable					
Mortgage Bond HMB7 (EUR 31.23mm) @ 1.3626 CAD/EUR			42,554	42,554	42,554
Accrued Interest HMB7 - 7.25% from 6/30/2011 to 9/9/2011			600	600	600
Total			43,154	43,154	43,154
Recovery			32.2%	54.1%	76.0%
Residual Value			\$13,905	\$23,358	\$32,810
Deficiency Claim			\$29,249	\$19,797	\$10,344
Deficiency Claim as % of Unsecured Paol			3.7%	2.5%	1.3%
Deficiency Claim Recovery (%)			23.8%	34.2%	46.8%
Deficiency Claim Recovery			\$6,957	\$6,766	\$4,835
Additional Recovery from Taberna Notes			\$717	\$722	\$537
HMB7 Total Recovery			\$21,579	\$30,845	\$38,183
Recovery from Residual Value			32.2%	54.1%	75.0%
Recovery from Deficiency Claim			16.1%	15.7%	11.2%
Additional Recovery from Taberna Notes			1.7%	1.7%	1.2%
Total Recovery 🛪			50.0%	71.5%	88.5%

Property-by-Property Waterfall

Germany

- Campeon is not collateral for any Private Mortgage Notes and therefore its equity value flows entirely to the unsecured pool
 - As per Corporate Structure, the Campeon asset is held by MoTo Objekt Campeon, which in turn is owned by Valbonne Real Estate 5 BV, which in turn is owned by Homco 110 (of which Homburg is the sole LP). The Falcon loan is at the Valbonne Real Estate 5 BV level, not on the property itself
- Homco 98, units of which secure HMB6, is a shopping mall in suburban Germany. Catalyst, through extensive onsite due diligence, discovered its main tenant vacated the property and correctly determined it has no equity value (a view confirmed by the Monitor). There may be an opportunity to purchase direct property notes on the mall at a substantial discount

HII Waterfall Analoysis	date d Marilton marite			
CS in 000s, unless otherwise indicated, as at September 30, 2012 or as per up Reamon		Low Case	Mid Case	High Case (BV)
usets				
reporty	Entre	NAV	NAV	NAV
M Campeon J, 1-12, 85579 Neubiberg (Munich), Germany	Henco 110 LP	456,350,40	481,703.20	507,056.01
etal CAD		456,350,40	481,703.20	507,056.0
tai EIR	1.34	340,560.09	359,480,00	378,400.0
M Campeon Property Mortgage				
ns Lien Mongage Debt CAD ⁽¹⁾		321,483,42	321,483,42	321,4B3.4
nt Lico Mortgage Debt EUR ⁽¹⁾	1.74	239.913.00	239,913.00	239,913.0
wery %	1.44	100%	100%	1009
an to Value	70%	70%	67%	635
teeh Debi CAD ⁽¹⁾		4,250.48	4,250.48	4,250.4
ricch Debi FUR ⁽¹⁾	134	3,172,00	3,172.00	3,172.0
converses		100%	100%	3,172.00
contro, 20 non to Value		2%	2%	1005
tematring Residual Value CAD		139,616,50	155.969.30	181.322.00
emaining Residual Value EUR		97,475.00	116,395.00	135,315.00
	100,00%	170 616 50		
iquity Stakes in LP ⁽²⁾ iquity Stakes in LP	100,08%	130,616,50 97,475,00	155,969.30 116,395.00	181,322.10
den A serve w PL	210,00 %	97,413.00	110,000	199919191
alberne Real Estate 5 BV Secured Loan (2nd Lien Term Loan) (1)	-			
eroad Lien Secured Loan CAD		32,239.11	32,239.11	32,239.1
econd Liko Secured Loan EUR	1.34	24,059.04	24,059.04	24,059.0
air Value Adjantment ⁽¹⁾				+
air Value Adjustment CAD		•	•	-
air Value Adjustment EUR	1.34	•	-	-
temaining Residual Value CAD		98,377.39	123,730.19	149,082.99
errabing Residual Value EUR		73,415.96	92,335.96	111,255.96
pretty	Graity			NAY
and Park, Teucheke Weg / Feldstrasse, Lutherstadt, Wittenburg, Germany	Homeo 98 LP	19,223.12	23,342.36	27,461.60
otal CAD		19,223.12	23,342.36	27,461.60
etal EUR	1.34	14,345.61	17,419.67	20,493.73
amon 98 LP Martence				Principal
int Lina Montgage Dobt CAD(1)		27.716.56	27,716.56	27,716.56
in Lien Montgage Debt EUR ⁽¹⁾	1.34	20,684.00	20,684.00	20,684,00
covery %		69%	84%	999
east to Volue	70%	144%	119%	1019
e makaing Residual Value CAD	· ····································			
emining Residual Value EUR	·····	• •	· ż.	•
utrage Bond Pavable				Princips
iongage Band HMB6 CAD (4)	-	42,554	42.554	42,554
cerved Interest HMB6 CAD ⁽¹⁾		621	621	621
alCAD	· · · · · · · · · · · · · · · · · · ·	43,175	43,175	41,175
ortgage Boni f 1MB6 EUR (4)	1.3626	31,230	31,230	31,230
crued Interest HMB6 EUR ⁽⁵⁾		456	456	456
ALELR		438	31,685	31,686
nueux novery including accrued huerest%		0%	31,686 <i>0%</i>	31,686
remining Residual Value CAD			•	
emining Residual Value EUR		<u>.</u>	<u> </u>	······
advances and HMB6 Bond Portion CAD		43,175	43,175	43,175

Germany (cont'd)

- Homco 69 and Homco 70 were collateral for HMB5; however, as noted above, HMB5 • holders voted to release this security and therefore the equity value from those properties flows to the unsecured pool
 - o As per Corporate Structure, Homco 69 owns Valbonne Real Estate 2 and Homco 70 owns Coet BV, which are the respective titleholders of their assets
- The highlighted portion at the bottom of the table indicates the residual value (assets less . liens) from the Germany properties available to the unsecured pool

Gennam		Low Case	Mul Case	High Case (BV)
Homeo 69 LP				
Assets	·			
Property	Entity			NAV
Philippstrasse 3, Bochura, Germany	Homeo 69 LP	41.432.80	46,571.70	51,710,60
Total CAD		41,432.80	46,571.70	51,710.60
Total EUR	1.34	30,920.00	34,755,00	38,590.00
Homeo 69 LP				
First Lien Mortgage Debt CAD ⁽¹⁾		34,404.50	34,404.50	34,404.50
First Lien Mortgage Debt EUR(1)	I II	25,675.00	25,675.00	25,675.00
Recovery %		100%	100%	100%
Loan to Value	70%	83%	7496	67%
Remaining Residual Value CAD	······································	7,028,30	12,167.20	17,306,10
Remaining Residual Value EUR		5,245,00	9,080.00	12,915.00
HSH Bank Properties / Homeo 70 LP				
Assets				
Property	Entr			NAV
Industriestrusse 19, Hassmersheim, Germany	Hanco 70 LP	18,076.60	20,522.10	22,967.60
Elbestrasse 1-3, Marl, Germany	Homeo 70 LP	9,862.40	11,048.30	(2,234.20
Binnerheide 26, Selmerte, Germany	Homeo 70 LP	2,693.40	3,075.30	3,457.20
Wolframweg 2, Wolvega, The Netherlands	Homeo 70 LP (1)	6,097.00	7,470.50	8,844.00
Total CAD		36,729.40	42,116.20	47,503.00
Total EUR	1.34	27,410,00	31,430,00	35,450,00
HSH_1st Lien Montgage / Homeo 70 LP(1)				
Total CAD		32,227.00	32,227.00	32,227.00
Total EUR	1.34	24,050.80	24,050.00	24,050,00
Recovery %		100%	100%	100%
Remaining Residual Value CAD		4,502.40	9,889,20	15,276.00
Remaining Residual Value EUR		3,360,00	7,380,00	11,400.00
Mortgage Bond Parable				Principal
Mongage Bond HMB5 CAD (6)		27,266	27,266	27,266
Accred Interest HMB5 CAD (5)		398	398	398
TotalCAD		27,663	27,663	27,663
Mortgage Bond HMBS EUR (6)	1.3626	20,010	20,010	20,010
Accrued Interest HMB5 EUR (5)		292	292	292
Total EUR		20,302	20,302	20,302
HMB5 Guarantee CAD ⁽⁶⁾		3,065,85	3,065.85	3,065,85
HMB5 Guarantee EUR ⁽⁶⁾		2,250,00	2,250.00	2,250,00
Undersecured HMBS Bond Portion CAD		24,598	24,598	24,598
Undersecured HMBS Bond Perion EUR		18,052	(8.052	18,052
German Remaining Reskhal Value CAD		99,813.94	130,553,54	161,293.14
		74,525,96	97,465.96	
German Remaining Residual Value EUR	······································	/+,5/5.90	31,402.96	120,405,96

Note: Low/Mid/High values for H69 and H70 based on 12/31/12 DTZ appraisals. Low/Mid/High range for Campeon and H98 based on 90-100% of BV and 70-100% of BV, respectively.

(1) Source: Data Room amortization schedules.

(2) Assumes 100% is purchased.
 (3) Adjustment for scheduled accounting depreciation of EUR48mm as per Information Circular dated March 5, 2013.

(4) Security consists of H61 and units of H71, H72, H73, H74, H76, H84, H85, H98 and H120.
 (5) Accrued interest from 6/30/2011 to 9/9/2011 (tiling date).
 (6) HMB5 bondholders voted to release collateral in return for the Guarantee Payment.

Netherlands

- HMB6 has a claim on the equity of Homco 71, 72, 73, 74, 76, 84, 85 and 120 as noted above. These properties have no equity value and are being relinquished to their respective lenders
- HMB6's sole security is its claim on the assets of Homco 61, which comprise a receivable from HII therefore, the recovery on this receivable will flow through to HMB6 as security
- Additionally, the two properties which HBOS/Lloyds is financing, Homco 86 and Homco 87, do have residual equity value (and will in fact form part of Newco's portfolio as noted earlier), so their equity value flows to the unsecured pool

Netherlands		Law Case	Mof Case	High Cuse (BV)
Assets Property	Entity			NAV
Mortgage Bond HMB6 Collateral (1)	<u>Estiv</u>			NAV
Industrichan 24, Uden, The Netherlands	Homeo 74 LP (1)	5,425.00	6,587.50	7,750.00
Mathdomhan 1, Endhoven, The Netherlands	Homeo 85 LP (1)	24,299,00	29,495.00	34,700,00
Daalakkerswerg 2-2a&8, Englissen, The Netherlands	Homeo 76 LP (2)	5,684.00	6,902,08	8,120,00
Stationsplein 7-9, Groningen, The Netherlands	Homes 84 LP (1)	16,870,00	20,485.00	24.100.00
Meidomkade 22-24, Houten, The Netherlands	Homeo 71 LP (1)	3,430.00	4,165.00	4,900,00
Koesomkaan 6-10, Amstelseen, The Netherlands	Homeo 120 LP (2)	8,190.00	9,945,00	11,700,00
Fortranveg 10, Amersfoort, The Netherlands	House 73 LP (2)	2,009.00	2,439.50	2,870,00
Industriestraat 6.8,10, Numansdorp, The Netherlands	Homeo 72 LP (2)	1,197.00	1,453,50	1.710.00
Totni CAD		67,095.00	81,472.50	95,850,00
Total EUR	1.34	50,070,90	60,800,37	71,529.85
Netherlands Morigage Deht (1)				Principal
First Lien Mortgage Debt CAD(1)		206,703.70	206,703.70	206,703.70
First Lion Mortgage Debt EUR(1)	1.34	154,256,49	154,256,49	154.256.49
Recovery %		32%	39%	46%
Loan ta Value		308%	254%	216%
Remaining Residual Value CAD Remaining Residual Value EUR		•		:
Ji61 Receivable				Principal
Albeable to HMB6 - CAD ⁽²⁾		14 000 10	44 030 88	
Allocable to HMB6 - EUR ⁽²⁾		55,920,88	\$5,920.88	55,920.88
Recovery - H61 Security (Receivable) CAD	1.34	41.732.00 13.301.53	41,732.00	41,732.00
Recovery - Hol Security (Receivable) CAD Recovery - Hol Security (Receivable) EUR		9,926,52	19,111.44 14,262,27	26,144.81 19,511.05
Mongage Bond Payable				Principal
Mortgage Bond HMB6 CAD(3)		43,174,82	43,174.82	43,174.82
Mongage Bond HMB6 EUR ⁽³⁾	1.3626	31,685.62	31,685,62	31,685.62
Recovery including accrued interest%		31,685.62	51,085,02 0%	31,083.62 0%
Remaining Residual Value CAD		(3.30),53	19.111.44	26,144,81
Remaining Residual Value EUR		9.926.52	14.262.27	19,511.05
Underse cured HMB6 Bond Portion CAD		29,873.29	24,063.38	17,030.01
Uzdersecured HMB6 Bond Portion EUR		21,759.10	17,423.34	12,174.56
HBOS Properties(*)				
Energleweg 9, Rotterdam, The Netherlands	Homeo 87 LP (1)	9,112.00	11,658.00	14,204.00
Benthemstmat 10, Rotterdam, The Netherlands	Homes 86 LP (1)	12,663.00	16,984.50	21.306.00
Total EUR	1.34	21,775.40 16,250,00	28,642,50 21,375,00	35,510.00
		5,383.00	9,704.50	26,500.00
HBOS Martgage Deht				·
First Lien Mongage Debt CAD ⁽⁴⁾		19,296.00	(9,296.00	19,296.00
First Lien Montgage Debt EUR ¹⁴⁾	1.34	14,400.00	14,400.00	14,400,00
Recovery %		100%	100%	100%
Loan to Value		89%	67%	54%
Remaining Residual Value CAD		2,479.00	9,346.50	t6,214.00
Remaining Residual Value EUR		1,850.00	6,975.00	12,100,00

Netherlands (cont'd)

- The remaining properties in the Netherlands are all deeply distressed, with extremely high • vacancy rates
- As a result, they are underwater and being relinquished to their respective bank lenders, so they will not contribute any value to any creditor recovery

Netherlands		Low Cave	MidCase	High Case (BY
Assets				
Property ⁽¹⁾	Entin			NAV
Bratensingel, Den Bosch, The Netherlands	Homeo 142 LP (1)	4,464,88	6,378.40	7,504.0
Garden Court, Amsterdam, The Netherlands	Homeo 142 LP (2)	7,973,00	11,390,00	13,400.0
Total CAD		12,437,98	17,768.40	20,904,0
Total EUR	1_34]	9,282,00	13,260,00	15,600.0
FGH Mongage Beht				
First Lien Montgage Debt CAD(1)		25,178.60	25,178.60	25,178.6
First Lien Montgage Debt EUR(1)	1.34	18,790.00	18,790.00	18,790,0
Recovery %	134	19%	7/%	835
Locan to Value		316%	221%	188
Remaining Residual Value CAD				- 100
Remaining Residual Value EUR			· · · ·	
Assets				
Property ⁽¹⁾	Entity			NAV
Beckarts van Bioklandstraat 10-14, Tilburg, The Netterlands	Homeo 114 LP (2)	4,614,96	5,603,88	6,592,8
Phtinaworf 22, 6641 TL Beuringen, The Netherlands	Homes 123 LP (1)	8,160.60	9,909.30	11.658.0
Corkstrant 38-46, Shefficki Straat 21-39, Stutteartstraat 30-34 Rotterdam, The Netherlands	Homea 113 LP (L)	8,273,16	10,045.98	11.818.8
Farasconveg 2, Endhaven, The Netherlands	Homeo III LP (I)	6,097,00	7,403,50	8,710.0
Hoevenweg 11-11a, Endhoven, The Netherlands	Homeo 116 LP (1)	5,159.00	6,264,50	7,370,0
Hardwareweg 11, Americant, The Netherlands	Homeo 102 LP (1)	4,596.20	5,581.10	6,566.0
Witchninizsingel 5, Roemond, The Netherlands	Homeo 118 LP (2)	3,752.00	4,556.00	5,360,01
Gentsweg 5-19, Gouda, The Netherlands	Homeo 115 LP (1)	3,976.80	4,100,40	4,824,0
Valkstraat 14, Sittard, The Netherhads	Homeo 112 LP (1)	2,345.00	2,847.50	3,350 0
Withelminopiten 26-26a, Roemond, The Netherlands	Homeo 117 LP (1)	1,688.40	2,050.20	2.412.0
Noorderpoort 33, Venio, The Netherlands	Homeo 119 LP (1)	1,688.40	2,050.20	2,412.00
adustrieweg 6-8.9. 'I Harde, The Netherlands	Homeo 92 LP	957,54	1,367.92	1.367.92
Väyesteidsweg 12, 't Harde, The Netherlands	Homeo 92 LP (2)	957.54	1,367.92	1.367.92
Nýverheidsweg 14A, 't Harde, The Netherlands	Homeo 92 LP (3)	957.54	1,367,92	1.367.92
Nøverheidsweg 18, 't Harde, The Netherlands	Homeo 92 LP (3)	957.54	1,367.92	1.367.92
Növetheidsweg 18A, 't Harde, The Netherlands	Homeo 92 LP (3)	957.54	1,367.92	1,367 92
Vijverheidsweg 14, 't Harde, The Netherlands	Homeo 92 LP (3)	957,54	1,367.92	1.367.92
formburg Eastern European Fund	HEEF B.V.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		12001.02
Fotal CAD		55,496.77	68,620,06	79,281.10
Fotal EUR	1.34	41,415.50	51,209.00	59,165,00
Netherlands Morigage Deht (1)				Principa
inst Lico Mongage Debt CAD ⁽¹⁾		101,081.56	101,081.56	101,081.56
First Lica Montgage Debt EUR ⁽¹⁾	1.34		-	
est Lien Morigage Debt EUK"	1.34	75,434.00 55%	75,434.00 68%	75,434.00 78%
Remaining Residual Value CAD		•	<u>-</u>	
Remaining Residual Value EUR				· ·
fotal Remaining Residual Value CAD		15,780.53	28,457,94	42,358,81
Total Remaining Residual Value EUR		11,776.52	21,237.27	31,611,05

Letten Kernstning Regioner Value EUX 11,776.52 (1) Source: Data Room. These properties are being relinquished to known due to negative equity value. Low and Mid values based on 70% and 85% of Book Value. (2) Source: Odded 41/81/3. HMB6 has a claim on H61's assets. H61 has a receivable due from HJI which will participate in the general unscented recovery and flow through to HMB6. (3) Accrued interest from 6/30/2011 to 9/9/2011 (tiling date). (4) Source: Data Room. Low/Mid/High based on DTZ approisals dated 12/31/2012.

Baltics

- The Baltic properties are financed under a single loan from SEB Bank and SEB is the primary tenant, resulting from a sale/leaseback of their portfolio
- The Baltic properties do have residual equity value and will form part of the Newco • portfolio, and therefore their residual value flows to the unsecured pool

Babies		Low Case	Mid Case	High Case (BV)
Assets	•			
Property ¹¹	Entity	44 000 60	47 (22 00	NAV
Taminao 2, Talina, Estonia Unicenta, Riga, Latvia	Homburg Bahin (ES) AST Investments UU Homburg Bakin (LV) Investments UU	44,990.50 23,235.60	47,637.00 24,602.40	52,930.00 27,336,00
Laisves 75, Vihius, Lähnania	KUB Hunthung LT Battion Investigion I	4,556.00	4,824,00	5,360.00
Maironio 19, Kannes, Linhuania	KUB Homburg LT Baligos Investingos I	3,530.90	3,738.60	4,154.00
Tartu not. 13, Talian, Estonia	Homburg Bahic (ES) Investments UU	3,417,00	3,618.00	4,020.00
Laines #2, Kausas, Lahuania	KUB Homburg LT Babijos Investicijos 2	7,859.10	8,321.40	9,246.00
Gedinino 10, Vihius, Libuaria	KUB Homburg LT Babijos Investicijos 1	9,112.00	9,648.00	10,720.00
Tilzes 157, Sindiai, Lithuonia	KUB Homburg LT Balijos Investicijos 2	3,872.60	4,109.40	4,556.00
Jagailos 9/1, Vilnius, Lithuania	KUB Homburg LT Balijos Investicijos 1	7,973.00	8,442,00	9,380.00
Gerlimino 12, Vilnins, Lithuania	KUB Homburg LT Bahijos Investicijos 2	8,770.30	9,286.20	10,318.00
Maleva I, Tallim, Estonia	Homburg Bahie (ES) Investments UU	774.52	820,08	911.20
Ukmerges 20, Panerozys, Lihuanin Read din Barra Statis	KUB Homburg LT Baltijos Investicijos 2	3,417,00	3,618.00	4,020.00
Ruath 40a, Paran, Estonia Bazairas iela 416, Liepaja, Latvia	Homburg Balin (ES) AST Investments UU Homburg Balin (LV) Investments UU	3,075.30 1,480.70	3,256.20 1,567.80	3,618.00 1,742.00
Ozoła jela I. Gubene, Latvia	Homburg Balac (LV) Investments UU	683,40	723,60	804.00
Jogailos 9a, Vihúes, Lithuania	KUB Homburg LT Baligos Investicijos 2	3,303,10	3,497.40	3,886.00
Ain 5. Valta, Estonia	Homburg Bahic (ES) AST Investments UU	1,082.05	1,145,70	1,273.00
Kestatio 38, Kannas, Lihuania	KUB Hamburg LT Bahijos Investicijos 2	1,366.80	1,447,20	1,608.00
Vainu 11, Paide, Estonia	Homburg Babic (ES) AST Investments UU	820.08	868.32	964.80
Rigas iele 9, Saldus, Latvia	Homburg Baltic (LV) Investments UU	683,40	723.60	804.00
Zinanznu 70, Vilnius, Lidmania	KUB Homburg LT Bahijos Investicijos 2	\$69,50	603.00	670,00
Vaksali 2, Viljandi, Estonia	Homburg Baltic (ES) AST Investments UU	945.37	1,000,98	1,112.20
Basanaviciaus 51, Kedainini, Lihmania	KUB Homburg LT Bahgas Investicijos 2	1,366,80	1,447.20	1,608,00
Burbos 3, Mazickiai, Lithuania	KUB Homburg LT Baligos Investicijos 2	569.50	603.00	670.00
Taliana ant. 28, Nava, Estonia	Homburg Bake (ES) AST Investments UU	1,321.24	1,398.96	1,554.40
Pulko, Alynn, Lahuania Brivibas iris 14, Dobele, Latvia	KUB Homburg LT Bahijos Investiegos 2 Homburg Bahie (LV) Investments UU	1,070.66 797,30	1,133.64 8 4 4.20	1,259.60 938.00
Brandas Ets 14, Doucle, Latvas Vytanto 11, Marijampolo, Lidmania	KUB Homburg LT Bahijos Investingios 2	774.52	844.20	938,00
Torgaus 15, Khipeda, Libnania	KUB Homburg LT Balajos Investicijos I KUB Homburg LT Balajos Investicijos I	1,195,95	1,266.30	1,407,00
Rotuses 8, Bizzi, Libhania	KUB Homburg LT Babijos Investicijos 2	273.36	289.44	321.60
Talima mit. 12, Rapla, Estonia	Hondarg Bakin (ES) AST Investments UU	580.89	615.06	683,40
Pornala irla 11, Jekabpils, Latvia	Homburg Bakic (LV) Investments UU	797.30	844.20	938.00
Raisvere 3a, Johvi, Estonia	Homburg Bahir (ES) AST Investments UU	774.52	\$20.08	911.20
Dzimavu iela 5, Kultiga, Latvio	Homburg Bakic (LV) Investments UU	478.38	506.52	562.80
Taku inin 3, Preda, Lawia	Homburg Bahic (LV) Investments UU	318.92	337.68	375.20
Kutdigas iela 3, Ventspils, Latvia	Homburg Bahie (LV) Investments UU	569,50	603,00	670,00
Rigas ich I, Sigulda, Latvia	Homburg Baltic (LV) Investments UU	398.65	422.10	469.00
Bertricku iels 8, Limbari, Latvia	Homburg Baltic (LV) Investments UU	284.75	301.50	335,00
Ulenio 15, Uteria, Likuania Rinne into 26, Veller, Lenter	KUB Homburg LT Baltijos Investinijos 2	535.33	566.82	629.80
Rigas iela 25, Valca, Latvia Laeplesa iela 2, Aizkrzukle, Letvia	Homburg Bahie (LV) Investments UU Komburg Bahie (LV) Investments UU	136,68 250,58	144.72 265.32	160,80 294,80
Berpis ich 6, Bahi, Latria	Homburg Batic (LV) Investments UU	227.80	241,20	268.00
Sahosiskin 29, Vilnins, Lähuania	KUB Homburg LT Bahijos Investicijos 2	273.36	289.44	321.60
Studentu iela 2, Kraslava, Latvia	Homburg Bakie (LV) Investments UU	250.58	265.32	294.80
Ais 1, Jogeva, Estonia	Homburg Bakie (ES) AST investments UU	227,80	241.20	268.00
Turgaus 19, Klaipeda, Lahuania	KUB Homburg LT Bahijos Investicijos 1	512.55	542.70	603.00
Turgaus 17, Klaipeda, Liibuania	KUB Homburg LT Baltgos Investicijos 1	\$12,55	542.70	603.00
Joniskis, Litheania	KUB Homburg LT Bakijos Investicijos 2	91.12	96,48	107.20
Vokieciu 9, Vilnius, Lithuania	KUB Homburg LT Baltijos Investicijos 2	1,241.51	1,314.54	1,460.60
Darm 13, Klaipeda, Lihuania	KUB Homburg LT Bakijos Investicijos 2	1,537.65	1,621.10	1,809.00
Kahariju 98, Vilnias, Lilmania	KUB Homburg LT Balijos Investicijos 2	284,75	301.50	335.00
Keskvaljek 7, Kardla, Estonia Liela isla 11, Kardava, Latvis	Homburg Babir (ES) AST Investments UU Homburg Babir (LV) Investments UU	113.90 68.34	120,60	134.00
Total CAD	Animous Baac (LV) micsuncies CO	153,354.96	72.36	80.40
Total EUR	1.34	114,444,00	121,176.00	134,640,00
			141,170,04	104,040,00
SEB Baltic State Mortgage Debt (3)				Principal
First Lien Mortgage Debt CAD ⁽²⁾		134,000,00	134,000.00	134,000.00
		•	•	•
First Lien Mongage Debt EUR ⁽²⁾	1.34	100,000.00	100,000.00	100,000.00
Recovery %		100%	100%	100%
CCD Balda State Bata Malua Astronomatic)				
SEB Bakic State Fair Value Adjustment ⁽³⁾				
Fair Value Adjustment CAD ⁽³⁾		10,687.84	10,687,84	10,687.84
Fair Value Adjustment EUR ⁽³⁾	1.34	7,976.00	7,976.00	7,976.00
Provident Value CAP			18 / 14 20	20 000 001
Remaining Residual Value CAD Remaining Residual Value EUR		8,667.12 6.468.00	17,688.00	35,729.76 26,664.00
Incluminate Actional A since POL		0,496,00	13,200.00	20,004,00

(1) Book value based on Information Circular dated April 18, 2013.

(2) Mortgage debt based on book value EUR 18mm balance at Q3/2, less EUR 15mm payment to SEB and 3mm amortization. Note that this does not reconcile with Newco's pro-forma balance sheet, which measures the debt at fair value. (3) Reflects loss on disposed of Ballic assets to reflect 'true' fair value.

U.S.

- The U.S. portfolio is currently listed for sale for a total of \$18MM. None of the properties are collateral for any of Homburg's bonds
- It has positive overall equity value; however, it will not form a part of Newco, which will be entirely focused on Europe
- Net proceeds from the sale of these assets will secure the Non-Core Property Notes, and eventually fund distributions to unsecured creditors from their realization

North Autorica ESA		Low Case (BV) Stern	MidCuse 25%	High Case Tria bieg
Assets				
Property ⁽¹⁾	Entity			NAV
669 Airport Freeway, Hurst, Texas, USA	Homburg Holdings (US) Inc	1,441,68	2,162.52	2,883,35
555 East pikes Peak Avenue, Colorado SpringsColorado, USA	Homburg Holdings (US) Inc	1.455.41	2,183,12	2,910.82
559 East pikes Peak Avenue, Colorado SpringsColorado, USA	Homburg Holdings (US) Inc	1,132.53	1,698.79	2,265.05
557 East pixes Peak Avenue, Colorado SpringsColorado, USA	Homburg Holdings (US) Inc	1,006.73	1.510.09	2,013,46
3740 Colony Drive, San Antonio, Texas, USA	Homburg Holdings (US) Inc	839.43	1.259.15	1,678,86
10800 and 10829 Hilpoint Drive, San Antonio Texas, USA	Homburg Holdings (US) Inc	824.31	1.236.46	1.648.61
4718 and 4738 Cotton Belt Drive, San AntonioTexas, USA	Homburg Holdings (US) Inc	492,14	738,21	984.28
15510 Lexington Boulevard, Sugarhard, Texas, USA	Homburg Holdings (US) Inc	581.13	871.69	1.162.25
8400 Bianco Road, San Antonio, Texas, USA	Homburg Holdings (US) Inc	536.93	805.39	1,073,86
3535 Van Testingen Drive, Colorado SpringsColorado, USA	Homburg Holdings (US) Inc	409.00	613.51	818.01
4575 Hitton Parkway, Colorado Springs, Colorado, USA	Homburg Holdings (US) Inc	280.72	421,08	561.44
Total CAD		9,000.00	13,500.00	18,000,00
Total USD	1.00	9,026.18	13,539.26	18,052.35
18 Mortgage Debt				Principal
First Lien Mortgage Debt CAD		4,867,00	4,867.00	4,867,00
First Lien Monteane Debt USD	1.00	4,881,16	4.881.16	4,881.16
Recovery %		100%	100%	100%
Remaining Residual Value CAD	· · · · · · · · · · · · · · · · · · ·	4,133.00	8,633.00	13,133.00
Remaining Residual Value USD		4,145.02	8,658.11	13,171.20
Total Remaining Residual Value CAD	· · · · · · · · · · · · · · · · · · ·	4,133.00	8,633.00	13,133.00
Total Remaining Residual Value USD		4,145.02	8,658.11	13,171,20

Canada

- The Canadian portfolio comprises development properties in Alberta, and condominiums in Alberta, PEI and Nova Scotia. It has positive overall equity value; however, it will not form a part of Newco, which will be entirely focused on Europe
- As noted earlier, HMB4 holds a direct claim on Homburg Springs West, while Kai Mortensen Towers are collateral for HMB7, and therefore their net proceeds are applied directly to repayment of those series
- The difference between the residual value of those properties and the HMB claim value is the undersecured portion, or deficiency claim

Canada As "word Listing Price	Low Cave Sate	Mid Case 78%	High Case (BV) 10010
Martgage Band HMB4 Collateral (1)			
Aracts			
Property Entity			NAV
Homburg Springs, Calgary AB. NW quarter of Section Eleven, Township 26, Range 1, Calgary AB Homeo 52 LP	6.650.00	9,975.00	13,300,00
Total CAD	6,650,00	9,975,00	13,300,00
Montgage Band Parable			Principal
Mortgage Boad HMB4 CAD (EUR 20.01mm) (2) 1.3626	27,265.63	27,265.63	27,265.63
Accrued Interest HMB4 CAD (*)	397.78	397,78	397.78
Total CAD	27,663.41	27,663.41	27,663.41
Recovery %	24%	36%	48%
Remaining Residual Value HMB4 CAD	• • • • • • • • • • • • • • • • • • • •	. •	·•
Uadersecured HMB4 Bond Portion CAD	21,013.41	17,688.41	14,363.41
Mortgage Bord HMBS Coloronal (2)			
Homburg Gateway to Nonh, Calgary, AB Homeo 53 LP	<u> </u>	•	· · ·
Total CAD	· · · · · · · · · · · · · · · · · · ·		
Mortgage Band Payable			Principal
Residual Mortgage Bond HMB5 CAD (EUR 20.01 nm) (2)	24,597.56	24,597.56	24,597.56
Recovery %	0%	0%	. 0%
Remaining Residual Value HMB5 CAD	•		· · · ·
Undersecured HMBS Boad Pertion CAD	24,597,56	24,597.56	24,597.56
	27(277120	44,077,000	24,597.50
Mortgage Band RMB7 Collateral ⁽¹⁾			
Arsets Property Entry			NAV
TBD Homeo 62 LP			<u></u>
Total CAD	-		
Remaining Residual Value CAD	<u></u>		
	······································	· · · ·	
Kai Montensen Towers, Calgary AB Homeo 88 LP	18,905.00	28,357.50	37,810,00
Total CAD	18,905.00	28,357,50	37,810.00
Homeo 88 LP JISBC Construction Financing			Principal
Construction Financing CAD ⁽¹⁾	5,000.00	5,000,00	5,000,00
Recovery %	109%	100%	100%
Deside Baldattic Can	17.000.00		
Remaining Residual Value CAD	13.905.00	23,357.50	32,810.00
Homeo && LP Trade Payables and Other Creditors	•	•	•
Remaining Residual Value CAD	13.905.00	23,357.50	32.810.00
Residual Value to HMIBT CAD	13,905,00	23,357.50	32,810.00
Mortginge Bond Payable			Principal
Mortgage Bond HMB7 CAD (EUR 31.23mm) ⁽¹⁾	42,554.00	42,554.00	42,554.00
Accrued Interest HMB7 CAD ⁽³⁾	600.13	600.13	600.13
Total CAD	43,154.13	43,154.13	43,154.13
Recovery %	32%	\$4%	76%
Remulating Residual Value HMB7 CAD		•	
Undersecored HMB7 Bond Portion CAD	29,249.13	19,796,63	10,344.13

Canada (cont'd)

- The remaining Canadian properties are not collateral for any of Homburg's bond series and ٠ therefore any residual value from the net proceeds of their sale will flow to the unsecured pool
- Henderson Farms has no equity value and is being relinquished to its lender, HSBC

Lonaby As we ad Jacing Piles		Low Case 50%	Mul Case 75%	High Case (B V) 1998 a
Aracts Progen	Enliny			NAV
Residence-Eau Claire (Condos). 307-6th Street SW. Calgary AB - 40 units total Total CAD	Churchil Estates Development 144	2,476.00	3,714,00	4,952.00
Remaining Residual Value CAD		2,476,00	3,714.00	4,952.00
Churchil Trade Payables		118,90	118.90	118,90
Churchill Other Creditors		439.21	439.21	439.21
Total Churchill Trude and Other Unsecured Creditors Recovery %		558.11 10036	558.11 /00%	558.11 /00%
Remaining Residual Value CAD	······································	1,917,89	3,155.89	4,393.89
Headerson Farms, AB	Homeo 121 LP	<u> </u>		
Total CAD		•		
Homee 121 LP HSBC Construction Financing Construction Financing CAD ⁽¹⁾		6,575.00	6,575,00	<u>Principal</u> 6,575,00
Recovery %		0%	0%	0%
Remaining Residual Value CAD		• • •	· · ·	· · ·
200 Lougheed Dr., Fort McMurray, AB	Homeo 122 LP	3,289.84	4.934.77	6,579.69
Total CAD Homeo 122 LP Mortgage Financing		3,289,84	4,934.77	6,579.69
Homen 122 LP Albrigace Financing Montease Financing CAD ⁽¹⁾		6,340.00	6,340.00	6,340.00
Recovery %		52%	78%	100%
Remaining Residual Value CAD				239.69
Cristal Towers, Calgary AB	Homeo 105 LP	4,037.50	6,056,25	8,075.00
Total CAD		4,037,50	6,056.25	8,075,00
Homes 105 LP HSBC Construction Financing				
Construction Financing CAD ⁽¹⁾ Recovery %		4,772.00 85%	4,772.00 100%	4,772.00
Remaining Residual Value CAD			1,284.25	3,303.00
Points North, Calgary, AB	Homeo 96 LP	15.200.00	22,808.00	30,400.00
Total CAD		15,200.00	22,800,00	30,400,00
Homes 26 LP & NCLL HSBC Construction Financing				
Construction Financing CAD ⁽¹⁾		7,250.00	7,250.00	7.250,00
Remaining Residual Value CAD		7,950.00	15,550,09	23,150,00
Castello Tonvers (Condos), 522A & 526 - 12th Av SW, Calgary, AB - 104 units total	Castello Development Ltd	693.75	1,040.63	1,387.50
Homburg Springs West, NW 14 Section 10, Township 26, Range 1, Calgary AB	Homeo 94 LP	6,412.50	9,618.75	12,825.00
135 - 137 Pownal Street, Charlotteiown, PEI Total CAD	Homeo 33 LP	3,006.25	4,509,38	6,012.50 20,225.00
Remaining Residual Value CAD		10,112.50	15.168.75	20,225,00
Total Remaining Residual Value CAD		19,980.39	35,158,89	51,311,58
TOD REINING RESIDENT THE CAP		17,784.39	33,138,69	2121128

Source: Sedar, Monitors Creditor List and 2nd & 10th reportMonitor's Report
 Source: CCAA filings. Mortgage Bonds also have a corporate guarantee from Hil.
 Accrued Interest 6/30/2011 to 3/31/2013.

111

8. Capital Structure Summary

• Terms of the Company's key debt securities are mortgages are summarized below

Bonds

Series	HMB4	нмв5	HMB6	HMB7		
Туре		Private Mor	tgage Notes			
Issuer		Homburg Shareco Inc.				
Guarantor		Homburg	Invest Inc.			
Amount	€ 20,010,000	€ 20,010,000	€ 31,230,000	€ 31,230,000		
Соироп	7.50%	7.50%	7.50%	7.25%		
Maturity Date	30-Nov-11	31-Dec-11 Security released at	30-Jun-12	30-Jun-12		
Rank / Security	1st Lien on assets of Homco 52 (Homburg Springs West)	bondholder vote in return for 62.25MM guarantee payment from Homburg	1st Lien: Homco 61 Units of: Homco 71, 72, 73, 74, 76, 84, 85, 120	1st Lien on assets of Homco 88 (Kai Mortensen Towers)		

Series	HB8	HB9	HB10	HB11			
Туре		Private Unsecured Notes					
Issuer		Homburg	Invest Inc.				
Guarantor		n	/a				
Amount	€ 50,010,000	€ 60,000,000	€ 100,005,000	€ 100,005,000			
Coupon	7.00%	7.00%	7.25%	7.25%			
Maturity Date	31-May-13	31-Oct-13	28-Feb-14	31-Jan-15			
Rank / Security	Senior Unsecured						

.

,

Mortgages

Ŋ

Property	Homeo 69	Homeo 70	Homeo 86	Homeo 87
	Valbonne Real		Homco Realty Fund	Homco Realty Fund (87)
Borrower	Estate 2 BV	Coet BV	(86) BV	BV
Lender	NIBC Bank NV	HSH Nordbank	HBOS (now Lloyds)
Rank	First Lien	First Lien	First Lien	First Lien
Remaining Amount	€ 25,950,000	€ 24,100,000	€ 9,251,877	€ 4,988,123
Interest Rate	5.22%	EURIBOR +4%	EURIBOR +1.25%	EURIBOR +1.25%
Maturity Date	1-Jun-14	28-Oct-15	22-Jun-16	22-Jun-16
Annual Amortization	€ 1,100,000	€ 282,000	€ 207,192	€ 112,104
		Not yet finalized.		
		Terms reflect what is		
		likely to be agreed		
Additional Notes	n/a	upon	Cross-Defau	t with each other

Property	Homco 110	Homeo 110	Homeo 110	
	MoTo Objekt	MoTo Objekt	Valbonne Real Estate	
Borrower	Campeon	Campeon	5 BV	
	Bayerische			
Lender	Landesbank	Imtech Ict Financial	Falcon Bank	
Rank / Collateral	First Lien	Second Lien	Share Pledge	
Remaining Amount	€ 24,534,404	€ 3,652,416	€ 25,309,037	
Interest Rate	4.90%	8.44%	LIBOR +8%	
Maturity Date	16-Oct-20	31-Dec-15	1-Mar-18	
Annual Amortization	€ 4,861,920	€ 1,361,952	€ 5,000,000	
			Not yet finalized.	
			Terms reflect what is	
			likely to be agreed	
Additional Notes	n/a	n/a	upon	,

۰,

9. Operating and Credit Statistics

Operating Summary (CS Thousands)				1.1 M		3 Manth	s linding.	
Viterating strainary (V.S. Fridusands) Notes	\$1.Dec.09	31-Dec-10	31-Dec H	30-Sep-12	31-Dec-11	31-Mar-12	30-Jun-12	30-Sep-1
Revenue and Sale of Properties Developed for Reale	\$285,853	\$148,065	\$139,966	\$136,350	\$33,507	\$35,794	\$36,632	\$30,417
Operating Expenses and Cost of Sales	\$190,320	\$46.997	\$37,958	\$41,395	\$9,033	\$10,94G	\$12,152	\$9,264
Gross Income from Operations	\$95,533	\$101,068	\$102,008	\$94,955	\$24,474	\$24,848	\$24,480	\$21,153
General and Administrative	\$14,238	SI4,820	\$24,728	\$20,643	\$9,984	\$3,997	\$3,480	\$3,182
Expenses Relating to CCAA Filings	<u> </u>	·	\$13,151	\$35,002	\$10,733	\$8.238	\$6,974	\$9.057
EBITDA	\$81,295	\$86,248	\$64,129	\$39,310	\$3,757	\$12,613	\$14,026	\$8,914
(Impairment) of Properties Under Development	(\$27,779)	(\$7,811)	(\$2,455)	(\$2,682)	(\$2,455)	(\$666)	\$424	\$15
Change in FV of Investment Properties	(\$312,227)	(\$40.221)	(\$196,391)	(\$317,873)	(\$193,661)	(\$5,920)	(\$102,334)	(\$15,958)
Change in FV of Properties Held for Sale	•	\$9,109	(\$15,11G)	(\$15,175)	(\$15,116)	(\$59)	•	-
Change in FV of Properties Under Development	(\$48,707)	(\$16,777)	(\$58,957)	(\$50,838)	(\$49,846)	\$6,522	(\$7,460)	(\$\$4)
Change in FV of Trading Financial Assets	(\$1,187)	SX8	\$32,490	\$18,782	\$18.764	593	(\$41)	(\$34)
Change in FV of Derivatives	(\$7,486)	(\$%77)	(\$5,299)	(\$8,248)	(\$1.579)	(\$907)	(\$3,711)	(\$2,051)
вп	(\$316,091)	\$19,959	(\$181,599)	(\$336,724)	(\$240,136)	\$11.676	(\$99,096)	(\$9,168)
Interest Expense	\$124,614 (\$449,262)	\$110,648 (\$88,054)	\$103,436 (\$360,306)	(\$28,345)	\$16,162 (\$249,380)	(\$15,828) (\$11,857)	(\$13,794) (\$103,276)	(\$14,885)
Net Income (Loss)				(\$385,869)		(\$11,857) (\$276)	(\$1,073)	(\$21,356)
Capital Expenditures	(\$1,951)	(\$1.908)	(\$2,584)	(\$2,062)	(\$413)			(\$300)
Cash from Operations	\$57,682	(\$16,518)	(\$9,254)	(\$23,140)	(\$27,520)	(\$463)	(\$479)	\$5,322
Cash from Investing	(\$53,016)	\$66,680	\$\$8,972	\$49,769	\$9,774	\$15,416	\$16,251	\$8,328
Cash from Financing	\$11.544	(\$69,114)	(\$42,812)	(\$54.033)	(\$8,504)	(\$16,600)	(\$22,826)	(\$6,103)
Relater Plane (CC Descende)				LTM				
Balance Sheet (CS Diousanik) : Notes	31-Dec-09	31-Dec-10	31-Dec-11	30-Sep-12	31-Dec-11	31-Mar-12	30-Jun-12	30-Sep-12
Assets								
Non-Current								
Investment Properties	\$2,739,415	\$1,401,727	\$1,224,291	\$1,028,011	\$1.224,291	\$1,226,591	\$1,090,479	\$1,028,011
Investment Properties Under Development	\$245,8%	\$217,363	\$1-13,768	\$141,260	\$143,768	\$148,720	\$141,310	\$141,260
Investments, at Fair Market Value	\$27,942	58,864	528,278	\$7,193	\$28,278	\$7,605	\$7,365	\$7,193
Investment in an Associate, Equity	•	\$191,702		-		-		
Restricted Cash	\$23,159	\$4,088	\$8,514	\$118,466	\$8,514	\$143,719	\$126,224	\$118,466
Defened TaxAssets	\$26,715	\$8,316	\$950		\$950	\$373	\$75	
Current								
Cash and Cosh Equivalents	\$2,569	\$13,617	\$20,523	\$19,369	\$20,523	\$18,876	\$11,822	\$19,369
Investment, at Fair Market Value (Current)		•	\$120,222	•	\$120,222	•		
Properties under Dovelopment for Resale	\$73,957	\$36,932	\$26,487	\$15,961	\$26,487	\$22,805	\$16,915	\$15,961
Receivables and Other	\$49,639	\$36,025	\$31,472	\$14,127	\$31,472	\$30,668	\$32,638	\$14,127
Assets Classified as Held for Sale	\$72,957	\$144,247	\$123,742	\$135,854	\$123,742	\$115,319	\$116.247	\$135,854
Total Assets	\$3,292,249	\$2,062,881	\$1,728,247	\$1,480,241	\$1,728,247	\$1,714,678	\$1,543,035	\$1,480,241
Liabilities								
Non-Current Liabilities	\$2,017,440	\$1,433,340	5595,324	\$392,069	\$595,324	\$\$94,490	\$485,317	\$392,069
Long Term Debt Derivative Financial Instruments	\$24,045	\$21,847	3293,329	3092,009	3393,324	2094,490	5485,517	5.02.069
Deferred Tex Liabilities	\$31,474	\$40,055	\$22,152	\$19,173	\$22.152	\$22,244	\$19,442	\$19,173
Other Liabilities	SI2,838	\$10,340	ə14.1.U	\$19,173	322.1.12	\$22.4 4	319,442	317,173
Provisions	\$17,124	\$10,287	5869	\$3,166	58/.9	\$708	\$708	\$3,166
Total Non-Current Liabilities	\$2,102,921	\$1,515,869	\$618,345	\$414,408	\$618,345	\$617,442	\$505,467	S414,408
Total Port-Current Liabinites	34,104,721	31,313,907	3010,043		3010,045	301/1442	3303767	2414,400
Current Liabilities								
Accounts Payable and Other Liabilities	\$195,891	\$102,783	\$62,210	\$35,475	\$62,210	\$56,975	\$43,128	\$35,475
			\$5,491	mine		\$5,913	\$5,581	\$3,195
Income Taxes Payable	\$13,760	\$8,243	\$2,491	\$3,195	\$5,491			25,125
	\$13,760 \$94,999	\$40,231	\$7,414	33,195	\$7,414	\$7,253		52,195
income Taxes Payable Construction Financing Current Ponion of Long Term Debt	\$94,999 \$624,284	\$40,231 \$185,168	\$7,414 \$392,343	5480,505	\$7,414 \$392,343	\$7.253 \$387,998	\$453,307	\$480,505
Construction Financing	\$94,999	\$40,231	\$7,414	•	\$7.41-	\$7.253		-
Construction Financing Current Portion of Long Terra Debt Provisions Derivative Financial Instruments	\$94,999 \$624,284	\$40,231 \$185,168	\$7,414 \$392,343 \$3,624 \$26,850	\$480,505 \$32,284	\$7,414 \$392,343 \$3,624 \$26,850	\$7.253 \$387,998	\$453,307	-
Construction Financing Current Portion of Long Term Debt Provisions	\$94,999 \$624,284 \$16,963	\$40,231 \$185,168 \$16,922	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383	\$480,505 \$32,284 \$807,474	\$7,414 \$392,343 \$3,624	\$7,253 \$387,978 \$3,372	\$453,307 \$2,607	\$480_505 \$32_284 \$807,474
Construction Financing Current Portion of Long Tenu Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale	\$94,999 \$624,284 \$16,963 	\$40,231 \$185,168 \$16,922 \$91,989	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936	\$480,505 \$32,284 \$807,474 \$122,371	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936	\$7,253 \$3,87,998 \$3,372 \$27,962 \$807,980 \$81,833	S453,307 \$2,607 \$30,771 \$89,8,504 \$83,122	\$480,505 \$32,284 \$807,474 \$122,371
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise	\$94,999 \$624,284 \$16,963	\$40,231 \$185,168 \$16,922	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383	\$480,505 \$32,284 \$807,474	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383	\$7.253 \$387.998 \$3.372 \$27.962 \$807.980	5453,307 \$2,607 \$340,771 \$3418,504	\$480,505 \$32,284 \$807,474
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Current Liabilities	\$94,999 \$624,284 \$16,963 	\$40,231 \$185,168 \$16,922 \$91,989 \$445,336	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936 \$1,380,251	\$480,503 \$32,284 \$807,474 \$122,371 \$1,481,304	\$7,414 \$392_343 \$3,624 \$26,850 \$794,383 \$87,936 \$1,380,251	\$7,253 \$387,978 \$3,372 \$27,962 \$807,980 \$81,833 \$1,379,286	\$453,307 \$2,607 \$30,771 \$898,504 \$83,122 \$1,427,020	\$480,505 \$32,284 \$807,474 \$122,371 \$1,481,304
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Current Liabilities Total Liabilities	594,999 5624,284 516,963 <u>\$13,358</u> \$989,257 \$3,092,178	\$40,231 \$185,168 \$16,922 <u>\$91,989</u> \$445,336 \$1,961,205	\$7,414 \$392,343 \$3,624 \$26,830 \$794,383 \$87,076 \$1,380,251 \$1,998,596	\$480,503 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936 \$1,380,251 \$1,998,596	\$7,253 \$3,87,978 \$3,372 \$27,962 \$807,980 \$81,833 \$1,379,286 \$1,396,728	\$453,307 \$2,607 \$30,771 \$308,504 \$83,122 \$1,427,020 \$1,932,487	\$481,505 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Associated with Assets Held for Sale <u>Liabilities Associated with Assets Held for Sale</u> Total Current Liabilities Total Liabilities	\$94,999 \$624,284 \$16,963 <u>\$13,358</u> \$989,257 \$3,092,178 \$2,736,723	\$40,231 \$185,168 \$16,922 <u>\$91,989</u> \$445,336 \$1,961,205 \$1,658,739	57,414 5392,343 53,624 526,830 5794,383 587,976 51,380,251 51,998,596 51,789,464	\$480,503 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936 \$1,380,251 \$1,998,596 \$1,789,464	\$7,253 \$3,87,978 \$3,372 \$27,962 \$807,980 \$81,873 \$1,379,286 \$1,379,286 \$1,996,728 \$1,797,721	\$453,307 \$2,607 \$20,771 \$698,504 \$83,122 \$1,427,020 \$1,932,487 \$1,747,128	\$480.505 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Current Liabilities Total Liabilities	594,999 5624,284 516,963 <u>\$13,358</u> \$989,257 \$3,092,178	\$40,231 \$185,168 \$16,922 <u>\$91,989</u> \$445,336 \$1,961,205	\$7,414 \$392,343 \$3,624 \$26,830 \$794,383 \$87,076 \$1,380,251 \$1,998,596	\$480,503 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936 \$1,380,251 \$1,998,596	\$7,253 \$3,87,978 \$3,372 \$27,962 \$807,980 \$81,833 \$1,379,286 \$1,396,728	\$453,307 \$2,607 \$30,771 \$308,504 \$83,122 \$1,427,020 \$1,932,487	\$481,505 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Current Liabilities Total Liabilities Total Debt Sharehelder's Equity	\$94,999 \$624,284 \$16,963 <u>\$13,358</u> \$989,257 \$3,092,178 \$2,736,723	\$40,231 \$185,168 \$16,922 <u>\$91,989</u> \$445,336 \$1,961,205 \$1,658,739	57,414 5392,343 53,624 526,830 5794,383 587,976 51,380,251 51,998,596 51,789,464	\$480,505 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471)	\$7,414 \$392,343 \$3,624 \$26,850 \$794,383 \$87,936 \$1,380,251 \$1,998,596 \$1,789,464	\$7,253 \$3,87,998 \$3,372 \$27,962 \$81,833 \$81,379,286 \$1,379,286 \$1,996,728 \$1,797,721 (\$282,050)	\$453,307 \$2,607 \$24,771 \$878,504 \$83,122 \$1,427,020 \$1,932,487 \$1,747,128 (\$389,452)	\$480,505 \$32,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Current Liabilities Total Liabilities Total Debt Sharehelder's Equity	\$94,999 \$624,284 \$16,963 \$13,358 \$989,257 \$3,092,178 \$2,736,723 \$200,071	\$40,231 \$185,168 \$16,922 \$91,989 \$445,336 \$1,961,205 \$1,658,739 \$101,676	\$7.414 \$392.343 \$3.624 \$26.830 \$794.383 \$87.976 \$1.380.251 \$1.998.596 \$1,789,464 (\$270.349)	5480,505 532,284 5807,474 5122,371 51,481,304 51,895,712 51,680,048 (5415,471)	\$7.414 \$392,343 \$3.624 \$26,849 \$794,383 \$87,936 \$1,380,251 \$1,998,596 \$1,789,464 (\$270,349)	\$7.253 \$3.87,998 \$3.372 \$27,962 \$807,980 \$81,833 \$1,379,286 \$1,996,728 \$1,797,721 (\$282,050) \$3.5000	\$453,307 \$2,607 \$20,771 \$308,504 \$83,122 \$1,427,020 \$1,932,487 \$1,747,128 (\$389,452) Pnt5pg.	\$481,505 \$32,244 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471)
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Tetal Current Liabilities Tetal Liabilities Total Dela Sharehalder's Equity Crevit Statistics (CS Thousands)	\$94,979 \$(24,2)(4 \$(6,963 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5	\$40,231 \$185,168 \$16,922 \$91,989 \$445,336 \$1,961,205 \$1,658,739 \$101,676 31-Dec-10	57,414 5392,243 53,624 526,850 5794,383 587,776 51,380,251 51,998,596 51,789,464 (5270,349) 31-Dxc-11	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) LTN1 30,5(7)12	\$7,414 \$392,343 \$3,624 \$26,850 \$794,883 \$87,926 \$1,380,251 \$1,998,596 \$1,789,464 (\$270,349)	\$7,253 \$3,87,978 \$3,372 \$27,962 \$87,7980 \$81,873 \$1,379,286 \$1,996,728 \$1,996,728 \$1,997,721 (\$282,050) 3 Months 31-Martine	S453,307 S2,607 S30,771 S90,751 S90,751 S90,751 S1,932,487 S1,932,487 S1,942,487 S1,942,487 S1,747,128 (\$389,452) Pn(50); 30-3an+12	5480.505 532.284 5807.474 5122.371 51,481,304 51,895,712 51,680,048 (5415,471) 30-Sep-12
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Subject to Compromise Total Current Liabilities Total Uabilities Total Liabilities Sharehalder's Equity Creat(Strutistics (CS Thousands) Sales Growth	534,979 S(24,284 S(6,565 S(13,358 S(289,257 S(289,257 S(289,257) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S(200,071) S	\$40,231 \$185,164 \$185,164 \$185,164 \$185,164 \$185,164 \$1,961,205 \$1,658,739 \$101,676 \$1,965,739 \$101,676 \$1,967,2510 (48,2%)	57.414 5392.243 53.624 526.830 5794.383 587.936 51,380.251 51,988.596 51,789,464 (5270.349) 31-Dxc411 (5.5%)	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) UTM 30-Step 12 NA	57.414 5392.443 53.624 526.850 5794.383 587.926 51.380.251 51.998.596 51.789.464 (\$270.349) 314.023511 NA	\$7,253 \$387,978 \$3,372 \$27,962 \$80,798 \$1,379,286 \$1,379,286 \$1,996,728 \$1,379,286 \$1,996,728 \$1,997,721 \$282,050 \$ Months 31-Mar-12 6,8%	\$453,307 \$2,607 \$20,771 \$39,8,504 \$33,122 \$1,427,020 \$1,932,487 \$1,747,128 (\$389,452) \$0-500; 30-500; 2,23%	\$481.505 \$32,244 \$807,474 \$122,371 \$1,481,304 \$1,485,712 \$1,680,048 (\$415,471) 30,5cp,12 ([17,0%]
Construction Financing Current Portion of Long Term Debt Provisions Liabilities Subject to Compromise Liabilities Socioized with Assets Held for Sale Total Current Liabilities Total Debt Shareholder's Equity Creef Statistics (CS Thousands) Sales Growth Gross Margin	\$94,979 \$(24,2)(4 \$(6,963 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964 \$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5,964)\$)(5	\$40,231 \$185,168 \$16,922 \$91,989 \$445,336 \$1,961,205 \$1,658,739 \$101,676 31-Dec-10	57.414 53%2.543 53.624 576.850 579.4383 587.755 51.380.251 51.998.596 51.789.464 (\$270.349) 31-Dx2-11 (5.5%) 72.9%	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$41,54,71) UTM 30,Sep+12 NA 69,6%	\$7.414 \$392,243 \$3.424 \$26,850 \$794,883 \$87.96 \$1,380,251 \$1,998,596 \$1,789,464 (\$270,349) 31-D2511 NA 73.0%	\$7,253 \$3,87,978 \$3,372 \$27,952 \$81,797,92 \$81,879,286 \$1,379,286 \$1,379,286 \$1,797,721 (\$282,050) \$31,546,728 \$31,546,728 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,724 \$31,546,7246,7246,7246,7246,7246,7246,7246,72	\$453,3/7 \$2,607 \$20,771 \$98,504 \$83,122 \$1,427,020 \$1,932,487 \$1,747,128 (\$389,452) Fn6pg, 30,3me,12 2,3% 66,6%	\$481.503 \$32,284 \$807,474 \$122,277 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) 30-\$5(9-11 (17.0% 60,3%
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Ulabilities Total Ulabilities Total Ulabilities Total Debt Shareholder's Equity Creef(ISIntistics (CSThousands) Sales Growth Gross Margin SG&A / Sales	594,979 S(24,2):4 S(6,963 S(3,358 S(3,358 S(3,092,178 S(2,736,723 S(200,071 31,5),cc-09 NA 33,4%	\$40,231 \$185,168 \$16,922 \$91,989 \$445,336 \$1,961,205 \$1,961,205 \$1,961,205 \$1,961,205 \$1,967,739 \$101,676 (48,2%) (68,3%)	57,414 5392,243 53,621 526,850 5794,383 587,756 51,380,251 51,988,596 51,789,464 (5270,349) 31-Dxc-11 (5.5%) 72,9% 9,4%	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) UTA1 30-\$Crp+12 NA 69,6% 25,7%	\$7,414 \$392,343 \$3,624 \$26,850 \$794,883 \$87,926 \$1,380,251 \$1,998,596 \$1,789,464 (\$270,349) 31-Dccs11 NA 73,074 32,074	\$7,253 \$387,978 \$3,372 \$27,962 \$81,873 \$1,379,286 \$1,996,728 \$1,996,728 \$1,997,721 (\$282,050) 	S453,307 S2,607 S30,771 S918,504 S83,122 S1,427,020 S1,932,487 S1,747,128 (S389,452) Po(50); J0-June 12 2,3% 66,8% 19,0%	5480.505 532.284 \$807.474 \$122.371 \$1,481,304 \$1,680,048 (\$415.471) \$05.5712 \$1,680,048 (\$415.471) \$05.569-17 (17.0% 69.5% 29.8%
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Subject to Compromise Liabilities Subject to Compromise Total Current Liabilities Total Current Liabilities Total Liabilities Total Liabilities Total Liabilities Construction (CS Thousands) Sales Growth Gross Margin SGEA / Sales ENTDA / Sales	534,979 5(24,284 5(6,565 513,358 5989,257 53,092,178 52,736,723 5200,071 315,092,093 NA 33,4% 28,4%	\$40,231 \$185,164 \$185,164 \$16,922 \$91,989 \$445,336 \$1,961,205 \$1,658,739 \$101,676 \$1,658,739 \$101,676 \$1,907,210 (48,2%) 68,374 \$5,376	57.414 519.2343 53.624 576.830 579.383 587.755 51.380.251 51.998.596 51.789.464 (\$270.349) 31-DSC-11 (5.5%) 72.9% 9.45%	5480,505 532,284 \$20,747 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) UTA1 30-Step 12 NA 69,6% 25,7% 28,5%	57.414 5392.343 53.624 526.859 5794.383 587.926 51.389.251 51.998.596 51.789.464 (\$270.349) 314.023511 NA 73.074 32.074 32.074 11.2%	\$7,253 \$387,978 \$3,372 \$27,962 \$81,379,286 \$1,379,286 \$1,379,286 \$1,996,728 \$1,379,721 \$282,050 J. Months 31,-Mar-12 6,5% 69,4% 23,0% 33,5%	S453,307 S2,607 S20,771 S3/8,504 S3/8,504 S3,122 S1,427,020 S1,932,487 S1,747,128 (S389,452) P0.509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 30-509: 3	5482.503 532.244 \$807.474 \$122.371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415.471) \$0,5369-17 (17.0% 69.5% 29.8% 29.3%
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Sociated with Assets Held for Sale Total Current Liabilities Total Debt Sharehalder's Equity Credit Statistics (CS Thousands) Sales Crowth Gross Margin SG&A / Sales EBITDA / Sales EBITDA / Sales	594,979 SG21,284 SI6,965 SI6,965 S13,358 S989,257 S3,092,178 S2,736,723 S200,071 31,50cc09 NA 33,4% 28,4% 0,7x	\$40,231 \$185,164 \$16,922 \$16,922 \$16,922 \$16,922 \$16,922 \$1,927 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$	57.414 5392.243 53.624 526.850 5794.383 587.755 51.380.251 51.998.596 51.789.464 (5270.349) 31-Dxc-11 (5.5%) 72.9% 9.455 45.3% 0.66	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) UTM J0-Sep-12 NA 69,6% 25,7% 28,3% (1.4%)	\$7.414 \$392,343 \$3.624 \$26,850 \$794,383 \$87,956 \$1,380,251 \$1,998,596 \$1,789,464 (\$270,349) 31-Dece11 NA 73,0% 32,0% 11,2% 0,2%	\$7,253 \$3,87,978 \$3,372 \$27,%2 \$8,77,98 \$8,1797,28 \$1,379,286 \$1,379,286 \$1,996,728 \$1,379,721 (\$282,050) \$31,40ar12 6,874 23,076 35,276 (0,84)	S453,3/7 S2,607 S20,771 S9/8,504 S8/3,122 S1,427,020 S1,932,487 S1,747,128 (3389,452) Pn6/02; 30.5,006,47 (30.5,006,47 30.5,006,47 (1.0,6)	5488.503 532.244 \$807.474 \$122.277 \$1,481,304 \$1,895,712 \$1,680,048 (\$415.471) 30-\$69.712 (17.0% 69.5% 29.3% (0.6%) (0.6%)
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Associated with Assets Held for Sale Total Utabilities Total Utabilities Total Utabilities Total Debt Shareholder's Equity Creef(ISIntistics (CSThousands) Sales Growth Gross Margin SG&A / Sales EBITDA / Sales EBITDA / Interest Expense (Total Debt - Cash)/EBITDA	594,979 S(24,2)4 S(6,063 513,358 5989,257 \$3,092,178 \$2,736,723 \$200,071 315)2cc03 NA 33.4% 28.4% 0,7x 33.3x	\$40,231 \$185,164 \$16,922 \$91,989 \$445,336 \$1,961,205 \$1,958,739 \$101,676 (48,3%) (48,3%) (48,3%) (58,3% 0,8% 9,1%	57,414 5392,243 53,621 57,850 5794,383 587,756 51,380,251 51,998,596 51,789,464 (\$276,349) 31-Dxc-11 (5,5%) 72,9% 9,4% 45,8% 0,6% 27,6%	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) UTM 30-Scrp 12 NA 69,6% 25.7% 28.5% (1.4%) 16,6%	\$7,414 \$392,343 \$3,624 \$26,850 \$794,883 \$87,956 \$1,998,596 \$1,998,596 \$1,789,464 (\$270,349) 31-D82611 NA 73,074 32,074 11,274 0,28 NA	\$7,253 \$3,87,978 \$3,372 \$27,962 \$80,7980 \$81,833 \$1,379,286 \$1,996,728 \$1,996,728 \$1,996,728 \$1,997,721 (\$282,050) 34,500,721 \$1,996,728 \$1,997,721 (\$282,050) 34,500,720 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$282,050 \$1,997,721 \$292,050 \$1,997,721 \$292,050 \$1,997,721 \$292,050 \$1,997,721 \$292,050 \$1,997,721 \$29,050 \$1,997,721 \$29,050 \$1,997,721 \$29,050 \$1,997,721 \$292,050 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,997,721 \$292,050 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,997,721 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1,996,728 \$1	S453,307 S2,607 S20,771 S808,504 S83,122 S1,932,487 S1,747,128 (S389,452) Photog: 30-June 12 2,3% 66,8% 19,0% 38,3% (1,0%) NA	5480.503 532.284 \$807.474 \$122.371 \$1,481.304 \$1,895,712 \$1,680.048 (\$415.471) 30.5379.12 (17.0%) 69.5% 29.8% 29.3% (0.6%) NA
Construction Financing Current Portion of Long Term Debt Provisions Derivative Financial Instruments Liabilities Subject to Compromise Liabilities Sociolated with Assets Held for Sale Total Current Liabilities Total Current Liabilities Fotal Debt Shareholder's Equity Creeft Struistics (CS Thousands) Sales Growth Gross Margin SG&A / Sales EBITDA / Sales EBITDA / Sales	594,979 SG21,284 SI6,965 SI6,965 S13,358 S989,257 S3,092,178 S2,736,723 S200,071 31,50cc09 NA 33,4% 28,4% 0,7x	\$40,231 \$185,164 \$16,922 \$16,922 \$16,922 \$16,922 \$16,922 \$1,927 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$1,957 \$	57.414 5392.243 53.624 526.850 5794.383 587.755 51.380.251 51.998.596 51.789.464 (5270.349) 31-Dxc-11 (5.5%) 72.9% 9.455 45.3% 0.66	5480,505 532,284 \$807,474 \$122,371 \$1,481,304 \$1,895,712 \$1,680,048 (\$415,471) UTM J0-Sep-12 NA 69,6% 25,7% 28,3% (1.4%)	\$7.414 \$392,343 \$3.624 \$26,850 \$794,383 \$87,936 \$1,380,251 \$1,998,596 \$1,789,464 (\$270,349) 31-Dece11 NA 73,0% 32,0% 11,2% 0,2%	\$7,253 \$3,87,978 \$3,372 \$27,%2 \$8,77,98 \$8,1797,28 \$1,379,286 \$1,379,286 \$1,996,728 \$1,379,721 (\$282,050) \$31,40ar12 6,874 23,076 35,276 (0,84)	S453,3/7 S2,607 S20,771 S9/8,504 S8/3,122 S1,427,020 S1,932,487 S1,747,128 (3389,452) Pn6/02; 30.5,006,47 (30.5,006,47 30.5,006,47 (1.0,6)	5488.503 532.244 \$807.474 \$122.277 \$1,481,304 \$1,895,712 \$1,680,048 (\$415.471) 30-\$69.712 (17.0% 69.5% 29.3% (0.6%) (0.6%)

.

114

10. Review of Historical Asset Values

.

(CS millions, unless otherwise indicated)							Change since
	<u>Q3 2011</u>	Q4 2011	2011	<u>Q1 2012</u>	<u>Q2 2012</u>	Q3 2012	CCAA Filing
Germany - EUR	558.70	505,91	505.91	505,30	490.85	487.87	
# of Investment Properties	16	16	16	16	16	16	
Total Change in Value - EUR	(0.19)	(52.80)	(58,90)	(0.61)	(14.45)	(2.98)	(70.84
% of Assets	0.0%	-9.5%	-10.4%	-0.1%	-2.9%	-0.6%	-12.5%
Netherlands - EUR	321.25	242.96	242.96	249.19	216.15	187.07	
# of Investment Properties	32	32	32	32	32	32	(
Total Change in Value - EUR	(0.01)	(78.29)	(76.07)	6.23	(33.04)	(29.08)	(134.18)
% of Assets	0.0%	-24.4%	-23.8%	2.6%	-13.3%	-13.5%	-39.0%
Baltics - EUR	164.12	154.98	154.98	145.00	114.94	114.04	
# of Investment Properties	53	53	53	53	53	53	C
Total Change in Value - EUR	1.00	(9.13)	(2.15)	(9.98)	(30.07)	(0.89)	(50,07)
% of Asses	0.6%	-5.6%	-1.4%	-6.1%	-20.7%	-0.8%	-32.1%
Total European Assets - EUR	1,044.07	903.85	903.85	899.50	821.93	788,98	
# of Investment Properties	101	101	101	101	101	101	G
Total Change in Value - EUR	0.80	(140.23)	(137,12)	(4.35)	(77.56)	(32.95)	(255.09)
36 of Assets	0.1%	-13.4%	-13.2%	-0.5%	-8.6%	-4.0%	-23.9%
Total North America	30.90	30.50	30.50	30.00	30.70	29.70	
f of Investment Properties	12	12	12	12	12	12	0
Total Change in Value - CAD	9.60	(0,40)	8,70	(0.50)	0.70	(1.00)	(1.20)
% of Assets	45.1%	-1.3%	39.9%	-1.6%	2.3%	-3.3%	-5.2%
Fotal # of Investment Properties	113	113.	113	113	113	113	0
Total Investment Properties - CAD	1,497.30	1,224,30	1,224,30	1,226.60	1,090,50	1,028.00	(469.30)
nvestment Properties Under Development - CAD	197.58	143,77	143,77	148,72	141.31	141,26	(56.32)
Properties under development for resale	30.99	26,49	26.49	22.81	16,92	15,96	(15.03)
Total Assets - CAD	2,099.15	1,728,26	1,728.26	1,714.69	1,543.24	1,480.23	(618.92)
% Change in Total Assets		-18%	-16%	-1%	-10%	-14%	-29%

11. Summary / Issues / Next Steps

Summary

- Catalyst believes the fundamental value of the Company's core assets, which are being transferred to Newco, have been overlooked due to its fragmented investor base, complex capital structure, and history of mismanagement
- Catalyst had been tracking Homburg for 2 years, and used its unique understanding of the situation to insert itself into the process by purchasing notes privately and via a tender offer
 - The Monitor's recovery indications have confirmed Catalyst's thesis around value, as the cash-on-cash multiple for claims already owned by Catalyst is 1.7x-4.2x based on these indications
- Catalyst's involvement and activist strategy culminated in it being named Plan Sponsor, whereby it is offering an equity buy-out of existing bondholders valuing the Newco at €95,000,000 versus the Monitor's estimated book value of €160-165MM representing a potential immediate cash-on-cash return on 1.7x
- Potential for a 4x-5x cash-on-cash return based on peer multiples, with downside limited due to intrinsic value of one of Newco's key assets

Issues

- The Trustee's enmity towards Catalyst may create an obstacle in getting holders of the Private Mortgage Notes and Private Unsecured Notes to sell their Newco equity to Catalyst. Catalyst has mitigated this risk through a pre-planned publicity strategy to separately market its cash-out option directly to bondholders
- Catalyst may, at first, be a minority (albeit the controlling) shareholder of Newco
 - Catalyst has added protections to its deal as Plan Sponsor (ensuring itself a board seat, an independent nominee, and setting up to backstop an equity deal via the inclusion of preemptive rights which are unlikely to be exercised by the other shareholders), but must be prepared to initially work with the Trustee, who will also be on the board
- A large portion of Newco's asset and equity value will be in a single asset (Campeon)
 - Catalyst believes the risk can be mitigated by properly capitalizing the Company and growing its asset base to minimize concentration risk

Next Steps

- Co-opting the Trustee in parallel with media strategy: Utilize its distribution channels to disseminate Catalyst's message to bondholders in a simple, friendly, informative manner
- Work with Heidrick & Struggles to finalize and select board and management team members
- Continue to craft Newco's initial strategy and business plan, with a view to stabilizing the Company's core assets and aggressive growth through opportunistic asset acquisitions
- Build acquisition and growth targets and geographic areas through multiple sourcing channels

12. Appendix

Newco Property Summary

Germany

Homco Realty Fund (69) LP

- Philippstrasse 3, Bochum, Germany
 - Leased to Veba Immobilien AG, the property is located in Bochum-Altenbochum and is close to several highway connections including BAB 40 and 43. The complex offers easy access by both car and public transportation. The site contains approximately 5 acres. The building provides total leaseable space of 285,461 square feet and has 250 parking spaces. It is a well maintained office complex fitted out to a high standard

Homco Realty Fund (70) LP

- Elbestrasse 1-3, Marl, Germany
 - Located in the industrial section of Marl-West, the property is close to highway connections A43-A2 and contains land area of approximately 7.5 acres. The building provides 169,178 square feet leaseable. It is a well maintained property consisting of office and warehouse/distribution space, fitted out to good and functional standards
- Binnerheide 26, Schwerte, Germany
 - The property is centrally located in an industrial area of Binnerheide Schwerte and is well connected to the German motorway system. The site contains approximately 10 acres. The building provides a leaseable area of 54,584 square feet and is a well maintained mixed use property consisting of office and storage space
- Industriestrasse 19, Hassmersheim, Germany
 - The property is centrally located in an industrial area of Hassmersheim and is well connected to the German motorway system and to the river Neckar. The property contains approximately 18 acres. The building contains a total leaseable area of 304,567 square feet and is a well maintained mixed use property consisting of office and storage space

Homco Realty Fund (110) LP

- AM Campeon 1-12, Neubiberg (Munich), Germany
 - Leased to Infineon Technologies AG, this property comprises six low-rise buildings containing nearly 1.5 million square feet. It is Homburg's (and Newco's) largest and most valuable asset

The Netherlands

Homco Realty Fund (70) LP

- Wolfraamweg 2, Wolvega, Netherlands
 - o Leased to Motip Dupli Group B.V., the property is centrally located in an industrial area of Wolvega and is well connected to the Dutch Highway system. The building provides gross leaseable area of 191,836 square feet consisting of warehouse and office space

Homco Realty Fund (86) LP

• Benthemstraat 10, Rotterdam, Netherlands

 Leased to David Lloyd Fitness and used as a fitness center. 104,637 square foot building constructed in 1969 with 75,670 square feet leaseable. Renovations were carried out in 1999 and 2002

Homco Realty Fund (87) LP

- Energieweg 9, Rotterdam, Netherlands
 - Leased to David Lloyd Fitness and used as a fitness center. 35,306 square foot building constructed in 2002-2003

Lithuania

KUB Homburg LT Baltijos Inveticijos 1

- Laisvės 75, Vilnius, Lithuania
 - Site consists of approximately 107,639 square feet. There is a two storey warehouse building with office premises totalling approximately 69,215 square feet. The remaining area of the site is occupied by a car park
- Jogailos 9/1, Vilnius, Lithuania
 - Site consists of approximately 10,118 square feet. The four storey office building is occupied by SEB Bank and comprises approximately 33,648 square feet. There is also a yard and a car park
- Gedimino 10, Vilnius, Lithuania
 - Site consists of approximately 50,127 square feet. The three storey office building is currently leased to SEB Bank and consists of approximately 39,116 square feet
- Maironio 19, Kaunas, Lithuania
 - Site consists of approximately 19,342 square feet. The four storey retail building is a modern shopping centre with approximately 54,706 square feet
- Turgaus 15, Klaipėda, Lithuania
 - Site consists of approximately 11,528 square feet. The two storey office building with basement is occupied by SEB Bank with a total of approximately 9,957 square feet
- Turgaus 19, Klaipėda, Lithuania
 - Site consists of approximately 11,528 square feet. The three storey office building with basement and attic consists of approximately 2,838 square feet and is leased to SEB Bank
- Turgaus 17, Klaipėda, Lithuania
 - Site consists of approximately 11,528 square feet. The three storey office building with basement and attic comprises approximately 2,430 square feet

KUB Homburg LT Baltijos Inveticijos 2

- Gedimino 12, Vilnius, Lithuania
 - Site consists of approximately 26,866 square feet. The five storey administrative building with basement and attic is mainly office space with approximately 32,389 total square feet and is occupied by SEB Bank
- Vokieciu 9, Vilnius, Lithuania
 - The building was constructed in 1959 and renovated in 2000. The three storey residential building has commercial premises on the ground floor. Commercial premises consist of approximately 2,090 square feet
- Laisves 82, Kaunas, Lithuania

118

- Site consists of approximately 41,850 square feet. The three storey modern office building with basement and attic houses mainly offices, with the main tenant being SEB Bank
- Tilzes 157, Siauliai, Lithuania
 - Site consists of approximately 33,894 square feet. The three storey commercial building houses SEB Bank with the remaining areas leased to other tenants. There is also a car park for approximately 60 cars
- Ukmerges 20, Panevezys, Lithuania
 - Site consists of approximately 28,222 square feet. The four storey with basement commercial building houses SEB Bank with a total of 22,799 square feet. The property also has a car park
- Burbos 3, Maziekiai, Lithuania
 - Site consists of approximately 33,465 square feet. The modern three storey commercial building is mainly leased to SEB Bank. There is also a car park on site
- Basanaviciaus 51, Kedainiai, Lithuania
 - Site consists of approximately 15,521 square feet. The modern two storey commercial building houses mainly offices with a total of approximately 12,032 square feet
- Vytauto 11, Marijampole, Lithuania
 - Site consists of approximately 10,451 square feet. The two storey commercial building with basement and attic comprises approximately 10,281 square feet with the main tenant being SEB Bank. There is also a car park (garage) and transformer building on site
- Pulko, Alytus, Lithuania
 - Site consists of approximately 13,928 square feet. The two storey bank building consists of approximately 11,135 square feet with both office and retail premises. There is also a car park
- Rotuses 8, Birzai, Lithuania
 - Site consists of approximately 31,968 square feet. The two storey commercial building with basement and attic is mainly occupied by SEB Bank and has a total of approximately 9,544 square feet
- Jogailos 9a, Vilnius, Lithuania
 - Site consists of approximately 10,118 square feet. The modern four storey administrative building with basement houses mainly offices with approximately 17,642 square feet in total. Building is vacant
- Žirmūnų 70, Vilnius, Lithuania
 - Site consists of approximately 298,041 square feet. The seven storey office building has a total of approximately 12,798 square feet and is occupied by SEB Bank
- LT107 Kalvarijų 98, Vilnius, Lithuania
 - The six storey residential building with commercial premises on the ground floor has approximately 1,632 square footage. SEB Bank is the main tenant
- Saltoniškių 29, Vilnius, Lithuania
 - Site consists of a four storey administrative building with commercial premises on the ground floor. Total square footage is approximately 4,015 square feet
- Utenio 15, Uteria, Lithuania
 - Site consists of approximately 11,463 square feet. The two storey office building of approximately 5,651 square feet is mainly occupied by SEB Bank
- Kęstučio 38, Kaunas, Lithuania

- Site consists of approximately 12,507 square feet. The six storey office building consists of both office and retail space with approximately 14,816 square feet. The property also includes a garage with approximately 258 square feet
- Daržų 13, Klaipėda, Lithuania
 - Site consists of approximately 8,664 square feet. The two storey office building with basement and attic comprises approximately 11,765 square feet, with the main tenant being SEB Bank
- Joniskis, Lithuania
 - Site consists of approximately 3,003 square feet. The two storey commercial building with basement and attic comprises approximately 2,250 square feet and houses SEB Bank

Estonia

Homburg Baltic (ES) Investments UU

- Tartu mnt. 13, Tallinn, Estonia
 - Site consists of approximately 25,693 square feet. The five storey office building consists of approximately 42,431 square feet
- Maleva 1, Tallinn, Estonia
 - Site consists of approximately 97,294 square feet. The six storey building houses offices and retail on the first floor. The remaining floors contain apartments. Total square footage of the building is 26,953

Homburg Baltic (ES) AST Investments UU

- Rüütli 40a, Pärnu, Estonia
 - Site consists of approximately 24,617 square feet with a three storey bank/office building of approximately 22,714 square feet, leased to SEB Bank
- Aia 5, Valga, Estonia
 - Site consists of approximately 31,333 square feet. The two storey bank office also has a spacious sales hall, with a total square footage of 16,031
- Vainu 11, Paide, Estonia
 - Site consists of approximately 21,000 square feet. The two storey bank office totals approximately 12,895 square feet and includes a spacious sales hall
- Vaksali 2, Viljandi, Estonia
 - Site consists of approximately 33,884 square feet. The two storey bank office totals approximately 12,099 square feet and includes a spacious sales hall
- Tallinna mnt. 28, Narva, Estonia
 - Site consists of approximately 37,835 square feet. The two storey bank office with spacious sales hall totals approximately 11,603 square feet
- Tallinna mnt.12, Rapla, Estonia
 - Site consists of approximately 12,486 square feet. The three storey office building has a total of approximately 9,447 square feet
- Rakvere 3a, Jõhvi, Estonia
 - Site consists of approximately 9,192 square feet. The two storey bank office includes approximately 9,117 square feet
- Aia 1, Jõgeva, Estonia

- Site consists of approximately 4,833 square feet. The two storey bank building has approximately 3,601 square feet which includes a spacious sales hall. SEB Bank is the main tenant
- Keskväljak 7, Kärdla, Estonia
 - Site consists of approximately 5,425 square feet. The one storey bank office also has a spacious sales hall, with a total of approximately 1,574 square feet

AS Tornimagi

- Tornimäe 2, Tallinn, Estonia
 - Site consists of approximately 17,997 square feet. The 24 storey office building consists of approximately 172,825 square feet

Latvia

Homburg Baltic (LV) Investments UU

- Unicentrs, Riga, Latvia
 - Site consists of approximately 111,472 square feet. The 11-storey administrative building with canteen building with originally constructed in 1982 with complete reconstruction completed in 2004. There is also a two storey car wash building on site constructed in 1990
- Baznīcas iela 4/6, Liepāja, Latvia
 - Site consists of approximately 21,772 square feet. This four storey plus a basement bank and office building is situated in the central part of Liepāja city
- Ozolu iela 1, Gulbene, Latvia
 - Site consists of approximately 18,446 square feet. This two-storey bank and office building is situated in the central part of Cesis town
- Rīgas iela 9, Saldus, Latvia
 - Site consists of approximately 12,875 square feet. This two-storey plus a basement bank and office building is situated in the center of Saldus City
- Brīvības iela 14, Dobele, Latvia
 - Site consists of approximately 11,056 square feet. This two-storey plus a basement office building is currently being used as a bank and was originally constructed in 1980
- Pormalu iela 11, Jēkabpils, Latvia
 - Site consists of approximately 9,229 square feet. This two storey (plus garage) office building was originally constructed in 1929 and reconstructed in 1998
- Kuldīgas iela 3, Ventspils, Latvia
 - Site consists of approximately 7,289 square feet. This two storey (plus garage) office building is currently being used as a bank and was originally constructed in 1908. Reconstruction of both the building and garage was completed in 2001
- Rīgas iela 1, Sigulda, Latvia
 - Site consists of approximately 7,174 square feet. This two-storey plus a basement office building is currently being used as a bank and was originally constructed in 1912. Renovations were completed in 2005
- Dzirnavu iela 5, Kuldīga, Latvia

- Site consists of approximately 7,638 square feet. This two-storey plus a basement office building is currently being used as a bank and was originally constructed in 1930. Renovations were completed in 2005
- Talsu iela 3, Preili, Latvia
 - Site consists of approximately 7,584 square feet. This two-storey (plus a garage) office building is currently being used as a bank and was originally constructed in 1974. Renovations were completed in 2005
- Burtnieku iela 8, Limbaži, Latvia
 - Site consists of approximately 6,314 square feet. This one storey (plus a garage) office building is currently being used as a bank and was originally constructed in 1962
- Lāčplēša iela 2, Aizkraukle, Latvia
 - Site consists of approximately 4,240 square feet. This one storey office building is currently being used as a bank and was originally constructed in 1963 with renovations implemented in 1997
- Rīgas iela 25, Valka, Latvia
 - Site consists of approximately 4,482 square feet. This office building is currently being used as a bank and was originally constructed in 1910 with structural renovations implemented in 1995
- Bērzpils iela 6, Balvi, Latvia
 - Site consists of approximately 4,049 square feet. This two-storey office building is currently being used as a bank and was originally constructed in 1967. Renovations have subsequently been completed in 1997 and 2004
- Studentu iela 2, Krāslava, Latvia
 - Site consists of approximately 3,762 square feet. This two-storey plus a basement office building is currently being used as a bank and was originally constructed in early 1900. Major renovations were completed in 2004
- Lielā iela 11, Kandava, Latvia
 - Site consists of approximately 1,540 square feet. This one-storey office building is currently being used as a bank and was originally constructed in 1930 with major renovations completed in 2001

.

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

NSI NV	JULY 2013
····	

1.	Executive Summary	2
2.	Situation Overview	6
3.	Comparables	11
4.	Business Overview	12
5.	Corporate Structure	29
6.	Operating Results and Capitalization Table	30
7.	Waterfall Analysis	31
8.	Capital Structure Summary	33
9.	Summary / Issues / Next Steps	34
10.	Appendix	36

123

1

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

NSI NV (TICKER: ENXTAM:NISTI)

All figures in Euros unless otherwise noted. NSI NV referred to as "NSI" or the "Company".

1. Executive Summary

- NSI NV (pka Nieuwe Steen Investments NV) is the third-largest mixed-use REIT in the Netherlands, focused primarily on commercial real estate investment
- NSI's equity is currently trading at attractive entry multiples: 0.57x book value, 10.9% revenue capitalization rate (normalized for 100% occupancy) and 12.4% cash flow yield
 - These multiples can be further improved through spin-outs of NSI's subportfolios please see the following page for a full creation multiple analysis
- The Company owns a diversified portfolio of 265 high-yielding commercial assets valued at over €2.0B
 - NSI is focused on office (56%), retail (28%) and industrial (16%) properties in the Netherlands (69%), Belgium (29%) and Switzerland (1%)
 - Belgian properties are held through a 54.8% interest in Intervest Offices & Warehouses ("Intervest"), a publicly traded Belgian REIT
- On a consolidated basis, NSI has ~€1.2B of debt comprising €911MM of multi-property loans, ~€200MM of credit facilities and €75MM of retail bonds (issued by Intervest and trading at 102%)
- NSI's current valuation is similar to that at which Catalyst invested in Homburg Invest Inc. ("Homburg") and is creating Geneba Properties ("Geneba")
 - NSI is less levered than Geneba, at a 58% LTV vs. 68% LTV, but also has a much lower occupancy rate, at 81.3% vs. 95.8%, and a lower cash flow yield, at 12.4% vs. 18.1%

(in EUR millions unless otherwise noted)	Homburg /	NSI	NSI - Dutch	NSI - Dutch
	Geneba	Consolidated	Properties	Offices
Investment Property Value	€613.1	€ 2,039.7	€ 1,412.0	€ 775.1
Market Capitalization	€ 95.0	€ 371.0	€ 223.2 ⁽²⁾	€47,3 ⁽³⁾
Book Value of Common Equity	€ 162.1	€ 645,7	€ 535.7 ⁽¹⁾	€ 294, 1 ⁽¹⁾
Occupancy Rate	95.8%	81.3%	79.5%	71.3%
Gross Rental Income @ Current Occupancy	€ 56.7	€ 156.1	E 109.9	€ 60.4
Gross Rental Income @ 100% Occupancy	€ 59.1	€ 192.0	€ 138.2	€ 84.7
Free Cash Flow @ Current Occupancy	€17.2	€ 46,1	€ 28.2	€16.0 ⁽¹⁾
Free Cash Flow @ 100% Occupancy	€ 19.5	€ 76,9	€ 52.4	E35.6 ⁽¹⁾
Price-to-Book	0.59x	0.57x	0.42x	0.16x
Revenue Cap Rate @ Current Occupancy	10.4%	8.8%	10.0%	11.4%
Revenue Cap Rate @ 100% Occupancy	10.8%	10.9%	12.6%	16.0%
Cash Flow Yield @ Current Occupancy	18.1%	12.4%	12.6%	33.8%
Cash Flow Yield @ 100% Occupancy	20.6%	20,7%	23.5%	75.3%
Dividend Yield	n/a	7.4%	n/a	n/a
LTV	68.0%	58.0%	62.0%	62.0% ⁽¹⁾

(1) Catalyst estimate.

(2) Implied by public valuation of Belgian assets.

(3) Implied by potential breakup value.

(in EUR millions unless otherwise noted)						
NSI.(Consolidated)	14-day Avg. Open	14-day Avg. Close	14-day VWAP	Current Price	14-day High	
NOT OL D.i.e.	€ 5.29	€ 5.31	€ 5,33	€ 5.44	€ 5.65	€6.00
NSI Snare Price	€ 360,8	€ 362,1	€ 363.5	€ 371.0	€ 385.0	€ 409.2
Book Value of NSI Common Shares	€ 645,7	€ 645,7	€ 645.7	£ 645.7	£645.7	€645.7
Total Investment Properties	€2,039.7	€ 2,039.7	€ 2,039.7	€ 2,039.7	€2,039.7	€2,039,7
Total Gross Rent @ Current Occupancy (81.3%)	€ 156.1	€ 156.1	€ 156.1	€ 156.1	€ 156.1	€ 156.1
Total Gross Rent @ 90% Occupancy	€ 172.8	E 172.8	E 172.8	€ 172.8	€ 172.8	€ 172,8
Total Gross Rent @ 100% Occupancy	€ 192.0	€ 192.0	€ 192.0	€ 192.0	€ 192,0	€ 192.0
LTM Free Cash Flow @ Current Occupancy	€ 46.1	€46.1	€ 46.1	€46.1	€ 46.1	€ 46.1
LTM Free Cash Flow @ 90% Occupancy	€ 60,4	E 60.4	€ 60,4 € 76,9	€ 60.4	€ 60.4	€ 60,4
LTM Free Cash Flow @ 100% Occupancy	€ 76.9	€ 76,9		€ 76.9	€ 76,9	€ 76.9
NSI P/B Ratio	0.56x	0.56x	0.56x	0,57x	0.60x	0.63x
Revenue Cap Rate @ Current Occupancy	8.9%	8,9%	8.9%	8.8%	8.8%	8,7%
Revenue Cap Rate @ 90% Occupancy	9.8% 10.9%	9.8% 10.9%	9.8% 10.9%	9.8%	9.7% 10.8%	9.6% 10.6%
Revenue Cap Rate @ 100% Occupancy Cash Flow Yield @ Current Occupancy	10.9%	10.9%	10.9%	10.9% 12.4%	12.0%	11.3%
Cash Flow Yield @ 90% Occupancy	16.7%	16.7%	16.6%	16.3%	15.7%	14.8%
Cash Flow Yield @ 100% Occupancy	21.3%	21.2%	21.2%	20.7%	20.0%	18.8%
		211210				1000,00
ntervest Offices & Warehouses (Belgium Properties)			0.040 -			
Intervest Market Capitalization	€ 269.7	€ 269.7	€ 269.7	€ 269.7 € 279.3	€ 269 7	€ 269.7
Book Value of Intervest Common Shares Fotal Investment Properties	€279.3 €581.3	€ 279.3 € 581.3	€ 279.3 € 581.3	€ 581.3	€ 279.3 € 581.3	€ 279.3 € 581.3
Total Gross Rent @ Current Occupancy (86%)	€45,4	€45.4	€45.4	€45.4	€45,4	€ 45,4
Fotal Gross Rent @ 90% Occupancy	€47,4	£47,4	€47,4	€47.4	€47,4	£47.4
Fotal Gross Rent @ 100% Occupancy	€ 52.7	€ 52.7	€ 52.7	€ 52,7	€ 52.7	€ 52.7
LTM Free Cash Flow	€ 18.0	€ 18.0	€ 18.0	€ 18.0	€ 18.0	€ 18.0
LTM Free Cash Flow @ 90% Occupancy	€ 19.7	€ 19.7	€ 19,7	€ 19.7	€ 19.7	€ 19.7
TM Free Cash Flow @ 100% Occupancy	€24,2	€24.2	€24.2	€ 24.2	€ 24.2	€24.2
Intervest P/B Ratio	0.97x	0.97x	0.97x	0,97x	0.97x	0.97x
Revenue Cap Rate @ Current Occupancy	7.9%	7.9%	7.9%	7.9%	7.9%	7.9%
Revenue Cap Rate @ 90% Occupancy	8.3%	8.3%	8.3%	8.3%	8.3%	8.3%
Revenue Cap Rate @ 100% Occupancy	9.1%	9.1%	9.1%	9.1%	9.1%	9.1%
Cash Flow Yield	6.7%	6.7%	6.7%	6.7%	6.7%	6.7%
Cash Flow Yield@90% Occupancy	7.3%	7.3%	7.3%	7.3%	7.3%	7.3%
Cash Flow Yield@100% Occupancy	9.0%	9.0%	9.0%	9,0%	9.0%	9.0%
VSI Dutch Portfolio	54,8%	54.8%	54.8%	54 99/	54.8%	54,8%
NSI Ownership in Intervest /ahue of NSI Intervest Stake	€ 147.8	€ 147.8	€ 147.8	54.8% € 147,8	€ 147.8	€ 147.8
mplied NSI Dutch Market Value	€213.0	€214.4	€ 215.7	€ 223.2	€237.2	E 261.4
stimated Actual NSI Dutch Book Value ⁽¹⁾	€ 535,7	€ 535.7	€ 535.7	€ 535.7	€ 535,7	€ 535.7
Simalen Actual NSI Dutch Book value	€ 1,412.0	€ 1,412.0	€ 333.7 € 1,412.0	€ 333.7 € 1,412,0	€ 1,412.0	€ 1,412.0
mplied Dutch Investment Property Value	€ 1,089.3	€ 1,090.6	€ 1,092.0	€ 1,099.5	€ 1,113.5	€ 1,137.7
Dutch Rent @ Current Occupancy (79.5%)	€ 109.9	€ 109,9	€ 109.9	€ 109.9	€ 109.9	€ 109.9
fotal Gross Rent @ 90% Occupancy	€ 124,4	€ 124.4	€ 124.4	€ 124.4	€ 124,4	€ 124.4
Jutch Rent @ 100% Occupancy	€ 138.2	€ 138.2	€138.2	€ 138.2	€ 138,2	€ 138.2
milied NSI Dutch P/B Ratio	0.40x	0.40x	0.40x	0.42x	0.44x	0.49x
mplied Revenue Cap Rate @ Current Occupancy	10.1%	10.1%	10.1%	10.0%	9.9%	9.7%
mplied Revenue Cap Rate @ 90% Occupancy	11.4%	11.4%	11.4%	11.3%	11.2%	10.9%
mplied Revenue Cap Rate @ 100% Occupancy	12.7%	12.7%	12.7%	12.6%	12.4%	12.1%
ISI Dutch Office Portfolio						
mplied NSI Dutch Market Value	€213.0	€ 214.4	€215.7	€ 223.2	€237.2	€ 261,4
tetail Market Value (Assume 0.75x P/B) ⁽²⁾	€ 154.8	€ 154.8	€ 154,8	€ 154.8	E 154.8	€ 154.8
ndustrial Market Value (Assume 0.6x P/B) ⁽²⁾	€21.1	€21.1	€21,1	€21.1	€21.1	€21.1
mplied Datch Office Market Value	€ 37.1	€ 38.4	€ 39,8	€47.3	€61.3	€ 85.5
stimated Actual Dutch Office Book Value ⁽¹⁾	€ 294.1	€ 294.1	€ 294,1	€ 294.1	€ 294.1	€ 294.1
nplied Dutch Office Investment Property Value	€ 518.1	€ 519,5	€ 520.8	£ 528.3	€ 542.3	€ 566.5
Autch Office Rent @ Current Occupancy (71.3%)	€ 60,4	€ 60.4	€ 60.4	€ 60.4	€ 60,4	€ 60,4
otal Gross Rent @ 90% Occupancy	€ 76.2	€ 76.2	€76.2	€ 76.2	€ 76.2	€76.2
butch Office Rent @ 100% Occupancy	E 84.7	€ 84.7	€84.7	€ 84,7	€84.7	E 84.7
mplied NSI Dutch Office P/B Ratio	0.13x	0.13x	0.14x	0.16x	0.21x	0,29x
mplied Revenue Cap Rate @ Current Occupancy	11.7%	11.6%	11.6%	11.4%	11,1%	10.7%
mplied Revenue Cap Rate @ 90% Occupancy	14.7%	14.7%	14.6%	14.4%	14.0%	13.4%
mplied Revenue Cap Rate @ 100% Occupancy	16.3%	16.3%	16.3%	16.0%	15.6%	14.9%

Estimated based on proportional allocation. Catalyst requires more information on the actual structure of NSI's debt.
 Based on market comparables.

.

• The tables below present illustrative returns based on Catalyst's entry price for the NSI shares and exit price/book ratio, revenue cap rate (at different occupancy levels) and cash flow yield

Cash-	on-Cash	Multiple (No Change ir	Occupant	y Rate)		Cash-on-Cash Multiple (Increase in Occupancy to 85%)							
			Ent	ry Share P	rice						ry Share P			
		14-day	14-day	14-day	Current	14-day			14-day	14-day	14-day	Current	14-day	
			a Avg. Close		Price	High			•••	Avg. Close	VWAP	Price	Hìgh	
		€ 5.26	€ 5,28	€ 5.30	€ 5.54	€ 5.65	- -		€ 5.26	€ 5.28	€ 5.30	€ 5.54	€ 5.65	
Exit Revenue Cap Rate	7.75%	1.73x	1.72x	1.71x	1.64x	1.61x	Exit Revenue Cap Rate	7.75%		1.98x	1.97x	1, 88x	1.85x	
p R	8.00%	1.56x	1.55x	1.54x	1.4 8 x	1.45x	d d	8.00%		1.79x	1, 79 x	1.71x	1.68x	
Ű	8.25%	1.39x	1.38x	1.38x	1.32x	1.29x	U.	8.25%		1.62x	1.62x	1,55x	1.52x	
aue	8.50%	1.23x	1.23x	1.22x	1. J7 x	1.15x	1 2	8.50%		1.46x	1.45x	1.39x	1.37x	
ivel	8.80%	1,06x	1.06x	1,05x	1,01x	0.99x	C C	8.80%	1	1,2 8x	1.27x	1.22x	1.20x	
Ř	9.00%	0.95x	0,95x	0,94x	0.90x	0,88x	l Ĕ	9.00%		1.17x	1,16x	1.11x	1.09x	
Sxli	9.25%		0.82x	0.81x	0.78x	0.76x	X	9.25%		1.03x	1.02x	0.98x	0.96x	
	9.50%	0.70x	0.69x	0.69x	0.66x	0.65x] ~	9,50%	0,90x	0,90x	0.90x	0.86x	<u>0.84x</u>	
Cash-	Tash-on-Cash Multiple (Increase in Occupancy Rate to 90%)							-on-Cash	Multiple (I	ncrease in O	coupancy I	Cate to 95%		
	Entry Share Price									Ent	ry Share P	rice		
		14-day	14-day	14-day	Current	14-day			14-day	14-day	14-day	Current	14-day	
		•••	Avg. Close	VWAP	Price	High				Avg. Close	VWAP	Price	High	
		€ 5.26	€ 5.28	€ 5.30	€ 5.54	€ 5.65	1		<u>€ 5.26</u>	€ 5.28	€ 5.30	€ 5.54	€ 5.65	
Exit Revenue Cap Rate	7.75%	2.33x	2.32x	2.31x	2.21x	2.17x	Exit Revenue Cap Rate	7,75%		2.67x	2.65x	2.54x	2.49x	
P R	8.00%	2.14x	2.13x	2.12x	2.03x	1,99x	4	8,00%		2.46x	2.45x	2.35x	2.30x	
Q	8,25%	1.96x	1,95x	1.94x	1.85x	1.82x	l S	8.25%		2.27x	2.26x	2.16x	2.12x	
gie	8,50%	1.78x	1,78x	1.77x	1.69x	1.66x	anc	8.50%	1 .	2.09x	2,08x	1.99x	1.95x	
eve	8.80%	1.59x	1.58x	1.58x	1, 51 x	1.48x	Š	8.80%		1.89x	1.88x	1.80x	1.76x	
ţŖ	9.00%	1.47x	1,46x	1.45x	1.39x	1,37x	R R	9.00%		1, 76 x	1,75x	1.68x	1.64x	
Exi	9.25%	1.32x	1.32x	1.31x	1.26x	1.23x	Exi	9.25%	1	1,61x	1,60x	1.53x	1.50x	
-	9.50%	1.19x	1.18x	1.18x	1.13x	1. 10x] _	9,50%	1.47x	1.46x	1.45x	1.39x	1.37x	
Cash-	n-Cash	Multiple -	Price/Book				Cash	on-Cash	Multiple -	Cash Flow Yi	eld			
			Entr	y Share Pi	ice					Entr	y Share Pr	ice		
		1 4-day	14-day	14-day	Current	14-day			14-day	14-day	14-day	Current	14-day	
	4		Avg. Close	VWAP	Price	High			Avg. Open	•	VWAP	Price	High	
	~	€ 5.26	€ 5.28	€ 5.30	€ 5.54	€ 5.65		-	£ 5.26	€ 5.28	€ 5.30	€ 5.54	£ 5.65	
*	0,40x	0.72x	0.72x	0.71x	0.68x	0,67x	Yield	6.0%	2.14x	2.13x	2.12x	2.03x	2.00x	
00	0.50x	0.90x *	0.90x	0.89x	0.85x	0,84x	, Ki	7.5%	1.71x	1.71x	1.70x	1.63x	1.60x	
5	0.59x	1.07x	1.07x	1.06x	1.02x	1.00x	. MO	9.0%	1.43x	1.42x	1.42x	1.36x	1.33x	
2	0.60x	1.08x	1.08x	1.07x	1.03x	1.0Ix	H	10.5%	1.22x	1.22x	1.21x	1,16x	1.14x	
Ť	0.70x	1.26x	1.26x	1.25x	1.20x	1.17x	asl	12.0%	1.07x	1.07x	1,06x	1.02x	1.00x	
Exit Price-to-Book	0,80x	1. 44x	1. 4 3x	1.43x	1.37x	1.34x	Exit Cash Flow	12.2%	1.05x	1.05x	1.04x	1.00x	0.98x	
ធ	0.90x	1.62x	1.61x	1.61x	1.54x	1.51x	ъ×Э	13.0%	0.99x	0.98x	0.98x	0.94x	0.92x	
	1.00x	1.80x	<u>1.79x</u>	1.78x	1.71x	1.68x		14.0%	0.92x	0.91x	0.91x	0.87x	0.86x	

Potential Value Catalysts

- Spin-out of Belgian properties NSI's Belgian properties are held through its 54.8% interest in Intervest, a public Belgian REIT which trades at 0.97x book value. Buying NSI and divesting the Belgian assets would therefore effectively create the Dutch portfolio at 0.42x book value and a 12.6% revenue cap rate (see page 3). Furthermore, the assets are divided into both office and industrial segments which could potentially provide a country/type-specific REIT platform which is currently being demanded by international REIT investors
- Spin-out of Dutch properties Similar to the above strategy, a further spin-out of the Dutch office and/or retail properties could unlock value as investors place additional value on a more specialized portfolio. For example, if Netherland Retail REIT trading multiples of ~0.75x book value are applied to NSI's Dutch retail assets, which comprise 40% of NSI's Netherlands asset value, this would imply creation multiples for NSI's office portfolio of less than 0.2x book value and an 16.0% revenue cap rate at current occupancy (assuming the

Company's Dutch debt is proportionally distributed by asset value between the property types). Note that Catalyst requires further clarity on NSI's capital structure, which is not well-detailed in public filings (see page 3)

- Long-term hold and redevelopment strategy A redevelopment of the portfolio could improve occupancy rates and maintain or improve rental revenue from current levels, in turn increasing equity value through a reduction in cap rates and LTV due to favourable revaluations. Also, given the value-oriented pricing of NSI's shares, Catalyst can use a buy-and-hold strategy as markets recover over the medium term
- Merge with Geneba A merger with Geneba would provide short-term portfolio diversification and create a larger platform with the opportunity for accretive spin-outs over the medium term (see page 35)
- Distressed seller situation NSI is 20.5% owned by the Habas Group, an Israeli real estate investment firm. Habas is distressed and its investment in NSI was financed with bank debt secured by the NSI shares. Buying the debt at a discount or engaging in direct negotiation with Habas could allow an investor to further improve his creation multiples (see page 7)

Key Risks to Investment Thesis and Catalyst Events

- Short lease profile NSI bears substantial re-letting risk with an average remaining lease length of just 3.7 years. Given the Company is re-letting new space at a 10-30% discount to existing rent levels, property values may decline by a similar percentage until the market stabilizes, which could take several more years (see page 14)
- Short debt maturity profile NSI's weighted average debt maturity is just 2.8 years, with ~€1B due by 2017. Moreover, at a 58% LTV, NSI is relatively highly levered compared to peers, compounding the Company's refinancing risk (see pages 13 and 33)
- Significant market risks Commercial real estate markets in the Netherlands and Belgium, where all but one of NSI's properties are located, remain historically weak particularly for the B- and C-class properties comprising the Company's portfolio. Both markets are structurally challenged due to heavy office supply, and it therefore could take 5+ years for rents to stabilize and asset valuations to improve (see pages 19-28)
- Potentially unsustainable dividend The Company's dividend yield of 7.4% may be unsustainable in light of the high capital expenditures required to improve the properties and the ongoing risks in the portfolio (see Cash Flow Projections on pages 16-18). This could expose Catalyst to market repricing risk from current levels if NSI is forced to cut its dividend

2. Situation Overview

Background

- NSI was founded as Nieuwe Steen Investments in 1993 by Jo Roelof Zeeman and went public on the Amsterdam exchange in 1998
- The Company has focused on retail, office and industrial investments since inception
- Beginning in 2007, a number of actions were undertaken with a goal to focus, internationalize, professionalize and grow the portfolio
 - Mr. Zeeman sold his family's 12.4% stake in the Company to the Habas Group, a 105year old Israeli real estate investment company headed by Hertzel Habas, after a failed public takeover attempt by the Habas Group
 - o The current CEO, Johan Buijs, was hired in September 2008
 - Asset/property management was brought in-house with the acquisition of Zeeman Vastgoed Beheer, a company previously owned by the Zeeman family
 - Substantially all of the Company's property management continues to be handled internally
- The Company made its first international investments at this time, expanding into the Swiss market. This was meant to be a small step towards further internationalization which never truly materialized, likely due to the economic downturn
- Additionally, NSI purchased a portfolio of direct real estate assets held by Phillips' pension arm at the peak of the market in 2008
 - To fund these two investments, the Company's increased its debt load significantly, causing LTV to jump from 46.9% to 57.2%
- Over the next two years, through a combination of share issuance and asset sales NSI reduced its LTV by 250bps to 54.7%. By 2010, NSI's stock was trading above book value as a result of the delevering and recovery in equity markets
- The Company used its favourable valuation to resume its expansion plans. It entered into merger talks with VastNed Office / Industrial ("VNOI"), another Dutch REIT, and completed a stock-for-stock deal in October 2011
 - The deal doubled NSI's size, adding an additional €1B of offices and semi-industrial properties in the Netherlands and Belgium
- The Belgian properties are owned by Intervest Offices & Warehouses ("Intervest"), a publicly traded REIT in which VNOI held a 54.8% stake
 - Following the merger, NSI's asset mix changed from ~50/50 offices and industrial vs. retail to ~70% offices
 - Since the merger, NSI has been focused on improving occupancy levels and divesting non-core assets such as its Swiss properties. As of July 2, 2013, all but one of the Swiss assets has been sold

Recent Performance

- NSI's stock has dramatically underperformed peers over the past two years, falling nearly 70% versus a 13% decline for comparables (Corio NV, Wereldhave Netherlands, Wereldhave Belgium and VastNed Retail)
 - Note some of these comparables are more geographically diversified and have a higher mix of retail properties than NSI
- As a result, NSI is currently trading at 0.57x book value, versus 0.87x for other Dutch and Belgian real estate companies
- The underperformance has been most pronounced since NSI's merger with VNOI, as the increased dilution (~30%) from the large share issue was exacerbated by a continuing decline in occupancy rates and property values



Source: Bloomberg, Capital IQ.

Stakeholder Dynamics

- The Habas Group, an Israeli-based real estate development and investment company focused on residential development, is NSI's only significant shareholder, with a 20.5% stake though its 76% interest in Habas Tulip BV
- Hertzel Habas, the Habas Group's chief executive, is also the chairman of NSI
- Habas financed its initial purchase of the NSI stake in 2007, as well as subsequent purchases, with debt secured by the shares
 - According to a report by *Globes*, an Israeli business publication, Habas borrowed €55MM from a banking syndicate. Rabobank is believed to be the lead lender
- Since the initial acquisition, NSI's stock price has fallen substantially, undermining the value of the collateral and forcing Habas to seek LTV covenant waivers from its lenders in March to stave off foreclosure on the shares

- The sharp drop in the value of Habas' investment has partially contributed to overall financial distress at Habas and it now has negative balance sheet equity
 - Globes also reported that in March 2013, Habas was extended a €1.3MM 90-day loan by Mayer Cars and Trucks, an Israeli company which is the 24% minority partner in Habas Tulip BV, in order to post more collateral against its NSI share debt
- A Deutsche Bank indicative term sheet dated May 16, 2013, suggests that Habas was seeking up to €75MM to refinance a €35MM loan from Rabobank, and also to participate in a potential NSI rights offering
 - Financing was to be secured by Habas' NSI shares and first ranking mortgages on three of Habas' properties
 - The contemplated NSI equity raise (or asset disposal) was a minimum €300MM. While Catalyst has learned that the Company was trying to raise at least €200MM, it has not found any other public reports of an attempted rights offering
 - Situs Asset Management, a commercial real estate-focused firm based in the U.S., is listed as the facility agent
- Additionally, an indicative term sheet from an Israeli mezzanine fund, Mustang, dated June 4, 2013, proposes €15MM of financing
 - Use of proceeds to post collateral against its NSI share debt and also to participate in a potential NSI rights offering
- There is no English language context available for either of these term sheets a Google search resulted in a direct link to a PDF which appears to be hosted on the Tel Aviv stock exchange's website
 - o NSI has not recently completed and does not appear to have filed for an equity offering
- Habas is currently the subject of a takeover battle between two other Israeli-based companies: BGI, a clothing manufacturer, and Aspen Group, another real estate company
 - \circ Both are offering a new equity investment and debt-to-equity conversion of its outstanding bonds at a ~40% haircut
- Catalyst has also heard from market participants that KKR has been in discussions with Habas to purchase its equity stake in NSI or provide a loan to Habas
- In addition, Catalyst has been informed by investment bankers at Kempen that Dutch management is also seeking a white knight financial backer to separate itself from Habas
- The issues at Habas may be causing a negative feedback loop in NSI's shares. The market believes NSI has lost a backer which previously provided it with much-needed capital, depressing its share price and in turn pushing Habas further into insolvency, thereby continuing the cycle
- A prospective investor in NSI could undertake a direct purchase of either Habas' stake in NSI or the bank debt secured by the shares (and potentially seize the collateral if Habas is in violation of its covenants, which it may be)

- Given Habas' financial situation and European banks' reticence to take balance sheet risk in the form of risky equity securities (even if publicly traded), it may be possible to effect an acquisition at an even larger discount to NSI's NAV
- o One of NSI's five Supervisory Board seats is attached to the Habas stake
- There is no public information available on the margin loans to Habas and they are not publicly traded

Merger with VastNed Offices / Industrial

- On October 14, 2011, NSI completed a merger with VastNed Office / Industrial ("VNOI")
- As a result, NSI grew from €1.4B to €2.3B of property assets, including a 54.8% stake in the Belgian-listed REIT Intervest Offices & Warehouses ("Intervest")
 - The combined portfolio was much more heavily weighted towards offices than NSI had been historically. The Company continues to target a ~50/50 balance but has not made any progress toward that goal
 - VNOI's portfolio had a much higher vacancy rate than NSI, particularly in the Netherlands where many assets were improperly utilized and maintained
- The goal of the merger was to create economies of scale with a larger combined entity and to leverage NSI's internal property management expertise to improve VNOI's portfolio
 - Expected synergies of €3.5MM were realized on schedule, and NSI was able to let certain VNOI properties under a different approach (multi-tenant vs. single-tenant); however, the Company's vacancy rate remains very high

Combined Financials			
(in EUR millions)	NS1	VNOI	Combined
Gross Rent	103.2	78.3	181.5
Net Rent	88.7	68.1	156.8
Direct Result	52.4	25.0	77.4
Investment Properties	1,358.1	1,030.0	2,392.1
Туре			
Offices	53%	90%	69%
Retail	42%	10%	28%
Industrial	5%	0%	3%
Geography			
Netherlands	93%	44%	72%
Belgium	0%	48%	21%
Other Europe	7%	8%	7%
Occupancy Rate	90.0%	79.9%	85.6%
LTV	54.8%	54.4%	54.6%
Gross Rental Yield	8.4%	9.5%	8.9%
Net Rental Yield	7.3%	8.3%	7.7%

NSI-VNOI Merger

Source: Company filings. Based on FY 2010.

- All assets and liabilities of VNOI were transferred to NSI entities with VNOI shareholders receiving newly issued NSI shares
- The exchange ratio was set at 0.897 NSI shares for each VNOI share, implying a premium of 19% to VNOI's closing price on December 10, 2010, the date the transaction was announced
 - VNOI was trading at a 0.71x price-to-book prior to the transaction while NSI was valued a premium of 1.13x book value
 - o Transaction value implied a 0.84x P/B for VNOI
- VNOI shareholders also received value retention warrants ("VRW"), which entitled them to compensation should NSI sell any shares of Intervest, the publicly traded Belgian REIT 54.8% owned by VNOI, within 18 months of the merger closing date
 - o The warrants expired in April 2013

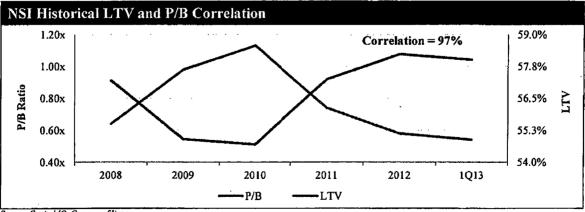
- There are few publicly traded REITs with a majority focus in the Dutch and/or Belgian commercial real estate markets, and unlike NSI, most are heavily weighted toward retail
- At a 58.0% LTV, NSI carries a much higher debt load than its peers, which average 36.6% and are mostly concentrated between 40-45%
- NSI's gross normalized cap rate is 9.4% versus a comparable average of 7.9%, while occupancy is 81.3% versus 93.7% for peers. Both of these differentials partially reflect the higher weighting of office properties in NSI's portfolio, as its retail occupancy rate of 92% is in line with comps
- The Company's price/book ratio of 0.57x is 34% lower than the peer average of 0.87x. This likely reflects NSI's higher LTV and perceived risk, as the Company's historical price/book and LTV have tracked closely since 2008
- Of note, Intervest, of which NSI owns 54.8%, is publicly traded. Intervest's price implies the market is valuing NSI's Dutch properties at 0.42x book value and a 12.6% revenue cap rate at full occupancy. Furthermore, assuming the Company's debt is proportionally distributed by asset value between the property types (Catalyst requires more detail on NSI's structure), this implies a book value below 0.2x and a revenue cap rate of 16.0% for the Dutch offices

							Property Mix	<u> </u>				FY 2012 PT Okrect				
Compeny	Share Prize	Markat Cap.	lacome Properties	Losn-to- Value	Geographical Focus	Office	Industrial	Retall	Des. Rate	Gross Bent	Net Rental Income ⁽¹⁾	Investment	Kormalized Net Yisid ⁽³⁾	Normalized Gross Yield ⁽⁴⁾	Price / Book	Dividend <u>Yield</u>
Corlo NV	€ 32.73	3,717	6,228	40.3%	NED(27%)/FRA(24%)	0.0%	1.0%	99.0%	96,6%	475.6	397.5	229.1	6.6%	7.6%	0.79x	6.4%
intervent O6W ^{T1}	€ 18.70	270	581	51.2%	BEL(100%)	61.0%	39.0%	0.0%	66.Q%	45,4	37.6	24.8	7.5%	9.1%	0.97x	9.5%
Alarakthova NV	€ 53.84	1,158	2,073	44.0%	NEO(26%)/BEL(24%)	16.0%	3.0%	79.0%	69.2%	147.6	130.8	83.9	7.1%	8.0%	0.64x	6.1%
Wereldhave Bolgium	€ 84.93	535	500	16.2%	BEL(100%)	24.5%	0.0%	75.5%	83.7%	33.2	30.8	28.3	1.6%	7,1%	1.10x	5.1%
vastived Ratal	€ 31.61	601	1,927	43.9%	NED(35%)/FRA(24%)	0.0%	0.0%	100.0%	95.1%	133.5	115.7	71.0	6.3%	7.3%	0.68x	8.0%
iðgh				51.2%		61.0%	39.0%	100.0%	96.6%	475.8	397.5	229.1	7.5%	9,1%	1.10r	9.5%
Low				18,2%		0.0%	0.0%	0.0%	86.0%	33.2	30.8	24,9	6.3%	7.1%	0.66x	5.1%
Average				39.5%		20.7%	8,6%	70.7%	92.1%	167.0	142.5	57.4	6.8%	7.6%	0,87 x	7.4%

(1) Gross rent less property openting expenses.

(2) Net Rental Income loss G&A and Enance costs. (3) Net Rental Income at 100% company as a % of income-producing properties.

(4) Gross Rental Income at 100% occupancy as a % of income-producing property



Source: Capital 1Q, Company filings.

4. Business Overview

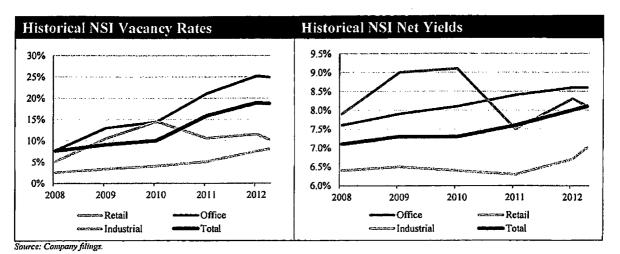
Overall Portfolio

- NSI NV (pka Nieuwe Steen Investments NV) is the third-largest mixed-use REIT in the Netherlands, focused primarily on commercial real estate (office, retail and industrial)
- As of March 31, 2013, NSI's portfolio comprised 48 residential units and 265 commercial properties across The Netherlands, Belgium and Switzerland, valued at a total of €2.0B
 - o NSI is in the process of exiting the Swiss market, and only one building remains unsold
 - o The residential assets comprise rental units which are gradually being sold off

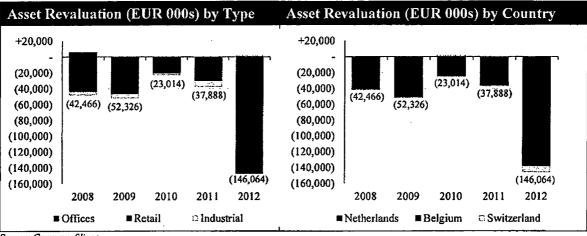
	Value	% of			Occupancy	Ann. Gross Rent	% of		
Type Offices	(EUR 000s) 1,142,693	Total 56.0%	Type Offices		Rate (75.1%	100% occupancy) 118,391	Total 61.3%		
Retail	572,897	28,1%	Retail		92.0%	45,347	23.5%		
Industrial	320,116	15.7%	Industrial		89.7%	29,107	15,1%		
Residential	4,240	0.2%	Residential		rva	330	0.2%		
Total Real Estate Investments	2,039,746	100.0%	Total		81.3%	193,175	100.0%		
	Value	% of			Occupancy	Ann. Gross Rent	% of		
	(EUR 000s)	Total	Geography			100% occupancy)	Total		
Netherlands Switzerland	1,416,233 34,219	69.4% 1.7%	Netherlands Switzerland		79.5% 96.5%	138, 186 2, 525	71.5% 1.3%		
Belgium	589,294	28.9%	Belgium		85.2%	52,464	27.2%		
Total Real Estate investments	2,039,745	100.0%	Total		81.3%	193,175	100.0%		
NSINV Financial Performance									
(in EUR 000s)							LTM	Cha	nge
	20	08	2009	2010	2011	2012	1Q13	'08-LTM	'10-LTM
Gross Rental Income	10	1.7	103.8	103.2	120.0	160,5	156.1	+54.4	+53.0
Ý			+2.1%	(0.6%)	+16.3%	+33.8%	+15.1%	+ 53.5%	+51.3%
Net Rental Income	8	8,3	89.6	88.7	101.5	137.3	133.9	+45.7	+45.3
Direct Investment Result (Pre-Tax)	48	3.7 [°]	50.2	49.0	47.8	72.3	69.8	+21,1	+20.8
Free Cash Flow	49	9,3	44.7	44.4	30.5	41.2	46.1	(3.2)	+1.7
Occupancy Rate	92.	4%	90,9%	90,0%	. 84.1%	81.1%	81.3%	(11.1%)	(8.7%)
Net Rental Yield (Net Cap Rate)		1%	7.3%	7.2%	7.6%	8.0%	8.1%	+1.0%	+0.8%
Cash Flow Yield		6%	7.7%	6.8%	5.4%	11.7%	13,8%	+2.2%	+7.0%
Loan-to-Value		2%	54.9%	54.7%	57.2%	58.2%	58.0%	+0.8%	+3.3%
Debt / Capital		1%	56.3%	56.1%	59.4%	60,8%	60,4%	+2.3%	+4.2%
Price / Book Value ⁽¹⁾	•	4x	0.98x	1.13x	0.74x	0.58x	0.57x	-0.07x	-0.56x
(1) LTM 1Q13 Price / Book as at July 1	7, 2013.								
· · · · · · · · · · · · · · · · · · ·	4 11 1011								

Source: Company filings. As of March 31, 2013.

- With 70% of its properties in the Netherlands, NSI is heavily exposed to the Dutch commercial real estate market which suffered one of the most severe declines of any market in Europe over the past five years
 - o The Belgian market, which is 30% of NSI's assets, has followed a similar trajectory
 - o Property values, occupancy rates and rents in both countries remain depressed
- Between 2008 and March 2013, NSI's overall vacancy rate increased from ~8% to 18.7%
 - Office vacancy rates climbed from 7.7% to 24.9% as of March 31, 2013, with a slight positive trend since they peaked at 26.2% in Q3 2012
 - Retail vacancy rates, while much lower than in the office space, have more than tripled since 2008, going from 2.5% to 8.0%
 - Industrial/logistics vacancy rates went from 5.1% to 10.3% over the past 5 years, though they have steadily (if not constantly) declined since 2009
- Net capitalization rates (also known as "Net Yields", indicating potential net rent as a percentage of property value) have also risen by 100bps over the past five years

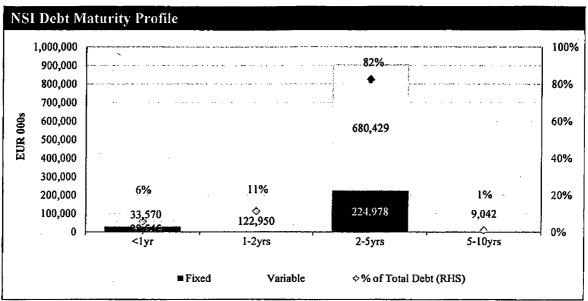


• As a result of the increasing vacancy rates and consequent falling rents, NSI has been forced to write down over €275MM of property since 2008 – almost all in its Dutch office portfolio



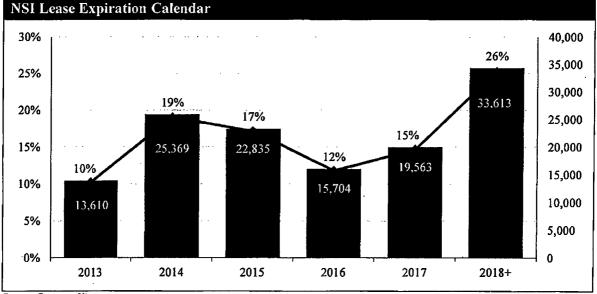
Source: Company filings.

- Ill-timed, debt-funded acquisitions of €275MM of property near the peak of the bubble in early 2008 pushed NSI's loan-to-value well above 50%, a level which it had historically remained at or below
- At a current 58.0% LTV, NSI is highly levered relative to peers and also has a short maturity profile, with a weighted average maturity of 2.8 years
 - NSI's debt consists of property-level loans with the exception of a €102.2MM corporate credit facility and €75MM of bonds issued out of Intervest in Belgium
 - On July 1, 2013, NSI refinanced its largest facility of €260MM, extending from 2013/14 to 2017
 - While a large majority of NSI's debt is naturally floating rate, ~90% is either fixed or hedged via swaps
 - The Company has struggled to delever, as a €100MM capital raise and subsequent debt paydown in 2012 (via asset sales and a small share sale) was not enough to offset a (€146MM) asset revaluation



Source: Company filings, Catalyst estimates.

- To reach a 50% LTV, NSI would need to raise ~€160MM of additional capital for property equity investments or debt repayment
- In addition to its short-dated maturity stack, NSI's overall lease profile is also relatively short, exposing it to significant re-letting risk
- As of March 31, 2013, the weighted average maturity of NSI's leases is ~3.7 years, compared to an average of 5+ years for its peers
 - o ~29% of leases come due in the next 18 months
 - o ~45% of leases come due between 2015 and 2017
 - ~26% of leases come due in 2018 or later



Source: Company filings.

14

- As shown in the table below, NSI has several 2013-14 expansion and redevelopment plans in its retail pipeline, with a total of €44MM budgeted over the next two years, with approximately €10-15MM planned for 2013
 - o Budget implies a total investment of €1,637 per incremental square metre. These properties currently average €155/sqm in annual rent, equating to a 10.5-year payback period at current rent and occupancy levels
 - Assuming full occupancy post-renovation and a 20% boost to rent levels, the payback period would be approximately 8 years

	dedes clopatent i themae	Current		Current Actual	Investment	Expansion /	Expected
Property Name	City	Occupancy	Size (sqm)	Gross Rent / squ	(EUR 000s)	Renovation (sqm)	Delivery
Het Lage Land	Rotterdam	90%	2,745	€ 164.6	1,700	700	2013
ቴ Loon	Heerlen	91%	25,312	€ 101.8	8,000	2,400	2013
De Heeg	Maastricht	96%	3,536	€ 147.6	1,400	3,550	2013/2014
't Plateau	Spijkenisse	99%	5,244	€ 131.2	1,500	450	2013/2014
Sterpassage	Rijswijk	89%	10,516	€ 267,0	9,730	5,100	2013/2014
Keizerslanden	Deventer	98%	6,973	€ 198.0	21,960	14,800	2014
Total		93%	54,326	€ 155.1	44,290	27,000	
Source: 2012 Annual Rep	ori,						

NSI Retail Property Redevelopment Pipeline

- There are also a number of redevelopment and expansion plans in the Dutch office pipeline, with a total of €44MM budgeted over the next three years (€30MM in 2013-2014) focused on older and vacant properties
 - o The budget implies a total investment of €1,308 per incremental square metre. The properties currently average €133/sqm in actual annual rent, equating to a 9.8-year payback period at current rent and occupancy levels
 - Assuming an average 80% occupancy across these properties post-renovation and a 20% boost to the €133/sqm rent level, the payback period would be 3.7 years

NSI Office Property Redev	elopment Pipeline						
Property Name	City	Current Occupancy	Size (sqm)	Current Actual Gross Rent / squ	Investment (EUR 000s)	Expansion / Renovation (squa)	Expected Delivery
Delflandlaan	Amsterdam	0%	7,440	€0.0	10,720	9,300	2013
Wegalaan	Hoofddorp	0%	3,032	€0.0	1,000	3,400	2013
Weg der Verenigde Naties	Utrecht	0%	3,092	60.0	1,500	3,100	2013
Karel du Jardinstraat	Amsterdam	0%	6,107	€0.0	3,000		2013/2014
Keizersgracht	Endhoven	98%	10,821	€ 175.7	4,800	10,820	2013/2014
Europaweg	Zoetenneer	77%	10,480	€ 103.0	7,200	3,000	2013/2014
Parkstraat	The Hague	100%	2,953	€ 196.4	2,000	2,950	2014
Geleenstraat	Heerlen	100%	10,072	€ 99.1	15,960	11,900	2016/2017
Total		59%	53,997	€ 132.8	45,180	44,470	
Source: 2012 Annual Report.							

Cash Flow Projections

- Catalyst has projected NSI's cash flow and key balance sheet metrics in a Base Case, High Case and Downside Case, anticipating a transaction closing date of August 31
 - All scenarios implicitly assume that NSI is able to refinance its large upcoming maturities. The Company has ~€180MM of debt due over the next two years and ~€1B due within five years (see page 14), and will be unable to make these payments without refinancing or completing significant asset sales/equity raises
 - Of note, NSI's lenders have historically been cooperative and it has been able to refinance its bank loans
 - o For cash flow purposes, no changes in property values are modeled
 - NSI's starting cash balance is based on its March 31 balance plus an additional €7.5MM to account for net proceeds from sales of its Swiss assets
- The Base Case, presented below, assumes no change in current occupancy rates (currently 81.3%), annual rental growth of +2.0% and annual debt amortization of 1.5%
 - Given high expected capex needs, even in the base case (in line with Company guidance outlined above) it is likely that NSI will have to cut its dividend to a 4.5% yield (from 7.5% today) to be cash flow neutral, implying a repricing on the stock of ~10%
 - However, if capex needs moderate beginning in 2015, NSI should be able to fully restore its dividend

0	In the Base Case, the Company only generates €52MM of free cash flow through the end
	of 2014, leaving a ~€130MM gap versus maturities, excluding dividend payments

NSI Consolidated Cash Flow Projection	- Base Case								
(all figures in EUR 000s)		Month	Ended,		4 months,		Year	eaded,	
	Sep-13	Oct-13	Nov-13	Dec-13	2013	2014	2015	2016	2017
Office	7,495	7,495	7,495	7,495	29,980	91,737	93,572	95,443	97,352
y/y growth	na	na	n'a	n ()	na	+2.0%	+2.0%	+2.0%	+2.0%
Retail	3,290	3,290	3,290	3,290	13,162	40,276	41.081	41,903	42,741
y/y growth	n a	na	44	na	n-a	+2.0%	+2.0%	+2.0%	+ 2.0%
Industrial	2,133	2,133	2,133	2.133	8,533	26,110	26,632	27,164	27,708
y/y growth	n-a	n a	n a	n a	n-a	+2.0%	+2.0%	+2.0%	+2.0%
Gross Rent	12,919	12,919	12,919	12,919	51,674	158,122	161,285	164,511	167,801
y/y growth	n a	na	n a	' n a	8.0	+2.0%	+ 2.0%	+2.0%	+2.0%
Rental Discounts	190	190	190	190	759	1.858	1,421	1,450	1,479
Rental Discounts	1.5%	1.5%	1.5%	1.5%	1.5%	1.2%	0.9%	0.9%	0.9%
OpEx	1,824	1,824	1.824	1,824	7,296	22.325	22,771	23,227	23,691
OpEx %	14.1%	14.1%	14.1%	14.1%	14.1%	11.1%	14.1%	14.1%	14.1%
Net Rental Income	10,905	10,905	10,905	10,905	43,619	133,940	137,091	139,834	142,631
SG&A	509	509	509	509	2,037	6,232	6,357	6,484	6,613
SG& A %	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%
Interest Expense	4.346	4,341	4,336	4.331	17,356	51,586	50.869	50,164	49.469
Pre-Tax Earnings	6,049	6,054	6,059	6,064	24,227	76,122	79,866	83,187	86,549
Income Tax Provision	91	91	91	91	363	1,142	1,198	1,248	1,298
Tox Rate %	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
Direct Investment Result	5,958	5,963	5,968	5,973	23,864	74,980	78,668	81,939	85,251
Attributable to NSI Shareholders	5.093	5,098	5,103	5,107	20.401	64.025	67.111	69,981	72,886
Operating Cash Flow	5,958	5,963	5,968	5,973	23,864	74,980	78,668	81,939	85,251
Capital Expenditures	2.917	2,917	2,917	2,917	11,667	35,000	25,000	17.500	17,500
Free Cash Flow	3,042	3,047	3,052	3,057	12,197	39,980	53,668	64,439	67,751 ·
Dividend Payment to NSI Shareholders	1,117	1,123	1,129	1,135	4,504	16,380	29,690	39,151	42,273
Dividend as % of NSI Direct Result	21.9%	22.0%	22.1%	22.2%	22.1%	25.6%	44.2%	55.9%	58.0%
Dividend Yield at Current Market Cap	n/a	n/a	n/a	n/a	nla	4.5%	8.2%	10.8%	11.6%
Debt Amortization	1,374	1,373	1.371	1,369	5,487	16.41)	16,165	15.922	15,683
Dividend to Minority Interests (Intervest)	551	551	552	552	2,206	7.189	7,813	9.366	9,795
Net Cash Flow		-	-	-	-	-	-		-
Starting Cash	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779
Ending Cash	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779

- The Downside Case, presented below, assumes occupancy rates fall 15% through 2016 (to 66%); rents decline 5% annually until 2016 (as tenants leave and space is relet at lower rates); and capex remains historically high to retain existing tenants and attract new tenants given the weakening conditions
- In the Downside Case, the Company only generates €36MM of free cash flow through the end of 2014, leaving a ~€150MM gap versus maturities, excluding dividends
 - o Moreover, in order to maintain neutral cash flow, NSI must cut its dividend to shareholders entirely by 2015

NSI Consulidated Cash Flow Projection	n - Downside	Case							
(all figures in EUR 000s)		Month	Ended,		4 months,		Year	ended,	
	Sep-13	Oct-13	Nov-13	Dec-13	2013	2014	2015	2016	2017
Office	7,495	7.495	7.495	7,495	29,980	79,958	70,797	65,661	65,661
y/y growth	na	nn	na	11 0	n a	(11.1%)	(11.5%)	(7.3%)	-
Retail	3,290	3,290	3,290	3.290	13,162	35,470	31,756	29,817	29,817
y∕y growth	n a	na	na	n a	ม่ห	(10.2%)	(10.5%)	(6.1%)	-
Industrial	2,133	2,133	2,133	2,133	8,533	22.963	20,527	19.240	19,240
y/y growth	n-a	n-a	н а	n a	na	(10.3%)	(10.6%)	(6.3%)	•
Gross Rent	12,919	12,919	12,919	12,919	51,674	138,390	123,081	114,718	114,718
y/y grawth	n a	na	na	80	na	(10.7%)	(11.1%)	(6.8%)	-
Rental Discounts	190	190	190	190	759	1.630	1,090	1,019	1.019
Rental Discounts	1.5%	1.5%	1.5%	1.5%	1.5%	1.2%	0.9%	0.9%	0.9%
OpEx	1.824	1,824	1.824	1,824	7,296	19,536	17,372	16,189	16,189
OpEx %	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%
Net Rental Income	10,905	10,905	10,905	10,905	43,619	117,224	104,619	97,510	97,510
SG&A	509	509	509	500	2,037	5,454	4,851	4,521	4,521
SG&A %	3.9%	3.9%	3.9%	3.9%	3,9%	3.9%	3.9%	3.9%	3.9%
Interest Expense	4,346	4,341	4,336	4.331	17,356	51,586	50,869	50,164	49,469
Pre-Tax Earnings	6,049	6,054	6,059	6,064	24,227	60,184	48,899	42,826	43,521
Income Tax Provision	91	91	91	91	363	903	733	642	653
Tax Rate %	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1_5%	1.5%	1.5%
Direct Investment Result	5,958	5,963	5,968	5,973	23,864	59,282	48,166	42,184	42,868
Attributable to NSI Shareholders	5.093	5,098	5,103	5,107	20,401	\$0.358	40,598	35,417	36.044
Operating Cash Flow	5,958	5,963	5,968	5,973	23,864	59,282	48,166	42,184	42,868
Capital Expenditures	2,917	2,917	2,917	2,917	11,667	35,000	35,000	22,500	22,500
Free Cash Flow	3,042	3,047	3,052	3,057	12,197	24,282	13,166	19,684	20,368
Dividend Payment to NSI Shareholders	1,117	1.123	1,129	1,135	4,504	2.713	•		430
Dividend as % of NSI Direct Result	21.9%	22.0%	22.1%	22.2%	22.1%	5.4%	0.0%	0.0%	1.2%
Dividend Yield at Current Market Cap	n/a	n/a	n/a	n/a	n/a	0.7%	0.0%	0.0%	0.1%
Debt Amortization	1,374	1,373	1,371	1,369	5,487	16,411	16,165	15,922	15,6\$3
Dividend to Mmonty Interests (Intervest)	531	551	552	552	2,206	5.158	3,824	4.175	4,254
Net Cash Flow	-	-	-	-		-	(6,823)	(414)	•
Starting Cash	12,779	12,779	12,779	12,779	12,779	12,779	12,779	5,956	5,542
Ending Cash	12,779	12,779	12,779	12,779	12,779	12,779	5,956	5,542	5,542

- The High Case, presented on the next page, assumes occupancy rates rise 15% through 2016 (to ~95%) and rents rise 2% annually through the projection period, and that capex moderates more than expected after 2015 to levels ~10% below historical trends
 - In this case, NSI should be able to maintain its dividend and even grow the payout ratio (as a % of its Direct Investment Result, which is essentially operating cash flow less working capital changes, which are assumed to be non-material as they are unpredictable for a real estate company)
- In the High Case, the Company only generates €58MM of free cash flow through the end of 2014 (as most of the benefits of higher occupancy rates and rising rents accrue later), still leaving a ~€130MM gap to maturities excluding dividends

NSI Consolidated Cash Flow Projection	n - High Case		<u> </u>						
(all figures in EUR 000s)		Month	Ended,		4 months,		Year	ended,	
	Sep-13	Oct-13	Nov-13	Dec-13	2013	2014	2015	2016	2017
Office	7,495	7,495	7,495	7,495	29,980	96,169	102,534	108,895	111,072
y/y grawth	nia	n'a	n-a	n'a	nia	+6.9%	+6.6%	+6.2%	+2.0%
Retai	3,290	3,290	3,290	3,290	13,162	41,643	43,495	44,987	45,887
y/y growth	na	n'a	n-u	n'a	nia	+5.5%	+ 4.496	+3.4%	+2.0%
Industrial	2,133	2,133	2,133	2,133	8,533	27,273	28,957	29,886	30,483
y/y growth	na	n'a	n-u	n'a	nia	+ 6.5%	+ 6.2%	+ 3.2%	+2.0%
Gross Rent	12,919	12,919	12,919	12,919	51,674	165,085	174,986	183,767	187,442
y/y growth	na	na	na	n'a	11:0	+6.5%	+ 6.0%	+5.0%	+2.0%
Rental Discounts	190	190	190	190	759	1.965	1,586	1,677	1,710
Rental Discounts	1.5%	1.5%	1.5%	1.5%	1.596	1.2%	0.9%	0.9%	0.9%
ОрЕх	1,824	1,824	1,824	1.824	7,296	23,289	24,662	25,888	26,406
OpEx %	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%	14.1%
Net Rental Income	10,905	10,905	10,905	10,905	43,619	139,831	148,738	156,202	159,326
\$G&A	509	509	509	5032	2,037	6,505	6,894	7,239	7,384
SG& A %	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%
Interest Expense	4,346	4341	4336	4,331	17,356	51,586	50,869	50,164	49,469
Pre-Tax Earnings	6,049	6,054	6,059	6,064	24,227	81,740	90,975	98,800	102,474
Income Tax Provision	91	91	91	ગ	363	1,226	1.365	1,482	1,537
Tax Rate %	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
Direct Investment Result	5,958	5,963	5,968	5,973	23,864	80,514	89,610	97,318	100,937
Attributable to NSI Shareholders	5.093	5.098	5,103	5,107	20.401	68.599	76.072	82,622	85,780
Operating Cash Flow	5,958	5,963	5,968	5,973	23,864	80,514	89,610	97,318	100,937
Capital Expenditures	2,917	2,917	2,917	2.917	11,667	35,000	25,000	12500	12,500
Free Cash Flow	3,042	3,047	3,052	3,057	12,197	45,514	64,610	84,818	88,437
Dividend Payment to NSI Shareholders	1,117	1,123	1,129	1,135	4,504	20,955	38,651	56,792	60,166
Dividend as % of NSI Direct Result	21.9%	22.0%	22.1%	22.2%	22.1%	30.5%	50.8%	68.7%	7 0.1%
Dividend Yield at Current Market Cap	n/a	n/a	n/a	n/a	n/a	5.8%	10.6%	15.6%	16.6%
Debt Amortization	1,374	1,373	1,371	1,369	5,487	16,411	16,165	15,922	15,683
Dividend to Minority Interests (Intervest)	551	551	552	552	2,206	8,148	9,794	12,104	12,587
Net Cash Flow	•	-	-	-		-	-	-	-
Starting Cash	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779
Ending Cash	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779	12,779

Sensitivity Analysis

- A 0.5% change in cap rates equates to a ~3% change in NSI's LTV and a ~5% change in NSI's asset value
- A 5% change in NSI's rental income equates to a ~2.5% change in LTV and a ~5% change in asset values

Ser	sitivity.	Analysis - L	TV		· ··· ·· · · ···		Sensitivity Analysis - Change in Asset Value								
			CI	nange in Re	nt		Change in Rent								
		(10.0%)	(5.0%)	-	+5.0%	+10.0%			(10.0%)	(5.0%)	• • • •	+5.0%	+10.0%		
	(1.5%)	54.2%	51.3%	48.8%	46.4%	44.3%		(1.5%)	7.1%	13.0%	19.0%	24.9%	30.9%		
Rate	(1.0%)	57.6%	54.6%	51.8%	49.4%	47.1%	Rate	(1.0%)	0.7%	6.3%	11.9%	17.5%	23.1%		
l U	(0.5%)	61.0%	57,8%	54.9%	52.3%	49.9%	Cap	(0.5%)	-5.0%	0.3%	5.6%	10.9%	16.2%		
Ē	-	64.4%	61.1%	58.0%	55.2%	52.7%	.5	-	-10.0%	-5.0%	0.0%	5.0%	10.0%		
Change	+0.5%	67.9%	64,3%	61.1%	58.2%	55.5%	Change	+0.5%	-14.5%	-9.8%	-5.0%	-0.3%	4.5%		
Ð	+1.0%	71.3%	67.5%	64.2%	61.1%	58.3%	σ	+1.0%	-18.6%	-14.1%	-9.6%	-5.1%	-0.6%		
	+1.5%	74.7%	70,8%	67.2%	64.0%	61.1%		+1.5%	-22.4%	-18.1%	-13.7%	-9.4%	-5.1%		

• In order to get below its target 55% LTV, assuming no change in cap rates, rental income or occupancy levels, NSI would have to raise ~€100MM of equity

Dutch Retail Portfolio

- Following the sale of a Swiss shopping centre in April 2013, all of NSI's retail assets are now located in the Netherlands
- The retail portfolio constitutes ~27% of NSI's total property portfolio (pro-forma for the Swiss mall sale)
 - o 45 properties with over 700 tenants
- The Company's Dutch retail strategy is focused on shopping centres with a strong district or regional function, and not high-street shops in prime city locations. Of NSI's 45 retail properties, approximately 2/3rds are outside the major cities of Amsterdam, Rotterdam, Utrecht and the The Hague ("G4 cities")
- The retail portfolio comprises three types of properties
 - o Medium scale urban shopping centres (5,000 7,500 sqm)
 - ~35-45% of portfolio value (estimated)
 - o Small-city district shopping centres (7,500 12,500 sqm)
 - ~40-50% of portfolio value (estimated)
 - o Large scale retail/shopping centres (20,000 sqm)
 - ~15% of portfolio value
 - These are located in more remote municipalities with average populations <100,000

	Large Scale Retail	Retail	Total
Lettable Area (sqm)	90,499	208,024	298,523
Occupancy Rate	95.8%	91.4%	92.7%
Portfolio Market Value	88,385	480,682	569,067
Gross Rent at Current Occupancy	7,239	33,595	40,834
Gross Rent at 100% Occupancy	7,556	36,756	44,312
Implied Gross Yield	8,5%	7.6%	7.8%
Effective Rent / Sqm (EUR)	83	186	153

Source: Company filings. As at Dec. 31, 2012.

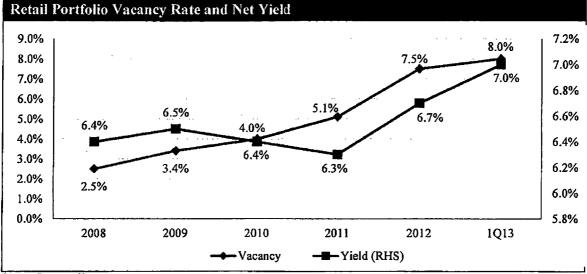
- NSI aims for a mix of 25% food retail (22% as of March 31), targeting daily shopping needs
- Four of NSI's top five tenants are supermarkets/food retailers (see below)
- Overall, NSI has a large and diverse retail tenant base, with only two tenants accounting for over 5% of retail rental income and no tenants over 10%

Name	Туре	# of Locations	Ann. Rent (EUR MM)	% of Rental Income
Ahold Vastgoed	Supermarkets	11	2,9	6.9%
Eijerkamp	Fundure	n/a	2.1	5.1%
Lidl Nederland GmbH	Supermarkets	7	1.1	2.7%
Jumbo	Supermarkets	n/a	1.0	2.5%
Plus	Supermarkets	4	1.0	2.3%
Blokker	General Retail	n/a	0,9	2.3%
Mediamarkt Saturn	Consumer Electronics	n/a	0.9	2.3%
AS Watson	Health & Beauty Retail	n/a	0.9	2.3%
Detailconsut Groep	Supermarkets	n/a	0.8	1.9%
Action Nederland	General Retail	n/a	0,6	1.4%
Total Top 10			12.2	29.7%

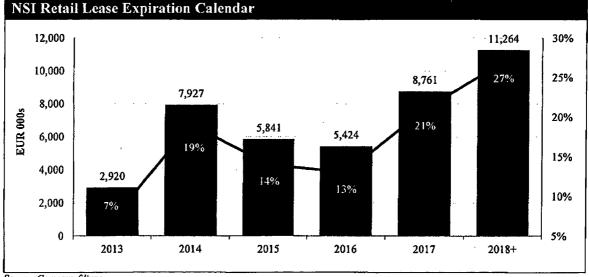
Source: Company filings, Catalyst. As at Dec. 31, 2012.

• Since 2011, the Dutch retail portfolio has experienced a 60% increase in vacancy rates from 5.1% to 8.0% as the prolonged European recession and curtailed bank lending have weighed on consumer sentiment

- Decreasing occupancy has driven downward revaluations of the retail portfolio, driving net yields up 70bps from 6.3% in 2011 to 7.0% in 1Q13
 - According to CBRE, Dutch prime shopping centre yields are ~5.75%, relatively unchanged since 2009



- Source: Company filings.
- As of March 31, 2013, the weighted average maturity of NSI's retail leases was 3.6 years
 - o ~26% of retail leases come due in the next 18 months
 - o ~47% of retail leases come due between 2015 and 2017
 - o ~27% of retail leases come due in 2018 or later
- Leases in the retail portfolio are generally signed for a period of 5 years with an additional option for a 5-year extension



Source: Company filings.

- Oversupply in the retail space is causing rents to come under pressure, although NSI claims it limits usage of rent-free periods and other incentives
- NSI's retail rents have steadily increased since the crisis, from an average of €140/sqm in 2009 to €152/sqm as of 1Q13; however, that marks a decline from the €153/sqm recorded at year-end 2011 and 2012
 - There is significant further downside risk: new leases are being entered into well below the average level, which primarily comprises leases signed in previous years
 - NSI does not report the average rent level for *new leases* in its retail portfolio; however, Catalyst estimates that the average rent for NSI's new/renewed leases in the quarter was approximately €140/sqm. This represents an 8.5% discount to the average effective lease across the retail portfolio as at year-end 2012
 - Estimate is based on NSI's statements that it had leased or renewed 19,357 sqm. of space in Q1 and retained approximately 242,044 sqm. (assumed to at the effective €153/sqm rate from year-end 2012)
- Given the short-dated nature of its retail leases, NSI is highly exposed to re-letting risk in its retail portfolio
 - As the table below demonstrates, should conditions in the retail market continue to deteriorate and not immediately recover, the Company could lose 10-15% of rental income from the portfolio based on lower new rents and higher vacancy rates
 - A 10-15% drop in rental income could cause an even greater decline in property value, as cap rates would also likely increase. Furthermore, given the highly levered balance sheet of NSI, this potential decline in asset values would put significant pressure on current equity values

Sensitiv	Sensitivity Analysis - Change in Retail Rental Income						Sensitivity Analysis - Change in Property Value						
	Change in Occupancy Rates									Chang	e in Rental	Income	
	_	(10%)	(5%)	<u> </u>	+5%	+10%		-	(10%)	(5%)		+5%	+10%
툂	130	-23.0%	-18,8%	-14.5%	-10.2%	-5,9%	Cap	+2.0%	-28,1%	-24.1%	-20.1%	-16.1%	-12.1%
Rent / sqm	135	-20.1%	-15.6%	-11.2%	-6.7%	-2.3%	suuc	+1.5%	-24.3%	-20,1%	-15.8%	-11.6%	-7.4%
	140	-17,1%	-12.5%	-7.9%	-3.3%	1.3%	i Rev Rate	+1.0%	-20.0%	-15.6%	-11.2%	-6.7%	-2.3%
Avg.	145	-14.1%	-9.4%	-4.6%	0.2%	4.9%	.9 🏁	+0.5%	-15.3%	-10.6%	-5,9%	-1.2%	3.5%
Ncw	150	-11.2%	-6.3%	-1.3%	3.6%	8.6%	Change	-	-10.0%	-5.0%	0.0%	5,0%	10.0%
	155	-8.2%	-3.1%	2.0%	7.1%	12.2%	0	(0.5%)	_4.0%	1.4%	6.7%	12.0%	17.4%

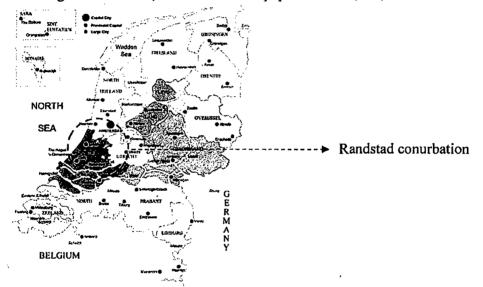
- The outlook for the Dutch retail market is in fact muted, as high unemployment and declining GDP are likely to continue to weigh on retailers particularly outside of the high-street sector in the G4 cities
- NSI's focus on food retail will provide some stability as the supermarket sector continues to grow, defying non-food retail trends
 - Overall retail sales declined nearly 4% in the Netherlands last year, with the non-food sector falling 7%
 - o Supermarket sales were 2% higher in 2012 year-on-year

Dutch Office Portfolio

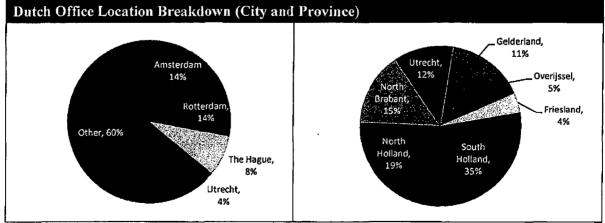
• The Dutch office portfolio constitutes ~38% of NSI's total property portfolio

(in EUR 000s unless otherwise noted)	
Lettable Area (sqm)	622,646
Occupancy Rate	71.3%
Portfolio Market Value	813,160
Gross Rent at Current Occupancy	62,142
Gross Rent at 100% Occupancy	87,155
Implied Gross Yield	10.7%
Effective Rent / Sqm (EUR)	148

• Properties are concentrated in the Randstad conurbation, comprising Amsterdam, Rotterdam, The Hague and Utrecht, which has a total population of 7,100,000



• Office locations in the major cities are typically located just outside the central business district ("CBD"), while in smaller cities NSI offices are primarily located in the CBD



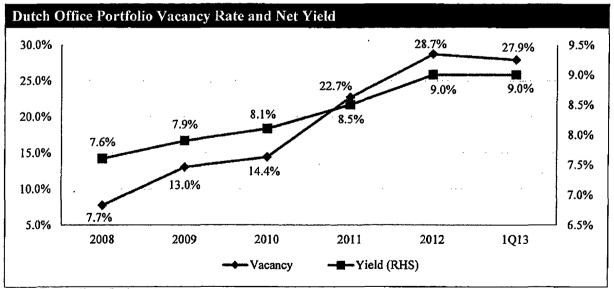
Source: Company filings.

- NSI has a large and diverse tenant base in its Dutch offices, with over 400 tenants in 153 locations
- Four of the top 10 tenants are government agencies (national and municipal)
- Only one tenant accounts for more than 5% of office rental income, and no tenants account for more than 10%

Name	Туре	Ann. Rent (EUR MM)	% of Rental Income
Dutch Government Buildings Agency	National Government	3.8	6.2%
Stichting de Thuiszorg Icare	Healthcare	2.2	3.6%
ProRail BV	National Government	2.0	3.2%
Imtech	Technical Services	1.1	1.7%
RDW	National Government	1.0	1.6%
Gemeente Heerlen	Municipal Government	1.0	1.6%
Stichting RO v.A.	n/a	0.8	1.4%
Ziggo BV	Media	0.8	1.2%
Hewitt Associates	Consulting	0.7	1.2%
Oranjewoud Beheer BV	Engineering	0.7	1.2%
Total Top 10		14.1	22.9%

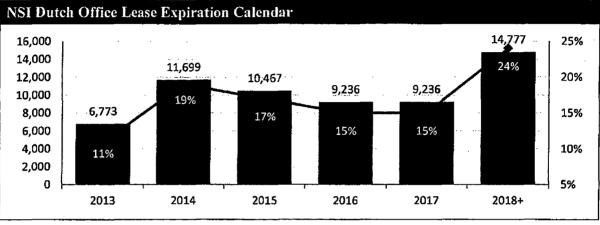
Source: Company filings, Catalyst. As at Dec. 31, 2012.

- Vacancies in the Dutch office portfolio have nearly quadrupled since 2008, from 7.7% to 27.9%. The Dutch office market has been among the most negatively impacted in all of Europe through the crisis due to highly unfavourable supply/demand dynamics
- For example, at year-end 2012 in Amsterdam, there were approximately 1,500,000 square metres of available office space with only 200,000 square metres let
 - o Vacancy rates were 25% or higher for certain districts
 - Market conditions were largely the same in NSI's other key markets of Rotterdam, Utrecht and The Hague
- Decreasing occupancy has caused large downward revaluations of the office portfolio over €230MM — driving net yield up 140bps from 7.6% in 2008 to 9.0% in 1Q13



Source: Company filings, Catalyst estimates.

- As of March 31, 2013, the weighted average maturity of the Company's Dutch office leases was 3.8 years
 - \circ ~30% of office leases come due in the next 18 months
 - o ~46% of office leases come due between 2015 and 2017
 - o ~24% of office leases come due in 2018 or later



Source: Company filings.

- Structural factors, such as persistent high unemployment and lower floor space use per employee, are likely to continue to weigh on the Dutch office portfolio. Moreover, NSI's non-prime assets may be among the slowest to recover, and could continue to fall in value
- NSI's overall office rents have been mostly steady through the crisis, declining slightly from an average of €149/sqm in 2009 to €146/sqm in Q1 2013
 - More troubling is the average rent for new office leases NSI is reporting: €120/sqm at year-end 2012 and €104/sqm in Q1 2013. These represent ~20% and ~30% declines, respectively, from the Company's average effective rent in the portfolio
- As in its retail portfolio, NSI bears substantial re-letting risk in its offices. It would take less than four years to turn over the entire office lease base, meaning that unless conditions improve, NSI could experience a 30-40% fall in office rental income, assuming no deterioration in occupancy rates
 - Even a 5-10% increase in occupancy rates would still likely result in reduced rental income with little or no recovery in new lease rates, and further declines in property values. Furthermore, given the highly levered balance sheet of NSI, this potential decline in asset values would put significant pressure on current equity values

Sensitiv	Sensitivity Analysis - Change in Office Rental Income					Sensitivity Analysis - Change in Property Value							
	Change in Occupancy Rates									Chang	e in Rental)	income	
	_	(10%)	(5%)		+5%	+10%		_	(10%)	(5%)		+5%	+10%
E,	100	-38%	-35%	-32%	-28%	-25%	СЪ	+2.0%	-23.9%	-19.7%	-15.5%	-11.3%	-7.0%
Rent / sqm	110	-32%	-28%	-25%	-21%	-17%	snue	+1.5%	-20.9%	-16.5%	-12.1%	-7.7%	-3.3%
	120	-26%	-22%	-18%	-14%	-10%	l Reve Rate	+1.0%	-17.5%	-13.0%	-8.4%	-3.8%	0.8%
Avg.	130	-20%	-15%	-11%	-7%	-2%	e in	+0.5%	-13.9%	-9.2%	-4.4%	0.4%	5.2%
New .	140	-14%	-9%	-4%	1%	5%	Chang	-	-10.0%	-5.0%	0.0%	5.0%	10.0%
5	150	-8%	-2%	3%	8%	13%	σ	(0.5%)	<u>-5.7%</u>	-0.4%	4.8%	10.0%	15.3%

- NSI is currently attempting to improve occupancy rates and protect rental revenue through office redevelopment plans. The office redevelopment plans include transforming ~15% of the office entire portfolio to its new letting concept to increase occupancy, called "HNK" ("Het Nieuwe Kantoor" = "The New Office")
 - o Targeting under-utilized office spaces that are difficult to rent out in traditional leases
 - HNK is meant to address growing demand for full-service and flexible leasing in the Dutch market, as well as the changing needs of tenants due to shifts in the ways employees are working (e.g. more flex time, more telecommuting, etc...)
- The HNK concept appears to be a more modular approach which provides custom office space that can accommodate any type of user
 - o Differentiated pricing schedule based on term, floor area, and range of services provided
- NSI believes that by increasing the lettability of the building, both total rent and return increase. Moreover, tenant and re-letting risk is spread better across the portfolio due to the modular usage and consequent multi-tenant character
 - HNK was premiered in the Vasteland office building in Rotterdam, an 18,000 sqm. complex of which 6,000 sqm. (33%) was redeveloped for a total cost of €2.8 million
 - Renovations were completed in October 2012 and only the 30% of the building which was redeveloped has been let. The renovation's success may have been limited to that portion of the property but appears to have failed in attracting more tenants
- The Company is next rolling out the concept to two vacant assets in Utrecht and Hoofddorp (total investment of €2.5 million), but otherwise has not given any specifics as to which buildings or geographies will be targeted

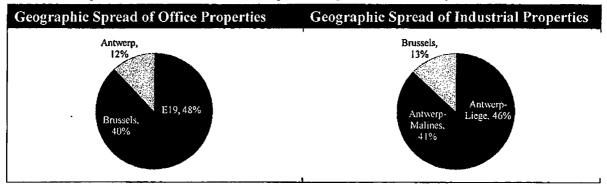
Intervest Offices & Warehouses (Belgium Portfolio)

- Through its ~55% interest in publicly traded Intervest Offices & Warehouses ("Intervest"), assumed through its merger with VNOI, NSI also owns a portfolio of office and logistics properties in Belgium
- The Belgian assets comprise ~29% of NSI's property value and are weighted approximately 60% offices and 40% logistics by market value

					Gross Rent at			Gross	
	Office Space	Storage and	Total	Fair	Current	Gross Rent at	Implied	Rent/	Оссирансу
Regions	(sqm)	Other (sqm)	(s qm)	Value	Occupancy	Full Occupancy	Gross Yield	sqm (€)	Rate
Offices									•
Brussels	84,388	2,482	86,870	140,937	12,012	13,565	9.6%	156.2	89%
E19 (incl. Malines)	104,281	11,516	115,797	169,356	12,313	15,905	9.4%	137.4	77%
Antwerp	27,289	1,153	28,442	41,561	4,019	4,074	9.8%	143.2	99%
Total Office	215,958	15,151	231,109	351,854	28,344	33,544	9.5%	145.1	85%
Logistics									
Antwerp - Malines	6,670	160,462	167,132	93,366	6,434	8,147	8.7%	48.7	79%
Antwerp - Liege	11,817	161,749	173,566	105,430	8,185	8,326	7.9%	48.0	98%
Brussels	6,649	35,852	42,501	30,630	2,3%	2,657	8.7%	62.5	90%
Total Logistics	25,136	358,063	383,199	229,426	17,015	19,130	8.3%	49.9	89%
Total	241,094	373,214	614,308	581,280	45,359	52,674	9.1%	85.7	86%

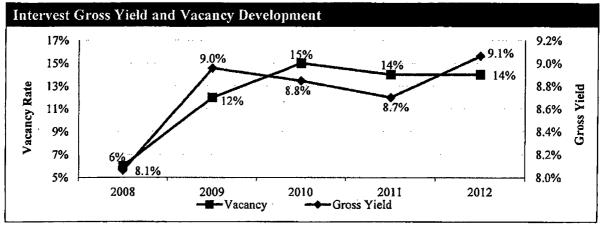
Source: Company filings. As at December 31, 2013.

- All of Intervest's office locations are located on the Brussels-Antwerp axis, which is the most important and most liquid office region in Belgium
 - o The Brussels and Antwerp properties are on their respective cities' periphery
 - The E19 European highway between Brussels and Antwerp which includes the smaller city of Malines (also known as Mechelen)
- 87% of logistics properties are located on the A12 and E19 highways between Brussels and Antwerp, and also on the E313, E34 and E314 highways between Antwerp and Liege (closer to Antwerp) — these are the two most important logistics axes in Belgium



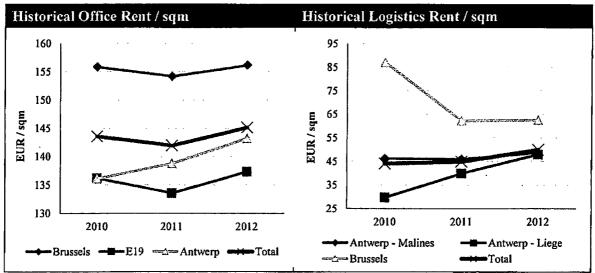
Source: Company filings.

- Overall, the Belgian office portfolio has followed a similar trajectory to the Netherlands portfolio, albeit to a lesser degree
 - Since 2009, Intervest's office vacancies have risen from 10% to 15%, with gross yields going from 8.7% to 9.5%
 - Over the same period, its logistics vacancies fell from 17% to 11% (though they were only 2% in 2008), and yields have moderately declined from 8.5% to 8.3%
- Vacancy rates in the broader Brussels office market average ~10%, though they are as high as 20% in the periphery (where Intervest's properties are located). The spread between Class A office buildings in prime locations, and Class B and C properties in secondary locations, remains wide
 - Given their locations, Intervest's properties are likely all Class B/C properties; however, further detail has not been publicly provided and needs to be further investigated



Source: Company filings.

- Office rents generally ticked higher in 2012 but supply/demand dynamics remain a headwind. There are notable regional differences:
 - Activity in the Brussels office market rebounded after a very weak 2011 and Q1 2012, although overall take-up was ~15% below the 10-year average. A large factor was the lack of large transactions, with none from the public sector and only one from the corporate sector
 - Moreover, the Brussels periphery, where 40% of Intervest's office properties are located, has a large oversupply of office stock, driving aforementioned vacancy rates and yields higher
 - Obsolete/uneconomical office buildings are gradually being repurposed/converted or demolished; however, the office market remains largely a "renter's market", particularly on the periphery
 - On the other hand, Malines/E-19 region, where 48% of Intervest's office properties are located, experienced the highest take-up of office space since 2001
 - Intervest's occupancy rate in the region is only 77% due to growing vacancy of its Mechelen Campus building, the company's largest single property at 60,768 sqm; however, this also presents an opportunity for redevelopment
 - Take-up in the Antwerp market, which accounts for the 12% balance of Intervest's office properties, was above its 10-year average
- The Belgian economy contracted 0.2% in 2012, compared to 1.8% growth in 2011. Expectations are for imports and exports to grow in 2013 which will help support the logistics sector
 - Rents in the logistics and semi-industrial sector have been stable overall, and the market for logistics properties is less structurally challenged from a supply perspective than the office market
 - Note that in 2010, there was a high proportion of office space in the Brussels logistics portfolio which skewed average rent in that geography higher — the effective decline in Brussels industrial rent is less pronounced than in the chart below



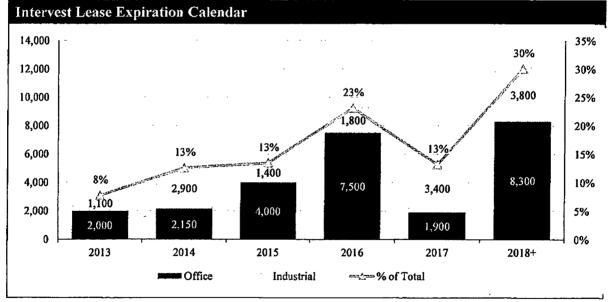
Source: Company filings, Catalyst.

- Intervest has approximately 180 tenants in total and its tenant risk is more concentrated than in NSI's retail or office portfolio
 - PwC and Deloitte each accounts for 8% of Intervest's total rental income, while the top 3 tenants comprise 22% of total rental income, or 37% of office rental income

Top Intervest Tenants Name	Туре	Portfolio	Ann. Rent (EUR MM)	% of Rental Income
PricewaterhouseCoopers	Accounting	Office	3,6	70 OI Keinar Income 8.0%
Deloitte	Accounting	Office	3.6	8.0%
Hewlett-Packard Belgium (EDS Belgium)	Technology	Office	2.7	6.0%
Nike Europe	Apparel	Industrial	2.3	5.0%
Fiege	Logistics	Industrial	2.3	5.0%
Uti Belgium	Logistics	Industrial	1.4	3.0%
PGZ Retail Concept	Consumer Products	Industrial	1.4	3.0%
Pharma Logistics	Logistics	Industrial	. 1.4	3.0%
Ceva Logistics	Logistics	Industrial	1.4	3.0%
Neovia Logistics	Logistics	Industrial	1.4	3.0%
Total			21.4	47.0%

Source: Company filings, Catalyst. As at Dec. 31, 2012.

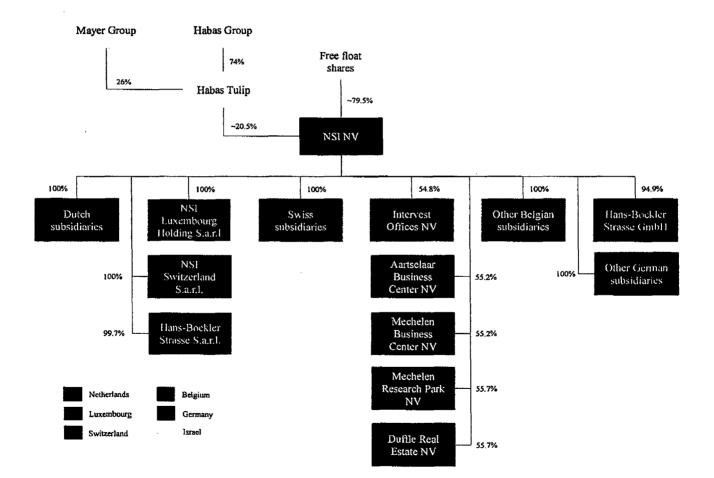
- Catalyst estimates that as of March 31, 2013, the weighted average maturity of the Intervest leases was approximately 4.2 years
 - \circ ~21% of leases come due in the next 18 months
 - o ~49% of leases come due between 2015 and 2017
 - o ~30% of leases come due in 2018 or later



Source: Company filings, Catalyst estimates.

5. Corporate Structure

- A simplified corporate structure for NSI is shown below
- It is unclear which assets are held by which entities, and which entities are debtors; however, it appears that each subsidiary holds multiple properties



6. **Operating Results and Capitalization Table**

Recent operating results, capitalization and credit statistics are tabled below in Tables 1-3. •

Operating Summary (ELR 600s) No	Res 31-Dec-16	31-Dec-11	31-Dec-1.	LTM 2 - 31-Mar-13	30-Jun-12	30-Sep-1	is Ending, 31-Dec-12	31-Mai
Gross Reatil Income	\$103,170	\$119.964	\$160,545	\$156,121	\$39,850	\$38,879	\$40,317	\$37.07
Service Costs Recharged to Tenants	\$12,726	\$13,594	\$23,009	\$23,058	54,994	56,373	\$5,958	\$5,73
Service Costs Not Recharged to Tentants	(\$14,464)	(\$16.345)	(\$27,763)	(\$27,466)	(\$6,099)	(\$7,399)	(\$7,099)	(\$6,80
Operating Costs	(\$12,747)	(\$15.716)	(\$18,457)	(\$17,766)	(\$4,323)	(\$4,312)	(\$4,884)	(\$4.24
Net Reptal Income	\$88,685	\$101,497	\$137,334	\$133,947	\$34,422	\$33,541	\$34,292	\$31,692
Revaluation of Investments	(\$24,761)	(\$37.753)	(\$142,868)	(\$158,358)	(\$33,584)	(\$37,818)	(\$44,592)	(\$42,36
Revaluation of Assets Held for Sale	((\$3,211)	(\$3,211)		-	(\$3,211)	
Net Result on Sales of Investments	(\$247)	\$835	(\$7.870)	(\$7,509)	(\$7,801)	S47	(\$116)	\$36
Total Net Proceeds from Investments	\$63,677	\$64,579	(\$16,615)	(\$35,131)	(\$6,963)	(\$4,230)	(\$13,627)	(\$10,311
				1				
Selling, General & Administrative	(\$3,932)	(\$13,913)	(\$9,023)	(\$8,787)	(\$1,917)	(\$1,966)	(\$2,743)	(\$2,16
Net interest Expense	(\$33,742)	(\$39,775)	(\$55,973)	(\$55,322)	(\$13,355)	(\$13,664)	(\$14,452)	(\$13,85
Capital Expenditures (Investments in Existing Property	·) (\$4,846)	(\$14,994)	(\$22,234)	(\$22,815)	(\$11.216)	(\$172)	(\$3,947)	(\$2,48
Net Income (Loss)	\$25,084	\$63,279	(\$9%,726)	(\$103,956)	(\$27,221)	(\$28,194)	(\$30,545)	(\$17.99
Cash from Operations	\$49,244	\$45,453	\$63,392	\$68,925	\$18,902	54,051	\$24,869	\$19,10
	(\$72,540)		\$62.080			(\$4,033)	\$525	
Cash from investing		(\$31.179)		\$83,854	\$63.5%			\$23.76
Maintenance CapEx	(5-1.846)	(\$14.994)	(\$22.234)	(\$22.837)	(\$7.418)	(\$3,970)	(\$8.947)	(\$2.50.
Growth CapEx	(\$67.166)	(59.333)	(\$7.966)	(\$7,966)	(\$7.966)	-	-	
Proceeds of Sale of Real Estate Investments	\$11,032	\$5,363	\$93,041	\$115,485	\$79.233	549	\$9.754	\$26.449
Net Investment in Tangible Fixed Assets	(\$808)	(5258)	(5454)	(\$521)	(\$144)	(857)	(SI4I)	(\$175
Cash from Financing	\$4.811	(\$41,350)	(\$135,423)	(SL47,685)	(\$50,862)	(\$32,193)	(\$17,150)	(547_48
Dividends	(\$\$2.659)	(\$57,073)	(\$43.861)	(\$43,869)	(\$25,340)	(\$10,372)	(\$8.149)	(88
Debt Drawdown / (Repayment)	\$3,651	\$16,408	(\$114.419)	(\$127,175)	(\$49,820)	(\$21,803)	(\$8.080)	(\$17,472
Share Issuance	553,819	<u> </u>	\$24.348	\$24,850	\$24,850		<u> </u>	
Balance Sheet (H/R 000s)				LTM				
No	tes 31-Dec-10	31-Dec-11	31-Dec-12	31-Mar-13	: 30-Jun-12	30-Sep-12	31-Dec-12	31-Mar-1.
Assets.				1				
Non-Current								
Real Estate Investments	\$1,360,689	\$2,321,813	\$2,036,114	\$1,981,787	\$2,152,289	52,117.210	\$2,056,114	\$1,981,78
niangible Assets	\$8,505	\$8,509	\$8,486	\$8,477	\$8,495	58,486	\$8,486	\$8,47
langible Fixed Assets	\$3,109	\$3,890	\$3,750	\$3,788	\$3,928	\$3,836	\$3,750	\$3,78
inancial Derivatives	\$471	-	\$666	\$388	-		\$66G	\$38
Current								
Asses Held for Sale	-	-	\$69,977	\$57,959	\$36,527	\$37,544	\$0),977	\$\$7,954
Other forestments	\$11.835	-	-				-	
Accounts Receivable	\$2,305	\$13.957	\$21,915	\$22,933	\$22,885	\$21,554	\$21,915	\$22,93
Lash	\$2,685	SL309	\$7,007	\$5.279	\$27,131	\$7,601	\$7,007	\$5.27
Fotal Assets	\$1,390,099	\$2,352,568	\$2,147,915	\$2,080,611	\$2,251,255	\$2,196,231	52,147,915	\$2.080.611
Jabilities								
ion-Canent Liabilaies				{	i			
nterest-Bearing Loans	\$649,498	\$1,122,648	\$961,046	\$797,399	\$730,832	\$847,931	\$961,046	\$797,392
inancial Derivatives	\$28,455	\$42,297	580,787	\$72,127	\$72,854	\$81,133	\$80,787	\$72.12
Defened Tax Liabilities	\$929	\$1,678	\$164	S162	\$635	\$670	\$164	\$16
otal Non-Current Liabilities	\$698,882	\$1,186,623	\$1,041,997	\$869,688	\$804,321	\$929,734	\$1,041,997	\$869,688
	4050000		01011021	4003,000	3007,041			3007,000
Junent Liabilities								
Coment Portion of Long Term Debt	\$44,109	\$137,189	\$186,273	\$302,115	\$415,743	\$306,64	\$186,273	\$302.115
innancial Derivatives	\$268	\$96	2100,013	\$302,113	\$432		3100.243	3302115
	\$45,300		607 110	ena		\$436	ee	
Debts to Credit Institutions (Revolver)		\$73,727	586,119	\$88,984 548.015	\$84,292	\$94,992	\$86,119	\$88,954
ceounts Payable and Deferred Income	\$19.914	\$45,313	\$43,738 \$316,130	\$48,045	\$49,347	\$35,850	\$43,738	548,045
						\$437,922	\$316,130	\$439,144
atal Current Liabilities	\$109,591	\$256,325	2010120	\$439,144	\$579,814			
					-		61 369 137	£1 300 070
otal Linkificies	\$808,473	S1,442,948	\$1,358,127	\$1,308,832	\$1,384,135	\$1,367,656	\$1,358,127	\$1,308,832
'otal Liabilitica 'otal Debt	\$808,473 \$758,907	\$1,442,948 \$1,333,564	\$1,358,127 \$1,233,438	\$1,308,832 \$1,188,498	\$1,384,135 \$1,260,867	\$1,367,656 \$1,249,567	\$1,233,438	\$1,188,498
otal Linkificies	\$808,473	S1,442,948	\$1,358,127	\$1,308,832	\$1,384,135	\$1,367,656		
'otal Linkificies Iotal Debt Ihareholder's Equity	\$808,473 \$758,907	\$1,442,948 \$1,333,564	\$1,358,127 \$1,233,438	\$1,308,832 \$1,188,498 \$771,779	\$1,384,135 \$1,260,867	\$1,367,656 \$1,249,567 \$828,575	\$1,233,438 \$789,788	\$1,188,498
'otal Liabilitica 'otal Debt	\$808,473 \$758,907 \$581,626	\$1,442,948 \$1,333,564 \$909,620	\$1,358,127 \$1,233,438 \$789,788	\$1,308,832 \$1,188,498 \$771,779	\$1,384,135 \$1,260,867 \$867,120	\$1,367,656 \$1,249,567 \$828,575 3 Months	\$1,233,438 \$789,788 Fnding,	\$1,188,498 \$771,779
'otal Listrificies 'otal Debt Intreholder's Equity 'ree£(Statistics (EUR 000s)	\$808,473 \$758,907 \$581,626 31-Dec-10	S1,442,948 S1,333,564 S909,620 31-Dec-11	\$1,358,127 \$1,233,438 \$789,788 31-Dec-12	\$1,308,832 \$1,188,498 \$771,779 LTM 31-Mar-13	\$1,384,135 \$1,260,867 \$867,120 30,Jun-12	\$1,367,656 \$1,249,567 \$828,575 3 Months 30-Sep-12	\$1,233,438 \$789,788 Fnding, 31-Dec-J2	\$1,188,498 \$771,779 31-Mar
iotal Liabilities Iotal Debt Ihtreholder's Equity Irochi Statistics (EUR 0005) Iental Growth	\$808,473 \$758,907 \$581,626 31-Dec-10 NA	\$1,442,948 \$1,333,564 \$909,620 <u>31-Dec-11</u> 16.3%	\$1,358,127 \$1,233,438 \$789,788 31-Dec-12 33.8%	\$1,308,832 \$1,188,498 \$771,779 LTM 31-Msr-13 NA	\$1,384,135 \$1,260,867 \$867,120 304Jmi-12 (4.0%)	\$1,367,656 \$1,249,567 \$828,575 3 Months 30-Sep-12 (2.4%)	\$1,233,438 \$789,788 Friding, 31-Dec-12 3.7%	\$1,188,498 \$771,779 31-Mar {8,0
iotal Liabilities iotal Debt Ihureholder's Equity rect(Statistics (EUR0005) lental Growth lental Growth	\$808,473 \$758,907 \$581,626 31-Dcc-10 NA \$60%	\$1,442,948 \$1,333,564 \$909,620 31-0xc-11 16.3% 84,6%	\$1,358,127 \$1,33,438 \$789,788 \$150,xc1P 33.8% \$5.5%	\$1,308,832 \$1,188,498 \$771,779 L1M 31-Mar-13 NA 85,8%	\$1,384,135 \$1,260,867 \$867,120 30,Jun-12 (4.0%) 86,4%	\$1,367,656 \$1,249,567 \$828,575 3 Months 30,5ep-12 (2.4%) 86.3%	\$1,233,438 \$789,788 Ending, 31-Dee-12 3.7% 85,1%	\$1,188,498 \$771,779 <u>31-Marc</u> (8.0 85.5
iotal Liabilificies interchilder's Equity interchilder's Equity intel Growth ental Growth G&A / Gross Rental Income G&A / Gross Rental Income	\$808,473 \$758,907 \$581,626 0150xcc10 NA 86.0% \$.7%	\$1,442,948 \$1,333,564 \$909,620 \$1-0xc-11 16.3% 84.6% 11,6%	\$1,358,127 \$1,33,438 \$789,788 \$150,xc1P 33,8% \$5.5% \$.6%	\$1,308,832 \$1,188,498 \$771,779 LTM 31-Mar-13 NA 85,8% 5,6%	\$1,384,135 \$1,260,867 \$867,120 30,Jun-12 (4.0%) 86,4% 4.8%	\$1,367,656 \$1,249,567 \$828,575 3 Months 30,509-12 (2.4%) 86.3% 5.1%	\$1,233,438 \$789,788 Ending, 31-Dec-12 3.7% 85,1% 6.8%	\$1,188,498 \$771,779 31-Mag (8,0 85.5 5,8
iotal Lishifikies Interholder's Equity Pre44 Statistics (ERR 0003) Iental Growth Iet Rental Income / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income	\$808,473 \$758,907 \$581,626 \$150cc10 NA &60% \$.57% 90.0%	\$1,442,948 \$1,333,564 \$909,620 31-Dxc-11 16.3% 84,6% 11,6% 84,1%	\$1,358,127 \$1,233,438 \$789,788 <u>31-Dec-12</u> 33,8% 85,5% \$1,1%	\$1,308,832 \$1,188,498 \$771,779 L1M 31-Mar-13 NA 85,8% 5,6% 81.3%	\$1,384,135 \$1,260,867 \$867,120 30,Jun-12 (4.0%) 86,4% 4.8% 81,8%	\$1,367,656 \$1,249,567 \$828,575 3 Months 30-5cp-12 (24%) 86.3% 5.1% 80.5%	\$1,233,438 \$789,788 Proling, 31-Dec-12 3,7% \$5,1% 6,8% \$1,1%	\$1,188,498 \$771,779 315,340 (8.0 85.5 5,8 81.3
iotal Listufficies iotal Debt hureholder's Equity rect(Statistics (EU(1000s) lental Growth let Rental Income / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income Coupancy Rale bioss Rental Yeld (\$808,473 \$758,907 \$581,626 315,52510 NA \$6,0% \$.7% 90,0% \$4%	\$1,442,948 \$1,333,564 \$5909,620 31-Dec-11 16.3% 84.6% 11.6% 84.1% 84.1%	\$1,358,127 \$1,233,438 \$789,788 31-0,vc42 33,8% 85,5% \$1,5% \$1,1% \$1,1% \$1,1%	\$1,308,832 \$1,188,498 \$771,779 LTM 31-Mar-13 NA 85,8% 5,6% 81,3% 9,4%	\$1,384,135 \$1,260,867 \$867,120 305,000-12 (4.0%) 86,4% 4.8% 81,8% NA	\$1,367,656 \$1,249,567 \$828,575 3,Months 30-Sep.12 (2.4%) 86.3% 5,1% 80.5% NA	S1,233,438 \$789,788 Phding, 31-Dec-12 3.7% 85,1% 6.8% 81,1% NA .	\$1,188,498 \$771.779 31-515 (8.0 85.5 5.8 81.3 NA
iotal Lishifikies Interholder's Equity Pre44 Statistics (ERR 0003) Iental Growth Iet Rental Income / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income	\$808,473 \$758,907 \$581,626 3150xcs10 NA \$60% 5.7% 90.0% 8.4%	\$1,442,948 \$1,333,564 \$909,620 <u>31-Dxc-11</u> 16.3% 84,6% 11,6% 84,1%	\$1,358,127 \$1,233,438 \$789,788 <u>31-Dec-12</u> 33,8% 85,5% \$1,1%	\$1,308,832 \$1,188,498 \$771,779 L1M 31-Mar-13 NA 85,8% 5,6% 81.3%	\$1,384,135 \$1,260,867 \$867,120 30,Jun-12 (4.0%) 86,4% 4.8% 81,8%	\$1,367,656 \$1,249,567 \$828,575 3 Months 30-5cp-12 (24%) 86.3% 5.1% 80.5%	\$1,233,438 \$789,788 Proling, 31-Dec-12 3,7% \$5,1% 6,8% \$1,1%	\$1,188,498 \$771,779 316,4617 (8.0 85.5 5.8 81.3
Total Listufficies Total Debt hurcholder's Equity Treff Statistics (EUR 0003) Treff St	\$808,473 \$758,907 \$581,625 5187,626 NA 86,0% 5,7% 90,0% 8,4% 7,2%	S1,442,948 S1,333,564 S909,620 31-Dxc-11 16,3% 84,6% 84,6% 84,1% 9,0% 7,6%	\$1,358,127 \$1,133,438 \$789,785 31 ,879,785 31 ,875 85,575 81,175 9,475 81,175 9,475 81,076	\$1,308,832 \$1,188,498 \$771,779 HMM 31-MA2-13 NA 85,8% 5,6% 81.3% 9,4% 8,1%	\$1,384,135 \$1,260,867 \$867,120 30-Jmn-12 (4.0%) 86,4% 4.3% 81,8% NA NA	\$1,367,656 \$1,249,567 \$828,575 3 Months 105 Sep 12 (24%) 86.3% 5.1% 80.5% NA NA	S1,233,438 \$789,788 Phding, 31-Dec-12 3.7% 85,1% 6.8% 81,1% NA .	\$1,188,498 \$771,779 3150576 (8.0 85.5 5.8 81.3 NA
iotal Listufficies iotal Debt hureholder's Equity rect(Statistics (EU(1000s) lental Growth let Rental Income / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income Coupancy Rale bioss Rental Yeld (\$808,473 \$758,907 \$581,626 315,52510 NA \$6,0% \$.7% 90,0% \$4%	\$1,442,948 \$1,333,564 \$909,620 31-Dxc-11 16,374 84,674 11,674 84,174 9,074 7,674 33,274.	\$1,358,127 \$1,233,438 \$789,788 \$15,788 \$15,788 \$15,788 \$15,788 \$15,788 \$15,788 \$11,788 \$11,788 \$11,788 \$11,788 \$11,788 \$12,778 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237	\$1,308,832 \$1,488,498 \$771,779 LTM 31-Mrs-f5 NA 85,8% 5,6% 81.3% 9,4% 8.1% 35,4%	\$1,384,135 \$1,260,867 \$867,120 305,000-12 (4.0%) 86,4% 4.8% 81,8% NA	\$1,367,656 \$1,249,567 \$828,575 3,Months 30-Sep.12 (2.4%) 86.3% 5,1% 80.5% NA	S1,233,438 \$789,788 Phding, 31-Dec-12 3.7% 85,1% 6.8% 81,1% NA .	\$1,188,498 \$771.779 31-Mar (8.0 85.5 5.8 81.3 NA NA
Total Listufficies Total Debt hurcholder's Equity Treff Statistics (EUR 0003) Treff St	\$808,473 \$758,907 \$581,625 5187,626 NA 86,0% 5,7% 90,0% 8,4% 7,2%	S1,442,948 S1,333,564 S909,620 31-Dxc-11 16,3% 84,6% 84,6% 84,1% 9,0% 7,6%	\$1,358,127 \$1,133,438 \$789,785 31 ,879,785 31 ,875 85,575 81,175 9,475 81,175 9,475 81,076	\$1,308,832 \$1,188,498 \$771,779 HMM 31-MA2-13 NA 85,8% 5,6% 81.3% 9,4% 8,1%	\$1,384,135 \$1,260,867 \$867,120 30-Jmn-12 (4.0%) 86,4% 4.3% 81,8% NA NA	\$1,367,656 \$1,249,567 \$828,575 3 Months 105 Sep 12 (24%) 86.3% 5.1% 80.5% NA NA	S1,233,438 \$789,788 Proting, 31-Dec-12 3.7% 85,1% 6.8% 81,1% NA NA	\$1,188,498 \$771,779 3150576 (8.0 85.5 5.8 81.3 NA
iotal Liabilities iotal Debt hureholder's Equity rects Statistics (EUR000s) lental Growth et Rental Income / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income locupancy Rate links Rental Yield (Lap Rate) 2 Attrest Expense / Gross Reatal Income	5808,473 5758,907 5581,626 31-0,xc-10 NA 860% 5,7% 90,0% 8,4% 7,2% 32,7%	\$1,442,948 \$1,333,564 \$909,620 31-Dxc-11 16,374 84,674 11,674 84,174 9,074 7,674 33,274.	\$1,358,127 \$1,233,438 \$789,788 \$15,788 \$15,788 \$15,788 \$15,788 \$15,788 \$15,788 \$11,788 \$11,788 \$11,788 \$11,788 \$11,788 \$12,778 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237 \$12,237	\$1,308,832 \$1,488,498 \$771,779 LTM 31-Mrs-f5 NA 85,8% 5,6% 81.3% 9,4% 8.1% 35,4%	\$1,384,135 \$1,260,867 \$867,120 \$05,100 86,3% 4,8% 81,8% NA NA NA NA 33,5%	\$1,367,656 \$1,249,567 \$828,575 30,5cp+12 (2,4%) 86,3% \$6,3% \$6,3% \$0,5% NA NA 35,1% 60,1%	S1,233,438 \$789,788 Endings 31-Dec-J2 3.7% 85.1% 6.8% 81.1% NA 35.8% 61.0%	\$1,188,498 <u>\$771.779</u> <u>315057</u> (8.0 85.5 5.8 81.3 NA NA NA 37.4 600
Total Lishtificies Total Debt hurcholder's Equity Treff Statistics (EUR 0003) Treff Statistics (Caps Rate) Treff Statistics (Caps Rate) Treff Statistics (Caps Rate) Treff Statistics Treff Statist	\$808,473 \$758,907 \$581,625 345,72410 NA 860% 5.7% 90,0% 8.4% 7.2% 32,7% 56,6% 1.31%	S1,442,948 S1,333,564 S909,620 31-Dxcs11 16,3% 84,6% 84,6% 94,1% 9,0% 7,6% 33,2% 59,4% 147x	\$1,358,127 \$1,233,438 \$789,785 33,8% \$55% \$11,5% \$1,5% \$1,1% \$0,4% \$0,7% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0%	\$1,308,832 \$1,188,498 \$771,779 1-1M 31-Mar-13 NA 85,8% 5,6% 81,3% 9,4% 8,1% 35,4% 60,6% 1,54%	\$1,384,135 \$1,260,867 \$867,120 30-Jun-12 (4.0%) 86.4% 4.8% 81.8% NA NA NA S9 33 59 3% 1.45x	\$1,367,656 \$1,249,567 \$828,575 30,500,112 (2,445) 86,3% NA NA NA 35,11% 60,1% L51x	\$1,233,438 \$789,788 Fndings 31-Dec-12 37% 85,1% 6,8% 81,1% NA NA NA 35,8% 61,0% 1.56%	\$1,188,498 <u>\$771,779</u> <u>819450</u> (8.0 85.5 5.8 81.3 NA NA 37.4 60. 1.2
iotal Liabilities iotal Debt ihareholder's Equity rectel Statistics (EUR 0003) cental Growth eta Rental Growth (ceupancy Rate deau / Gross Rental Income deau / Gross Rental Income deau / Gross Rental Vield (Lap Rate) ter Rental Vield (Cap Rate) 2 Atterest Expeaso / Gross Rental Income eth / Copital	\$808,473 \$758,907 \$581,626 315,526 NA 86,0% 5.7% 90,0% 8,4% 7.2% 32,7% \$56,6%	51,442,948 51,333,564 5909,620 31-Dcc+1 16,3% 84,6% 41,6% 84,1% 9,0% 33,2% ,59,4%	\$1,358,127 \$1,233,438 \$789,788 31-0xc42 33,8% \$5,5% \$1,1% 9,4% \$0% \$1,9% \$1,4% 9,4% \$0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0%\$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1	\$1,308,832 \$1,188,498 \$771,779 LTM 31-Mar-13 NA 85,8% 5,6% 81,3% 9,4% 8,1% 35,4% 60,6%	\$1,384,135 \$1,260,867 \$867,120 30,01m-12 (4.075) 86,4% 4.8% 81,8% NA NA 33,5% 59,3%	\$1,367,656 \$1,249,567 \$828,575 30,5cp+12 (2,4%) 86,3% \$6,3% \$6,3% \$0,5% NA NA 35,1% 60,1%	S1,233,438 \$789,788 Endings 31-Dec-J2 3.7% 85.1% 6.8% 81.1% NA 35.8% 61.0%	\$1,188,498 \$771.779 31-A147 (8.0 85.5 5.8 81.3 NA NA NA 37.4
iotal Liabilities iotal Debt ihareholder's Equity rectf Statistics (EUR 0003) tental Growth ter Rental Income / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income G&A / Gross Rental Income tecupancy Rate income dept / General Yield (Cap Rate) terrest Expense / Gross Reatal Income beb / Capital beb / Equity oan-to-Value	\$808,473 \$758,907 \$581,626 315,756 NA 86,0% 5,7% 90,0% 8,4% 7,2% 32,7% \$6,6% 1,30x \$4,7%	51,442,948 51,333,564 5909,620 31-Decel 1 16,3% 84,6% 411,6% 84,1% 9,0% 7,6% 33,2% ,59,4% 1,4% 59,4%	\$1,358,127 \$1,233,438 \$789,788 3150,4212 33,876 85,576 81,156 9,456 81,156 9,456 81,156 9,456 81,156 9,456 81,156 9,456 81,156 9,456 81,156 81,256 81,256 81,256 81,256 81,256 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81,257 81	\$1,308,832 \$1,188,498 \$771,779 1.1M 31-Maz-13 NA 85,8% 5,6% 81,3% 9,4% 9,4% 9,4% 9,4% 9,4% 9,4% 9,4% 9,4	\$1,384,135 \$1,260,867 \$867,120 30,0m,12 (4.075) 86,4% 4.8% 81,8% NA NA 33,5% 59,3% 1.45% \$6,4%	\$1,367,656 \$1,249,567 \$828,575 30,5cp+12 (2,4%) 86,3% \$,1% 80,5% NA 35,1% 60,1% 1,51x \$7,6%	S1,233,438 \$789,788 Ending: 51-Dec-J2 3.7% 85.1% 6.8% 81.1% NA NA 35.8% 61.0% 1.5ec 58.2%	SF,188,498 <u>S771.779</u> <u>31-M50</u> (8.0 85.5 5.8 81.3 NA NA 37.4 600 1.5 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 58,0 59,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,0 50,
Total Lishtificies Total Debt hurcholder's Equity Treff Statistics (EUR 0003) Treff Statistics (Caps Rate) Treff Statistics (Caps Rate) Treff Statistics (Caps Rate) Treff Statistics Treff Statist	\$808,473 \$758,907 \$581,625 345,72410 NA 860% 5.7% 90,0% 8.4% 7.2% 32,7% 56,6% 1.31%	S1,442,948 S1,333,564 S909,620 31-Dxcs11 16,3% 84,6% 84,6% 94,1% 9,0% 7,6% 33,2% 59,4% 147x	\$1,358,127 \$1,233,438 \$789,785 33,8% \$55% \$11,5% \$1,5% \$1,1% \$0,4% \$0,7% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0% \$1,0%	\$1,308,832 \$1,188,498 \$771,779 1-1M 31-Mar-13 NA 85,8% 5,6% 81,3% 9,4% 8,1% 35,4% 60,6% 1,54%	\$1,384,135 \$1,260,867 \$867,120 30-Jun-12 (4.0%) 86.4% 4.8% 81.8% NA NA NA S9 33 59 3% 1.45x	\$1,367,656 \$1,249,567 \$828,575 30,500,112 (2,445) 86,3% NA NA NA 35,11% 60,1% L51x	\$1,233,438 \$789,788 Fndings 31-Dec-12 37% 85,1% 6,8% 81,1% NA NA NA 35,8% 61,0% 1.56%	\$1,188,498 \$771,779 819,150 (2.0 85.5 58.3 81.3 NA NA 37.4 60. 1.

Note: [1] Gross Rent / Market Value. Note that 2011 figure is adjusted for NSI/VNOI merger. [2] Net Rent / Market Value. This is essentially the Cap Rate. Note that 2011 figure is adjusted for NSI/VNOI merger. [3] Direct Investment Result defined as Net Rental Income less SG&A and Interest Expense.

7. Waterfall Analysis

- The analysis below sensitizes Dutch and Belgian property values around NSI's average revenue cap rate for each of those property types in its portfolio (*see footnote 1*)
 - The downside case assumes a 2% increase in cap rates, while the upside case assumes a 1% decrease in cap rates
- Netherlands debt is assumed to be first-lien on the commercial properties, with the Dutch working capital facility having a lien on the residual value and residential units
- The Swiss assets and Dutch residential units, held for sale, are sensitized around book value
- Catalyst requires more information on NSI's corporate structure and has made simplifying assumptions

Netherlands		Mid	IF_1		
	Low		High		
AM	+2% Cap Rate	Cap Rate(1)	-1% Cap Rate		
Offices Retail	655,165	775,143	853,271		
industrial	434,930 78,033	544,139 92,711	622,263 102,335		
Fotal Netherlands Asset Value	1,168,129	1,411,993	1,577,869		
First Lien Mortgage Debt ⁽²⁾	805,968	805,968	805,968		
1st Lien Loan-to-Value	69%	57%	51%		
First Lien Mortgage Recovery	100%	100%	100%		
Commercial Property Residual Value	362,161	606,025	771,901		
	-10%	Book Value	+10%		
Residential Units Value	3,816	4,240	4,664		
Residual for Working Capital Facility	365,977	610,265	776,565		
Vorking Capital Facility ⁽³⁾	70,288	70,288	70,288		
Total Netherlands Loan-to-Value (incl. Mortgages)	75%	62%	56%		
Working Capital Facility Recovery	100%	100%	100%		
VE Residual Equity Value	295,688	539,977	706,277		
Switzerland	Low	Mid	tr		
	-10%	Book Value	High +10%		
Fribourg Office (Held for Sale) ⁽⁴⁾	7,090	7,878	8,666		
Zug Shopping Centre (SOLD) ⁽⁵⁾	26,667	26,667	26,667		
'otal Switzerland	33,757	34,545	35,333		
first Lien Mortgage Debi ⁽¹⁾	25,781	25,781	25,781		
Ist Lien Loan-to-Value	76%	75%	73%		
First Lien Morigage Recovery	100%	100%	100%		
H Residual Equity Value	7,976	8,764	9,552		
ntervest Offices & Warchouses Stake ⁽⁶⁾					
nervest Offices & Watenbuses Stare	Low	Mid	High		
	+2% Cap Rate	Cap Rate ⁽¹⁾	-1% Cap Rate		
Mices	290,840	351,854	393,086		
dustrial	185,042	229,426	260,691		
elgium Properties	475,882	581,280	653,777		
ther Intervest Assets	-35%	-20%	Book Value		
lash	328	404	505		
eccivables	3,119	3,838	4,798		
ncome Taxes Receivable	2,090	2,572	3,215		
tervest Liabilities	314,763	314,763	314,763		
EL Residual Equity Value	166,655	273,331	347,532		
Attributable to NSI	91,327	149,786	190,447		
Minority Interest	75,328	123,546	157,084		

(1) Mid case cap rate based on current levels of 10.9% / 8.0% / 10.6% for Dutch offices / retail / industrial, and 9.5% / 8.3% for Belgium offices / industrial. (2) Source: 5/30/2013 investor presentation.

(3) Total of 686MM drawn on €102.2MM of Dutch and Belgian WC facilities. Draw allocated proportionally on each portion.

(4) Switzerland assets as at 12/31/2012 less Zug sale and Q1 2013 revaluation.

(5) Represents CHF32MM at 1.2 EUR/CHF.

(6) NSI's Belgium portfolio is held through a 54.8% interest in Intervest Offices & Warehouses.

As seen below, stakeholders would receive the following recoveries: ٠

o Creditors would recover 100%

• Shareholder returns would range from -22.1% to +115.1%

	U			
Unsecured Pool Recovery				
	Low	Mid	High	
Netherlands Residual Value	295,688	539,977	706,277	
Switzerland Residual Value	7,976	8,764	9,352	
Belgium Residual Value	166.655	273,331	347,532	
Residual Property Equity Value	470,320	822,072	1,063,361	
NSI Current Assets				
Cash	5,279	5,279	5,279	
Accounts Receivable ⁽¹⁾	14,906	19,493	22,933	
NSI Current Liabilities				
Accounts Payable and Deferred Income	48,045	48,045	48,045	
Net Working Capital	(27,860)	(23,273)	(19,833)	
Less:				
Derivative Liability	72,127	72,127	72,127	
Minority Interest ⁽²⁾	75,328	123,546	157,084	
Remaining Value for Shareholders	295,005	603,127	814,316	
Shares Outstanding	68,202	68,202	68,202	
Implied Price per Share	€ 4,33	€ 8.84	€ 11.94	
% Premium / (Discount) to Current Price	(22.196)	+59.3%	+115.1%	
% Premium / (Discount) to Book Value	(54.3%)	(6.6%)	+26.1%	

High/Mid/Low represents Book Value, 85% and 65% of Book Value.
 Represents 45.2% interest in Intervest Offices & Warehouses not held by NSI.

Capital Structure Summary 8.

- There is little detail available on the composition of NSI's capital structure beyond the • amounts outstanding
- NSI's capital structure comprises credit facilities secured against its properties, revolving facilities and an unsecured retail bond issued by Intervest Offices & Warehouses in Belgium
 - o Mortgage loan facilities
 - €1.02B outstanding, ~90% secured by properties
 - In its 2010 Annual Report, NSI stated it consolidated over 30+ loans and mortgages into 7 "umbrella" facilities
 - Known lenders:
 - ING and Banque LBLux: €225MM due 2015 •
 - Deutsche Bank: €121MM due 2015/2016
 - ABN Amro: €122MM due 2016
 - ING, Rabobank, ABN Amro, Belfius and Banque LBLux: €260MM due 2017
 - Working capital facilities
 - Total facility of €101.2MM (€80MM in Netherlands and €21.2MM in Belgium)
 - €89MM drawn / €12MM available
 - Retail bonds 0
 - Issuer: Intervest Offices NV (Belgium entity) **F**
 - Amount: €75MM .
 - Coupon: 5.10%
 - Maturity: June 29, 2015
 - Rank: Unsecured
- The capitalization table below is based on NSI's public disclosures and is likely incomplete. Catalyst is continuing to investigate for information on NSI's capital structure

Capatalization Table						
Description	Seniority	Country	Amount (EUR MM)	Price	Maturity	Known Lenders
NGFacility 1	Ist Mongago	Netherlands	225	n/a	2015	ING LBLax
Doutsche Bank Facility	Ist Mortgage	Netherlands	121	n/a	2015-2016	Dentsche Bank
ABN Anno Facility	Ist Mongage	Netherlands	122	Na	2016	ABN Amro
NGFacility 2	lst Mongage	Netherlands	260	n/a	2017	INQ Rabobank, ABN Anno. Bolfas, LBLux
Total Known Datch Mortgage Facilities			728	n/a		
Intervest Morigage Debi(1)	ist Mongage	Belgium	183	n/a	n/a	<i>11</i> /a
fotal Known Mortgage Debt			911			
atch Credit Facility ⁽²⁾	lst Lien	Netherlands	70	n/a	ıv/a	
ntervest Credit Facility(2)	1st Lice	Belgium	19	n/a	n/a	
Fotal Secured Dobt			1,000			
Other Loan Facilities ⁽³⁾	Unsecured	Netherlands	113	n∕a	n/a	
5.10% Retail Bonds	Unsecured	Belgium	75	102	2015	Public bonds

(i) Based on known Dutch mongage facilities and total propeny-level mongage debt of 6911MM.

(2) Allocated proportionally.
 (3) Catalyst does not have additional detail on the #13MM balance of debt.

9. Summary / Issues / Next Steps

Summary

- NSI's net asset value has fallen sharply over the past five years due to its increasing exposure to an historically weak Dutch office market
- Declining property values have driven the Company's loan-to-value well above that of peers. Delevering has been challenging as downward revaluations have outpaced equity raises and asset sales
- NSI's main stakeholder, Habas Group, is itself in distress in part resulting from the declining value of NSI's shares and shareholders appear to have lost confidence that NSI can raise the capital it requires to renovate/refurbish properties and stabilize/increase values
- NSI's results from operations remain stable with healthy, positive cash flow on an absolute basis despite the decline in occupancy rates and property values. Since 2008, occupancy rates have fallen 12% and free cash flow has only fallen by 7%
- Due to NSI's diversification and size, an investor in the Company could create and/or unlock value through a variety of potential spin-out and redevelopment strategies

Issues

- The Company's relatively short maturity and lease profile (approximately 2 years and 3.5 years, respectively) present refinancing and reletting risk
 - o Potential mitigating factors include:
 - NSI's lenders have been cooperative and the Company has had little difficulty refinancing bank debt
 - Retention rates have hovered in the 75-80% range, and last year NSI outpaced the general Dutch office markets in reletting space – NSI realized 4% of total Dutch office take-up in 2012 even though its portfolio represents less than 2% of the market
 - Moreover, NSI has substantial in-house property management expertise and successfully turned around a number of vacant VNOI properties post-merger
- There are a number of property redevelopment and expansion plans in NSI's pipeline over the next two years, to which the company is committing nearly €90MM
 - o NSI can likely fund these projects with internal cash flow and select asset sales
 - Project payback periods range from 4 years for offices to 8 years for retail, assuming moderate improvements in occupancy and rent levels
- The Dutch economy remains fragile and the challenges in the office market are largely structural and will take time to resolve

Next Steps

• Catalyst should undertake additional diligence on the Company's properties and local real estate markets

- Further clarity on NSI's corporate structure and capital structure is essential; however, the Company does not publicly provide more detail
- Catalyst should seek additional information on the details of NSI's property mortgages/facilities by approaching its known lenders primarily ING, Deutsche Bank and ABN Amro
- In parallel, Catalyst can either approach the Habas Group directly regarding a potential purchase of all or some of its stake in NSI, or contact Rabobank, which is believed to have provided Habas with financing against its NSI shares
- NSI also represents a potential bolt-on/merger opportunity with the Geneba portfolio, as it is a less-levered entity (58% LTV vs. 68% LTV) with similar gross and net yields
 - The table below provides an illustrative example of an NSI/Geneba combination based on their current portfolios and book values, with no expected synergies through centralized management
 - There would likely be minimal synergies due to the lack of overlap in the portfolios (NSI only realized €3.5MM synergies in its €1B merger with VNOI)

(in EUR 000s unless otherwise noted)			Pro-Forma	
	NSI	Geneba ⁽¹⁾	Combined	
Gross Rent	156,121	56,654	212,775	
Net Rent	133,947	50,102	184,049	
Pre-Tax Direct Result	69,838	34,337	104,175	
Investment Properties	2,039,746	613,069	2,652,815	
Туре				
Offices	61.3%	77.2%	65.0%	
Retail	23.5%	3.1%	18.8%	
Industrial	15.1%	19.7%	16.2%	
Other	0.2%	-	0.2%	
Geography				
Netherlands	71.5%	4.6%	56.0%	
Germany	-	73.5%	17.0%	
Belgium	27.2%	-	20.9%	
Baltics	-	22.0%	5.1%	
Other	1.3%	-	1.0%	
Occupancy Rate	81.3%	95.8%	84.7%	
LTV	58.0%	68.0%	60.3%	
Price / Book	0.52x	0.57x	n/a	
Gross Yield - 100% Occupancy	9.4%	9.6%	9.5%	
Net Yield - 100% Occupancy	8.1%	8.5%	8.2%	

(1) Source: Newco Information Circular. Rental results pro-forma full-year 2013.

10. Appendix

					Gross Rent
Streetname	Туре	Location	Year Built	Sqm.	EUR 000s
Vaste Land	Office	Rotterdam	1975	25,042	3,356
Pr. JF Promenade / Pr. WA Promenade / Steenvoordelaan	Retail	Rijswijk	1994	10,516	3,153
De Driehoek / Markt / Nagelstraat	Retail	Oldenzaal	1999	1,225	2,966
Apollolaan / Homerusplein	Retail	Heerlen	2003	25,312	2,832
Zuidplein	Retail	Rotterdam	2001	9,022	2,261
Oude Middenweg	Office	Den Haag	2002	14,918	2,142
Arthur van Schendelstraat	Office	Utrecht	1995	9,200	1,975
Zuid-Hollandlaan	Office	Den Haag	1924	10,410	1,957
Hooghuisstraat/Keizergracht	Office	Eindhoven	1970	10,821	1,940
Boogschutterstraat	Office	Apeldoom	2003	14,223	1,886
Zuidenenas	Retail	Rotterdam	1995	10,365	1,869
Burg,Stramanweg	Office	Ansterdam	1989	11,319	1,848
Het Rietveld	Large Scale Retail	Apeldoom	2005	23,890	1,810
Sint Jorisplein	Retail	Ridderkerk	1992	7,840	1,772
Ambachtsplein / Griendwerkerstraat / Imkerstraat / Spinet /					
Rietdekkerweg / Zevenkampsering	Retail	Rotterdam	1983	10,037	1,734
Horapark	Office	Ede	2003	14,364	1,684
Forenweg	Large Scale Retail	Middelburg	2006	20,363	1,639
insteinstraat	Large Scale Retail	Veenendaal	2005	19,651	1,613
Meerheide	Industrial	Eersel	1998	26,242	1,556
Bennekomseweg	Office	Ede	2002	10,010	1,549
Total Top 20 Properties				284,770	41,542
As % of NSI Total				17.1%	21.5%

.

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

RONA INC. (TICKER: RON)

1.	Business Description	2
2.	Situation Overview	4
3.	Pricing Matrix	9
4.	Company Analysis	10
5.	Corporate Structure	17
6.	Operating Results and Capitalization Table	18
7.	Liquidation Analysis	19
8.	Waterfall Analysis	20
9.	Capital Structure Summary	21
10.	Summary / Issues / Next Steps	23

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

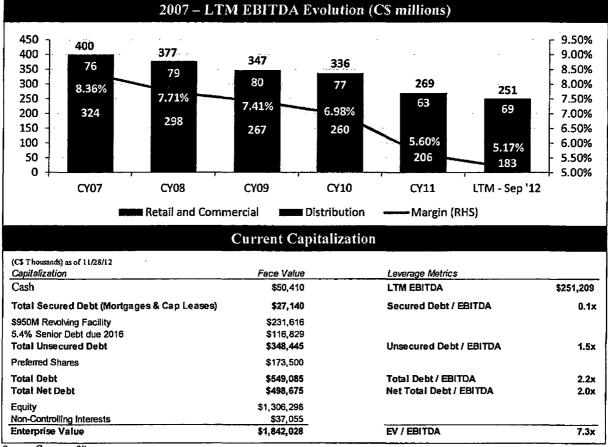
RONA INC. (TICKER: RON)

NOV. 2012

All figures in C\$ unless otherwise noted. RONA Inc. referred to as "RONA" or the "Company".

1. Business Description

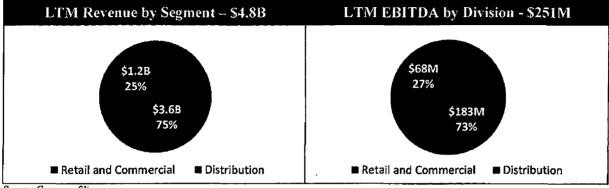
• Headquartered in Boucherville, Quebec, RONA is the largest Canadian retailer and distributor of hardware, home renovation and gardening products with a current TEV of \$1.8B



Source: Company filings.

- The Company generated revenue and EBITDA ex. unusual items of \$4.9B and of \$252M (5.2% margin) over the LTM ended September 30, 2012, respectively
- RONA operates under two main segments: Retail and Commercial, and Distribution
 - Revenues in the Retail and Commercial segment are produced by RONA's big-box stores; smaller "Proximity" or "Specialized" stores; and stores adapted to specifically serve commercial and professional customers

• The Distribution segment supports RONA's retail and commercial stores as well as affiliated independently owned stores (both inside and outside the RONA banner network) which purchase a large portion of their supplies from RONA's warehouses

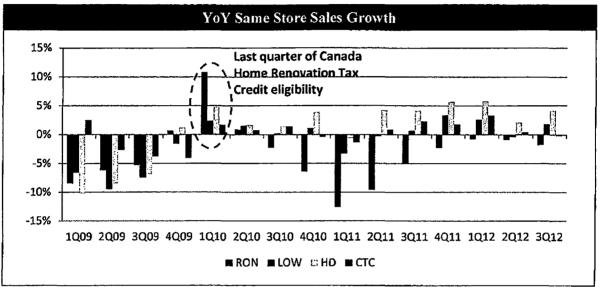


Source: Company filings.

2. Situation Overview

Recent Operating Performance

• Same store sales have declined for nine consecutive quarters (and 12 of the last 15), and RONA is the only member of its comparable set to register overall same store sales declines in 2012



Source: Company filings, research reports.

- Since 2009, the Company has consistently underperformed its peers
 - o 1% sales growth (vs. 10% average) from 2009 to LTM ended September 30, 2012, despite several small-to-medium acquisitions
 - EBITDA margins have fallen from 7.1% in 2009 to 5.2% LTM, versus a peer average of 10.0% in 2009 and 10.9% LTM
 - o LTM ROA of 2.6% (8.7% average) and LTM ROE of 4.1% (15.6% average)
- RONA's operational metrics are consistently worse than those of its closest competitors
 - O Lower gross margins
 - Higher selling, general and administrative expenses
 - Longer cash conversion cycle
 - O Massive inventory build-up
 - Large working capital needs
- Profitability metrics are also weaker and RONA trades at a large discount to HD / LOW

(Please see next page for detailed efficiency/operational and profitability benchmarking)

CS000s equivalents	LTM												
	Assets	Sales	Gross Profit %	SG&A % Seles	AIP	A/R	Inventory	A/P Days	A/R Days	Inventory Days	Inventory % Assets	Cash Conv. Cycle	NWC % Sales
Lowe's Companies Inc.	33,705	50,731	34.3%	23.4%	5,376	1,737	8,929	58.9	12.5	64.2	26.5%	179	1.9%
The Home Depot, Inc.	41,357	71,993	34.6%	22.2%	4,821	1,633	10,880	37.4	8.3	55.2	26.3%	26.1	3.8%
Canadian Tire Corp. Ltd. ⁽¹⁾	8,718	9,483	26.6%	21.5%	1,739	779	1,840	91.1	30.0	70.8	21.1%	9.7	10.1%
Rons Inc.	3,024	4,858	30.0%	24.8%	625	429	1,000	64.7	32.2	75.1	33.1%	42.7	16.5%
							CY20	ព					_
	Assets	Sales	Gross Profit %	SG&A % Sales	A/P	AIR .	Inventory	A/P Days	A/R Days	Inventory Days	Inventory % Assets	Cash Conv. Cycle	NWC % Sales
Lowe's Companies Inc.	33,314	49,841	34.6%	24.1%	4,320	1, 7 87	8,294	48.3	13.1	60,7	24.9%	25.5	2.9%
The Home Depot, Inc.	40,222	69,881	34.5%	22.8%	4,821	1,236	10,250	38.4	6.5	53.5	25.5%	21.6	4.5%
Canadian Tire Corp. Ltd. ⁽¹⁾	8,342	9,363	26.1%	21.2%	1,638	814	L,449	86.5	31.7	56.5	17.4%	1.7	7.3%
Rons Inc.	2,780	4,805	30.6%	25.0%	488	370	840	51.5	28.1	63.8	30.2%	40,4	15,0%
							CY20-	10					
	Assets	Sales	Gross Profit %	SG&A % Sales	AIP	AR	Inventory	A/P Days	A/R Days	Inventory Days	Inventory % Assets	Cash Conv. Cycle	NWC % Sales
Lowe's Companies Inc.	33,453	48,459	35,1%	24.4%	4,319	1,688	8,260	50 2	12.7	62.2	24.7%	24.8	3.6%
The Home Depot, Inc.	39,832	67,501	34,3%	23.3%	4,683	1,077	10,547	38.5	5,8	57.0	26.5%	24.3	5.7%
Canadian Tire Corp. Ltd. ⁽¹⁾	7,247	8,178	26.4%	20.9%	1,087	669	901	66.0	29.8	40.2	12.4%	4.1	5.3%
Rona Inc.	2.922	4,820	30.7%	23.7%	454	300	905	49.7	22.7	68.6	31.0%	41.6	15.6%

Source: Company filings, Capital IQ (1) Canadian Tire retail segment.

.

			Finan	icial Ber	ıchmar	king				
C\$000s equivalents					L	ТМ				
	Assets	Equity	Sales	EBITDA	Net Income	EBITDA %	ROA	ROE	EV / EBITDA	EV / Sales
Lowe's Companies Inc.	· 33,705	14,121	50,731	5,620	2,266	11.1%	6.7%	16.1%	8.4x	0.9x
The Home Depot, Inc.	41,357	17,609	71,993	9,050	4,244	12.6%	10.3%	24.1%	11,4x	1.5x
Canadian Tire Corp. Ltd. ⁽¹⁾	8,718	na	9,483	780	317	8.2%	3.6%	na	na	na
Rona Inc.	3,024	1,900	4,858	251 ·	77	5.2%	2.6%	4.1%	7.3x	0.4x
					CY	2011				
					Net				EV /	
	Assets	Equity	Sales	EBITDA	Income	EBITDA %	ROA	ROE	EBITDA	EV / Sales
Lowe's Companies Inc.	33,314	16,412	49,841	5,303	2,105	10.6%	6.3%	12.8%	8.9x	0.8x
The Home Depot, Inc.	40,222	17,767	69,881	8,282	3,765	11.9%	9.4%	21.2%	12.5x	1.0x
Canadian Tire Corp. Ltd. ⁽¹⁾	8,342	па	9,363	769	288	8.2%	3.4%	na	na	ពង
Rona Inc.	2,780	1,956	4,805	269	82	5.6%	2.9%	4.2%	6.3x	0.4x
			,		CY	2010				
	Assets	Equity	Sales	EBITDA	Net Income	EBITDA %	RÓA	ROE	EV / EBITDA	EV / Sales
Lowe's Companies Inc.	33,453	17,980	48,459	\$,286	2,053	10.9%	6.1%	11.4%	7. l x	0.8x
The Home Depot, Inc.	39,832	18,751	67,501	7,502	3,272	11.1%	8.2%	17.4%	8.0x	0.8x
Canadian Tire Corp. Ltd. ⁽¹⁾	7,247	na	8,178	723	270	8.8%	3.7%	na	na	na
Rona Inc.	2,922	1,912	4,820	336	122	7.0%	4.2%	6.4%	6.2x	0.5x

Source: Company filings, Capital 1Q (1) Canadian Tire retail segment.

- Normalizing operating performance would release significant value for shareholders
 - Boosting EBITDA margins by 3.3% (equal to half the delta between RONA and its peers, and in line with the Company's EBITDA margin in 2007) would add \$160M in EBITDA or \$1.2B in equity value assuming a 7.3x multiple
 - Share price would increase from \$10.76 today to \$20.42, a 90% return
 - Value creation would likely be even greater as margin expansion would also likely translate into a higher EV/EBITDA multiple
- RONA's working capital management is also problematic, although this may be due in part to the impact of the Company's Distribution segment on cash management (distributors may use RONA to finance their working capital needs)
 - Reducing NWC to 2010 levels would release \$52M to the Company (which could then be dividended to shareholders), equivalent to \$0.43/share or a 4% return
- Future performance will be predicated on the Company executing the strategic plan ("New Realities, New Solutions") introduced in February 2012 more detail below

Lowe's Offer

- On July 8, 2012, Lowe's made a private non-binding proposal to acquire the Company for \$14.50/share, representing a value of ~\$1.8B and premium of 37% to the closing price on July 6
 - RONA's and Lowe's CEOs had held several meetings over the prior year to discuss a potential relationship between the two companies
 - o Lowe's indicated it had support of approximately 15% of RONA's shareholders
- On July 31, RONA made Lowe's offer public, announcing its Board unanimously rejected the proposal as it is focused instead on executing its strategic plan
 - That same day, the Caisse de depot et placement du Quebec ("CDP"), a public pension plan manager with over \$150B of assets, acquired an additional 2% of RONA, bringing its stake to over 14% and making it the largest shareholder
 - CDP has played a key role in previous attempted takeovers of Quebec-based companies, either in a blocking or acceding position
 - RONA's network of affiliated dealers, who purchase items from the Company's wholesale distribution segment, own approximately 10% of its shares and were largely opposed to the takeover

	Top RONA shareholders								
Rank	Investor	Shares	Value (\$mm)	% Outstanding					
1	Caisse de Depot et Placement du Quebec	18,231,600	196,172,016	15.02%					
2	Invesco	14,438,956	155,363,167	11.89%					
3 1	IA Michael Investment Counsel / ABC Funds	3,650,000	39,274,000	3.01%					
4	Dimensional Fund Advisors	3,463,563	37,267,938	2.85%					
5	IA Clarington	2,583,600	27,799,536	2.13%					
6	Franklin Resources	2,143,400	23,062,984	1.77%					
7	CI Investments	1,970,081	21,198,072	1.62%					
8	IG Investment Management	1,704,300	18,338,268	1.40%					
9	CIBC Global Asset Management	1,431,666	15,404,726	1.18%					
10	Robert Dutton (Former CEO)	972,472	10,463,799	0.80%					
Ē	RONA Dealer Network			~10% 1					
<u> </u>	RONA Management (excl. Robert Dutton)			~ <u>0.16%</u>					
lote: Valu	e based on 28/11/12 closing price of \$10.76								

- Lowe's play for the Company also attracted the attention of Quebec politicians, who were in the midst of a general provincial election
 - The PQ won the election on September 4, and on November 26, 2012, PQ finance minister Nicolas Marceau said he wants legislation which would allow boards of directors to reject takeover proposals without consulting all other stakeholders
- On September 17, Lowe's formally withdrew its offer for the Company, citing repeated failed attempts to engage RONA's Board of Directors in a friendly, negotiated transaction
 - o In its statement, Lowe's asserted it still believed a combination "makes business sense" and that it remains committed to the Canadian market
- On November 9, Robert Dutton stepped down as President and CEO after 20 years, and also as a director on the Board
 - Dominique Boies, EVP and CFO, is currently acting CEO. Of note, Mr. Boies previously held various senior positions at CDP
- On November 14, Invesco, the Company's second-largest shareholder, said it plans to request a shareholder's meeting to replace the Board of Directors
 - Later that day, RONA formally called for its annual shareholders meeting to be held on May 14, 2013
 - By calling for the AGM, the Company may be trying to pre-empt Invesco's meeting request or postpone it entirely by arguing two meetings on the same topic cannot be held so close to each other
- RONA's third-largest shareholder, IA Michael Investment Counsel (3%), aka ABC Funds, has also been vocal of RONA's need to undertake major change, including continuing deal discussions with Lowe's
- The Company remains "in play" and rumours persist that Lowe's has made or will make another offer. Lowe's CEO recently commented that the company will continue to look at acquisitions



RONA's Strategic Improvement Plan: "New Realities, New Solutions"

- RONA unveiled its 2012-13 Business Plan "New Realities, New Solutions" in its 2011 Annual Report and earnings call on February 23, 2012
- The plan is centred on three main areas, with overall goals of improving efficiency, optimizing the capital structure and increasing return on capital:
 - i. Introducing a revamped digital platform
 - ii. Rolling out a smaller Proximity store across 20% of the Company's network, which will be ~35,000 square feet versus the big box stores at 60,000 to 165,000 square feet
 - RONA will close 10 big box stores to transfer the customer base to 15 as-yet unconstructed Proximity (or smaller) stores, and reposition an additional 13 as Proximity stores while renting out the unused space
 - iii. Continuing expansion of the commercial and professional segment via addition of nine sales outlets and likely further acquisitions
- When announced, the plan was expected to generate EBITDA benefit of \$10M in 2012, ramping up to >30\$M in 2013 and \$40M in 2014; expected restructuring costs of \$181M over two years
 - FY07 EBITDA was \$150M higher than LTM's \$251M, so there remains a large gap to peak performance
- RONA is behind on executing its plan the closing of five big box stores has been delayed until 2013, which will reduce expected EBITDA benefits by \$4-5M in each of 2012 and 2013
- Market reaction to the Plan's shift away from big box stores has been favourable; however, there is skepticism as to management's ability to execute as well as calls for more drastic measures to completely exit unprofitable markets and divest of more assets

3. Pricing Matrix

Pricing Matrix (CS Thousands) as of 11/29/12

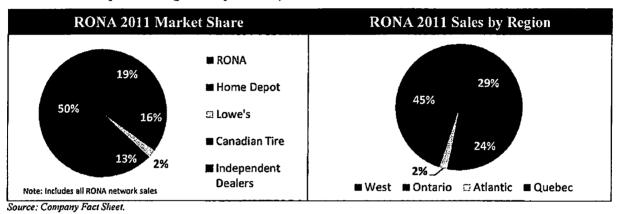
Security		Note	Face Value	Drawn as of 9/30/12	Book xLTM EBIIDA	Trading Price	Market Adj. Value	Market xLTM EBITDA	Interest Margin	Implied Interest Rate	Maturity	Yield to Maturity	Curren Yield
LTM EBITDA				[\$251,209		[\$251,209					
Cash			(\$50,410.0)	(\$50,410.0)	-0 2x		(\$50,410.0)	-0.2x					
Mortgage Loans			\$26,107	\$36,107	0.1x	100	\$26,107	0.1x	Vanable	na	na	na	na
Capital Leases			1.033	1,033	<u>QQx</u>	100	1,033	0.0x	Variable	na	na	<u>na</u>	na
Total 1st Lien De	ht		\$27,140	\$27,140	0.1x		\$27,140	0.1x					
Net Total 1st Lier	Debt		(\$23,270)	(\$23,270)	-0.1x		(\$23,270)	-0.1x					
Revolver			\$950,000	\$231,616	0.9x	100	\$231,616	0,9x	Variable	2.470%	10/05/2016	2.470%	2.470%
5.25% Unsecured	Notes due 2016		116,829	116,829	0.5x	196	123,839	0.5x	Fised	5 250%	10/20/2016	3.590%	4.953%
Total Unsecured)ebt		\$1,093,969	\$375,585	1,5x		\$150,979	1.5x					
Net Total Unsecu	red Debt		\$1,043,559	\$325,175	1.3x		\$100,569	1.3x					
5.25% Series 6 Cla	ss A Preferred		172,500	172,500	0.7x	101.8	175,605	0.7x	Fixed	5.25086	03/31/2016	4.664%	5.157%
4% Class D Prefer	red		1.000	1,000	0.0x	100	1,000	0.0x	Fixed	4,000%	12/31/2013	3.999%	4,000%
Total Debt			\$1,267,469	\$549,085	2.21		\$326,584	2.2x					
Net Total Debt			\$1,217,059	\$498,675	2.0x		\$276,174	2.0x					
Cash	\$50,410.0												
Revolver	\$950,000.0												
Draw	(\$231,616.0)												
Liquidity	\$768,794.0												

• The Company is trading at 7.3x EV/LTM EBITDA, below its peer average of 10.3x. RONA is also projected to continue to trade at a discount to comparables, at 8.1x vs. 10.1x for 2012E and 7.1x vs. 9.1x for 2013E

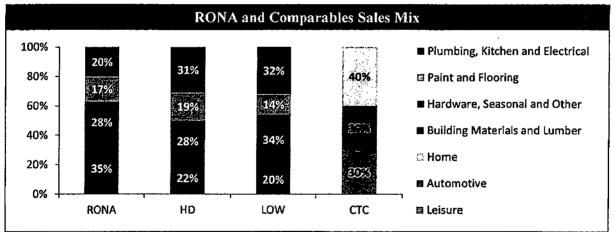
All figures in C\$000s equivalent; share pri	ce in C\$ equivalen	1	-		LTM		EV/EBITDA				
Company	Share Price	Market Cap	TEY	Revenue	EBITDA	Margin	FY2011	LTM	CY2012	CY2013	
Lowe's Companies Inc.	\$35.08	\$39,397.1	\$47,089.5	\$50,730.9	\$5,619,7	11.1%	8,9x	8.4x	9.2x	8,6,	
The Home Depot, Inc.	S63.69	\$95,230,4	\$103,429.1	\$71,992.6	\$9,050.4	12.6%	12.5x	11.4x	11.0x	10.3x	
Canadian Tire Corp. Ltd.	\$67.01	\$5,488.9	\$8,445.7	\$11,395.6	\$1,163.2	10.2%	8.0x	7.3x	7.2x	6.9x	
Lumber Liquidators Holdings, Inc.	\$53,74	\$1,458.7	\$1,419.0	\$771.5	\$76,9	10.0%	27.8x	18.4x	17.4x	14.2x	
Kingfisher pic	\$4.46	\$10,352.8	\$10,421.1	\$16,906.4	\$1,499.0	8.9%	6.5x	7.0x	6,6x	5.9x	
Richelieu Hardware Ltd.	\$33.75	\$703.5	\$668.6	\$555.3	\$70.6	12.7%	9.9x	9.5x	9.4x	8.8x	
Mean				25,392	2,913	10.9%	12.3x	10.3x	10.1x	9.1x	
Median				14,151	1,331	10.6%	9.4x	8.9x	9.3x	8.7x	
Rona Inc.	\$10.76	\$1,306,3	\$1.842.0	\$4,857.8	\$251.2	5.2%	6.8x	7.3x	8.1x	7,1x	

4. Company Analysis

- RONA is the largest Canadian retailer and distributor of hardware, home renovation and gardening products
- The Company derives 45% of its sales from Quebec but also has a strong presence in Ontario and Western provinces (primarily Alberta)



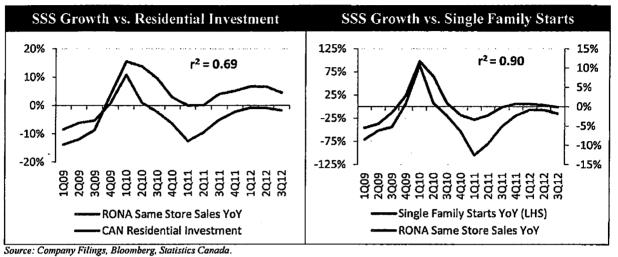
• RONA's is more dependent on lower margin and cyclical Building Materials and Lumber than its peers



Source: TD Equity Research, Company reports.

- Accordingly, the Canadian housing backdrop is a key input for RONA. The company notes a significant portion of spending in the renovation, hardware and gardening sector is discretionary and therefore sensitive to economic conditions
- The two charts below plot the Company's same-store sales growth against year-over-year Residential Investment (a GDP component including residential construction and renovation spending) and single-family housing starts
 - Same-store sales growth has a 0.69 correlation with Residential Investment and a 0.90 correlation with single-family starts

• Residential Investment has overall been trending lower, and single-family starts have turned negative as a larger portion of residential construction is multi-family dwellings (condos)



Segment Detail

Retail and Commercial

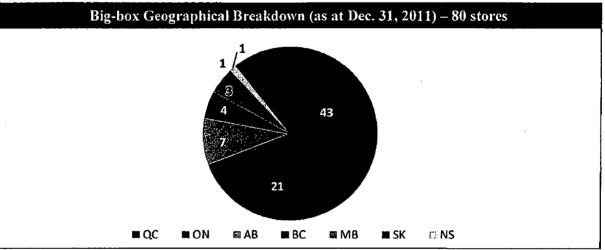
- RONA employs a multi-banner, multi-format approach in its Retail and Commercial stores
- Retail stores fall under the RONA and Réno-Dépôt banners in the Atlantic provinces, Quebec and Ontario, and under the RONA and TOTEM names in Western provinces
 - The TOTEM banner will be rolled into the RONA banner and be redesigned into Proximity stores as part of the 2012 Business Plan
- RONA classifies its bannered stores in its retail and commercial segment along store type and ownership format lines, as shown in the tables below

	ai ~000 i	non-bant				Surroution C	1510111	015			
Store Type (a	s at Dec.	1)	Ownership Format (as at Dec. 31, 2011)								
	FY2011	FY2010	FY2009				# of Bannered Stores				
Number of Bannered Stores	•			Ownership Type	RONA's Typical Equity Participation	RONA's Economic Interest	FY2011	FY2010	FY2009		
Big-Box	80	78	77	Corporate	> 50%	Distribution, retail and commercial	295	271	233		
Proximity and Specialized	179	151	138			sales Royalties on sales;			·		
Commercial and Professional	55	62	40	Franchised	0 - 50%	distribution and retail sales	19	20	22		
Affiliates or Independent Dealers		533		Affiliates / Independent	0%	Distribution sales	524	522	431		
Total Bannered Store	524	522	431	Dealers					•		
Count	838	813	686			Total	838	813	686		

o An additional ~600 non-bannered stores are classified as distribution customers

Source: Company Filings.

- Big-box stores
 - Typically range from 60,000 to 165,000 square feet in size and carry over 40,000 SKUs across hardware products, tools, building materials, gardening, paint, decoration and seasonal items
 - o 62 are corporate stores and 18 are franchised
 - Under the 2012 Business Plan, 10 big box stores are to be closed with traffic diverted to 25 new as-yet-unbuilt Proximity and Specialized stores, while an additional 13 will be repositioned as smaller Proximity stores with the extra space leased out



Source: CIBC equity research.

- Given recent management comments that 60 stores are "very profitable", the 43 big-box stores in Quebec are believed to all be in that category
 - Most Ontario big-box stores are likely not profitable and several closures have already been announced as part of the 2012-13 Business Plan
- Proximity and Specialized stores
 - o Range from 5,000 to 60,000 square feet
 - o 178 are corporate stores and 1 is franchised
 - Specialized stores are small to medium-sized neighborhood hardware stores, mostly serving customers in hardware, painting, interior decorating and seasonal products
 - Proximity stores are on the larger side and include renovation centres. They specialize in building materials and paint, while also offering a large selection of seasonal products and basic merchandise
 - As part of the 2012 Business Plan, a new Proximity store format averaging 35,000 square feet is being rolled out to 20% of the RONA retail network
- Commercial and Professional stores (formed when RONA acquired Noble Trade in 2007)
 - Provide specialized plumbing and HVAC services and products to commercial and professional customers

- Operates under banners of Noble (Ontario and Quebec), Don Park (Ontario), Boutiques Eaudace (Quebec), MPH Supply (British Columbia) and Better Bathrooms (British Columbia)
- o All 55 stores are corporate
- Affiliated and Independent stores purchase a large part of their supplies from RONA distribution networks. The dealer-owners enter into a commercial agreement with RONA pursuant to which they must respect certain guidelines regarding marketing, advertising, image and purchasing loyalty

Distribution

- RONA's distribution centres support its ~800 bannered stores and approximately 600 nonbannered distribution clients
 - Stores are supplied by two sources: direct delivery from suppliers and delivery via RONA distribution centres
- As shown in the table below, RONA's distribution network comprises 18 centres with nearly six million square feet of total capacity

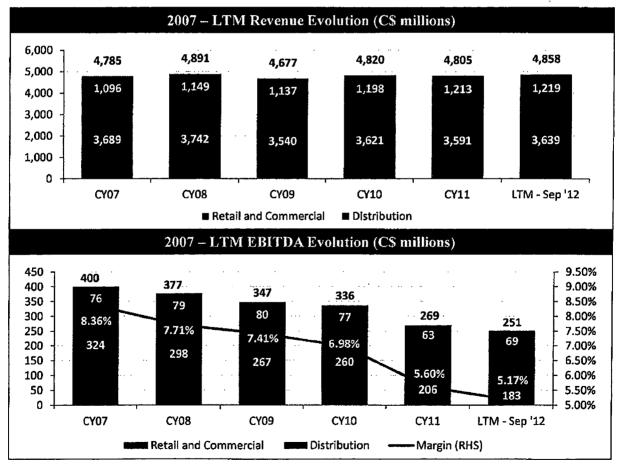
RONA	RONA Distribution Centres									
(in thousands of square feet)	Hardware	Lumber	Commercial and Professional							
Boucherville, QC	926	-								
Le Gardeur, QC	-	-	20							
Montreal, QC	-	-	44							
Terrebonne, QC	380	-	-							
Concord, ON	-	-	328							
Halton Hills, ON	-	590	-							
Kitchener, ON	250	-	-							
Winnipeg, MB	400	-	-							
Edmonton, AB	-	185	-							
Calgary, AB (5 centres)	780	-	-							
Calgary, AB (TOTEM Stores)	104	375	-							
Calgary (Palisser), AB	-	1,000	-							
Surrey, BC	-	463	-							
Langley, BC	-	-	120							
Total	2,840	2,613	512							

Source: Company Filings

Historical Financial Results

Consolidated

- As seen on the two graphs below, the Company's revenue increased marginally from \$4,785M in 2007 to \$4,805M in 2011 and LTM \$4,858M, representing a 0.3% CAGR
- Organic growth has been challenging for RONA:
 - Retail and Commercial sales have declined despite the acquisition of several smaller firms, primarily in its Commercial and Professional segment
 - Distribution sales only grew by 10% even as RONA expanded its affiliate network from 405 stores at year-end 2007 to over 1,000 bannered and non-bannered stores
- EBITDA and margins have declined sharply over the same period due largely to soft consumer confidence, unfavourable economic conditions and increasing competition
 - RONA's negative same-store sales growth has reduced its return on capital and increased its exposure to cost inflation
 - Company management has noted a 1% change in same-store sales growth translates to a 15bps change in EBITDA margin



10.00%

8.75%

7.50%

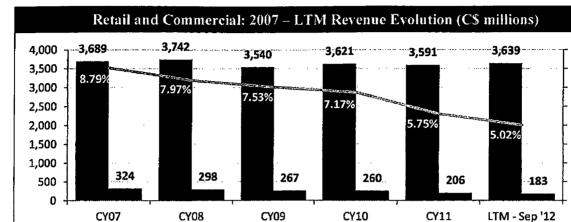
6.25%

5.00%

3.75%

2.50%

1.25% 0.00%



Revenue

Retail and Commercial

• As seen above, Retail & Commercial revenue fell from \$3,689M in 2007 to \$3,591M in 2011 and \$3,639M LTM, representing a CAGR decline of 0.6%. EBITDA and margins also fell, from \$324M and 8.79% in 2007 to \$206M and 5.75% in 2011 and \$183M and 5.02% LTM

EBITDA

-Margin (RHS)

- 2008 sales were positively affected by acquisitions made over the course of 2007 and 2008, as revenues fell 3% excluding the effect of those transactions. Declining consumer confidence and housing starts (particularly in Alberta) were a negative factor. 2008 EBITDA was negatively affected by pressure on same-store sales and by results of stores opened late in the year that had not yet reached full operational potential
- 2009 revenues were negatively affected by a drop in same-store sales due to lower housing starts and weak consumer confidence. Sales of forest products and building materials were soft, while flooring, paint, plumbing and fixtures held firm as consumers undertook smaller renovation projects. EBITDA and margins declined correspondingly, though the improved product mix (away from lower-margin building materials) was a mitigating factor
- 2010's increase in revenues was driven by acquisitions, strong growth in Commercial and Professional sales, and new store openings same-store sales were flat. 2010 EBITDA and margins decreased, due mainly to store start-up costs and acquisition of lower-margin businesses, although SG&A cost control helped offset some of those effects
- 2011 revenues were negatively impacted by a 7.3% fall in same-store sales, almost entirely offset by acquisitions, new store openings and strong performance from the Commercial and Professional segment. Poor weather conditions, tightening consumer spending, the absence of 2010's home renovation tax credit, and residential investment all contributed to the sharp decline in same-store sales. 2011 EBITDA and margins were negatively impacted by the drop in same-store sales as well as acquisitions of lower-margin businesses
- LTM revenues have been positively affected by sales from stores opened in 2011 as well as solid results from the Commercial and Professional division. LTM EBITDA and margins are lower due largely to start-up costs for Commercial and Professional stores

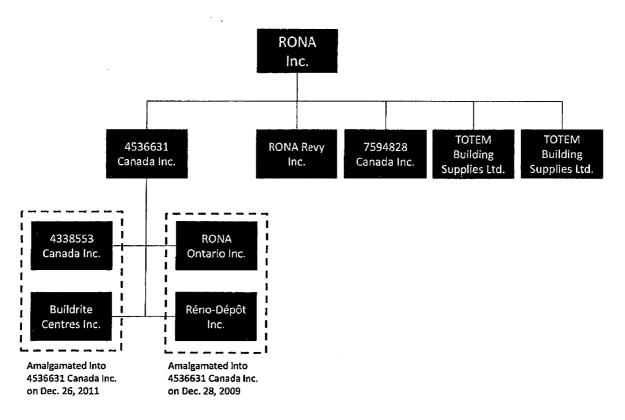
Distribution: 2007 – LTM Revenue Evolution (CS millions) 1,198 1,213... 1,219 1,250 8.00% 1-149 1.137 1,096 6.92% 7.05% 1,000 6.40% 6.83% 6.40% 5.62% 750 4.80% 5.17% 500 3.20% 250 1.60% 79 77 76 80 69 63 0 0.00% CY07 CY08 CY09 CY10 CY11 LTM - Sep '12 Revenue EBITDA Margin (RHS)

- As seen above, Distribution segment revenue rose from \$1,096M in 2007 to \$1,213M in 2011 and \$1,219M LTM, representing a CAGR of 2.5%. EBITDA and margins, however, fell from \$76M and 6.92% in 2007 to \$63M and 5.17% in 2011 and \$69M and 5.62% LTM
- 2008 revenues were positively affected by recruitment of 31 new independent dealers, improved integration of other recent affiliate additions, and improved operational efficiency, also contributing to the \$3M rise in EBITDA. 2008 EBITDA margins were negatively impacted by a higher mix of low-priced, lower-margin building materials
- 2009 sales were adversely impacted by a decrease in same-store sales, particularly among those affiliates with a high proportion of building materials, driven by weak consumer confidence and declining housing starts. 2009 EBITDA and margins were positively impacted by an improved product mix of hardware and fixtures, increased efficiency and reduced transportation costs
- 2010 revenues rose due to the expansion of the affiliated dealer network, increased lumber sales and the acquisition of TruServ Canada, which had 650,000 square feet of warehousing space and annual hardware distribution sales of \$100 million. EBITDA and margins declined due to increased sales of lower-margin lumber and higher shipping costs
- 2011 revenues were positively affected by the recruitment of new dealers, expansion projects of existing dealers and higher loyalty rates, offset by lower same-store sales (though less pronounced than in corporate stores) and the Company's acquisition of some independent stores. 2011 EBITDA and margins were negatively affected by lower same-store sales as well as high inventory levels in the first part of the year, leading to higher warehousing expenses
- LTM revenues and EBITDA increased due to higher same-store sales to affiliates, bucking the trend seen in the corporate stores, as well as increased efficiency leading to lower warehousing and shipping costs

Distribution

5. Corporate Structure

- Below are RONA's disclosed significant subsidiaries, all of which are wholly owned by the Company
- More diligence is required to determine the exact structure and if additional subsidiaries exist



Source: AIF

6. Operating Results and Capitalization Table

• Recent operating results, capitalization and credit statistics are tabled below

Operating Summary (CS Thous ands)					LTM	1 -	3 Month	Pading.	
operating Summary (Co 1000341(B)	Notes	31-Dec-09	31-Dec-10	31-Det-1		31-Dec-11			30-Sep-12
Sales		\$4,677,359	\$4,819,589	\$4,804,584	\$4,857,823	\$1,169,192	\$734,934	\$1,417,137	\$1,336,560
Cost of Sales		•	\$3,447,768	\$3,455,301	\$3,528,857	\$844,739	\$567,720	\$1,039.566	\$976,832
Adjustments for Network Support		-	\$109,050	\$102,668	\$99,667	\$18,602	\$19,365	\$32,079	\$29,621
Unusual hems				\$18,665	\$26,913	\$18,665		\$5,568	\$2,680
Gross Margin SG&A		\$4,677,359	\$1,489,871	\$1,470,616	\$1,455,546	\$361,720	S286,579	\$415,218	\$392,029
EBITDA		\$346,803	<u>\$1,144,553</u> \$336,318	\$1,201,399 \$269,217	\$1,204,337 \$251,209	\$295,169 \$65,851	\$275,466 \$11,113	\$320.638 \$94,580	\$312,364 \$79,665
DEA		\$103.160	\$355,318 \$3(8,7)8	\$107.055	\$100,472	\$27,749	\$23,406	\$24,136	\$25,183
EBIT		\$243,643	\$227,600	\$162,162	\$150,737	538,102	(\$12,293)	\$70,444	\$54,484
Interest Expense		\$23,537	\$24,061	\$24,589	\$20,050	\$5,332	\$4,453	\$5,164	\$5.101
Net Income (Loss)	ı	\$143,583	\$142,821	(\$74,773)	(\$115,777)	(\$150,016)	(\$12,267)	\$38,306	58,200
Capital Expenditures		\$111,873	\$104,924	\$70,198	\$44,525	\$19,033	\$7,483	\$10,093	\$7,914
Cash from Operations	1	S282,774	\$138,072	\$230,245	\$152,208	\$103,280	(\$139,716)	\$39.234	\$149,410
Cash from lavesting	i	(5165,747)	(5212,529)	(\$146,833)	(\$94,150)	(\$37,917)	(\$19,834)	(\$17,882)	(\$18,517)
Cash from Financing	1	\$109,885	(589,223)	(\$141,840)	(\$203,956)	(\$244,522)	\$129,048	(\$14,305)	(\$74,177)
Notes :									
[1] As reported.									
Balance Sheet (CS Thousands)					LTM	1	3	Months Ending,	
	Notes	31-Dec-09	31-Dec-10	31-Dec-11	30-Sep-12	31-Dec-11			30-Sep-12
Augu .					1	1			
Cash		\$239,257	\$75.377	\$17,149	\$50,410	\$17,149	•	•	\$50,410
Trade and Other Receivables		\$248,201	\$299,889	\$370,094	\$428,761	\$370,094	\$405,815	\$469,890	\$428,761
Other Financial Assets (Current)		\$2,644 \$2,436	\$2.245	\$1,468	\$3,344	\$1,468	\$1,526	\$3,598	\$3,344
Current Tax Assots Inventory		\$725,810	\$905,467	\$7.616 \$840,287	\$15,286	\$7,616 \$840,287	\$22,770	\$19,702 \$1,047,468	\$15,286
Prepaid Expenses		\$18,114	\$17,955	\$20,836	\$1,000,102 \$30,169	\$20,836	\$25,973	\$33,682	\$1,000,102 \$30,169
Derivative Financial Instruments		*10,114		320,0.0	300,102	320,000	32.1.975	\$538	3.47.109
Other Financial Assets (Non-Current)		\$11,148	\$9,614	\$13,617	\$14,287	\$13,617	\$14,681	\$14,747	\$14,287
PP&E		\$827,883	\$885,044	\$874,246	\$824,025	\$871,246	\$367,369	\$\$49,248	\$824,025
Non-Current Assets Held for Sale		\$11.080	St6.474	\$10,455	\$25,734	\$10,455	\$9,475	\$10,821	\$25,734
Goodwill		\$455,572	\$529,094	\$426,968	\$428,317	\$426,968	\$428,168	\$428,168	\$128317
Intangible Assets		\$106.157	\$129,223	\$126,968	\$143,529	\$126,968	\$129,795	\$139,254	\$143,529
Other Non-Content Assets		\$1.106	\$3,245	\$5,435	\$3,901	\$5,435	\$4,742	\$4,583	\$3,901
Deferred Tax Assets		\$51,830	548,763	\$65,239	\$55,878	\$65,239	\$\$2.913	\$52.196	\$55,878
Total Assets		\$2,704,508	\$2,921,628	\$2,780,378	\$3,023,743	\$2,780,378	\$2,994,952	\$3,974,095	\$3,023,743
Liabilities						i			
Qurrent Liabilities					1				
Bank Overdraft			-				\$13,353	\$6,316	
Current Portion of Bank Loans		\$5,211	\$1,943	\$1,377	\$12,298	\$4,377	\$9,364	\$10,946	\$12,298
Trade and Other Payables		\$400,764	\$454,166	\$487,864	\$625,479	\$487,864	\$572,582	\$631.221	\$625.179
Dividends Payable		-	\$9,119	\$2,527	\$10,589	\$2,527	\$11,014	\$2,277	\$10,589
Current Tax Linbilities		•	\$3,379	-	- 1	-	•		
Derivative Financial Instruments		\$776	\$1.653	\$691	\$2,312	\$691	\$1,016	-	\$2,312
Provisions		\$7.002	\$4,625	\$6,947	\$16,412	\$6,947	\$6,929	\$8,934	\$16.412
Instalments on Long-Tenn Debt		\$9,9%	\$21.151	\$20,257	\$13,382	\$20,257	\$17,203	\$13,351	\$13,382
Total Current Liabilities		\$432,749	\$496,036	\$522,663	S681,472	\$522,663	5631,761	\$673,035	\$680,472
Long Term Liabilities		•				1			
Long Tem Debt		\$430,524	\$444,303	\$232,073	\$369,769	\$232,073	\$416,568	\$436,623	\$369,769
Other Non-Current Liabilities		\$27,8.99	\$30,601	\$33,653	\$35,612	\$33,653	\$35,153	535,701	\$35,612
Provisions		\$10,762	\$4,539	\$3,606	\$17,672	\$3,606	\$3,606	\$3,466	\$17,672
Deferred Tax Liab dities		\$27.724	\$34,314	\$32,759	\$20,378	\$32,759	\$21,448	\$20,251	\$20,378
Total Long Term Liabilities		\$496,869	\$513,787	\$3112,091	\$443,431	\$302,091	\$476,775	\$496,041	\$443,431
Total Liabilities		\$929.618	\$1,009,823	S824,754	\$1,123,903	\$824,754	\$1,108,536	\$1,169,076	\$1,123,903
Total Debt		\$445,731	\$467,427	\$256,707	\$395,449	\$256,707	\$456,488	\$467,226	\$395,449
Non-Controlling Interests		\$32,761	\$33,800	\$35,526	\$37,055	\$35,526	\$34,232	\$36,120	\$37,055
Shareholder's Equity		\$1,742,129	\$1,875,988	\$1,920,098	S1,862,785	\$1,920,098	\$1,851,284	\$1,868,899	\$1,862,785
Total Equity		\$1,774,890	\$1,911,797	\$1,955,624	\$1,899,840	\$1,955,624	\$1,885,516	\$1,905,019	S1,899,840
Notes:									
					· · · · ·				
Credit Statistics (CS Thous ands)		31-Dec-09	31-Dec-10	31-Dec-11	LTM 30-Sep-12	31-Dec-11	3 Months 31-Mar-12	Ending. 30-Jun-12	30-Sep-12
Sales Growth (Yo Y)		NA	3,0%	(0.3%)	NA	NA	1.8%	3,4%	(0.8%)
Gross Margin / Sales		NA	30.7%	30.6%	30,0%	30.9%	30,7%	29.3%	29.3%
SG&A / Sales		NA	23.7%	25.0%	24,8%	25.3%	29.5%	22.6%	23.4%
EBITDA / Sales		7.4%	7.0%	5.6%	5.2%	5.6%	1.2%	6.7%	6.0%
EBITDA / Interest Expense		l4.7x	14.0x	10.8x	12.5x	12.4x	2.5x	18.3x	15.6x
(Total Debt - Cash) / EBITDA		0.Gx	1.2x	0.9x	1.4x	NA	NA	NA	NA
(Total Debt - Cash) / (EBITDA - Capex)		0.9x	1.7x	1.2x	1.7x	NA	NA	NA	NA
Net Investment in Working Capital		\$564,247	\$751,190	\$722,517	\$803,384	\$722.517	\$\$63,758	\$886,137	\$803,384

Liquidation Analysis 7.

• In a liquidation scenario, lenders would receive the following recoveries:

- 1st Lien lenders would recover 100% 0
- Unsecured lenders would recover 98-100% 0
- Preferred shareholders would recover 0-100% Q
- o Equity holders would lose 90-100%

RONA Inc.	
Liquidation Analysis	
C\$ Thousands except for ratios and per unit ite.	ns

C\$ Thousands except for ratios and per unit items			Worst Case %	Mid Case %	Best Case 7	Liq-W	Lig-M	Liq - B
Total Assets	NBV	Note.						
Cash	50.410		75%	85%	95%	37,808	42,849	47,890
Trada and Other Receivablas	428.761		60%	70%	80%	257,257	300,133	343,009
Other Financial Assets (Current)	3.344	1	70%	75%	80%	2,341	2,508	2,675
Current Tax Assets	15,285		0%	0%	0%	-	-	-
Invantory	1,000,102		45%	50%	55%	450,048	500,051	550,056
Prepaid Expenses	30,169		75%	85%	95%	22,627	25,644	28,661
Derivativa Financial Instrumenta			75%	85%	95%			· •
Other Financial Assets (Non-Current)	14,287	1	70%	75%	80%	10,001	10,715	11,430
Non-Current Assets Held for Sale	25.734	2	45%	50%	55%	11,580	12,867	14, 154
Goodwill	428,317	-	0%	0%	0%		12,001	1.1.1.1.1.1
Other Non-Current Assets	3.901	3	0%	0%	- 0%	•	•	•
Defend Tax Assets	55 878		0%	0%	0%		-	
PPSE								
Land & Parking Lots	282,381		45%	55%	65%	127.071	155.310	183,548
Buildings	271,457		45%	55%	65%	122,156	149.301	176,447
Leasehold Improvements	96,013		5%	10%	15%	4,801	9,601	14,402
Furniture and Equipment	154,838	4	15%	20%	25%	23,225	30,968	38,710
	22,920	4	0%	5%	10%	23,220		
Computer Hardware		5				•	1,146	2,292
Projects in Process	6,127	2	0%	0%	0%			-
Land for Future Development	39,445		10%	15%	20%	3,945	5,917	7,889
Internet States	2,887		0%	0%	0%			
						-	-	-
Software	113,056		0%	0%	0%	-	•	-
Dealer Recruitment Costs	10,698		0%	0%	0%	-	-	-
Customer relationships	248		0%	0%	0%	-	•	-
Preferential Price Leases	69		0%	0%	0%	-		
Fotal Assets	3,056,338					1,072,857	1,247,009	1,421,161
Less: Administrative Claims From Liquidation (8.0%) Net Distribute ble Assets			······································			(85,829) 987,028	(99.761)	(113,693)
<u>Natertall</u> 1. 1st Lien Claims								
Mortgage Loans						26,107	26,107	26,107
Capital Leases						1,033	1,033	1,033
Fotal First Lien Claims						27,140	27,140	27,140
Recovery to 1st Lien			······			27,140	27,140	27,140
Remaining Value Available for Unsecured Claims						959,888	1,120,108	1,280,328
2. Unsecured Cialma								
Revolver						231.616	231,616	231,618
5.25% Unsecured Notes due 2016						116,829	116,829	116,829
frade Creditors						625.479	625,479	825,479
fotal Unsecurad Claims						973,924	973,924	973,924
Recovery to Unsecured						\$59,888	973,924	973,924
Recovery % to Unsecured				· · · · · · · · · · · · · · · · · · ·		99%	100%	100%
Remaining Value Available for Class A Preferred Claims						_	146,184	306,404
						-	140,104	300,404
L Class A Preferred Claims						172 500	173 500	172,500
25% Series 6 Class A Preferred		** * ** * **				172,500	172,500	
otal Class A Preferred Claims						172,500	172,500	172,500
le covery to Class A Preferred						.	146,184	172,500
Recovery % to Class A Preferred						<u> </u>	86%	100%
Romaining Value Available for Class D Preferred Claims							-	133,904
Class D Preferred Claims								
% Class D Preferred						1.000	1,000	1,000
fotal Class D Preferred Claims						1,000	1,000	1,000
le covery to Class D Preferred							-	1,000
								100%
	<u> </u>							
Recovery % to Class D Preferred	<u> </u>	*******						132.904
Recovery S, to Cless D Proformod Remaining Value Available for Equity Holders Iarket Capitalization	<u>.</u>	· · · · · · · · · · · · · · · · · · ·				1,329,365	1,329,365	132,904 1,329,365

Notes: [1] Current fasticial assets mosfy comprise equity shares; non-current largely mortgages and term note [2] Comprises \$16.5M of tend and parifying that and \$9.2M of buildings [3] Includes defined boundit assets and applicated francing costs [4] Of which Stiffed frankers and exploration, and Stiff of comprise hardware is under finance issues [5] Include costs related to construction of buildings which will be used for store operations

8. Waterfall Analysis

• As seen below, based on a valuation multiple of 7x - 9x, lenders would receive the following recoveries:

- o 1st Lien lenders would recover 100%
- o Unsecured lenders would recover 100%
- o Preferred shareholders would recover 100%
- Equity holders would recover 91-129% of current market value

			<u> </u>	
ority heme	9/30/12			
lass	Claim Description			
1	Mortgage Loans 25,107. Capital Leases 10,03			
2	Revolver 231.616			
	5.25% Unsecured Notes due 2016 116.629			
3	525% Series 6 Class A Preferred			
4	4% Class D Preferred 1.000			
5	Equity Holders 1,329,365			
		LTM 09/30/2012	EBITDA	251,20
	<u> </u>	Mult W	Mult M	Muit B
	Distributions by Class	7.0x 1.758,463	8.0x 2.009.672	9.0
4	Loss triothors by class Montgage Loans		26:107	28.10
1	Capital Leases	26,107 1,033	1,033	1,03
	Revolver	231,616	231.616	231,61
2	5.25% Linsecured Notes due 2016	116,829	116:829	116,829
3	5.25% Series 6 Class A Preferred	172,500	172.500	172,50
4	4% Class D Preferred	1,000	1.000	1.00
5	Equity Holders	1,209,378	1,460,587	1,711,796
	Implied Absolute Return by Class	Mutt W	Mult M	Mult B
1	Workston Logan	100%	100%	100
	Capital Leases	100%	100%	100
2	Revolver	100%	100%	100
	5.25% Unsecured Notes due 2016	100%	100%	100
3	5:25% Series 6 Class A Preferred	100%	<u></u>	100
4	4% Class D Preferred	100%	100%	100
8	Equity Holders	91%	110%	125

9. Capital Structure Summary

Unsecured credit facility (renewed and increased on December 23, 2011)

- C\$950M revolving facility (\$232M drawn as of September 30, 2012)
 - No pricing available
- Interest rate determined by base interest rate plus an applicable margin which is determined by a ratings and leverage grid
 - o The applicable margin and base rate are not available or disclosed
 - The weighted average interest rate in 2011 on the revolving credit was 2.2%, with the year-end rate at 2.47%
- Maturity date of October 6, 2016
- Covenants are not disclosed; however, the Company states that it is in compliance
- Ranks equally with RONA's unsecured debentures due 2016
- Syndicate led by NBF, BMO, Desjardins and BNS, with NBF as administrative agent

Unsecured Debentures (issued in October 2006)

- C\$116.8M outstanding (of \$400M issued)
 - o Company had repurchased \$283.2M via Dutch Auction in 2011 at 102% of par
 - o Currently offered at ~106% of par; ~3.60% yield-to-maturity
- Issuer: RONA Inc.
- Interest Rate: 5.40% payable semi-annually
- Maturity Date: October 20, 2016
- Make-whole price: GoC +124bps
- Rank: Direct unsecured obligations of RONA Inc., ranking equally and *pari passu* with all other unsecured and unsubordinated indebtedness
- Key covenants:
 - o Limitation on Mergers, Consolidations and Sales of Assets
 - o Negative Pledge
- Events of Default:
 - o Failure to pay principal or premium within 3 business days when due
 - o Failure to pay interest within 30 days when due
 - o Failure to observe covenants
 - Defaulting on any indebtedness in excess of the greater of \$25M or 2% of shareholders' equity

 Guaranteed by (Initial Guarantors): Cashway Building Centres Ltd., 4246543 Canada Inc., 3641406 Canada Inc., 3641414 Canada Inc., 3510441 Canada Inc., 4152760 Canada Inc., 220 Real Estate Limited Partnership, 4246551 Canada Inc., 220 Financial Limited Partnership, 4246560 Canada Inc., RONA Corporation, RONA Ontario Inc., RONA Revy Inc., Réno-Dépôt Inc., Totem Building Supplies Ltd. and 4338553 Canada Inc.

Series 6 Class A Preferred (issued in February 2011)

- C\$172.5M of \$25 par shares (6.9M shares)
- Dividend rate: 5.25% per annum, payable quarterly, as and when declared
 - o Cumulative
- Redemption / rate reset dates: March 31, 2016 and every five years thereafter
 - o Rate reset: 5-year GoC +265bps
- Conversion right: On each rate reset date, holders have the right to convert the Series 6 Class A Preferred Shares into Cumulative Floating Rate Series 7 Class A Preferred Shares
- Rank: Equally with the Class A Preferred Shares of all other series, and ahead of any Class B, Class C and Class D preferred shares

Class D Preferred (issued in February 2011)

- C\$1M of zero-par shares
- Dividend rate: 4% fixed and cumulative
- Issued in 2002 to ITM Enterprises, a major French-based distribution company, as part of a strategic purchase alliance
- RONA is obliged to redeem \$1M annually; final redemption date is December 2, 2012
- Rank: Subordinated to Class A, Class B, Class C and Class D Preferred Shares

10. Summary / Issues / Next Steps

Summary

- The macroeconomic environment is challenging but cannot explain all of RONA's difficulties, nor their duration
 - RONA has not participated in the same-store growth or multiple expansion of its peers over the past three years
 - Revenues have stagnated, margins have shrunk and return on capital has diminished, while comparables have grown their businesses and maintained or improved efficiency
- The 2012-13 Business Plan, while correctly acknowledging current industry conditions, carries significant execution risk and may not maximize value for the Company
 - Shareholders' incentives are not aligned with those of Management, which owns less than 0.2% of RONA's equity
- RONA has two options: Pursue a sale of some or all of its stores, or implement a more impactful medium-term strategic plan that will return the Company much closer to its peak profitability
- As discussed above, a short/medium term operational restructuring to right-size working capital and bring EBITDA margins back into line with historical levels would generate significant equity value

<u>Issues</u>

- Any further developments regarding a sale of or activist approach toward RONA is likely to be met with heavy scrutiny by the Quebec and perhaps even Canadian governments
 - The government can attempt to block a transaction through legislation/executive action, or through the CDP's ownership stake in RONA
 - Assurance that RONA's distribution/dealer network and product sourcing (80%+ of RONA's suppliers are Canadian) will be left mostly intact may help facilitate a transaction, but also limiting
- The Company is highly leveraged to the Canadian housing market and macroeconomic backdrop
 - Catalyst must develop a clear view and outlook on the Canadian economy, and assess the potential impact on RONA

Next Steps

- Catalyst should consider building a toehold position in RONA's equity and then reach out to other key shareholders who have expressed their desire to see major change at RONA (Invesco, IA Michael/ABC Funds), as well as the CDP
- Catalyst can pitch its restructuring expertise as a key to unlocking significant value for shareholders

- If Catalyst can bring CDP on board, CDP should be able to deliver i) the Board of Directors (current CEO was previously a senior investment official at CDP); and ii) provide political cover with the Quebec government
- Partnering with CDP may also allow Catalyst to build consensus for an LBO of RONA, which would materially improve investment returns
 - Consideration must be given to RONA's independent dealers, who collectively own $\sim 10\%$ of the equity
- A take-private bid would likely induce a topping bid from Lowe's especially if Catalyst bids below Lowe's initial \$14.50/share offer providing liquidity and the opportunity to exit at an attractive IRR

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

ARCAN RESOURCES LTD.

1.	Executive Summary	2
2.	Business Description	4
3.	Situation Overview	8
4.	Pricing Matrix and Comparables	10
5.	Corporate Structure	12
6.	Operating Results and Capitalization Table	13
7.	Waterfall Analysis	14
8.	Discounted Cash Flow	15
9.	Capital Structure Summary	17
10.	Summary Industry Drivers Analysis	20

Catalyst Capital Group (For Internal Discussion Purposes Only) CONFIDENTIAL – INITIAL REVIEW

ARCAN RESOURCES LTD. (TICKER:ARN)

All figures in C\$ unless otherwise noted. Arcan Resources Ltd. referred to as "Arcan" or the "Company".

1. Executive Summary

Company Overview

- Arcan Resources Ltd. is an oil-focused exploration, development and production ("E&P") company with primary operations at the Swan Hills complex in Western Alberta, part of the Western Canadian Sedimentary Basin ("WCSB")
 - 3,726 boe/d produced in Q3 2013, versus 4,503 boe/d in FY 2012 and an expected ~4,000 boe/d for FY 2013
 - Total 2P reserves of 38.7Mmbbls, of which 11.4Mmbls (29.5%) are proved developed producing ("PDP"), 0.7Mmbbls (0.8%) are proved developed non-producing, 11.7Mmbbls (30.2%) are proved undeveloped and 15.3Mmbls (39.5%) are probable
- The Company generated revenue and EBITDA of \$130.0MM and of \$57.7MM (44.4% margin) for the 12 months ended September 30, 2013

Investment Thesis

- Arcan is highly levered, with \$324MM of net debt and \$58MM of EBITDA (5.6x at face; 4.2x creation value through the convertible notes and 4.8x through the equity)
 - o \$157MM revolving credit facility
 - o \$86MM 6.25% subordinated convertible notes due 2016 (\$51 / 42.3% YTM)
 - \$85MM 6.50% subordinated convertible notes due 2018 (\$51 / 23.9% YTM)

Pricing Matrix (CS Thousands) as of 01/05/14 Arean Resources Inc.

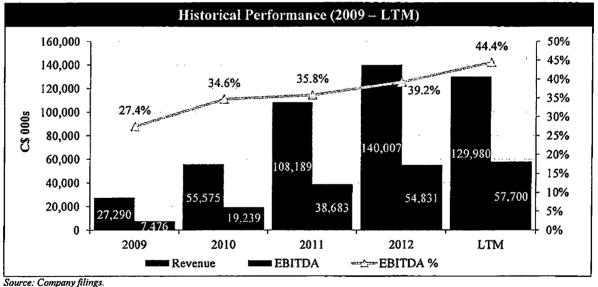
Security	Note	Face Value	Drawn as of 9/30/13	Book xLTM EBITDA	Trading Price	Market Adj. Value	Market xLTM EBITDA	Interest Margin	Implied Interest Rate	Maturity	Yield to Maturity	Current Yield
LTM EBITDA			Ľ	\$57,7(0)		[\$57,700					
Cash		(\$4,058.0)	(\$4,058.0)	-0,1x		(\$4,058.0)	-0.1x					
Revolving Credit Facility	1_	\$200,000	\$157,000	2.7x	100.0	\$157,000	2.7x	L+3.5%	3.75%	05/28/2014	3.75%	3.75%
Total 1st Lien Debt		\$200,000	\$157,000	2.7x		\$157,000	2.7x					
Net Total 1st Lien Debt		\$195,942	\$152,942	2.7x		\$152,942	2.7x					
6.25% Convertible due 2016		86.250	\$6,250	1.5x	51.0	43,988	0.8x	6.25%	6.25%	02/28/2016	41.99%	12.25%
6.50% Convertible due 2018		85,000	\$5,000	1.5x	51.0	43,350	0,8π	6.50%	6.50%	10/31/2018	23.89%	12,75%
Total Debt		\$371,250	\$328,250	5.7x		\$244,338	4.2x					
Net Total Debt		\$367,192	\$324,192	5.6x		S240,280 [4.2x					
Cash \$4,058.0												
Revolver \$200,000,0												
Draw (\$157,000.0)												1
Liquidity \$47,058.0	•											
Notes:												
(1) Pro-forma for \$7,5MM of	proceeds	from sale of Vin	ginia Hills asset.									

- The Company currently generates debt-adjusted cash flow (unlevered operating cash flow) of \$60MM per year before capex, which is almost entirely discretionary and tied to drilling and exploration
 - Even with its significant debt and interest burden, the Company is producing operating cash flow of \$40MM-\$45MM; however, its current capex program calls for spend equal to OCF generation
- Arcan currently trades at a significant discount to its peer average on all key valuation metrics:
 - o 4.8x EBITDA vs. 13.8x average
 - o 11.9x proven reserves vs. 40.9x average
 - O 7.2x 2P reserves vs. 22.5x average
 - 0 \$74,468 per boe/d of production vs. \$111,969 average
- A blowdown model indicates potential upside of ~2x on the notes but ~50% downside in a wide potential valuation range
- Given the Company's relatively low level of secured debt and ample balance sheet asset value, Catalyst can also consider approaching Company management on a cooperative basis to explore opportunities to provide longer-term capital to better suit its growth profile
- As a next step, Catalyst should engage industry consultants to ascertain asset quality and narrow the potential valuation range to ensure ample collateral value

2. Business Description

Company Overview

- Arcan Resources Ltd. is an oil-focused exploration, development and production ("E&P") company with primary operations at the Swan Hills complex in Western Alberta, part of the Western Canadian Sedimentary Basin ("WCSB")
 - 3,726 boe/d produced in Q3 2013, versus 4,503 boe/d in FY 2012 and an expected ~4,000 boe/d for FY 2013
 - Total 2P reserves of 38.7 million barrels of oil ("Mmbbls"), of which 11.4Mmbls (29.5%) are proved developed producing ("PDP"), 0.7Mmbbls (0.8%) are proved developed non-producing, 11.7Mmbbls (30.2%) are proved undeveloped and 15.3Mmbls (39.5%) are probable
 - At current production levels, equates to a 1P reserve life ("RLI") of ~16 years and 2P life of 27 years, above peer average RLIs of 14.1 and 23.3 years
 - Over 95% of Arcan's resource base and production is light sweet crude oil with a gravity of 37-42° API (comparable to WTI and Brent benchmarks, which have gravities of 39.6° and 38.06° respectively)
- The Company generated revenue and EBITDA of \$130.0MM and of \$57.7MM (44.4% margin) for the 12 months ended September 30, 2013

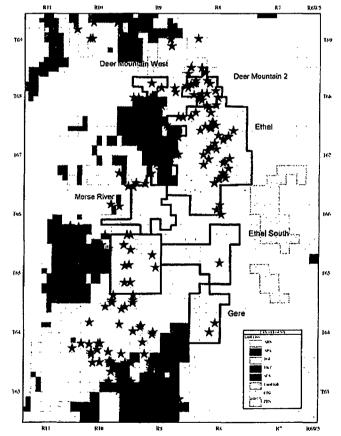


Source: Company Jungs.

Resource Overview

- The entire Swan Hills complex was discovered in 1957 and is estimated to hold original oil in place ("OOIP") of 7 billion barrels, of 2.4 billion barrels have been recovered to date, representing a recovery factor of 30%
 - Secondary recovery techniques, such as waterflooding (injecting water into alreadyproducing wells to boost pressure and, consequently, production), have proven to increase total recovery to 40% in the complex while flattening out natural decline curves

- Arcan's Swan Hill landholdings have an estimated 700 million barrels ("Mmbbls") of OOIP with similar recovery rates (30-40%) as the broader Swan Hill complex
- To date, approximately 17.5Mmbbls have been recovered from Arcan's properties, representing a 2.5% recovery rate
 - Therefore, there remains an additional 190-260Mmbbls of ultimately recoverable oil within Arcan's landholdings
- Arcan leads its industry peers in terms of horizontal drilling activity ("Hz" = horizontal well) in the eastern flank of the Swan Hills play with approximately 60 wells currently pumping oil
- The map below shows landholdings and well sites in the Swan Hills area
- Arcan, highlighted in yellow on the map, holds a mostly contiguous land position of 90,000 prospective acres (approx. 140 sections; 640 acres = 1 section), with production concentrated at the Deer Mountain 2 which is currently being marketed in a sale process (see Situation Overview) and Ethel locations
 - The Company has the second-largest land position in Swan Hills, aside from Crescent Point (CPG), and has been the most active horizontal driller in the area since 2009 with over 60 wells drilled compared to 30 for Pengrowth, the second-most active
 - Crescent Point and PetroBakken (PBN, now Lightstream), which also owns land in the Swan Hills area, are large shareholders of Arcan, with 19% and 17%, respectively, Arcan a potential takeover play for consolidation in the area



5

Resource Economics

- Catalyst has modeled out the economics of a new Swan Hills oil well based on different 30day initial production ("IP") rates of 220 bbl/d, 180 bbl/d and 150 bbl/d
 - Sensitivity tables based on oil prices, initial production and drilling and completion ("D&C") costs are shown on the following page
 - Decline rates for Arcan's wells are very high, with 1-year declines ranging from 50-70% of the 30-day IP rate (i.e. a well with a 30-day IP rate of 220 bbl/d is expected to produce only 66-110 bbl/d after 1-year)
 - Variable operating costs of \$12.50/bbl assumed, with \$8,000 monthly fixed costs, equating to total per barrel operating costs of \$15.00-\$15.50
 - Catalyst has assumed no waterflooding in its analysis below, which would approximately double expected total recovery and stabilize production at a cost of \$1.0MM-\$1.5MM, ~25% that of a new well
- Arcan's current D&C cost is approximately \$4.5MM per well; however, this figure had been as high as \$6MM in the past
- IRRs assuming a \$4.5MM D&C cost and \$90/bbl received oil price range from 17.1% to 60.4% on a pre-tax basis
 - Breakevens at a 15% discount rate range from \$65-\$90/bbl at 220-150 bbl/d 30-day IP rates, with higher oil prices required at lower production rates
- Note that while Catalyst's analysis approximates information in the Company's reports and investor presentations, it represents reverse engineering with potential for error. To refine its analysis, Catalyst would require Arcan's type curves which is private information

6

New Well Economics - 220 bbl/d 30-day initial production

			Fi	at Oil Price (\$/	bbl)	
	_	\$60	\$75	\$90	\$105	\$120
	\$4,000,000	18.1%	46.0%	79.7%	122.0%	176.6%
ng & letion st	\$4,250,000	13.7%	39.2%	69.2%	106.0%	152.5%
Drilling Completi Cost	\$4,500,000	9.9%	33.4%	60.4%	93.0%	133.2%
	\$4,750,000	6.6%	28.3%	53.0%	82.1%	117.4%
- 0	\$5,000,000	3.6%	23.9%	46.6%	72.9%	104.4%

Note: Assumes 220 bbl/d 30-day initial production, \$8,000/mth fixed costs and \$12.50/bbl operating costs.

New Well Economics - 180 bbl/d 30-day initial production

			<u> </u>	at Oil Price (<u>\$/I</u>	obi)	
	_	\$60	\$75	\$90	\$105	\$120
ay no	\$4,000,000	3.1%	24.0%	47.4%	74.8%	107.6%
	\$4,250,000	-0.2%	19.2%	40.4%	64.8%	93.5%
Drilling Completi Cost	\$4,500,000	-3.1%	14.9%	34.4%	56.4%	81.9%
	\$4,750,000	-5.7%	11.2%	29.3%	49.3%	72.2%
-0	\$5,000,000	-8.0%	8.0%	24.8%	43.2%	64.0%

Note: Assumes 180 bbl/d 30-day initial production, \$8,000/mth fixed costs and \$12.50/bbl operating costs.

New Well Economics - 150 bbl/d 30-day initial production

	_		Fla	at Oil Price (\$/I	obl)	
		\$60	\$75	\$90	\$105	\$120
	\$4,000,000	-8.0%	8.9%	26.7%	46.3%	68.8%
g & etio	\$4,250,000	-10.6%	5.1%	21.5%	39.4%	59.4%
lling aplet Cost	\$4,500,000	-13.0%	1.8%	17.1%	33.4%	51.5%
Drilling Completi Cost	\$4,750,000	-15.1%	-1.1%	13.2%	28.3%	44.8%
	\$5,000,000	-17.0%	-3.7%	9.7%	23.8%	39.0%

Note: Assumes 150 bbl/d 30-day initial production, \$8,000/mth fixed costs and \$12.50/bbl operating costs.

3. Situation Overview

Asset Sales

- Since 2012, the Company has been engaged in the marketing and sale of several of its "noncore" properties to reduce leverage and provide liquidity ahead of the Feb. 2016 maturity of its \$86.25MM 6.25% convertible notes
 - In July 2012, Arcan sold its assets in the Hamburg area of Northern Alberta for \$12.1MM, a valuation of approximately \$51,000 per boe/d based on 237 boe/d of production (89% oil)
 - In August 2012, Arcan sold approximately 10 sections (6,400 acres) of undeveloped land in the Virginia Hills area for \$7.0MM, a valuation of approximately \$1,100/acre
- On September 24, 2013, Arcan announced its intent to divest four of its oil assets (listed below), including Deer Mountain #2, its second-most productive asset with 926 boe/d, 1P reserves of 6.6Mmbbl and 2P reserves of 8.8Mmbbl
 - RBC Rundle is leading the sales process. Mark McMurray and Darrell Law in Calgary are the managing directors on the file

	14	• 17 •			e					Rese	37705				
A	**	1 Productik	212		Financial			1 P			2P		NPV	@10\$	
Asset	Oil / NGL	Gas	Total	NOI	Орех	Nel Back	Oil / NGL	Gas	Total	Oil / NGL	Gas	Total	1P	2P	
	bbVdd	mci/d	bos/d	MM\$	\$/boe	\$/boe	mbbi	mmcf	mboe	mbbl	mmcl	mboe	MMS	MM\$	-
Deer Mountain Unit No. 2	893	198	926	13.0	20.67	37.34	6.263	1,744	6,553	8,437	2,353	8,629	116.3	139.8	
Ocer Mountain Non-Unit	181	72	193	2.4	4.82	60,14	121	90	136	187	142	211	4.5	6.1	
Deer Mountain West	195	37	201	4.4	7,19	73.23	640	161	667	976	248	1,017	14.9	23.0	
Virginia Hills	162	0	162	42	10.57	45.08	234	71	246	511	155	537	6.3	9.8	
Totad	1,431	307	1,482	23.9	16.32		7,258	2,066		10,112		10,595	142.0	178.8	

- On December 16, 2013, Arcan announced the sale of the Virginia Hills asset for proceeds of \$7.5MM. This implies a value of \$46,300 boe/d, 30.5x 1P reserves and 14.0x 2P reserves
 - Price paid represented a 19% premium to 1P reserves value of \$6.3MM and a 24% discount to 2P reserves value of \$9.8MM
 - Production-based valuation of \$46,300 per boe/d is a large discount to Arcan's total \$74,468 valuation; however, both reserves-based valuations represent 2x-3x premia
- Based on these metrics, the remaining assets could transact at \$61MM (at \$46,300 boe/d) to \$162MM (19% premium to 1P value)
 - Achieving book value of \$135.7MM-\$169.0MM would require transaction metrics well above Arcan's TEV, with ~\$100MM the threshold for accretive value

Asset Sale Value Analysis Book Value of Remaining Asset	e for Sale (Sh	(M)				
IP NAV	135.7					
2P NAV	169.0					
Assumed Sale Value (\$MM)	60.0	85.0	110.0	135,0	160.0	185.0
Sale Implied Valuation						
boe/d	\$45,455	\$64,394	\$83,333	\$102,273	\$121,212	\$140,152
1 P	8.2x	11.6x	15.0x	18,4x	21.8x	25.1x
2P	6,0x	8.5x	10.9x	13.4x	15,9x	18.4x
Arcan Market Valuation						
boe/d	\$74,468					
1P	11.9x					
2P	7.2x					

- Given the remaining assets have now been on the market for over 3 months, it seems unlikely the Company has fielded (or will field) any attractive/value-add offers
- Catalyst believes that at the present juncture, continuing the sales process is harmful to the Company as it is likely to culminate in a value-neutral (or destroying) transaction while narrowing Arcan's asset base and scale

Stakeholder Dynamics

- Arcan has a concentrated equity investor base with 19% and 17%, respectively, only Crescent Point and Lightstream, both strategic players with a presence in Arcan's resource area, own more than 3% of the Company's stock
 - Neither Crescent Point nor Lightstream have a representative on the Board of Directors, nor have either asked for a seat on the Board
 - Arcan has entered into a 7-well farm-out agreement with Lightstream, effectively trading production for development dollars Lightstream pays Arcan up-front for a certain interest in the wells, thereby alleviating the capital intensity of drilling. Catalyst requires additional detail on this arrangement
 - Potential for further joint ventures with Lightstream and initiation of JVs with Crescent Point to monetize assets and/or reduce capital intensity
- There are few publicly listed holders of the Company's two convertible notes, implying large hedge fund or retail ownership. Only three firms are listed as owning more than 2% of the combined issuance:
 - o Middlefield Securities, an investment fund manager, owns 6.05% of the convertible notes
 - o Horizon Kinetics, a U.S. based boutique investment manager, owns 5.04%
 - o Mackenzie Financial owns 2.34%
- A holder list for the revolving \$190MM credit facility is unavailable; however, the lender syndicate is as below:
 - Alberta Treasury Branches (Administrative Agent) \$50MM commitment (excl. \$10MM operating facility commitment)
 - o National Bank of Canada --- \$50MM commitment
 - o Bank of Nova Scotia \$30MM commitment
 - o CIBC \$30MM commitment
 - o Royal Bank of Canada \$30MM commitment

4. Pricing Matrix and Comparables

Pricing Matrix (C\$ Thousands) as of 01/05/14

- Arcan has a total of \$324.2MM of net debt outstanding as of 9/30/2013 (pro-forma the \$7.5MM Virginia Hills sale), resulting in 5.6x leverage at face value and 4.2x leverage at market value
 - A buyer of the convertible notes would be creating the Company at a near 50% discount to peer valuations in a restructuring while earning a cash yield of 12.3%-12.8% and yield to maturity of 23.9-42.0% under continuing performance
 - Even if the notes are unable to be refinanced at maturity, two full years of cash coupons would reduce a buyer's basis to ~35-40% of par versus low-case going concern valuations of 42% of par (see Waterfall Analysis)
 - o \$157MM drawn on a \$200MM credit facility, and \$171MM issued under two pari passu subordinated convertible bonds
- Liquidity appears ample, with \$47MM remaining under the credit facility, in addition to the ~\$40MM of cash from operations generated by Arcan
 - The Company's \$200MM credit facility (79% drawn) matures in May 2014; however, the lenders, led by the Alberta Treasury, have taken a soft approach in the past: they have waived defaults of the lone covenant (a 1.0x working capital test) and also extended the facility in May 2013 when leverage was equally high

				Book	-		Market		Implied			
Security	Note	Face Value	Drawn as of 9/30/13	xLTM EBITDA	Trading Price	Market Adj. Value	XUTM EBITDA	Interest Margin	Interest Rate	Maturity	Vield to Maturity	
LTM EBITDA			Ε	\$57,700		Ţ	\$57,700		-			
Cash		(\$4,058.0)	(\$4,058.0)	-0.1x		(\$4,058.0)	-0.1x					
Revolving Credit Facility	1	\$200,000	\$157,000	2.7x	100.0	\$157,000	2.7x	L+3.5%	3.75%	05/28/2014	3.75%	3,75%
Total 1st Lien Debt		\$200,000	\$157,000	2.7x		\$157,000	2.7x					
Net Total 1st Lien Debt		\$195,942	\$152,942	2.7x		\$152,942	2.7x					
6.25% Convertible due 2016		86,250	86,250	1.5x	51.0	43,988	0.8x	6.25%	6.25%	02/28/2016	41.99%	12,25%
6.50% Convertible due 2018		85,000	85,000	1.5x	51.0	43,350	0.8x	6.50%	6,50%	10/31/2018	23.89%	12.75%
Total Debt		\$371,250	\$328,250	5.7x		\$244,338	4.2x					
Net Total Debt		\$367,192	\$324,192	5.6x		\$240,280	4.2x		·			
Cash \$4,058.0												
Revolver \$200,000.0												
Draw (\$157,000.0)												
Liquidity \$47,058.0	-											
Notes:												
(1) Pro-forma for \$7.5MM o		6										

• Arcan trades at a discount to peers ranging from 33% (based on most recent quarter's production) to 71% (based on 1P reserves)

lompany	Share Price	Murket Cop	TEV	LTM Revenue	U3M EBITDA	EBIT(DA Margin	Proven Reserves (Mbbls)	Proven + Probable (Mbbls)	% Oil & NGLs	Daily Production boefd	EV / Proven Reserves	EV / 2P Reserves	EV 7 Production EV7 (boo/d)	ETM
unior E&P Peers														
Argent Energy Trust	\$8.01	\$480.0	\$582.1	S99 7	\$47.5	47.7%	17,731	32,333	70.0%	5,407	32.8x	18.0x	\$107,658	12.2x
Donnycreek Emergy Inc.	\$2.26	\$109.3	\$\$32.8	\$71	\$19	27.3%	2,849	10,700	52.0%	498	29.1x	7.7x	\$166,194	42.6x
ongview Oil Corp.	\$4.73	\$222.0	\$337.4	\$122.8	S GI (6	50.2%	21,392	38,263	80.0%	5,859	15.8x	8.8x	\$57,584	5.5x
lanitok Energy Inc	\$2.17	\$164.3	\$168.2	\$56.3	S28 9	51.3%	8,029	14,862	50.0%a	3,819	20.9x	11.3x	\$44,037	<u>5.8x</u>
Painted Pony Petroleum11d	56.85	\$605.9	\$595.2	\$91.3	\$43.6	47.7%	42,978	191,143	18.0%	8,925	13.8x	3.1x	\$66,694	13.7x
mecrest Energy Inc.	\$0.42	\$90,1	S205 I	\$106,4	\$64.9	61.0%	9,476	16,241	99.0%	2,804	21.6x	12.6x	\$73,142	<u>3.2x</u>
Raging River Exploration Inc	\$6.41	\$1,095.2	\$1,101.3	\$138.0	\$98.3	71.3%	11.544	17,164	95 0%	5.495	95.4x	64.2x	\$200,414	<u>11.2x</u>
FORC Oil & Gas Ltd	\$10.28	\$937.6	\$1,027.2	\$95.2	S 63 2	66.4%	10,526	18,920	81.0%n	5,706	97.6x	54.3x	\$180,027	<u>16.2x</u>
Mean	_					58.9%			68.1%	4,814	40.9x	22.5x	\$ 111,969	13.8x
Median	•					50.7%			75.0%	5,451	25.3x	12.0x	\$90,400	11,7x

5. Corporate Structure

.

• Catalyst requires additional detail on Arcan's corporate structure; however, it believes the structure comprises solely of Arcan Resources Ltd. and its wholly owned subsidiary Stimsol Canada Inc., which blends and provides acid for Arcan to use in its well-stimulation activity

6. Operating Results and Capitalization Table

• Recent operating results, capitalization and credit statistics are tabled below.

Operating Summary (C\$ Thousands)	Notes	31-Dec-10	31-Dec-11	31-Dec-12	LTM 30-Sep-13	31-Dec-12	3 Month 31-Mar-13	S Fading. 30-Jun-13	30-Set
Petroleum and Natural Gas Revenue	1011 3	\$55.575	\$104,969	\$133,579	\$125,898	\$28,874	\$31,200	\$32,507	\$33,31
Rovattics		(\$14,704)	(\$19,518)	(\$20,773)	(\$22,668)	(\$4,785)	(\$5.033)	(\$6,473)	(\$6.37
Pumping and Stimulation Services Revenue		(314,104)	\$3,220	\$6,428	\$4.082	\$1.896	\$987	\$779	\$42
Net Revenue		\$40,871	\$88,671	\$119,234	\$107,312	\$25,985	\$27,154	\$26,813	\$27,360
Production and Operating Expenses		\$11.110	\$26,718	\$33,099	\$26,110	\$7,042	\$6,463	\$6,135	\$6,47
Cost of Sales for Pumping and Stimulation Serv	licet	31.110	\$3,185	\$9,328	\$8,915	\$3,757	\$1,937	\$2,009	SI, 12
General and Administrative Expenses	1003	\$10.522	520,085	521,976	\$14,587	\$6,786	\$2,097	\$2,809	\$2.89
EBITDA		\$19,239	538,683	\$54,831	\$57,700	\$8,400	\$16,657	\$15,770	\$16,873
						30(400			
Net income (Loss)		(\$7,118)	(\$779)	(\$48,984)	(\$6,530)	-	(\$2,966)	\$1.058	(54.62
Cash Interest Expense		(\$1,743)	(\$3,233)	(\$15,995)	(\$18,303)	(\$4,371)	(\$4,840)	(\$4,611)	(\$4,48
Capital Expenditures		(\$148,335)	(\$250,414)	(\$181.881)	(\$\$4,905)	(\$17.053)	(\$21,553)	(\$8,948)	(\$7,35
Cash from Operations		\$19,630	\$14,889	\$44,885	\$38,723	\$5,952	\$11,008	\$13,108	\$8.65
Cash from Investing		(\$123,292)	(\$233,553)	(\$200,034)	(\$41,132)	\$866	(\$9,783)	(\$26,123)	(\$6,09
Cash from Financing		\$105,662	\$192.521	\$159,590	(\$93)	(\$5.082)	(\$9,521)	\$14,573	(36)
cash bhai r hanchig		216.002	.31944	3139,1913	(873)	130.0827		314,313	1.90
Balance Sheet (CS Thousands)					LTM				
bunne success successionsy	Notes	31-Dec-10	31-Dec-11	31-Dec-12		31-Dec-12	31-Mar-13	30-Jun-15	30-Sep-1
Assets								Shakiners	So actor
Current									
Cash and Cash Equivalents			\$3,857	\$8,299	\$4,058	\$8,299	-	\$1,558	\$4,05
Trade and Other Receivables		\$15,610	\$22.011	\$13,199	\$13,187	\$13,149	\$15,873	\$14,541	\$13,18
Prepaids and Deposits		\$1,528	\$1.827	\$1311	\$1,365	\$1,311	\$1,043	\$1.851	51,36
Inventory		31.326	\$428	\$3,896	\$1,543	\$3,896	\$3,799	\$2.18G	\$1,50 \$1,73
Fair Value of Commodity Contracts		•	242.9	\$3,874	31,131	\$3,874	\$3,199	32.100	51,75
Non-Corrent		•	•	53,014		33,074	-	•	
htangibk Assets			\$15.642	\$2,570	\$2.235	52.570	\$2,459	\$2,347	\$2,23
		\$250,155	\$35,379	\$26,610	\$2,233 \$24,917	\$26,610	\$2,459	\$24,981	
Exploration and Evaluation Assets Property, Plant and Equipment		\$23,935	\$448,225	\$153,630	\$564,538	\$553,630	\$\$67.332	\$569,405	\$24,91 \$564,53
Fair Value of Commodity Contracts		523,953	3446,223	3103,000	\$304,338	\$552,050	\$507.532	\$259,405	5304,5,4
Total Assets			\$527,369	\$613.389	\$612.031	\$613,389	\$616,411	\$616,869	\$612,031
IOUR MISCO		3231,410	33219	3013,309	3012,031	3013,303	3010,411	3010,009	3012,031
Liabilities									
Current Liabilities									
		\$43,267	\$66,314	\$32,310	\$19,718	\$32,310	\$41,075	\$24,155	\$19,71
Trade and Other Payables Fair Value of Commodity Contracts		\$2,233	\$525	352,510	\$4,733	552,510	\$41,073	\$24,135 \$1,693	\$4,733
Restricted Share Unit Obligation		32.235			\$1,227		\$1,455	\$873	\$1,223
Total Corrent Liabilities		\$45,500	566,839	\$32,310	\$75,678	\$32,310	\$43,104	\$26,721	
total Correct Datatives		345,300	200,039	\$32,510	343,018	332,310	242,104	\$20,721	\$25,678
Non-Current Liabilities									
Bank Loans		\$20,823		\$159,422	\$164,408	\$159,422	\$149,898	\$164,471	\$164,408
Convertible Debentures		3211,823	\$138,710	\$144,117	\$148,308	\$159,422 \$144,117	\$149,898	\$146.897	\$154,408
		\$15,746	\$138,710	\$25,785	\$148,308 \$25,263	\$144,117 \$25,785	5145,501 526,004	\$146,897 \$25,338	
Decommissioning Obligations Fair Value of Commodity Contracts		D12,749	\$231	\$25.765 \$43	\$23,203 \$2,321	543	526,004 52,061	\$25,338 \$1,280	\$25.263 \$2,321
		-	3231	545	\$2,321 \$414	343	\$1,219	\$1.280 \$514	
Restricted Share Unit Obligation Deferred Tax Liabilities		\$2,204	-	\$3,725		47 TH			5414
Total Non-Current Liabilities		\$38,773	\$13,742 \$171,974	\$333,092	\$2.207 \$342,921	\$3.725 \$333,092	\$2,954	53,709	\$2,207
I OLD COURSE OFFICIE MADERINES		330,173	31/1,9/4	3333,092	2747,721	2222,092	\$327,637	\$342,209	\$342,921
Fotal Lisbilities		\$84,273	\$238,813	\$365,402	\$368,599	6766 100	\$370,741	61/8 010	#340 PA-
rotal Debt		\$20,823	\$138,710	\$303,539		\$365,402		\$368,930	\$368,599
					\$312,716	\$303,539	\$295,399	\$311,368	\$312,716
Shareholder's Equity		\$206,955	\$288,556	\$247,987	\$243,432	\$247,987	\$245,670	\$247,939	\$243,432
Credit Statistics (CS Thousands)			_		LIM	_	1.34-0	Failing	
Tron Strifsfits A.S. Housmus)		31-Dec-10	11 0	31-Dec-12		31.15	3 Months 31-Mar-13		70.0
aks Growth		NA	31-Dec-11 88.9%	27.3%	30-Sep-13 NA	31-Dec-12 (0.8%)	51-51ar-13 8.1%	30-Jun-13	30-Sep
				,					2.5
loyalties / Sales		26.5%	18,6%	15.6%	18.0%	16.6%	16.1%	19.9%	19.1
iross Margin / Sales		73.5%	79.0%	78.5%	75.7%	72.2%	78.3%	74.2%	77.8
G&A / Sales		25.7%	22.7%	18.4%	13.6%	26.1%	7.7%	10.5%	10.6
BITDA / Sales		34.6%	36.9%	41.0%	45.8%	29.1%	53.4%	48.5%	50.6
BITDA / Interest Expense		11.0x	12.0x	3.4x	3.2x	1.9x	3.4x	3.4x	3.:
Total Debt • Cash) / EBITDA		Lix	3.5x	5.4x	5.3x	NA	NA	NA	NA
Tradinate Cally (Company) (Cally)		0.1x	0.5x	1.2x	2.7x	NA	NA	NA	NA
Total Debt - Cash) / (EBITDA - Capex)		(\$26,129)	(\$42,048)	1.23	<i>LI</i> X <u>i</u>	15/4	18.7	114	

.

7. Waterfall Analysis

- Below are multiple waterfall analyses based on key valuation metrics in the E&P space
 - The high scenarios represent peer medians, with the low case generally corresponding to the worst peer valuations

- In all cases, convertible noteholders (currently trading at 50% of par) would recover 93%-100% if Arcan is valued in line with peers, and 60%-100% in the mid-case which represents a 15%-30% discount to peers
 - Even the low case, which represents a 30%-60% discount to peers, convertible noteholders would still recover 42% on average

rity				
677.0 155	Calm Description 9/30/13			
	Revolving Croalt Facility, 157,000			
	Tide Creators 6.25% Sub. Convertible due 2016 66.250			
•	6.50% Sub. Convertible due 2018 85,000			
	i I	TM 09/30/2013 E		57
	-	Mult W 4.Dz	Mult M 8.0x	Mu
	Distributions by Class Revolving Credit Pacifity	230,800	461,600	692
	Rivering Credit Recility Trade Creditors	19,718	19,715	19
	6.25% Sub. Convertible due 2016 6.50% Sub. Convertible due 2018	27,238 26,644	86,250 85,000	86 85
	Impiled Absolute Return by Class	Mult W	Mult M	
	Recording Credit Facility	7.100%	100%	
	Trade Creditors 2014 Annual State St	100% 32%	100%	
	6,50% Sub, Convertible due 2018	32%	100%	
	c	ally Production	(boe/d)]]
	-	MultW	Mult M	Mut
	Distributions by Class	\$60.000 223,560	\$75,000 279,450	59
	Revoluting Crodit Facility	157,000	157,000	157
	Trate Creditary (1987) 2016 (1997) 1998 (1997) 1999 (1997) 1997 (1997) 1997 (1997) 1997 (1997) 1997 (1997) 1997 19.25% Sub. Comertible due 2016	19.718 23.592	19,718 51.741	19 79
	6.50% Sub, Convertible due 2018	23,250	50,991	78
	Implied Absolute Return by Class Resolving Crodit Facility	Mult W	Mult M	Mul
	Trade Creditors	100% 100%	100%	
	6.25% Sub. Convertible due 2018 6.50% Sub, Convertible due 2018	27% 27%	60% 60%	
		P Reserves (Mbb		23
		Mult W	Mult M	Mul
		15.0x	20.0x	2
	Distributions by Chais Revoluing Crocit Facility	351,150	468,200 157,000	5 57,
	Trade Crediting	19,718	19,718	19
	6.25% Sub, Convertible due 2016 6.50% Sub, Convertible due 2018	66,250 85,000	86,250 85,000	86, 85,
	Implied Absolute Return by Class	Mult W	Muit M	Mul
	Recolung Codd Facility Tade Coedlans	100% 100%	100%	
	8.25% Sub. Convertible due 2015	100%	100%	
	6.50% Sub, Convertible due 2018	100%	100%	
	2	P Reserves (Mbb)	is) (38.
	· _	Mult W 5.0x	Mult M 8.5x	Mali 1
	Distributions by Class	193,650	329,205	41
	Resolution Credit Facility Trade Creditors	157,000	157,000	, 157, 19,
	6.25% Side, Convertible due 2015	8,528	76,800	86,
	5 50% Sib, Convertible due 2018	8,404	75,687	85,
	Implied Absolute Return by Class Recording Credit, Facility	Mult W 100%	Mult M	Mutt

8. Discounted Cash Flow

- The DCF below assumes a base case "blowdown" scenario with no further drilling, resulting in natural production declines
- Note that the below is based on public information regarding Arcan's current corporate decline rate. Catalyst would require detailed private information on each of the Company's wells to further refine its analysis

Arean Resources Ltd Blowlown Scenario I	DCF													المعتقد
		Actual							Forecasted					
	1Q13	2Q13	3Q13	4Q13	1Q14	2Q14	3Q14	4Q14	2013	2014	2015	2016	2017	2018
Daily Production														
Oil and NGLs (bbl/d)	4,080	4,004	3,616	3,247	2,915	2,618	2,350	2,243	3,734	2,529	2,099	1,868	1,719	1,633
Gas (mcf/d)	110		662	\$94	534	479	430	411	444	463	384	342	315	299
Totai (boe/d)	4,098	4,071	3,726	3,346	3,004	2,698	2,422	2,312	3,808	2,607	2,163	1,925	1,771	1,683
% Change	n'a	(0.7%)	(8.5%)	(10.2%)	(10.2%)	(10.2%)	(10.2%)	(1.6%)	n/a	(31.6%)	(17.0%)	(11.0%)	(8.0%)	(5.0%)
% Liquids	99.6%	98. 4%	97.0%	97.0%	97.0%	97.0%	97.0%	97.0%	98.1%	97.0%	97.0%	97.0%	97.0%	97.0%
Total Production														
Oil and NGLs (Mbbl)	367	364	333	299	262	238	216	206	1,363	923	766	684	627	596
Gas (Mmcf)	10	36	61	55	48	44	40	38	162	. (69	140	125	115	109
Total (Mboe)	369	370	343	308	270	245	223	213	1,390	951	790	705	647	614
Benchmark Prices					•									
WTI (US\$/bbl)	94.34	94.23	105.82	97.61	92.14	92,06	90.40	88.44	98.00	90.76	84.38	80,02	80.02	80,02
Edmonton Light Sweet (CS/bbl)	88.66	92.96	105.19	91.28	91.44	91.36	89.72	87,77	94.52	90.07	83.74	79.41	79.41	79.41
Alberta Plant Gate (S/mcf)	3.08	3.49	2.43	3.35	3.54	3.54	3.54	3.54	3.09	3.54	3.54	3.54	3.54	3.54
Realized Prices														
Oil and NGLS (bbl)	84,92	88.85	99.71	86.72	86.87	86,80	85,23	83,38	89.97	85.69	79.55	75.44	75.44	75.44
Gas (mcf)	1.92	3,70	2.41	3.35	3.54	3.54	3.54	3.54	2,99	3.54	3.54	3,54	3.54	3.54
Production Revenues (\$000s)														
Oil and NGLs	31,181	32,372	33,170	25,904	22,793	20,676	18,430	17,209	122,627	79,108	60,959	51,591	47,334	44,968
Gas	19	135	147	183	170	20,070	140	134	484	598	497	443	407	386
Total	31,200	32.507	33.317	26,087	22,963	20,830	18,570	17,343	123,111	79,706	61,456	52,034	47,741	45,354
% Change	1/4	+4.2%	+2.5%	(21.7%)	(12.0%)	(9.3%)	(10.8%)	(6.6%)	n/a	(35.3%)	(22.9%)	(15.3%)	(8.3%)	(5.0%)
per bae	84.59	87.75	97.18	84.75	84.93	84.86	83.34	81.54	88.57	83.78	77.83	73.84	73.84	73.84
Cash Hedging Gains / (Losses)	\$57	334	(2.128)	(39)	(995)	(988)	(609)	(148)	(1,276)	(2,739)	1.364	3,567	-	
Pumping and Stimulation Revenue	987	779	420					· · · ·	2,186	-	-	-	-	-
Total Revenues	32,744	33,620	31,609	26,048	21,968	19,842	17,962	17,196	124,021	76,967	62,820	55,601	47,741	45,354
per boe	88.77	90.76	92.20	84.62	81,25	80.83	80.61	80,85	89.23	80,90	79.55	78.90	73.84	73.84
Royalty Costs	(5,033)	(6,473)	(6,377)	(5,726)	(5,030)	(4,566)	(4,145)	(3,956)	(23,609)	(17,697)	(14,689)	(13,109)	(12,027)	(11,426)
Royalties per bac	(13.65)	(17,47)	(18.60)	(18.60)	(18,60)	(18.60)	(18.60)	(18.60)	(16.99)	(18.60)	(18.60)	(18.60)	(18.60)	(18.60)
Production Costs (incl. Transportation)	(6,463)	(6,135)	(6,470)	(5,809)	(5,103)	(4,633)	(4,206)	(4,014)	(24,877)	(17,955)	(14,903)	(13,300)	(12,202)	(11,592)
Production Costs per boe	(17.52)	(16.56)	(18.87)	(18.87)	(18.87)	(18.87)	(18.87)	(18,87)	(17.90)	(18.87)	(18.87)	(18.87)	(18.87)	(18,87)
Field Netback	53,42	53.72	59.71	47.27	47.45	47.38	45.86	44.07	53.69	46.30	40.35	36.36	36,36	36.36
Pumping and Stimulation Costs	(1,937)	(2,099)	(1,122)	·-	-	•		-	(5,158)	-	-	-	•	-
General and Administrative Costs	(2,097)	(2,809)	(2,895)	(2,087)	(1,837)	(1,666)	(1.486)	(1,387)	(9,888)	(6,376)	(4.916)	(4,163)	(3,819)	(3,628)
Total Costs	(15,530)	(17,516)	(16,864)	(13,622)	(11,969)	(10,865)	(9,836)	(9,358)	(63,532)	(42,029)	(34,508)	(30,571)	(28,049)	(26,646)
Total Costs per boe	(42.10)	(47.28)	(49,19)	(44.25)	(44.27)	(44.26)	(44.14)	(44.00)	(45.71)	(44.18)	(43.70)	(43.38)	(43.38)	(43.38)
Unlovered Cash Netback	46.67	43.47	43.01	40.37	36.98	36.57	36.46	36.85	43.52	36.72	35.85	35.52	30,46	30.46
Debt-Adjusted Cash Flow	17,214	16,104	14,745	12,426	9,999	8,977	8,125	7,838	60,489	34,938	28,312	25,030	19,692	18,707
Capital Expenditures	(21.553)	(8.948)	(7.351)	(3,000)	(1.250)	(1.250)	(1,250)	(1,250)	(42,102)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)
Unlevered Free Cash Flow	(4,339)	7,156	7,394	9,426	8,749	7,727	6,875	6,588	18,387	29,938	23,312	20,030	14,692	13,707
EBITDA (ex. Hedging)	16,657	15,770	16,873	12,464	10,993	9,965	8,734	7,985	61,764	37,677	26,948	21,463	19,692	18,707

- The DCF analysis makes the following assumptions:
 - Forward WTI prices from Bloomberg with Edmonton Light Sweet discount of 7%, consistent with last 3Q average
 - 35% year 1 decline, 17% in year 2, 11% in year 3, 8% in year 4 and 5% in year 5 similar rates as atypical oil well. This assumption is key to the blowdown valuation. Catalyst has made broad assumptions and requires more information from the Company to more accurately estimate future runoff production
 - No further activity from the pumping and stimulation division, which was shut down in Q3 2013
 - o Flat royalties and production costs at \$18.60 and \$18.87 per barrel, respectively
 - o G&A set at 8% of production revenues, flat to last 3Q average but above peers
 - Minimal capex of \$5MM/year; no further capex for drilling possible capex can be further reduced if drilling activities cease; Catalyst's assumption is conservative
- Recoveries for the convertible noteholders in the blowdown scenario range from 21%-93% (current price ~50%)
- Catalyst notes that under these assumptions the Company can generate \$75MM of unlevered cash flow through 2016 versus current market value of the convertible notes of ~\$85MM, while preserving significant underlying asset value
 - Catalyst must engage industry consultants to ascertain the quality of the underlying asset and narrow its valuation range

Discount Rate	15%							
Quarter/Year	1Q14	2014	3Q14	4014	2015	2016	2017	2018
Production (bbl/d)	3,004	2,698	2,422	2,312	3,808	2,607	2,163	1,925
Revenue	22,963	20,830	18,570	17,343	123,111	79,706	61,456	52,034
EBITDA	10,993	9,965	8,734	7,985	61,764	37,677	26,948	21,463
Free Cash Flow	8,749	7,727	6,875	6,588	23,312	20,030	14,692	13,707
Discount Factor	1.03	0,99	0,96	0.93	0.84	0.73	0.63	0.55
PV of FCF	8,986	7,668	6,589	6,095	19,539	14,593	9.308	7.552

	_	Va	luation Metr	ics	<u>Terminal</u>	Valuation (P	V in \$000s)
Terminal Value Calculation	-	Low	Mid	High	Low	Mid	High
2018 IP Reserves	18,3(4	15.0x	20.0x	25.0x	151,335	201,781	252,226
2018 2P Reserves	33,634	5.0x	8.5x	12.0x	92,645	157,496	222.347
Average Value					121,990	179,638	237,286

Stakehold	er Recoveries	·		_
	Low	Mid	High	
PV of All Future Cash Flows	202,321	259,969	317,617	-
Plus: Cash	4,058	4,058	4,058	
Plus: Undeveloped Land	6,800	10,200	13,600	Note: 68,000 undeveloped acres at \$100/\$150/\$200 per acre
Total Distributable Value	213,179	274,227	335,275	
Revolving Credit Facility	157,000	157,000	157,000	
Recovery to Credit Facility	100%	100%	100%	
Value for Trade Creditors	56,179	117,227	178,275	
Trade Creditors	19,718	19,718	19,718	
Recovery to Trade Creditors	100%	100%	100%	
Value for Convertible Notes	36,461	97,509	158,557	
6.25% Sub. Convertible due 2016	86,250	86,250	86,250	
6.50% Sub. Convertible due 2018	85,000	85,000	85,000	
Recovery to Convertible Notes	21%	57%	93%	

9. Capital Structure Summary

First Lien Revolving Credit Facility

- Borrower: Arcan Resources Ltd.
- Pricing: n/a; yield of 3.75% based on price of 100% and Libor base
- Interest Rate: Currently Level V as per the applicable margin table below

Level	Debt to EBITDA Ratio	Prime Loans and U.S. Base Rate Loans	Libor Loans, Bankers' Acceptances and Letters of Credit
Ι	< 1.00	1.00%	2.00%
П	\geq 1.00 and < 1.75	1.25%	2.25%
III	\geq 1.75 and < 2.50	1.50%	2.50%
IV	\geq 2.50 and < 3.00	2.00%	3.00%
V	<u>≥</u> 3.00	2.50%	3.50%

- Lenders:
 - Alberta Treasury Branches (Administrative Agent) --- \$50MM commitment
 - o National Bank of Canada \$50MM commitment
 - o Bank of Nova Scotia \$30MM commitment
 - CIBC \$30MM commitment
 - o Royal Bank of Canada \$30MM commitment
- Borrowing Base: \$200MM total split into \$190MM extendible revolving facility and \$10MM operating facility with a \$5MM L/C sublimit (effectively a standalone portion advanced on immediate notice by the lead lender, ATB)
 - \$164.5MM drawn as of September 30, 2013 (\$157MM pro-forma the Dec. 2013 sale of Virginia Hills asset)
 - Borrowing base determined semi-annually by May 31 and October 31, based on Arcan's submission of engineering reports and sole discretion of the lenders
- Maturity: May 28, 2014, 1-year extension available on 60 and 90 days' prior notice (e.g. from February 27 to March 28) and 66 2/3% approval by lenders (by commitment size)
 - In the event a lender refuses the extension, the other lenders will have the right to buy its commitment at par plus accrued
- Rank / Security: First lien on all assets of Arcan Resources Ltd. and Stimsol
- Covenants:
 - o <u>Non-Financial</u>: Customary
 - <u>Financial</u>: >1.0x working capital test (current assets plus undrawn portion of facilities, divided by current liabilities less current debt 2.15x as of September 30)
- Cross-default with default on either series of convertible notes
- Guarantors: Stimsol Canada Inc.

6.25% Subordinated Convertible Notes

- Issuer: Arcan Resources Ltd.
- Pricing: \$51; yield of 41.99%
- Interest Rate: 6.25% per annum, semi-annual payments
 - Payable in cash or shares
- Maturity Date: February 28, 2016
 - Callable on or after February 28, 2014, if the 20-day weighted average share price is equal to or greater than 125% of the conversion price
 - Does not apply given the current share price is only 3.8% of the conversion price
 - Arcan can elect to satisfy its obligation at maturity by delivering shares, the number of which a holder would receive being equal to the debenture principal divided by 95% of the 20-day weighted average common share price
- Conversion price (ratio): \$8.75 / 114.2857 common shares
 - o Current value of 3.8% of par based on \$0.34 share price
- Rank / Security: Subordinated unsecured
- Change of Control: Triggered by acquisition of 50% or more outstanding common shares or sale of substantially all the assets of the Company, excluding any transaction in which the previous holders of the common shares continue to own at least 50% of the voting shares in the new entity
 - o 100% note repurchase price, plus accrued, in Change of Control event
 - In the event of a Change of Control where 10% or more of the consideration is in the form of: i) cash; ii) trust units, LP units or other similar securities; iii) equity securities not traded or intended to be traded on an exchange; or iv) other property not traded or intended to be traded on an exchange, then holders will be entitled to a make whole premium based on a grid
 - However, as the current share price is less than \$5.66, no make whole premium would presently apply

6.50% Subordinated Convertible Notes

Note that terms are substantially similar to those of the 6.25% convertible notes

- Issuer: Arcan Resources Ltd.
- Pricing: \$49; yield of 23.89%
- Interest Rate: 6.50% per annum, semi-annual payments
- Maturity Date: October 31, 2018
 - Callable on or after October 31, 2015, if the 20-day weighted average share price is equal to or greater than 125% of the conversion price

- Does not apply given the current share price is only 3.8% of the conversion price
- Arcan can elect to satisfy its obligation at maturity by delivering shares, the number of which a holder would receive being equal to the debenture principal divided by 95% of the 20-day weighted average common share price
- Conversion price (ratio): \$8.75 / 114.2857 common shares
 - Current value of 3.8% of par based on \$0.34 share price
- Rank / Security: Subordinated unsecured
- Change of Control: Triggered by acquisition of 50% or more outstanding common shares or sale of substantially all the assets of the Company, excluding any transaction in which the previous holders of the common shares continue to own at least 50% of the voting shares in the new entity
 - o 100% note repurchase price, plus accrued, in Change of Control event
 - In the event of a Change of Control where 10% or more of the consideration is in the form of: i) cash; ii) trust units, LP units or other similar securities; iii) equity securities not traded or intended to be traded on an exchange; or iv) other property not traded or intended to be traded on an exchange, then holders will be entitled to a make whole premium based on a grid
 - However, as the current share price is less than \$5.66, no make whole premium would presently apply

10. Summary Industry Drivers Analysis

Industry Competitors and Rivalry among Incumbents

- The oil & natural gas industry is highly competitive and complex. The Canadian Association of Petroleum Producers estimates that there are over 1,000 E&P companies in Canada
- The E&P/upstream industry is highly dependent on commodity prices, specifically the prices of crude oil, natural gas, NGLs and price spreads/differentials (e.g. between different grades of oil)

Bargaining Power of Buyers

• Factors driving the upstream industry include general economic conditions, supply/demand for oilfield equipment and services, government and royalty policies, environmental regulation, and developments at other levels of the energy value chain (i.e. midstream, infrastructure and downstream sectors)

Bargaining Power of Suppliers

• Suppliers to E&P companies are oilfield services companies, which provide a wide range of services from project planning to heavy construction, contract drilling, equipment and labour supply, and environmental services. Most companies specialize in one or a limited number of areas, leading to a limited number of oilfield services suppliers in each service segment

Threat of Substitute Products

- Substitutes for the oil industry in general include alternative fuels such as coal, gas, solar power, wind power, hydroelectricity and nuclear energy. While oil remains the most widely used fuel source in the world, manufacturers and consumers alike have been gradually shifting to substitute products. Nonetheless, a full migration will likely take decades
- The E&P industry in recent years has seen the advancement of extraction techniques through the wide-scale application of directional horizontal drilling and hydraulic fracturing technology. These new techniques have allowed producers to develop what were previously thought to be out-of-reach resources

Threat of Potential Entrants

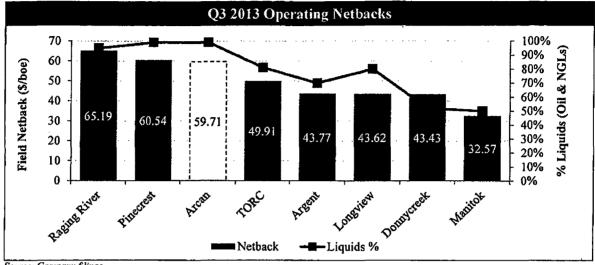
• Arcan holds a large, contiguous and defensible position in the Swan Hills complex. There is little threat of a potential entrant geographically — more realistically, Arcan would be threatened by oil substitutes and producers in more economical plays should benchmark oil prices move significantly

Company Strengths & Weaknesses

Strengths:

• Large levels of OOIP. Arcan's landholdings contain an estimated 700 million barrels of original oil-in-place. The Company's 24 Mmboe of 1P reserves and 38Mmboe of 2P reserves only account for 3%-5% of this total, compared to total possible recoveries in the Swan Hills complex of 30%-40%. Therefore, there is significant future development potential for Arcan; however, the Company currently lacks the capital to realize it.

• Competitive operating netbacks. With a current operating netback of \$59.71/boe (price received less royalties, field opex and transportation costs) Arcan's netbacks are near the top end of the range of its oil-weighted peer set, representing high breakevens



Source: Company filings.

Weaknesses:

- High well decline rates. Arcan's wells are highly productive at first, with 30-day IP rates of 150-220 bbl/d on average (certain wells spudding well in excess of 500 bbl/d). However, production at these same wells tend to decline up to 70% in their first year, meaning that Arcan is highly dependent on drilling new wells or on waterflood response to maintain production rates.
- Single asset exposure. Arcan is almost entirely levered to the Swan Hills complex. While this complex is well-established, and Arcan has a well-developed and mature position there, it is nonetheless a narrow focus both from a production (95%+ oil, meaning no upside in gas) and geographical perspective.

Brandon Moyse

23 Brant St., Apt. 509, Toronto, ON M5V 2L5 (416) 918-9798 | brandonmoyse@hotmail.com

WORK EXPERIENCE

The Catalyst Capital Group Inc.

Distressed Debt Associate Distressed Debt Analyst

February 2014 – Current October 2012 - February 2014

Toronto, ON

- One of two analysts/associates at \$3.5B private equity fund focused on distressed investments and . intensive operational and financial restructurings
- Led initial analysis of over 25 potential distressed debt, undervalued equity and special situations investments across the retail, real estate, natural resources and technology sectors
 - Cross-asset class experience: senior secured debt; high yield bonds; preferred and common equity; direct real estate; structured products
- Performed complex financial modeling (DCF/LBO, waterfall, sum-of-parts and liquidation), comprehensive due diligence (both on-site and industry research) and in-depth covenant assessments

Deal Experience

- Homburg Invest Inc. €500MM+ restructuring of European commercial REIT
- Advantage Rent A Car \$75MM debtor-in-possession financing and chapter 11 stalking horse bid .
- Natural Markets Food Group --- \$200MM+ natural food retail and food service portfolio company
- Publicly Traded European REIT Potential €100MM distressed equity/special situation investment

Credit Suisse

Analyst, Debt Capital Markets

- February 2011 October 2012
- Originated, structured and executed debt capital transactions for investment grade and high yield clients in the Financial Institutions and Specialty Finance sectors
- Performed credit analysis by analyzing metrics, comparing qualitative fundamental factors and . regressing historical relationships to assess relative value
- Prepared daily and weekly market update materials to summarize key events and market tone

RBC Capital Markets

Analyst, Debt Capital Markets

OTHER EXPERIENCE

RBC Capital Markets Summer Analyst, Debt Capital Markets

The Daily Pennsylvanian Senior Editor, Writer and Columnist

EDUCATION

University of Pennsylvania Bachelor of Arts in Mathematics

SKILLS AND INTERESTS

Skills and Languages: Bloomberg, Capital IQ, French (conversational) Interests: Golf, crosswords, trivia, acoustic guitar and wine

Philadelphia, PA August 2006 - May 2009

Summer 2008 and Summer 2009

July 2010 - February 2011

Philadelphia, PA May 2010

New York, NY

Toronto, **ON**

Toronto, ON

DETAILED DEAL EXPERIENCE - COMPLETED TRANSACTIONS

Homburg Invest Inc.

Transaction Responsibilities

- Built waterfall model including each of Homburg's 50+ operating companies to determine recovery values for 10 series of bonds secured by varying collateral packages
 - o Complex capital structure with multiple levels of structural and contractual subordination
 - o Included parent guarantees, deficiency claims/double dips and subrogation of junior debt
 - Developed property-level value estimates by looking through hundreds of comparable real estate listings (e.g. on Colliers/JLL/C&W German, Dutch and Baltic sites) and triangulating with local market research pieces on cap rates, rent levels and sale prices
- Led due diligence process including on-site visits to the Company's real estate holdings, representing Catalyst at management/advisor meetings and reviewing data room materials (e.g. stress-testing model and cash flows)
- Drafted press releases, investor presentations and media scripts for use in Catalyst's activist public relations campaign in the Netherlands (launching a tender offer, hosting bondholder meetings and suing the bondholder trustee)
- Provided ongoing support through negotiation stages by modeling Catalyst's and other stakeholders' returns under different scenarios/deal structures, including combinations of payments in cash, new shares, new debt, convertible notes and tracking shares
- Catalyst's equity in the Newco is currently valued by the Court/Company at almost 2x its investment

Advantage Rent A Car

Transaction Responsibilities

- Day-to-day deal team leader, supported by one analyst and reporting directly to the managing director
- Conducted initial analysis of investment opportunity, including collateral availability, funding requirements/forecast, pro-forma balance sheet and detailed 2-year financial forecasts
- Reviewed and provided recommendations on more than 100 key lease agreements and other executory contracts
 - Analysis used to support Company's closure of 30 concessions, representing almost half its locations and 15% of revenues
 - Restructured MSA with Advantage's largest vendor which is expected to result in over \$200,000 of annual savings and provide the Company with more flexibility/optionality in the new arrangement
- Created presentation for the Federal Trade Commission ("FTC") which ultimately helped to result in its approval of the transaction despite initial hesitation in allowing a sale to Catalyst
- As part of the ongoing operational restructuring and Chapter 11 process, responsible for:
 - o Development of the Company's go-forward business plan in conjunction with CEO and COO
 - o Ongoing monitoring and approval of DIP funding requested by the Company
 - Oversee process of obtaining airports' (and other key vendors') consent to assignment of Advantage's rights to the Newco
 - o Transitioning of existing employees and services to the Newco
 - Interviewing candidates for senior management positions (e.g. CFO, Controller and Head of Sales & Marketing)
 - Evaluating offers for bridge and long-term financing facilities from major banks to use for new fleet purchases (\$250MM+)

2

.

.

ONTARIO SUPERIOR COURT OF JUSTICE

BETWEEN:

THE CATALYST CAPITAL GROUP INC.

Plaintiff

- and -

١

BRANDON MOYSE and WEST FACE CAPITAL INC.

Defendants

AFFIDAVIT OF ALEXANDER SINGH (Sworn July 7, 2014)

I, Alexander Singh, of the City of Toronto, in the Province of Ontario, MAKE OATH AND SAY:

- I am the General Counsel and Secretary of the Defendant, West Face Capital Inc.
 ("West Face") and as such, I have knowledge of the matters to which I hereinafter depose. Where this Affidavit is based on information and belief, I have stated the source of that information or belief and verily believe it to be true.
- In making this Affidavit, I have also had the opportunity to review the Affidavit sworn by James A. Riley, Chief Operating Officer for The Catalyst Capital Group Inc., ("Catalyst") on June 26, 2014, as well as the Affidavit sworn by Thomas Dea, Partner of West Face, on July 7, 2014.

207

Discussion with Brandon Moyse

- 3. On or about May 16, 2014, one of West Face's partners, Thomas Dea, asked me to prepare an employment contract for Brandon Moyse. Mr. Dea told me that West Face had decided to extend Brandon an offer of employment as an Associate. Mr. Dea also asked that I speak with Brandon to remind him of the confidentiality obligations that he owed to his former employer, The Catalyst Capital Group Inc. ("Catalyst").
- 4. On or about May 22, 2014, the same day that West Face provided a written offer of employment to Brandon, I spoke with Brandon and advised him that West Face takes matters of confidentiality very seriously and that he was not to disclose any information belonging to Catalyst. I pointed out to Brandon that this obligation was also included as part of his employment contract with West Face, which states that he must not use any property in the course of his employment with West Face which is confidential or proprietary information of any other person, company, group or organization, which I told him would include Catalyst.
- 5. Brandon assured me that he understood the obligations that he owed to Catalyst and West Face, and that he would abide by them.
- 6. After speaking with Brandon, I told Mr. Dea that I had spoken with Brandon and that Brandon understood his obligations of confidentiality, and would not engage in any behaviour that would result in a violation of those obligations.

7. I make this Affidavit in response to Catalyst's motion for an interim injunction and for no other purpose.

)

)

)

)

)

SWORN before me at the City of Toronto in the Province of Ontario this 7th day of July, 2014

Indu

lepar ALEXANDER SINGH

Commissioner for Taking Affidavits, etc

208

THE CATALYST CAPITAL GROUP INC. Plaintiff

- and -

BRANDON MOYSE and WEST FACE CAPITAL INC. Defendants

> ONTARIO SUPERIOR COURT OF JUSTICE

PROCEEDING COMMENCED AT TORONTO

AFFIDAVIT OF ALEXANDER SINGH (Sworn July 7, 2014)

DENTONS CANADA LLP

77 King Street West, Suite 400 Toronto-Dominion Centre Toronto, ON M5K 0A1

Lawyer: Jeff Mitchell/Andy Pushalik LSUC#: 40577A/54102P Telephone: (416) 863-4660/(416) 862-3468 Facsimile: (416) 863-4592

.

Lawyers for the Defendant/Responding Party, West Face Capital Inc.

THE CATALYST GROUP INC. Plaintiff	- and -	BRANDON MOYSE and WEST FACE CAPITAL INC. Defendants
		ONTARIO SUPERIOR COURT OF JUSTICE PROCEEDING COMMENCED AT TORONTO
	,	MOTION RECORD OF THE RESPONDING PARTY / DEFENDANT (Returnable July 16, 2014)
		DENTONS CANADA LLP 77 King Street West Toronto, Ontario M5K 0A1
		Lawyer: Jeff Mitchell/Andy Pushalik LSUC#: 40577A/54102P Telephone: (416) 863-4660/(416) 862-3468 Facsimile: (416) 863-4592 Lawyers for the Defendant/Responding Party, West Face Capital Inc.